

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Public Health Department

**AGENDA DATE:** January 10, 2017

**CONTACT PERSON/PHONE:** Robert Resendes, Public Health Director, (915) 212-6500  
Bruce D. Collins Purchasing & Strategic Sourcing Director, (915) 212-1181

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL: NO. #3:** Promote the Visual Image of El Paso

**SUBJECT:**

The City of El Paso of Public Health Department is recommending award of Solicitation No. 2016-1263 Armed Security Guard Services to Ruiz Protective Services, Inc. for an initial term estimated award of \$166,895.04. The award is to include a two (2) year optional amount of \$111,263.36 for a total five (5) year award of \$278,158.40.

**BACKGROUND / DISCUSSION:**

This contract is for Armed Security Guard Services Public Health Department facilities. This award will allow for continual security guard services for Public Health facilities. The Public Health Department is recommending award to Ruiz Protective Services, Inc., the bidder offering the best value bid to the City. Facilities include but are not limited to:

- Armed Services – Monday – Friday Department of Public Health, 5115 El Paso Drive - Animal Services Department
- Armed Services – Monday – Friday Tillman Building 222 S. Campbell
- Armed Services – Saturday Department of Public Health, 5115 El Paso Drive

**SELECTION SUMMARY:**

Solicitation was advertised on September 13, 2016 and September 20, 2016. The solicitation was posted on City website on September 13, 2016. The email (Purmail) notification was sent out on September 13, 2016. Twenty-seven (27) bidders were solicited; twenty-two (22) local vendors; seven (7) bids were received; three (3) were local vendors.

**COMPENSATION ANALYSIS:**

- |  |                                     |
|--|-------------------------------------|
| • Number of employees:                     | 2 Full Time, 0 Supervisor, Managers |
| • Current Employee Hourly Rate:            | \$ 8.00                             |
| • Current Supervisors/Manager Hourly Rate: | \$ 12.00                            |
|  |                                     |
| • Bill Rate:                               | Increase \$14.99 hourly             |
| • Annual Increase:                         | \$ 20,757.36                        |
| • Initial Term of the Contract Increase:   | \$ 62,272.08                        |

**PROTEST**

☒ No protest received for this requirement.

☐ Protest received.

**COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided? ☐ Yes or ☒ No  
If yes, select the applicable districts.

- ☒ Routine
- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

**PRIOR COUNCIL ACTION:**

This contract will replace the previous contract City Council previously awarded contract 2014-073 on February 11, 2014.

**AMOUNT AND SOURCE OF FUNDING:**

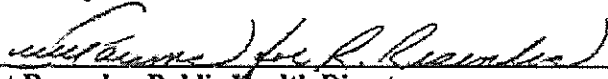
Department:	Public Health Department
Initial Estimated Amount:	\$166,895.04 (3 years)
Total Estimated Award:	\$278,158.40 (5 years)
Funds Available:	341/1000/41170/522120/P4103
Funds Source:	General Fund

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
Robert Resendes, Public Health Director

**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **JANUARY 10, 2017**.

**STRATEGIC GOAL 3: Promote the Visual Image of El Paso.**

The award of Solicitation No. 2016-1263 Armed Security Guard Services to Ruiz Protective Services, Inc. for an initial term estimated award of \$55,631.68. The award is to include a two (2) year optional amount of \$166,895.04 for a total five (5) year award of \$278,158.40.

Department:	Public Health
Award to:	Ruiz Protective Services, Inc. Dallas, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$ 55,631.68
Initial Term Estimated Award:	\$ 166,895.04 (3 years)
Total Estimated Award:	\$ 278,158.40 (5 Years)
Account No.:	341-1000-41170-522120-P4103
Funding Source:	General Fund
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing Department and Public Health Department recommends award to Ruiz Protective Services, Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

