

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: International Bridges

AGENDA DATE: January 23, 2018

CONTACT PERSON/PHONE: Bruce D. Collins, Purchasing & Strategic Sourcing, (915) 212-1106
Monica Lombraña, International Bridges Managing Director, (915) 212-7501
Paul A. Stresow, International Bridges Assistant Director, (915) 212-7502

DISTRICT(S) AFFECTED: 6 & 8

STRATEGIC GOAL: NO. 1: Create an Environment Conducive to Strong, Sustainable, Economic Development

SUBJECT:

Request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order to the Revenue Markets, Inc. (TRMI) to create an API into the Toll Collection System so that the One Stop Shop can develop an application that will be used to create accounts and issue tags for El Paso Toll Collection System (TCS) customers. The cost is \$39,546.00. Additionally, International Bridges is requesting to purchase a 4-port reader/antenna that allows the Toll Collection System to read the RFID tag for the pre-paid Automated Vehicle Identification (AVI) program. Total cost of the reader \$16,202.40. Use of AVI tags contribute to faster throughput and reduced wait times at the International Bridges. Marketing of this program is ongoing through use of the Department's web page and use of dynamic messaging at the Bridges; programmed marketing includes use of targeted ads in local newspapers & the University of Texas at El Paso (UTEP) Prospector, as well as use of fliers at the Bridges, Airport & UTEP and Mayor & Council newsletters, and informational videos on City TV.

BACKGROUND / DISCUSSION:

The One-Stop-Shop wants to integrate their Accela application with the El Paso TCS so that the One-Stop-Shop employees have only one application to use instead of multiple. The following abilities will be added at the One-Stop-Shop: Account Creation, Search and Update; View recent account history, Adjust and replenish the account, Create OLA user accounts and Add/update tags.

SELECTION SUMMARY:

TRMI is the sole source.

COMPENSATION ANALYSIS

Not Applicable

PROTEST

No protest received for this requirement.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? Yes or No
If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
- All Districts

PRIOR COUNCIL ACTION:

July 19, 2011, Council approved The Revenue Markets, Inc., the sole developer, manufacturer and provider of application software and related equipment for the upgrade to the toll collection system at the International Bridges.

AMOUNT AND SOURCE OF FUNDING:

Amount: \$39,546.00
 Dept. 190 Fund 3350, Division 32000, Project PCP18IB001
 Account 580100 – Data Processing Equipment

Amount: \$16,202.40
 Dept. 564 Fund 3300, Division 32000,
 Account 580100 – International Bridges – Operational Fund

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

[Handwritten Signature]

**COUNCIL PROJECT FORM
(SOLE SOURCE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda (under **PURCHASING REQUESTS**) for the Council Meeting of **JANUARY 23, 2018**.

Strategic Goal 1: Create an Environment Conducive to Strong, Sustainable Economic Development

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue purchase order(s) to The Revenue Markets, Inc. dba TRMI Systems Integration, the sole source provider for the Toll Collection System (TCS) software and hardware. International Bridges is 1) requesting Revenue Markets, Inc. (TRMI) to create an API into the Toll Collection System so that the One Stop Shop can develop an application that will be used to create accounts and issue tags for El Paso Toll Collection System (TCS) customers, and 2) purchase a 4-port reader/antenna to read Frequency ID (RFID) Tags for the prepaid Automated Vehicle Identification (AVI) program. Use of AVI tags contribute to faster throughput and reduced wait times at the International Bridges. Marketing of this program is ongoing through use of the Department's web page and use of dynamic messaging at the Bridges; programmed marketing includes use of targeted ads in local newspapers & the University of Texas at El Paso (UTEP) Prospector, as well as use of fliers at the Bridges, Airport & UTEP and Mayor & Council newsletters, and informational videos on City TV.

Department:	International Bridges
Award to:	The Revenue Markets, Inc. dba TRMI Systems Integration Accord, NY
Total Estimated Award:	\$55,748.40
Account No.:	190-3350-32000-580100-PCP18IB001 (\$39,546.00) 564-3300-64830-532060 (\$16,202.40)
Funding Source:	Data Processing Equipment Office Equipment – Maintenance & Repairs
District(s):	6 & 8
Sole Source No:	2018-970

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

*******ADDITIONAL INFO BELOW*******



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Rich Yost. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: The Revenue Markets, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
TRMI is the designer and developer for the hardware and software for this system. We are the only integrator who can install & produce changes to our design & specification. Therefore we submit that TRMI is to be considered the sole source for El Paso's One Stop Shop API.
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Rich Yost
Signature

SUBSCRIBED AND SWORN to before me on this 5th day of January 2018

MARCY NIGRO-PARIS
Notary Public, State of New York
NYS Reg. # 0143325091
Qualified in Ulster County
Commission Expires May 17, 20__

Marcy Nigro-Paris
NOTARY PUBLIC
Marcy Nigro-Paris
PRINTED NAME
May 17, 2018
MY COMMISSION EXPIRES

