# CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

**CITY CLERK DEPT** 

DEPARTMENT:	Purchasing and Strategic Sourcing
AGENDA DATE:	January 22, 2019
CONTACT PERSON/PHONE:	Bruce D. Collins, Purchasing Director, (915) 212-1181 Monica Lombraña, Managing Director of Aviation and International Bridges, (915) 212-7300
DISTRICT(S) AFFECTED:	All

## STRATEGIC GOAL 1: Create and Environment Conducive to Strong, Sustainable, Economic Development

#### **SUBJECT:**

Discussion and action that the City Manager be authorized to sign an EPIA Baggage Handling Operations and Maintenance 2019-343R agreement by and between the City of El Paso ("City") and Elite Line Services, Inc., a Florida Corporation ("Company"), for Company to provide operations and maintenance services for the El Paso International Airport baggage claim system, for a term of three (3) years from the Effective Date and one (1) additional two-year option to extend the term of the Agreement the City Manager or Designee, to be compensated as follows: Year 1 estimated \$592,927.71; Year 2 estimated \$607,361.99; Year 3 estimated \$622,171.55; Option Year 1 estimated \$625,000.65; Option Year 2 estimated \$640,860.66.

#### BACKGROUND / DISCUSSION:

The Airport's six (6) commercial airlines (soon to be seven (7) in February 2019) have over 100 combined arrivals and departures each day carrying approximately 2.8 million passengers each year with 5,888 daily outbound seats counted for in the month of November 2018. Prior the Checked Baggage Inspection (CBIS) project the airport was using a "decentralized" stand-alone EDS configuration. To accommodate and allow for future growth in air service the airport partnered with TSA to build a centralized CBIS and make-up area for baggage sortation. As a result of that project the airport will hire a third party manager to operate and maintain the new CBIS as well as the inbound belts located in baggage claim and the FIS.

#### **SELECTION SUMMARY:**

Solicitation was advertised on October 16, 2018 and October 23, 2018. The solicitation was posted on City website on October 16, 2018. The email (Purmail) notification was sent out on October 18, 2018. There were a total of forty five (45) viewers. Four (4) proposals were solicited, one (1) local vendor. Five (5) proposals were received, none local vendors.

# PROTEST

No protest received for this requirement.

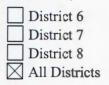
Protest received.

#### **COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided?  $\Box$  Yes or  $\boxtimes$  Not Applicable (Routine) If yes, select the applicable districts.

District	1
District	2
District	3
District	4
District	5

PPS FORM 001, Rev. 3, 8/9/2016 (Discard Previous Versions)



CITY CLERK DEPT 2019 JAN 16 PM5:25

## **PRIOR COUNCIL ACTION:**

None.

#### AMOUNT AND SOURCE OF FUNDING:

Airport Operating Funds

562-62205-522150-3000

# **BOARD / COMMISSION ACTION:**

N/A

DEPARTMENT HEAD:

## COUNCIL PROJECT FORM (RFP)

# 

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JANUARY 22, 2019**.

# STRATEGIC GOAL 1: Create and Environment Conducive to Strong, Sustainable, Economic Development

Discussion and action that the City Manager be authorized to sign an EPIA Baggage Handling Operations and Maintenance 2019-343R agreement by and between the City of El Paso ("City") and Elite Line Services, Inc., a Florida Corporation ("Company"), for Company to provide operations and maintenance services for the El Paso International Airport baggage claim system, for a term of three (3) years from the Effective Date and one (1) additional two-year option to extend the term of the Agreement by the City Manager or Designee administratively, to be compensated as follows: Year 1 estimated \$592,927.71; Year 2 estimated \$607,361.99; Year 3 estimated \$622,171.55; Option Year 1 estimated \$625,000.65; Option Year 2 estimated \$640,860.66.

Additionally, that the City Manager or Designee is authorized to approve additional hours of service necessary to adjust to increased airlines services provided to be compensated at the hourly rates in the Agreement.

The Purchasing & Strategic Sourcing Department recommends that Pteris Global (USA), Inc. be deemed nonresponsive due to not acknowledging amendments.

This was a Request for Proposal, service contract

# RESOLUTION

### BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EL PASO:

That the City Manager be authorized to sign an EPIA Baggage Handling Operations and Maintenance 2019-343R agreement by and between the City of El Paso ("City") and Elite Line Services, Inc., a Florida Corporation ("Company"), for Company to provide operations and maintenance services for the El Paso International Airport baggage claim system, for a term of three (3) years from the Effective Date and one (1) additional two-year option to extend the term of the Agreement by the City Manager or Designee administratively, to be compensated as follows:

Year 1 estimated	\$592,927.71
Year 2 estimated	\$607,361.99
Year 3 estimated	\$622,171.55
Option Year 1 estimated	\$625,000.65
Option Year 2 estimated	\$640,860.66

Additionally, that the City Manager or Designee is authorized to approve additional hours of service necessary to adjust to increased airline services provided to be compensated at the hourly rates in the Agreement.

ADOPTED this \_\_\_\_\_ day of \_\_\_\_\_, 2019.

THE CITY OF EL PASO

ATTEST:

Dee Margo Mayor

Laura D. Prine City Clerk

APPROVED AS TO FORM:

Sol M. Cortez

APPROVED AS TO CONTENT:

Monica Lombraña, A.A.E., Managing Director of Aviation & Bridges

Bruce D. Collins, Director Purchasing & Strategic Sourcing Dept.