**Committee Score Sheet**

**Best Value 36 months One award will be made for all items.**

**SOLICITATION: 2016-1263 ARMED SECURITY GUARD SERVICES DEPARTMENT OF PUBLIC HEALTH**

<b>Evaluation Factors</b>	<b>Maximum Amount of Points</b>	<b>MIA Ventures LLC dba Artco Protective Services El Paso, TX</b>	<b>G4S Secure Solutions (USA) Inc. El Paso, TX</b>	<b>Border Blue Protective &amp; Investigative Services Socorro, TX</b>	<b>Nationwide Investigations &amp; Security Inc. Houston, TX</b>	<b>Mike Garcia Merchant Security, LLC El Paso, TX</b>	<b>Ruiz Protective Service, Inc. Dallas, TX</b>	<b>Vets Securing America San Antonio, TX</b>
<b>Evaluation Criteria Cost</b>	<b>50</b>	\$154,954.80	\$280,931.04	\$288,444.00	\$164,236.80	\$150,259.20	\$166,895.04	\$197,617.68
		48	27	26	46	50	45	38
<b>Evaluation Criteria Qualifications/Experience</b>	<b>25</b>	17	7	3	3	2	23	7
<b>Evaluation Criteria Reputation &amp; Quality</b>	<b>10</b>	6	9	0	6	6	5	9
<b>Evaluation Criteria Employee Medical Benefits</b>	<b>10</b>	0	0	0	2	2	2	2
<b>Evaluation Criteria Past Performance</b>	<b>5</b>	3	3	0	0	3	5	2
<b>Totals</b>	<b>100</b>	<b>75</b>	<b>46</b>	<b>29</b>	<b>57</b>	<b>63</b>	<b>81</b>	<b>58</b>



# CITY OF EL PASO BID TABULATION FORM



Project Name: ARMED SECURITY GUARD SERVICES

Bid Opening Date: OCTOBER 5, 2016

Solicitation #: 2016-1263

Department: PUBLIC HEALTH

			BORDER BLUE PROTECTIVE & INVESTIGATIVE SERVICES			G4S SECURE SOLUTIONS (USA) INC.			MIA VENTURES LLC dba ARTCO PROTECTIVE SERVICES		
			SOCORRO, TX			EL PASO, TX			EL PASO, TX		
ITEM NO.	LOCATION	ANNUAL ESTIMATED HOURS (A)	HOURLY COST (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL	HOURLY COST (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL	ANNUAL ESTIMATE D HOURS (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL
1.	ARMED SERVICES MONDAY - FRIDAY DEPARTMENT OF PUBLIC HEALTH, 5115 EL PASO DRIVE	3,315 hrs	\$21.50	\$71,272.50	\$213,817.50	\$20.94	\$69,416.10	\$208,248.30	\$11.55	\$38,288.25	\$114,864.75
2.	ARMED SERVICES MONDAY - FRIDAY TILLMAN BUILDING, 222 S. CAMPBELL	845 hrs	\$21.50	\$18,167.50	\$54,502.50	\$20.94	\$17,694.30	\$53,082.90	\$11.55	\$9,759.75	\$29,279.25
3.	ARMED SERVICES SATURDAY DEPARTMENT OF PUBLIC HEALTH, 5115 EL PASO DRIVE	312 hrs	\$21.50	\$6,708.00	\$20,124.00	\$20.94	\$6,533.28	\$19,599.84	\$11.55	\$3,603.60	\$10,810.80
GRANT TOTAL (ITEMS 1-3)				\$96,148.00	\$288,444.00		\$93,643.68	\$280,931.04		\$51,651.60	\$154,954.80

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_

DATE: \_\_10/17/16\_\_\_\_\_



# CITY OF EL PASO BID TABULATION FORM



Project Name: ARMED SECURITY GUARD SERVICES

Bid Opening Date: OCTOBER 5, 2016

Solicitation #: 2016-1263

Department: PUBLIC HEALTH

	BORDER BLUE PROTECTIVE & INVESTIGATIVE SERVICES  SOCORRO, TX	G4S SECURE SOLUTIONS (USA) INC.  EL PASO, TX	MIA VENTURES LLC dba ARTCO PROTECTIVE SERVICES  EL PASO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	30% - 10 DAYS 40% - 20 DAYS 30% - 30 DAYS	NET - 30 DAYS	2% - 10 days

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APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_