COMPANY NAME: The Revenue Markets, Inc.
ADDRESS, CITY, STATE & ZIP CODE: PO Box 10, 5120 Route 209
PHONE: 845.626.8655 FAX NUMBER: 845.626.2492
CONTACT NAME AND TITLE: Rich Yost, Director of IT Services
WEB ADDRESS: www.trmi.com EMAIL: ryost@trmi.com
FEDERAL TAX ID NUMBER: 14-1560054 TEXAS SALES TAX NUMBER: _____

PO BOX 16

6120 ROUTE 206

ACCORD NY 12404



P 845 026 5656

F 845 026 2487

WWW.TRMI.COM

January 5, 2018

Ms. Sandra Limon
Business & Financial Manager
City of El Paso International Bridges
1001 S. Stanton Street
El Paso, Texas 79901

Re: Sole Source Affidavit – One Stop Shop API Change Order

To Ms. Limon:

The Revenue Markets, Inc. (TRMI) integrated and installed the computerized toll collection system in use at the three International Bridges for the City of El Paso.

TRMI is the designer and developer for the hardware and software for this system. We are the only integrator of record who can install and produce changes to our design and specifications. We know of no other system integrator who produces a product of equal design.

Therefore we submit that TRMI is to be considered the sole source for El Paso's One Stop Shop API.

Sincerely,

A handwritten signature in cursive script that reads "Marcy Nigro-Paris".

Marcy Nigro-Paris
Director of Operations



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Lisa Rosakranse. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit. The Revenue Markets Inc.
2. I am an authorized representative of the following company or firm: TRMI Systems Integration
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
3m 6204 Readers and antennas
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

Lisa Rosakranse
Signature

SUBSCRIBED AND SWORN to before me on this 7th day of November 2017

MARCY NIGRO PARIS
Notary Public, State of New York
NYS Notary No. 001001
Qualified in New York
Commission Expires May 17, 2018

Marcy Nigro Paris
NOTARY PUBLIC
Marcy Nigro Paris
PRINTED NAME
May 17, 2018
MY COMMISSION EXPIRES

COMPANY NAME: The Revenue Markets, Inc.
ADDRESS, CITY, STATE & ZIP CODE: 5120 Rte. 209 Acord NY 12404
PHONE: 845 626-8655 FAX NUMBER: _____
CONTACT NAME AND TITLE: Lisa Rosakranse Exec. VP
WEB ADDRESS: www.trmi.com EMAIL: lrosakranse@trmi.com
FEDERAL TAX ID NUMBER: 14-1560054 TEXAS SALES TAX NUMBER: _____

PO BOX 10

5120 ROUTE 209

ACCORD NY 12404

P 645 626 8655

F 645 626 2492

WWW.TRMI.COM



November 10, 2017

Mr. Eddie Romero
Operations Manager
City of El Paso International Bridges
1001 S. Stanton Street
El Paso, Texas 79901

Re: Sole Source—3M 6204 Readers

Dear Mr. Romero:

The Revenue Markets, Inc. (TRMI) integrated and installed the computerized toll collection system in use at the three International Bridges for the City of El Paso.

TRMI is the designer and developer for the hardware and software for this system. We are the only integrator of record who can install and produce changes to our design and specifications. We know of no other system integrator who produces a product of equal design.

Therefore we submit that TRMI is the Sole Source for the 3M 6204 Readers which are part of the hardware design at the International Bridges for the City of El Paso.

Sincerely,

A handwritten signature in cursive script that reads "Marcy Nigro-Paris".

Marcy Nigro-Paris
Director of Operations



DEPARTMENT HEAD'S AGENDA ITEM CHECK LIST



Primary User Department:

International Bridges

Secondary User Department:

I have verified the following:

Posting Language

The accuracy of the agenda posting language, including addresses and the correct District number.

Description

Request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order to the Revenue Markets, Inc. (TRMI) for the purchase of a SIRIT Reader. This equipment is an antenna that reads the RFID Tags of the Automated Vehicle Identification (AVI) Program. Total Cost \$16,202.40.

Documentation

All electronic and hard copy documents (resolutions, ordinance, contracts, leases, agreements) with all required signatures are attached to the agenda submittal and delivered to the City Clerk's Office. This includes the department head's signature, the City Attorney's signature (if required) and the other party's signature (if required).

City Management Leadership

I have cleared this item for placement through my supervisor in the City Manager's Office

Please select name

Cary Westin

Contacted

By Phone

In Person

By E-Mail

Date

Time

Board / Commission Action

Not Applicable

Strategic Briefing Review

Date:

I presented the Power Point for this item at SBR on

Item was not required to be presented at SBR

Draft Agenda prepared 30 - 60 days in advance

The Power Point has been revised to reflect the feedback received at SBR.

Briefing Request

I or my staff member(s), have briefed the affected City Council members, specifically,

ALL	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
Mayor Margo	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #1	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #2	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #3	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #4	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #5	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #6	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #7	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #8	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>

Source of Funding

There is available funding for this item in the proper account. The amount of the item and the funding source are correct.

Department Head Signature

Date: