

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets and Maintenance

AGENDA DATE: January 23, 2018

CONTACT PERSON/PHONE: Richard J. Bristol, Director (915) 212-7000
Bruce D. Collins, Purchasing Director – (915) 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 7 Enhance And Sustain El Paso's Infrastructure Network

SUBJECT:

Discussion and action to award Solicitation No. 2018-712 City Wide New Median Maintenance to Abescape Landscaping, LLC, Border TM Industries Inc. dba Xceed Resources, and MG Evergreen, LLC for an initial term estimated award of \$3,369,400.95. The award is to include a two (2) year optional amount of \$2,010,267.26 for a total five (5) year award of \$5,379,668.21.

Abescape Landscaping, LLC:	Group VI and VII
Annual Estimated Award:	\$173,000.00
Initial Term Estimated Award:	\$519,000.00 (3 years)
Option Total:	\$346,000.00 (2 years)
Total Estimated Award:	\$865,000.00 (5 years)

Border TM Industries Inc. dba Xceed Resources:	Group III and IV
Annual Estimated Award:	\$118,000.02
Initial Term Estimated Award:	\$354,000.06 (3 years)
Total Estimated Award:	\$354,000.06 (3 years)

MG Evergreen, LLC:	Group I, II, and V
Annual Estimated Award:	\$832,133.63
Initial Term Estimated Award:	\$2,496,400.89 (3 years)
Option Total:	\$1,664,267.26 (2 years)
Total Estimated Award:	\$4,160,668.15 (5 years)

Total Annual Estimated Award:	\$1,123,133.65
Initial Term Estimated Award:	\$3,369,400.95 (3 years)
Option Total:	\$2,010,267.26 (2 years)
Total Estimated Award:	\$5,379,668.21 (5 years)

BACKGROUND / DISCUSSION:

This contract will supplant current contract for the maintenance of City Right of Way Medians located throughout the City. The contract will include additional right of way medians that have been added as a result of City projects, acceptance of maintenance of new subdivisions including State ROW Medians.

SELECTION SUMMARY:

Solicitation was advertised on November 7, 2017 and November 14, 2017. The solicitation was posted on City website on November 7, 2017. The email (Purmail) notification was sent out on November 9, 2017. Total of seven (7) bidders were solicited; seven (7) local vendors. Four (4) bids were received; four (4) local vendors.

COST VARIANCE PREVIOUS CONTRACT:

The difference in cost, based on the comparison to the annual usage from previous contract, is as follows:

Group I decreased by \$153,636.28, Group II decreased by \$232,796.74, Group VI decreased by \$62,000, Resulting in a total annual savings of \$448,433.02.

Group III, IV, V, and VII are new additions to the contract, no prior contract available.

PROTEST

No protest received for this requirement.

Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? Yes or No
If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
- All Districts

PRIOR COUNCIL ACTION:

Council previously awarded 2016-008 City Wide New Median Maintenance on January 12, 2016, item no. 22.1.

AMOUNT AND SOURCE OF FUNDING:


532/32120/522210/2305/P3215 Streets and Maintenance General Funds

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


1-18-18

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JANUARY 23, 2018**.

STRATEGIC GOAL: NO.7 Enhance and Sustain El Paso's Infrastructure Network

Discussion and action to award Solicitation No. 2018-712 City Wide New Median Maintenance to Abescape Landscaping, LLC, Border TM Industries Inc. dba Xceed Resources, and MG Evergreen, LLC for an initial term estimated award of \$3,369,400.95. The award is to include a two (2) year optional amount of \$2,010,267.26 for a total five (5) year award of \$5,379,668.21. This contract will supplant current contract for the maintenance of City Right of Way Medians located throughout the City, including additional right of way medians that have been added as a result of City projects.

Contract Variance:

The difference in cost, based on the comparison to the annual usage from previous contract, is as follows:

Group I decreased by \$153,636.28, Group II decreased by \$232,796.74, Group VI decreased by \$62,000, resulting in a total annual savings of \$448,433.02.

Group III, IV, V, and VII are new additions to the contract, no prior contract available.

