El Paso International Airport

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The Power of Our Strategic Plan: El Paso Transformational Results Five-year Before and After



Strategic Plan Alignment

- Goal 1. Cultivate an Environment Conducive to Strong, Economic Development
 - 1.4 Grow the core business of air transportation
 - Expand Airport Development
- Goal 3. Promote the Visual Image of the City
 - 3.2 Improve the visual impression of the community (gateways, corridors, etc.)



Strategic Plan Alignment

Of the 20 in 20 Goals:

- #5— Expand Airport Development
- #8 Grow signature holiday attractions
- #11 Construct Sun City Lights entryway

The City's Mission:

Deliver exceptional services to support a high quality of life and place for our community.













Air Service Development



Goal 1

Economic Development

 5 major companies invested in our community

Non-aeronautical revenue, commercial development:

- FY2015 \$9.2 million
- FY2019 \$10.2 million an 11.3% increase











City's Mission

Customer Service Cycle of Learning

CITY BOARDS & COMMISSIONS

CITY COUNCIL CUSTOMER MEETINGS SURVEYS

211 & 311

EMAIL CHIME IN

COMMUNITY MEETINGS

CITY SOCIAL WEBSITE MEDIA

COUNCIL PHONE REQUESTS

OBTAIN VOICE OF THE CUSTOMER RESEARCH & ISSUE

IMPLEMENT IMPROVEMENTS

COMMUNICATE IMPROVEMENTS

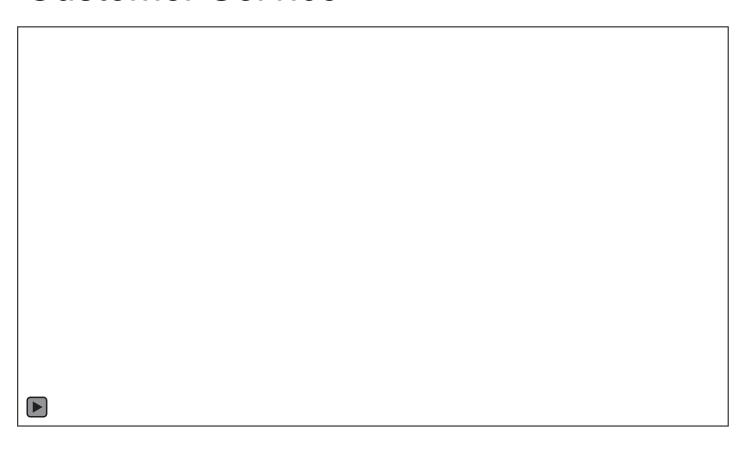
RE-CHECK PROCESS

8



City's Mission

Customer Service





Process Improvement Systems

"First and foremost, serving somewhat of a barometer for quality and attention to detail all airports, were the bathrooms. Each was clean and sparkling and extremely well maintained."

-Gary Bradt, International Keynote Speaker

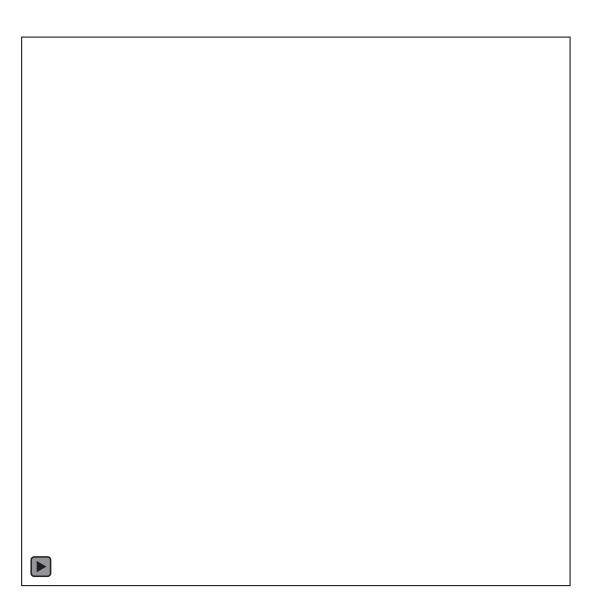


Process Improvement Systems

 LSS Green Belt Project: Improving Warehouse Procedures for the El Paso International Airport