DATE: \_\_10/17/16\_\_\_\_\_



# CITY OF EL PASO BID TABULATION FORM



Project Name: ARMED SECURITY GUARD SERVICES  
Bid Opening Date: OCTOBER 5, 2016

Solicitation #: 2016-1263  
Department: PUBLIC HEALTH

			MIKE GARCIA MERCHANT SECURITY, LLC			NATIONWIDE INVESTIGATIONS AND SECURITY INC.			RUIZ PROTECTIVE SERVICE, INC.		
			EL PASO, TX			HOUSTON, TX			DALLAS, TX		
ITEM NO.	LOCATION	ANNUAL ESTIMATED HOURS (A)	HOURLY COST (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL	HOURLY COST (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL	ANNUAL ESTIMATE D HOURS (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL
1.	ARMED SERVICES MONDAY - FRIDAY DEPARTMENT OF PUBLIC HEALTH, 5115 EL PASO DRIVE	3,315 hrs	\$11.20	\$37,128.00	\$111,384.00	\$12.26	\$40,641.90	\$121,925.70	\$12.44	\$41,238.60	\$123,715.80
2.	ARMED SERVICES MONDAY - FRIDAY TILLMAN BUILDING, 222 S. CAMPBELL	845 hrs	\$11.20	\$9,464.00	\$28,392.00	\$12.26	\$10,359.70	\$31,079.10	\$12.44	\$10,511.80	\$31,535.40
3.	ARMED SERVICES SATURDAY DEPARTMENT OF PUBLIC HEALTH, 5115 EL PASO DRIVE	312 hrs	\$11.20	\$3,494.40	\$10,483.20	\$12.00	\$3,744.00	\$11,232.00	\$12.44	\$3,881.28	\$11,643.84
GRANT TOTAL (ITEMS 1-3)				\$50,086.40	\$150,259.20		\$54,745.60	\$164,236.80		\$55,631.68	\$166,895.04

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DATE: \_\_10/17/16\_\_\_\_\_



# CITY OF EL PASO BID TABULATION FORM



Project Name: ARMED SECURITY GUARD SERVICES  
Bid Opening Date: OCTOBER 5, 2016

Solicitation #: 2016-1263  
Department: PUBLIC HEALTH

	MIKE GARCIA MERCHANT SECURITY, LLC  EL PASO, TX	NATIONWIDE INVESTIGATIONS AND SECURITY INC.  HOUSTON, TX	RUIZ PROTECTIVE SERVICE, INC.  DALLAS, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
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NO OPTION OFFERED	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>20% - 10 DAYS</b>	<b>NET - 30 DAYS</b>

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DATE: \_\_10/17/16\_\_





# CITY OF EL PASO BID TABULATION FORM



Project Name: ARMED SECURITY GUARD SERVICES

Bid Opening Date: OCTOBER 5, 2016

Solicitation #: 2016-1263

Department: PUBLIC HEALTH

			VETS SECURING AMERICA								
			SAN ANTONIO, TX								
ITEM NO.	LOCATION	ANNUAL ESTIMATED HOURS (A)	HOURLY COST (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL	HOURLY COST (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL	ANNUAL ESTIMATE D HOURS (B)	ANNUAL ESTIMATED HOURS (C)	3 YEAR TOTAL
1.	ARMED SERVICES MONDAY - FRIDAY DEPARTMENT OF PUBLIC HEALTH, 5115 EL PASO DRIVE	3,315 hrs	\$14.73	\$48,829.95	\$146,489.85		\$0.00	\$0.00		\$0.00	\$0.00
2.	ARMED SERVICES MONDAY - FRIDAY TILLMAN BUILDING, 222 S. CAMPBELL	845 hrs	\$14.73	\$12,446.85	\$37,340.55		\$0.00	\$0.00		\$0.00	\$0.00
3.	ARMED SERVICES SATURDAY DEPARTMENT OF PUBLIC HEALTH, 5115 EL PASO DRIVE	312 hrs	\$14.73	\$4,595.76	\$13,787.28		\$0.00	\$0.00		\$0.00	\$0.00
GRANT TOTAL (ITEMS 1-3)				\$65,872.56	\$197,617.68		\$0.00	\$0.00		\$0.00	\$0.00

