

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets and Maintenance

AGENDA DATE: January 22, 2019

CONTACT PERSON/PHONE: Bruce D. Collins, Purchasing Director, (915) 212-1181
Richard Bristol, Director, Streets and Maintenance Department
(915) 212-7001

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL NO. 7: Enhance and Sustain El Paso's Infrastructure Network

SUBJECT:

The award of Solicitation No. 2019-064 Washing of Heavy Duty Vehicles to Elite Wash & Detail LLC DBA Elite Fleet Services for an initial term estimated award of \$50,500.00. The total estimated award is \$151,500.00 for an initial term of three (3) years.

BACKGROUND / DISCUSSION:

The City currently owns over 450 heavy duty vehicles that require this service which is used most commonly on refuse trucks. Most services are performed on site and are necessary so that vehicles maintain a clean appearance and more importantly, remove excess dirt and debris in areas that can cause mechanical failures. Local business is being supported.

SELECTION SUMMARY:

Solicitation was advertised on October 02, 2018 and the solicitation was posted on City website on October 02, 2018. The email (Purmail) notification was sent out on October 04, 2018. Total of thirty-seven (37) online viewers. Total of twelve (12) bidders solicited; eleven (11) local bidders were solicited; three (3) bids were received; two (2) being local vendors.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ Not Applicable (Routine)

If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

PRIOR COUNCIL ACTION:

2014 -415 – Washing of Heavy Duty Vehicles (Re-Bid) – August 12, 2014

AMOUNT AND SOURCE OF FUNDING:

Department:	Streets and Maintenance Department
Total Estimated Award:	\$151,500.00
Funds Available:	Dept: 532 Div: 37020 Acct: 531250 Fund: 3600 Program Code: P3701
Funds Source:	Internal Service Fund – Equipment Outside Repair Services

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Richard Bristol, Streets and Maintenance Department Director

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **JANUARY 22, 2019**.

STRATEGIC GOAL: Strategic Goal No. 7 -- Enhance and Sustain El Paso's Infrastructure Network

The award of Solicitation No. 2019-064 Washing of Heavy Duty Vehicles to Elite Wash & Detail LLC DBA Elite Fleet Services, for an initial three (3) year term in the estimated amount of \$151,500.00. The award is to include a two (2) year optional amount of \$101,000 for a total five (5) year award of \$252,500.00 Washing of Heavy Duty Vehicles Services is necessary so that vehicles maintain a clean appearance and more importantly, remove excess dirt and debris in areas that can cause mechanical failures.

Contract Variance:

The difference in cost, based on the comparison to the previous contract, is as follows: A decrease of \$273,000.00 over the three (3) year initial term, 64.31% decrease compared to previous contract due to quantity decrease.

Department:	Streets and Maintenance
Award to:	Elite Wash & Detail LLC DBA Elite Fleet Services El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$ 50,500.00
Initial Term Estimated Award:	\$151,500.00 (3 years)
Total Estimated Award:	\$252,500.00 (5 years)
Account No.:	532-531250-37020-3600-P3701
Funding Source:	Internal Service Fund -- Equipment Outside Repair Services
District(s):	All

This is a Best Value, unit price contract

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to Elite Wash & Detail, LLC DBA Elite Fleet Services, the bidder offering the best value bid and that Fleetwash Inc., be deemed non-responsive due to failure to bid on all items. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******



COMMITTEE SCORE SHEET
Formal Best Value

SOLICITATION TITLE: WASHING OF HEAVY DUTY VEHICLES

SOLICITATION NO:2019-064

EVALUATION CRITERIA

A. Cost

SUBTOTAL EVALUATION FACTOR A:

B. REPUTATION & QUALITY OF THE BIDDER'S SERVICE

SUBTOTAL EVALUATION FACTOR B:

C. EMPLOYEE MEDICAL BENEFITS AND INCENTIVES

SUBTOTAL EVALUATION FACTOR C:

D. PAST PERFORMANCE

(D1) Overall Performance (0-10)

SUBTOTAL EVALUATION FACTOR D:

Grand Total

<u>WEIGHT</u>	<u>MAX POINTS</u>	ELITE WASH & DETAIL LLC DBA ELITE FLEET SERVICES	JESUS RUVALCABA DBA EL PASO MOBILE CAR WASH
		El Paso, Texas	El Paso, Texas
35%	35	\$151,500.00 35.00	\$217,875.00 24.34
	35	35.00	24.34
35%	35	35.00	29.83
	35	35.00	29.83
10%	10	0.00	0.00
	10	0.00	0.00
20%	20	13.34	20.00
	20	13.34	20.00
100%	100	83.34	74.17