Department:	Streets and Maintenance
Award to: (Vendor #1)	Abescape Landscaping, LLC El Paso, TX
Item(s):	Group VI and VII
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$173,000.00
Initial Term Estimated Award:	\$519,000.00 (3 years)
Option Total:	\$346,000.00 (2 years)
Total Estimated Award:	\$865,000.00 (5 years)
Award to: (Vendor #2)	Border TM Industries Inc. dba Xceed Resources El Paso, TX
Item(s):	Group III and IV
Initial Term:	3 years
Option to Extend:	none
Annual Estimated Award:	\$118,000.02
Initial Term Estimated Award:	\$354,000.06 (3 years)
Total Estimated Award:	\$354,000.06 (3 years)
Award to: (Vendor #3)	MG Evergreen, LLC El Paso, TX
Item(s):	Group I, II, and V
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$832,133.63
Initial Term Estimated Award:	\$2,496,400.89 (3 years)
Option Total:	\$1,664,267.26 (2 years)
Total Estimated Award:	\$4,160,668.15 (5 years)
Total Annual Estimated Award:	\$1,123,133.65
Initial Term Estimated Award:	\$3,369,400.95 (3 years)

DATE: 1/18/2018

Option Total: \$2,010,267.26 (2 years)
Total Estimated Award: \$5,379,668.21 (5 years)

Account No.: 532 – 32120 - 532020 – 2305 – P3215
Funding Source: Streets and Maintenance – General Funds
District(s): All

This is a Best Value, unit price type contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Abescape Landscaping, LLC, Border TM Industries Inc. dba Xceed Resources, and MG Evergreen, LLC, the bidders offering the best value bids.

In accordance with this award the City Manager or designee is authorized to exercise future options if needed.



COMMITTEE SCORE SHEET
Best-Value

SOLICITATION TITLE: City Wide New Median Maintenance

SOLICITATION NO: 2018-712

EVALUATION CRITERIA	WEIGHT	MAX POINTS	Abescape Landscaping, LLC	Border TM Industries Inc. dba Xceed Resources	C&M Quality Landscaping Maintenance	MG Evergreen, LLC
			Abescape EL PASO, TX	Border TM Industries EL PASO, TX	C&M Quality EL PASO, TX	MG Evergreen, LLC EL PASO, TX
A. Cost	35%		Cost	Cost	Cost	Cost
Group I		35	\$1,102,691.66 24.71	\$1,009,546.64 26.99	\$1,310,257.14 20.79	\$778,370.58 35.00
Group II		35	\$1,661,233.35 26.76	\$1,520,907.99 29.23	\$1,983,708.06 22.41	\$1,270,354.92 35.00
Group III		35	\$220,538.33 32.04	\$201,909.33 35.00	\$262,051.43 26.97	\$259,456.86 27.24
Group IV		35	\$166,123.27 32.04	\$152,090.74 35.00	\$198,370.73 26.83	\$195,439.14 27.24
Group V		35	\$590,117.57 26.55	\$1,583,549.98 9.89	\$779,362.17 20.10	\$447,675.40 35.00
Group VI		35	\$450,000.00 33.83	\$435,000.00 35.00	\$637,500.00 23.88	\$930,000.00 16.37
Group VII		35	\$69,000.00 35.00	\$96,000.00 25.16	\$156,000.00 15.48	\$203,250.00 11.88
B. REPUTATION & QUALITY OF THE BIDDER'S SERVICE	30%					
SUBTOTAL EVALUATION FACTOR B:		30.00 30	27.33 27.33	9.17 9.17	19.33 19.33	20.00 20.00
C. EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10%					
SUBTOTAL EVALUATION FACTOR C:		10 10.00	2.00 2.00	8.00 8.00	2.00 2.00	2.00 2.00
D. PAST PERFORMANCE (D1) Complete projects on time and within budget	25%					
SUBTOTAL EVALUATION FACTOR D:		25 25	13.33 13.33	23.33 23.33	8.33 8.33	21.25 21.25
Group I	100%	100.00	67.37	67.49	50.46	78.25
Group II		100.00	69.43	69.73	52.08	78.25
Group III		100.00	74.71	75.50	56.63	70.49
Group IV		100.00	74.71	75.50	56.50	70.49
Group V		100.00	69.22	50.39	49.77	78.25
Group VI		100.00	76.50	75.50	53.55	59.62
Group VII		100.00	77.67	65.66	45.15	55.13



CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

	ABESCAPE LANDSCAPING, LLC EL PASO, TX BIDDER 1 OR 4	BORDER TM INDUSTRIES INC. DBA XCEED RESOURCES EL PASO, TX BIDDER 2 OR 4	C&M QUALITY LANDSCAPING MAINTANANCE EL PASO, TX BIDDER 3 OR 4
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GROUP I - CITY RIGHT OF WAY MAINTENANCE AREAS

ITEM	LOCATION	CITY ROW MAINTENANCE AREAS		CITY ROW MAINTENANCE AREAS		CITY ROW MAINTENANCE AREAS		
1.	ESTIMATED TOTAL SQ. FT.		1,663,185		1,663,185		1,663,185	
	MAINTENANCE COST PER SQ. FT.		0.0085		0.007782		\$0.01010	
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)		\$14,137.07		\$12,942.91		\$16,798.17	
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)		\$367,563.89		\$336,515.55		\$436,752.38	
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)		\$1,102,691.66		\$1,009,546.64		\$1,310,257.14	
	GROUP I - TOTAL		\$367,563.89	\$1,102,691.66	\$336,515.55	\$1,009,546.64	\$436,752.38	\$1,310,257.14
							BIDDER'S PRICE \$436,722.00	BIDDER'S PRICE \$1,310,166.00

GROUP II - STATE RIGHT OF WAY MAINTENANCE AREAS

ITEM	LOCATION	STATE ROW MAINTENANCE AREAS		STATE ROW MAINTENANCE AREAS		STATE ROW MAINTENANCE AREAS		
1.	ESTIMATED TOTAL SQ. FT.		2,505,631		2,505,631		2,505,631	
	MAINTENANCE COST PER SQ. FT.		0.0085		0.007782		\$0.01015	
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)		\$21,297.86		\$19,498.82		\$25,432.15	
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)		\$553,744.45		\$506,969.33		\$661,236.02	
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)		\$1,661,233.35		\$1,520,907.99		\$1,983,708.06	
	GROUP II - TOTAL		\$553,744.45	\$1,661,233.35	\$506,969.33	\$1,520,907.99	\$661,236.02	\$1,983,708.06
							BIDDER'S PRICE \$661,440.00	BIDDER'S PRICE \$1,984,320.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____/s/_____
 DATE: __12/18/2017_____



CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

	ABESCAPE LANDSCAPING, LLC EL PASO, TX BIDDER 1 OR 4	BORDER TM INDUSTRIES INC. DBA XCEED RESOURCES EL PASO, TX BIDDER 2 OR 4	C&M QUALITY LANDSCAPING MAINTENANCE EL PASO, TX BIDDER 3 OR 4
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GROUP III - STATE RIGHT OF WAY NEW MAINTENANCE AREAS

ITEM	LOCATION	CITY ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD		CITY ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD		CITY ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD	
		1.	ESTIMATED TOTAL SQ. FT.	332,637		332,637	
	MAINTENANCE COST PER SQ. FT.	0.0085		0.007782		\$0.01010	
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$2,827.41		\$2,588.58		\$3,359.63	
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$73,512.78		\$67,303.11		BIDDER'S PRICE \$ 3,3359.67	
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$220,538.33		\$201,909.33		\$87,350.48	
		\$220,538.33		\$201,909.33		BIDDER'S PRICE \$87,350.00	
	GROUP III - TOTAL	\$73,512.78	\$220,538.33	\$67,303.11	\$201,909.33	\$87,350.48	\$262,051.43
						BIDDER'S PRICE \$87,350.00	BIDDER'S PRICE \$262,050.00