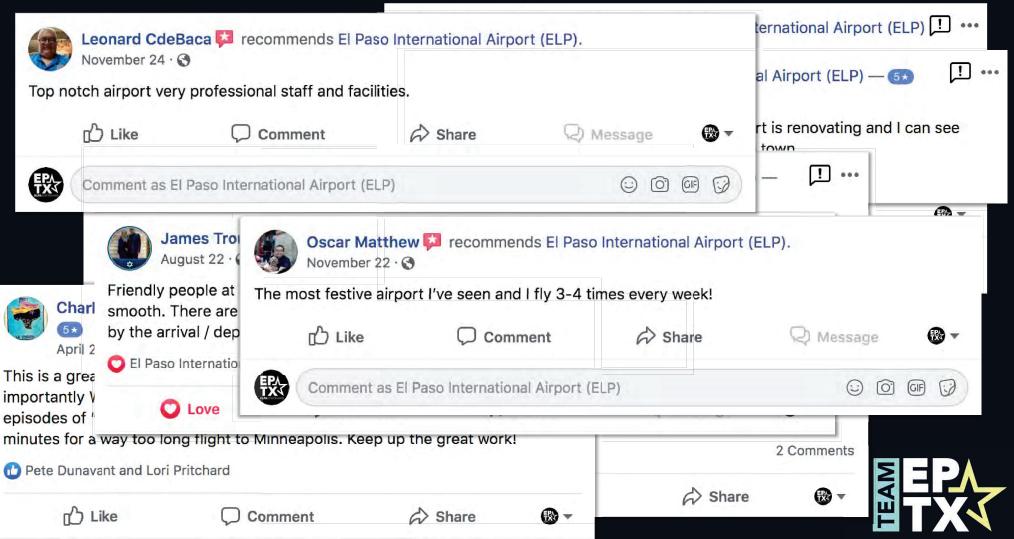


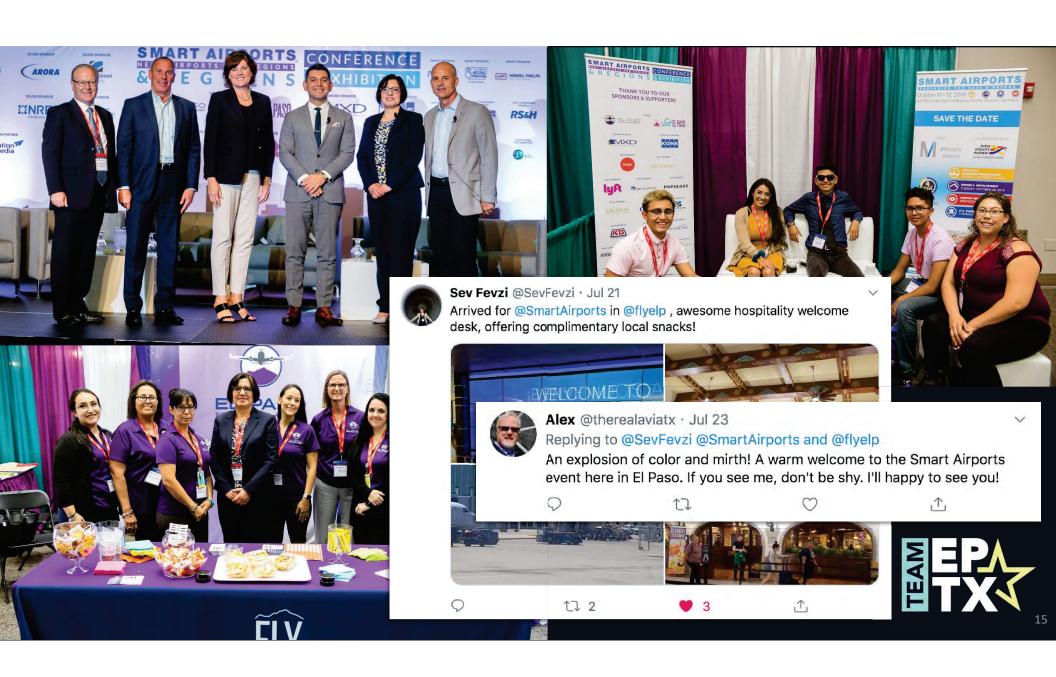
















Designing for Success & Continuous Improvements









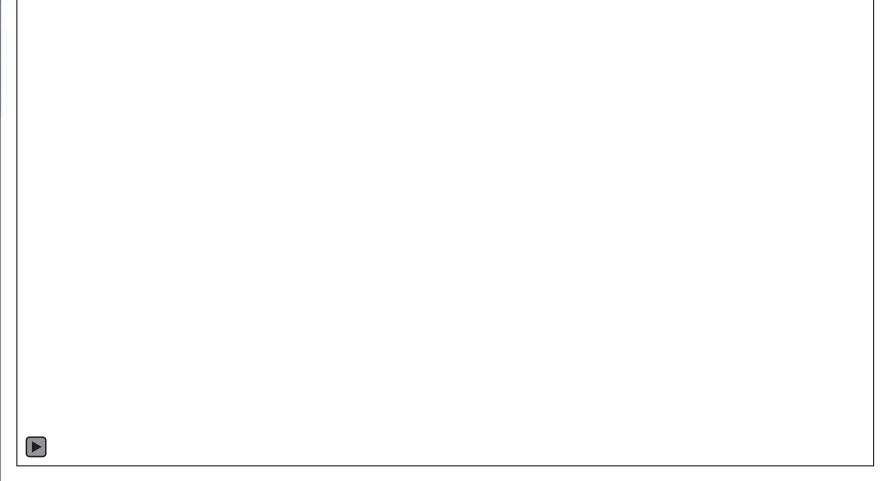


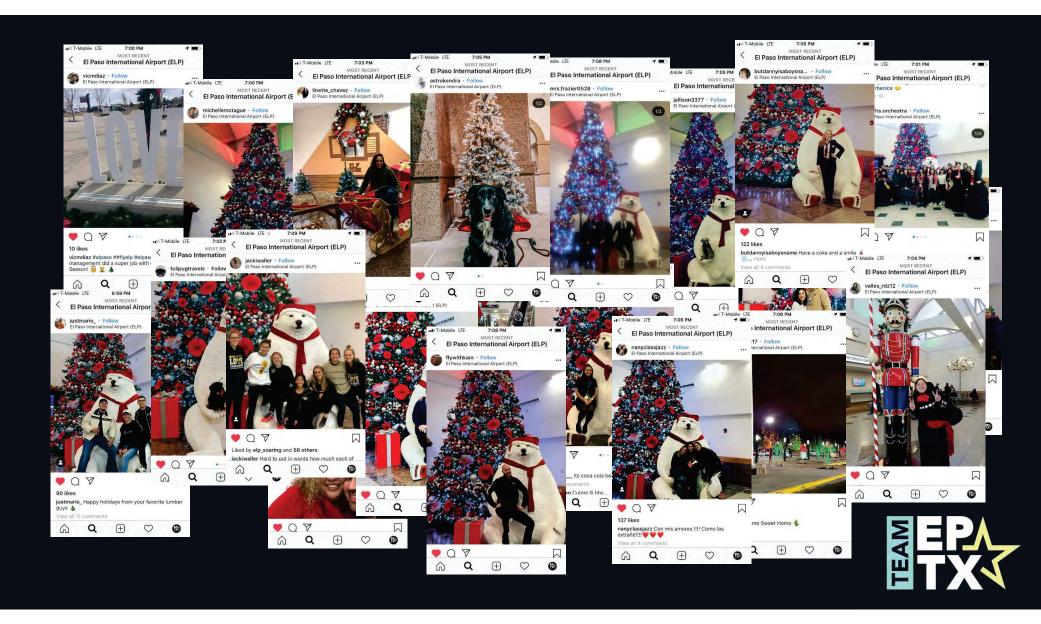
























ORLANDO/SANFORD

SAN DIEGO

SEATTLE



5 ADDITIONAL OR EXPANDED COMPANIES ON AIRPORT PROPERTY



CONSOLIDATED RENTAL CAR FACILITY



CHECKED BAGGAGE INSPECTION SYSTEM & EXPANDED SECURITY CHECKPOINT



13 ADDITIONAL AMENITIES AND CUSTOMER SERVICE PROGRAMS



AESTHETICALLY PLEASING AND SAFE WALKWAYS TO HOTELS AND NEARBY BUSINESSES



EXPANDED DECORATIONS AND HOLIDAY SOCIAL COMMUNITY EVENT



RECOGNITION FOR BEST CUSTOMER SERVICE

Thank you