CITY OF EL PASO BID TABULATION FORM



Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2019-064

Bid Opening Date: OCTOBER 31, 2018

Department: STREETS AND MAINTENANCE

FAILURE TO BID ON ALL ITEMS SHALL DEEM THE BIDDER NON-RESPONSIVE.			ELITE WASH & DETAIL LLC DBA ELITE FLEET SERVICES EL PASO, TX			FLEETWASH, INC. NEWARK, NJ			JESUS RUVALCABA DBA EL PASO MOBILE CARWASH EL PASO, TX		
GROUP A: OFF-SITE - WASHING AT A VENDOR FACILITIES											
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY (A)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) TOTAL X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) TOTAL X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) TOTAL X 3) (D)
1.	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC)	25	\$20.00	\$500.00	\$1,500.00	LEFT BLANK	LEFT BLANK	LEFT BLANK	\$20.00	\$500.00	\$1,500.00
2.	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	50	\$20.00	\$1,000.00	\$3,000.00	LEFT BLANK	LEFT BLANK	LEFT BLANK	\$30.00	\$1,500.00	\$4,500.00
3.	TRACTOR TRAILERS	10	\$20.00	\$200.00	\$600.00	LEFT BLANK	LEFT BLANK	LEFT BLANK	\$30.00	\$300.00	\$900.00
4.	CONSTRUCTION EQUIPMENT	15	\$20.00	\$300.00	\$900.00	LEFT BLANK	LEFT BLANK	LEFT BLANK	\$45.00	\$675.00	\$2,025.00
TOTAL GROUP A (ITEMS 1-4)				\$2,000.00	\$6,000.00		LEFT BLANK	LEFT BLANK		\$2,975.00	\$8,925.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract. This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: *[Signature]*
DATE: 11/9/18



CITY OF EL PASO BID TABULATION F

NON-RESP.



Project Name: WASHING OF HEAVY DUTY VEHICLES

Bid Opening Date: OCTOBER 31, 2018

Solicitation #: 2019-064
ment: STREETS AND MAINTENANCE

		ELITE WASH & DETAIL LLC DBA ELITE FLEET SERVICES EL PASO, TX	FLEETWASH, INC. NEWARK, NJ	JESUS RUVALCABA DBA EL PASO MOBILE CARWASH EL PASO, TX
FAILURE TO BID ON ALL ITEMS SHALL DEEM THE BIDDER NON-RESPONSIVE.				
GROUP B - OFF-SITE - WASHING OF HEAVILY STAINED TRUCK COMPONENTS				
(ENGINE, TRANSMISSION, DIFFERENTIAL AND HYDRAULIC COMPONENTS TO INCLUDE ARM, CYLINDERS, EXTERIOR OF HYDRAULIC RESERVOIR, BATTERY COVERS, PUMP AND HYDRAULIC LINES)				

ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY (A)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) X 3) (D)
1.	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC)	25	\$30.00	\$750.00	\$2,250.00	LEFT BLANK	LEFT BLANK	LEFT BLANK	\$40.00	\$1,000.00	\$3,000.00
2.	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	25	\$30.00	\$750.00	\$2,250.00	LEFT BLANK	LEFT BLANK	LEFT BLANK	\$60.00	\$1,500.00	\$4,500.00
TOTAL GROUP B (ITEMS 1-2)				\$1,500.00	\$4,500.00		LEFT BLANK	LEFT BLANK		\$2,500.00	\$7,500.00

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APPROVED BY: Ag/CG
DATE: 11/9/18



CITY OF EL PASO BID TABULATION FORM



Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2019-064

Bid Opening Date: OCTOBER 31, 2018

Department: STREETS AND MAINTENANCE

FAILURE TO BID ON ALL ITEMS SHALL DEEM THE BIDDER NON-RESPONSIVE.			ELITE WASH & DETAIL LLC DBA ELITE FLEET SERVICES EL PASO, TX			FLEETWASH, INC. NEWARK, NJ			JESUS RUVALCABA DBA EL PASO MOBILE CARWASH EL PASO, TX		
GROUP C: ON-SITE - WASHING AT A CITY FACILITIES											
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY (A)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) X 3) (D)
1.	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC)	90	\$20.00	\$1,800.00	\$5,400.00	\$11.49	\$1,034.10	\$3,102.30	\$20.00	\$1,800.00	\$5,400.00
2.	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	1200	\$20.00	\$24,000.00 BIDDER'S PRICE: \$2,400.00	\$72,000.00 BIDDER'S PRICE: \$7,200.00	\$13.99	\$16,788.00	\$50,364.00	\$30.00	\$36,000.00	\$108,000.00
3.	TRACTOR TRAILERS	50	\$20.00	\$1,000.00	\$3,000.00	\$13.99	\$699.50	\$2,098.50	\$30.00	\$1,500.00	\$4,500.00
4.	CONSTRUCTION EQUIPMENT	50	\$20.00	\$1,000.00	\$3,000.00	\$17.99	\$899.50	\$2,698.50	\$45.00	\$2,250.00	\$6,750.00
TOTAL GROUP C (ITEMS 1-4)				\$27,800.00 BIDDER'S PRICE: \$6,200.00	\$83,400.00 BIDDER'S PRICE: \$18,600.00		\$19,421.10	\$58,263.30		\$41,550.00	\$124,650.00

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APPROVED BY: AGC/CG
DATE: 11/9/18



CITY OF EL PASO BID TABULATION FORM



Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2019-064

Bid Opening Date: OCTOBER 31, 2018

Department: STREETS AND MAINTENANCE

		EXPANDED: STREETS AND MAINTENANCE	
FAILURE TO BID ON ALL ITEMS SHALL DEEM THE BIDDER NON-RESPONSIVE.	ELITE WASH & DETAIL LLC DBA ELITE FLEET SERVICES EL PASO, TX	FLEETWASH, INC. NEWARK, NJ	JESUS RUVALCABA DBA EL PASO MOBILE CARWASH EL PASO, TX
GROUP D - ON-SITE - WASHING OF HEAVILY STAINED TRUCK COMPONENTS			
(ENGINE, TRANSMISSION, DIFFERENTIAL AND HYDRAULIC COMPONENTS TO INCLUDE ARM, CYLINDERS, EXTERIOR OF HYDRAULIC RESERVOIR, BATTERY COVERS, PUMP AND HYDRAULIC LINES)			

ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY (A)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) TOTAL X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) TOTAL X 3) (D)	PRICE PER UNIT (B)	ESTIMATED ANNUAL TOTAL (QTY (A) X PRICE PER UNIT (B)) (C)	3 YEAR ESTIMATED EXTENDED TOTAL (ANNUAL (C) TOTAL X 3) (D)
1.	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC)	40	\$30.00	\$1,200.00	\$3,600.00	\$11.49	\$459.60	\$1,378.80	\$40.00	\$1,600.00	\$4,800.00
2.	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	600	\$30.00	\$18,000.00	\$54,000.00	\$13.99	\$8,394.00	\$25,182.00	\$40.00	\$24,000.00	\$72,000.00
TOTAL GROUP D (ITEMS 1-2)				\$19,200.00	\$57,600.00 BIDDER'S PRICE: \$90,000.00		\$8,853.60	\$26,560.80		\$25,600.00	\$76,800.00
TOTAL ANNUAL AMOUNT - GROUPS A - D				\$50,500.00 BIDDER'S PRICE: \$28,900.00			\$28,274.70 BIDDER'S PRICE: \$35,414.40			\$72,625.00	
TOTAL 3 YEAR COST - GROUPS A - D				\$151,500.00 BIDDER'S PRICE: \$110,100.00			\$84,824.10 BIDDER'S PRICE: \$108,243.20			\$217,875.00	

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This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:
DATE: 11/9/18

2019-064 WASHING OF HEAVY DUTY VEHICLES



CITY OF EL PASO BID TABULATION FORM



Project Name: WASHING OF HEAVY DUTY VEHICLES		Solicitation #: 2019-064	
Bid Opening Date: OCTOBER 31, 2018		Department: STREETS AND MAINTENANCE	
	ELITE WASH & DETAIL LLC DBA ELITE FLEET SERVICES EL PASO, TX	FLEETWASH, INC. NEWARK, NJ	JESUS RUVALCABA DBA EL PASO MOBILE CARWASH EL PASO, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	2.5% - 10 DAYS NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDS SOLICITED: 12 LOCAL BIDS SOLICITED: 11 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 2 NO BID: 0			

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APPROVED BY: *AG/CG*
DATE: 1/19/18

2019-064 Washing of Heavy Duty Vehicles

BLUE BEACON OF EL PASO 11292 STOCKYARD ROAD EL PASO, TX 79927	D & H ATTN: FERNANDO CADENA 1221 TOWER TRAIL P. O. BOX 17969 EL PASO, TX 79917	HORIZON TRUCK WASH 11288 STOCKYARD ROAD EL PASO, TX 79927
PLANET TRUCK WASH 1317 HORIZON BLVD EL PASO, TX 79927	A & E TRUCK & CAR WASH ATTN: EDUARDO BARBOZA 516 MAUER DRIVE EL PASO, TX 79915	THE LAST ONE, INC. P. O. BOX 16687 LAS CRUCES, NM 88004
KWIK CLEAN 11100 SEAFOAM WAY EL PASO, TX 79936	P & Y MOBILE WASH 10817 NOTUS LANE # 103 EL PASO, TX 79935	J & G PROCUREMENT SERVICES ATTN: LISA A. JUAREZ 734 S. MESA HILLS # 113 EL PASO, TX 79912
CHEMICAL TRANSPORTATION, INC ATTN: MOISES GUEVARA 400 INGLEWOOD DRIVE SUITE E EL PASO, TX 79925	SUSTAINABLE WATER PRESSURE SERVICES (SWPS) ATTN: ADRIAN MARTINEZ 10144 ALDRIN ST. EL PASO, TX 79927	ELITE WASH & DETAIL LLC FRANK ROMERO 1441 N. ZARAGOSA BLDG AA EL PASO TX 79936