GROUP IV - STATE RIGHT OF WAY NEW MAINTENANCE AREA

ITEM	LOCATION	STATE ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD		STATE ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD		STATE ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD	
		1.	ESTIMATED TOTAL SQ. FT.	250,563		250,563	
	MAINTENANCE COST PER SQ. FT.	0.0085		0.007782		0.01015	
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$2,129.79		\$1,949.88		\$2,543.21	
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$55,374.42		\$50,696.91		BIDDER'S PRICE \$2,544.00	
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$166,123.27		\$152,090.74		\$66,123.58	
		\$166,123.27		\$152,090.74		BIDDER'S LIST \$66,143.97	
	GROUP IV - TOTAL	\$55,374.42	\$166,123.27	\$50,696.91	\$152,090.74	\$198,370.73	\$198,370.73
						BIDDER'S LIST \$66,143.97	BIDDER'S LIST \$198,431.91

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 DATE: __12/18/2017_____



CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

	ABESCAPE LANDSCAPING, LLC EL PASO, TX BIDDER 1 OR 4	BORDER TM INDUSTRIES INC. DBA XCEED RESOURCES EL PASO, TX BIDDER 2 OR 4	C&M QUALITY LANDSCAPING MAINTANANCE EL PASO, TX BIDDER 3 OR 4
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GROUP V - CITY WIDE UNLANDSCAPED MAINTENANCE AREAS

ITEM	LOCATION	CITY ROW UNLANDSCAPED MAINTENANCE AREAS		CITY ROW UNLANDSCAPED MAINTENANCE AREAS		CITY ROW UNLANDSCAPED MAINTENANCE AREAS	
1.	ESTIMATED TOTAL SQ. FT.	2,608,831		2,608,831		2,608,831	
	MAINTENANCE COST PER SQ. FT.	0.0029		0.007782		0.00383	
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$7,565.61		\$20,301.92		\$9,991.82	
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$196,705.86		\$527,849.99		BIDDER'S PRICE \$9,995.00	
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$590,117.57		\$1,583,549.98		\$259,787.39	
						BIDDER'S PRICE \$119,940.00	
GROUP V - TOTAL		\$196,705.86	\$590,117.57	\$527,849.99	\$1,583,549.98	\$259,787.39	\$779,362.17
						BIDDER'S PRICE \$119,940.00	BIDDER'S PRICE \$359,820.00

GROUP VI - CITY WIDE MEDIAN RESTORATION

ITEM	SERVICE TYPE	SCENARIO 1 - RESTORATION		SCENARIO 1 - RESTORATION		SCENARIO 1 - RESTORATION	
1.	ESTIMATED TOTAL SQ. FT.	50,000		50,000		50,000	
	COST PER SQ. FT.	\$1.50		\$1.65		\$1.75	
	ESTIMATED ANNUAL AMOUNT (ESTIMATED TOTAL SQ FT X COST PER SQ FT)	\$75,000.00		\$82,500.00		\$87,500.00	
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$225,000.00		\$247,500.00		\$262,500.00	
				BIDDER'S PRICE \$165,000			
2.	ESTIMATED TOTAL SQ. FT.	50,000		50,000		50,000	
	COST PER SQ. FT.	\$1.50		\$1.25		\$2.50	
	ESTIMATED ANNUAL AMOUNT (ESTIMATED TOTAL SQ FT X COST PER SQ FT)	\$75,000.00		\$62,500.00		\$125,000.00	
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$225,000.00		\$187,500.00		\$375,000.00	
				BIDDER'S PRICE \$165,000			
GROUP VI (ITEMS 1 THRU 2) - TOTAL		\$150,000.00	\$450,000.00	\$145,000.00	\$435,000.00	\$212,500.00	\$637,500.00
				BIDDER'S PRICE \$290,000			

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 DATE: __12/18/2017_____



CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

	ABESCAPE LANDSCAPING, LLC EL PASO, TX BIDDER 1 OR 4	BORDER TM INDUSTRIES INC. DBA XCEED RESOURCES EL PASO, TX BIDDER 2 OR 4	C&M QUALITY LANDSCAPING MAINTENANCE EL PASO, TX BIDDER 3 OR 4
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GROUP VII - CITY WIDE ON DEMAND PALM TREE PRUNING AND/OR REMOVAL