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APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_

DATE: \_\_10/17/16\_\_\_\_\_



# CITY OF EL PASO BID TABULATION FORM



Project Name: ARMED SECURITY GUARD SERVICES

Solicitation #: 2016-1263

Bid Opening Date: OCTOBER 5, 2016

Department: PUBLIC HEALTH

	VETS SECURING AMERICA		
	SAN ANTONIO, TX		
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="checked" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS		
BIDS SOLICITED: 27    LOCAL BIDS SOLICITED: 22    BIDS RECEIVED: 7    LOCAL BIDS RECEIVED: 3    NO BID: 0			

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APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_

DATE: \_\_10/17/16\_\_

ADVANCED SECURITY CONTRACTORS 135 RIO WEST DR. EL PASO, TX 79932	AKAL SECURITY 3711 ADMIRAL ST EL PASO, TX 79925	ALL AMERICAN INTERNATIONAL SECURITY P. O. BOX 27109 EL PASO, TX 79926 7109
ALLIED BARTON SECURITIES 7500 VISCOUNT BLVD STE C66 EL PASO, TX 79925	AMERICAN RANGERS SECURITY 316 N. CAROLINA DR EL PASO, TX 79915	AZAR ARMORED CAR INC 114 N. ZARAGOZA RD EL PASO, TX 79907
BLACKHAWK SECURITY SERVICES INC 7362 REMCON CIR EL PASO, TX 79912	BLACKSTONE SECURITY SERVICES INC 7618 BOEING, STE. I EL PASO, TX 79925	EL PASO LONE STAR SECURITY AGENCY ATTN: MANUEL V. CARLOS 3510 LEE BLVD. EL PASO, TX 79936-1413
G4S SECURE SOLUTIONS (USA) INC. ATTN: KAY GLANCEY 955 N. RESLER, STE. 104-109 EL PASO, TX 79912	HCI SECURITY ATTN: LORIE TRESLER 1851 GULF FREEWAY SOUTH #31 LEAGUE CITY, TX 77573	
HUB ENTERPRISES INC. 405 E. MADISON ST. BROUSSARD, LA 79518	INVESTIGATING & SECURITY GUARD CO. ATTN: RAY BALDEMAR HERNANDEZ 10541 GREENWAY AVENUE EL PASO, TX 79925	
ITS COMMERCIAL SECURITY INC. P. O. BOX 52159 HOUSTON, TX 77052-2159	MIKE GARCIA MERCHANT SECURITY, INC. ATTN: MIKE GARCIA 6000 WELCH SUITE 11 EL PASO, TX 79905	NIGHT EYES PROTECTIVE SERVICE 2407 E. YANDELL DR EL PASO, TX 79903
PINKERTON SECURITY & INVESTIGATIONS ATTN: DAVID HOLGUIN 1155 WESTMORELAND DRIVE STE 201 EL PASO, TX 79925	PRIME VENDOR INC. LAURIE MELNICK 4608 CEDAR AVENUE SUITE 106 WILMINGTON, NC 28403	RUIZ PROTECTIVE SERVICE, INC. 3417 MONTANA AVE. EL PASO, TX 79903
SECURITAS SECURITY 1155 WESTMORELAND DR STE 201 EL PASO, TX 79925	SUN CITY SECURITY SERVICES 9155 DYER ST STE B-90 EL PASO, TX 79924	TEXAS ENFORCER LLC 3407 DOUGLAS AVENUE EL PASO, TX 79903
WACKENHUT 11420 CEDAR OAK DR EL PASO, TX 79936	WHELAN SECURITY 4171 N MESA ST EL PASO, TX 79903	
CONTINENTAL INVESTIGATION 521 TEXAS AVE EL PASO, TX 79901	ALLEGIANCE SECURITY GROUP ATTN: DANIEL HIBBARD 8900 VISCOUNT BLVD. SUITE AN-234 EL PASO, TX 79925-5897	RETURN TO SENDER ITS ATTN: TONI COUVEL 8177 W, GLADES ROAD STE 217 BOCA RATON, FL 33434