City of El Paso F	Request for P	Proposals - Scoreshe	et		
PROJECT: 2019-343R EPIA Baggage Handling System Operations and Maintenance					
	MAX POINTS	ABM Aviation, inc.	Elite Line Services Inc.	ERMC Aviation, LLC	Oxford Electronics, Inc.
Factor A - Proposal Cost	5	1.30	4.04	5.00	1.46
Factor B - Proposed staffing table and qualifications of the proposed project manager and supporting staff	5	3.30	4.50	3.10	4.00
Factor C -The proposer's prior experience	15	13.60	15.00	12.50	14.50
Factor D - Response of References	10	9.98	5.34	10.00	6.27
Factor E - Computer Maintenance Management System	10	6.50	9.00	6.30	8.60
Factor F - Preventive Maintenance Program	10	5.50	9.40	5.05	9.00
Factor G -Contingency Plan	10	3.90	9.40	4.00	8.40
Factor H - Transition Plan	10	1.00	9.60	5.95	9.40
Factor I - Training Plan	10	1.40	9.40	6.60	9.35
Factor J - Quality Control Program	10	1.40	9.80	6.35	9.40
Factor K - Safety Plan	5	0.40	5.50	3.20	4.20
TOTAL SCORE	100	48.28	90.98	68.05	84.58



# CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Solicitation #: 2019-343R

Bid Opening Date: DECEMBER 5, 2018 Project Name: EPIA BAGGAGE HANDLING SYSTEM OPERATIONS AND

MAINTENANCE

Department: EL PASO INTERNATIONAL AIRPORT

LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
CHICAGO, IL	YES
NOVI, MI	YES
CHATTANOOGA, TN	YES
ELMONT, NY	YES
LYNBROOK, NY	NO
D: 1 RFPs RECEIVED: 5 LOCAL RFPs RECEIVE	D: 0 NO BIDS: 0
	CHICAGO, IL NOVI, MI CHATTANOOGA, TN ELMONT, NY LYNBROOK, NY

NOTE: The information contained in this RFP tabulation is for information only and does not constitute actual award/execution of contract.

Approved: /s/ Date: 12/7/2018

# 2019-343R EPIA Baggage Handling Systems Operations and Maintenance View List

<u>Name</u>	Company
1 Warrenton, Kevin	ABM
2 Cowart, Jerome	ABM Aviation
3 Charles, Patterson	Access Contro
4 Raj, Shiva	AWOS Tender
5 Simms, Barry	Barry Simms Ir
6 Luna, Larry	Bella Luna Eng
7 Pitzter, Kurt	Bidnet
8 Paoli, Marcos	ChemStation
9 Kyle, Bellomy	ConstructConn
10 Gibson, Patty	construction Bi
11 Wood, Jayne	Construction R
12 Dunavant, Pete	Consultant
13 Deg, Maria	Contractors Re
14 Hudson, Brad	Direx Construc
15 Dodge, Montana	Dodge data an
16 koehn, peggy	Dodge Reports
17 Gretchen, Garcia	El Paso Water
18 Murphy, Elise	ELS
19 Allen, Randy	Engie Services
20 Lamoreaux, Mary	eRepublic, Inc.
21 ALVARADO, PAUL	ERMC
22 Chad, Buffam	GAndS Airport
23 Compton, Heather	Garver
24 keelor, elizabeth	international dis
25 Funk, Jeremy	JAG Electric
26 Garlick, Mike	JBT
27 DeVesta, Mike	JSM and Asso
28 Mata Jr., Alberto	Mata's Garage
29 onvia, onvia	onvia
30 Christos, Papachristou	OXFORD AIRF
31 Correa, William	Paragon Projec
32 Kennedy, Allan	Parking Systen
33 Marie Debbie, Kajak	Pteris Global (l
34 Verdecchia, Miguel	Rinker Material
35 Walse, Steve	SevenOutsourc
36 Collier, Michael	SIM
37 Bjornsson, Ron	Smartprocure
38 Hernandez, Cecilia	The Planit Roo
39 Alarcon, Alejandro	Trident Protect
40 Shay, Tamara	TShayEnterpris
41 Olguin, Jeannette	Vitual Builders
42 Dickerson, Karen	VTC
43 Austin, Fork	Wayne Enterpr
44 Banquil, Lovely	
45 Watson, Frank	

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# CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Bid Opening Date: DECEMBER 5, 2018 Project Name: EPIA BAGGAGE HANDLING SYSTEM OPERATIONS AND MAINTENANCE Solicitation #: 2019-343R

Department: EL PASO INTERNATIONAL AIRPORT

BIDDER'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
ABM AVIATION, INC.	CHICAGO, IL	YES
ELITE LINE SERVICES INC	NOVI, MI	YES
ERMC AVIATION, LLC	CHATTANOOGA, TN	YES
OXFORD ELECTRONICS, INC.	ELMONT, NY	YES
PTERIS GLOBAL (USA) INC.	LYNBROOK, NY	NO
RFPs SOLICITED: 4 LOCAL RFPs SOLICITED	: 1 RFPs RECEIVED: 5 LOCAL RFPs RECEIVE	D: 0 NO BIDS: 0

NOTE: The information contained in this RFP tabulation is for information only and does not constitute actual award/execution of contract.