	SERVICE TYPE	PRUNING PALM TREE	PRUNING PALM TREE	PRUNING PALM TREE
ITEM 1.	ESTIMATED QUANTITY (EACH)	100	100	100
	COST PER TREE (\$)	\$90.00	\$175.00	\$250.00
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$27,000.00	\$52,500.00 BIDDER'S PRICE \$35,000.00	\$75,000.00
ITEM 2.	ESTIMATED QUANTITY (EACH)	10	10	10
	COST PER TREE (\$)	\$300.00	\$400.00	\$800.00
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$9,000.00	\$12,000.00 BIDDER'S PRICE \$8,000.00	\$24,000.00
ITEM 3.	ESTIMATED QUANTITY (EACH)	10	10	10
	COST PER TREE (\$)	\$500.00	\$500.00	\$900.00
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$15,000.00	\$15,000.00 BIDDER'S PRICE \$10,000.00	\$27,000.00
ITEM 4.	ESTIMATED QUANTITY (EACH)	10	10	10
	COST PER TREE (\$)	\$600.00	\$550.00	\$1,000.00
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$18,000.00	\$16,500.00 BIDDER'S PRICE \$11,000.00	\$30,000.00
	GROUP VII (ITEMS 1 THRU 4) - TOTAL	\$69,000.00	\$96,000.00 BIDDER'S PRICE \$64,000.00	\$156,000.00

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CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE BID DATE: DECEMBER 13, 2017		BID # 2018-712 DEPARTMENT: STREETS & MAINTENANCE	
	ABESCAPE LANDSCAPING, LLC EL PASO, TX BIDDER 1 OR 4	BORDER TM INDUSTRIES INC. DBA XCEED RESOURCES EL PASO, TX BIDDER 2 OR 4	C&M QUALITY LANDSCAPING MAINTANANCE EL PASO, TX BIDDER 3 OR 4
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	2% - 10 DAYS	NET - 30 DAYS	1% - 20 DAYS NET - 30 DAYS

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CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

	MG EVERGREEN LLC EL PASO, TX BIDDER 4 OF 4		
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GROUP I - CITY RIGHT OF WAY MAINTENANCE AREAS

	LOCATION	CITY ROW MAINTENANCE AREAS	CITY ROW MAINTENANCE AREAS	CITY ROW MAINTENANCE AREAS
ITEM 1.	ESTIMATED TOTAL SQ. FT.	1,663,185	1,663,185	1,663,185
	MAINTENANCE COST PER SQ. FT.	0.006		
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$9,979.11		
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$259,456.86		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$778,370.58		
	GROUP I - TOTAL		\$259,456.86	\$778,370.58

GROUP II - STATE RIGHT OF WAY MAINTENANCE AREAS

	LOCATION	STATE ROW MAINTENANCE AREAS	STATE ROW MAINTENANCE AREAS	STATE ROW MAINTENANCE AREAS
ITEM 1.	ESTIMATED TOTAL SQ. FT.	2,505,631	2,505,631	2,505,631
	MAINTENANCE COST PER SQ. FT.	0.0065		
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$16,286.60		
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$423,451.64		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$1,270,354.92		
	GROUP II - TOTAL		\$423,451.64	\$1,270,354.92

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 DATE: __12/18/2017_____



CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

	MG EVERGREEN LLC EL PASO, TX BIDDER 4 OF 4		
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GROUP III - STATE RIGHT OF WAY NEW MAINTENANCE AREAS

	LOCATION	CITY ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD	CITY ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD	CITY ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD
ITEM 1.	ESTIMATED TOTAL SQ. FT.	332,637	332,637	332,637
	MAINTENANCE COST PER SQ. FT.	\$0.01		
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$3,326.37		
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$86,485.62		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$259,456.86		
	GROUP III - TOTAL	\$86,485.62	\$259,456.86	

GROUP IV - STATE RIGHT OF WAY NEW MAINTENANCE AREA

	LOCATION	STATE ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD	STATE ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD	STATE ROW MAINTENANCE AREAS ADDED @ VARIOUS TIMES DURING CONTRACT PERIOD
ITEM 1.	ESTIMATED TOTAL SQ. FT.	250,563	250,563	250,563
	MAINTENANCE COST PER SQ. FT.	\$0.01		
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$2,505.63		
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$65,146.38		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$195,439.14		
	GROUP IV - TOTAL	\$65,146.38	\$195,439.14	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
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APPROVED BY: _____ /s/ _____
 DATE: 12/18/2017



CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

	MG EVERGREEN LLC EL PASO, TX BIDDER 4 OF 4	
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GROUP V - CITY WIDE UNLANDSCAPED MAINTENANCE AREAS

	LOCATION	CITY ROW UNLANDSCAPED MAINTENANCE AREAS	CITY ROW UNLANDSCAPED MAINTENANCE AREAS	CITY ROW UNLANDSCAPED MAINTENANCE AREAS
ITEM 1.	ESTIMATED TOTAL SQ. FT.	2,608,831	2,608,831	2,608,831
	MAINTENANCE COST PER SQ. FT.	0.0022		
	MAINTENANCE BI-WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	\$5,739.43		
	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI-WEEKLY AMOUNT X 26)	\$149,225.13		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$447,675.40		
	GROUP V - TOTAL	\$149,225.13	\$447,675.40	

GROUP VI - CITY WIDE MEDIAN RESTORATION

	SERVICE TYPE	SCENARIO 1 - RESTORATION	SCENARIO 1 - RESTORATION	SCENARIO 1 - RESTORATION
ITEM 1.	ESTIMATED TOTAL SQ. FT.	50,000	50,000	50,000
	COST PER SQ. FT.	\$2.25		
	ESTIMATED ANNUAL AMOUNT (ESTIMATED TOTAL SQ FT X COST PER SQ FT)	\$112,500.00		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$337,500.00		
ITEM 2.	ESTIMATED TOTAL SQ. FT.	50,000	50,000	50,000
	COST PER SQ. FT.	\$3.95		
	ESTIMATED ANNUAL AMOUNT (ESTIMATED TOTAL SQ FT X COST PER SQ FT)	\$197,500.00		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$592,500.00		
	GROUP VI (ITEMS 1 THRU 2) - TOTAL	\$310,000.00	\$930,000.00	

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CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE **BID # 2018-712**
BID DATE: DECEMBER 13, 2017 **DEPARTMENT: STREETS & MAINTENANCE**

		MG EVERGREEN LLC EL PASO, TX BIDDER 4 OF 4		
GROUP VII - CITY WIDE ON DEMAND PALM TREE PRUNING AND/OR REMOVAL				
ITEM 1.	SERVICE TYPE	PRUNING PALM TREE	PRUNING PALM TREE	PRUNING PALM TREE
	ESTIMATED QUANTITY (EACH)	100	100	100
	COST PER TREE (\$)	\$385.00		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$115,500.00		
ITEM 2.	SERVICE TYPE	REMOVAL PALM TREE (0-10 FT.)	REMOVAL PALM TREE (0-10 FT.)	REMOVAL PALM TREE (0-10 FT.)
	ESTIMATED QUANTITY (EACH)	10	10	10
	COST PER TREE (\$)	\$400.00		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$12,000.00		
ITEM 3.	SERVICE TYPE	REMOVAL PALM TREE (10.1-20 FT.)	REMOVAL PALM TREE (10.1-20 FT.)	REMOVAL PALM TREE (10.1-20 FT.)
	ESTIMATED QUANTITY (EACH)	10	10	10
	COST PER TREE (\$)	\$950.00		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$28,500.00		
ITEM 4.	SERVICE TYPE	REMOVAL PALM TREE (LARGER THAN 20.1 FT.)	REMOVAL PALM TREE (LARGER THAN 20.1 FT.)	REMOVAL PALM TREE (LARGER THAN 20.1 FT.)
	ESTIMATED QUANTITY (EACH)	10	10	10
	COST PER TREE (\$)	\$1,575.00		
	ESTIMATED 3 YEAR TOTAL (ESTIMATED ANNUAL X 3)	\$47,250.00		
GROUP VII (ITEMS 1 THRU 4) - TOTAL		\$203,250.00		

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CITY OF EL PASO BID TABULATION



BID ITEM: CITY WIDE NEW MEDIAN MAINTENANCE BID DATE: DECEMBER 13, 2017		BID # 2018-712 DEPARTMENT: STREETS & MAINTENANCE	
	MG EVERGREEN LLC EL PASO, TX BIDDER 4 OF 4		
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:			
BIDS SOLICITED: 7 LOCAL BIDS SOLICITED: 7 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 4 NO BID: 0			

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APPROVED BY: _____/s/_____
 DATE: __12/18/2017_____

EVERGREEN LAWN SERVICE
9701 Eastridge Dr.
El Paso, TX 79925
EVERGREENTX@HOTMAIL.COM

DELTA PEST CONTROL AND LAWN SERVICE
5869 Waycross
El Paso, TX 79924
DELTAPCL@SBCGLOBAL.NET

ABESCAPE LANDSCAPE AND IRRIGATION
1751 Glenn Campbell Dr.
El Paso, TX 79936
INFO@ABESCAPELANDSCAPING.COM

XCEED RESOURCES
5310 S. El Paso Dr.
El Paso, TX 79905
ESANCHEZ@XCEEDRESOURCES.ORG

PRIME IRRIGATION & LANDSCAPING
5438 Gateway Blvd E
El Paso, TX 79905

THE GROWING CONCERN
2514 E. Yandell
El Paso, TX 79903

GREEN SCENE INC.
5918 Brook Hollow Dr.
El Paso, TX 79925



Streets and Maintenance Department

Strategic Goal 7: *Enhance and Sustain El Paso's Infrastructure Network*

City Wide Median Maintenance

Solicitation Number 2018-712

January 23, 2018



"Delivering Outstanding Services"



Streets and Maintenance Department

City Wide Median Maintenance

Purpose of Procurement

- Routine cleaning of street medians to include removal of trash and debris, de-weeding, irrigation checks, seasonal pruning, and restoring damaged sections
 - Allows for the maintenance of 4.2 million sq. ft. of City owned medians along 83 corridors and 2.5 million sq. ft. of State owned medians along 6 corridors
 - Contract allows for adding medians to maintenance schedule as they are accepted through the development process or other means



"Delivering Outstanding Services"



Streets and Maintenance Department

City Wide Median Maintenance

Solicitation Number 2018-712

Contractor	MG Evergreen LLC
Group(s)	Group 1 City Owned ROW Maintenance Areas Group 2 State Owned ROW Maintenance Areas Group 5 City Wide Unlandscaped Maintenance Areas
Initial Term	Three (3) Years
Option	Two (2) Years
Estimated Award	\$832,133.63 Annual Amount; \$2,496,400.89 Three (3) Year Total; \$4,160,668.15 Five (5) Year Total
Funding Source	Environmental Fee Fund – Groundskeeping Contracts
Account No.	522210-2305-532-32120-P3210

*This is a
Best Value
Procurement*

“Delivering Outstanding Services”



Streets and Maintenance Department

City Wide New Median Maintenance

Solicitation Number 2018-712

Contractors	Border TM Industries dba Xceed Resources
Group(s)	Groups 3 City ROW New Maintenance Areas Groups 4 State ROW New Maintenance Areas
Initial Term	Three (3) Years
Option	None
Estimated Award	\$118,000.02 Annual Amount; \$354,000.06 Three (3) Year Total
Funding Source	Environmental Fee Fund – Groundskeeping Contracts
Account No.	522210-2305-532-32120-P3210

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Streets and Maintenance Department

City Wide New Median Maintenance

Solicitation Number 2018-712

Contractors	Abescape Landscaping LLC
Group(s)	Group 6 City Wide Median Restoration Group 7 City Wide On Demand Pruning –Palm Trees
Initial Term	Three (3) Years
Option	Two (2) Years
Estimated Award	\$173,000 Annual Amount; \$519,000 Three (3) Year Total; \$865,000 Five (5) Year Total
Funding Source	Environmental Fee Fund – Groundskeeping Contracts
Account No.	522210-2305-532-32120-P3210

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Streets and Maintenance Department

City Wide Median Maintenance

Questions & Comments



"Delivering Outstanding Services"