

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Department of Information Technology Services  
**AGENDA DATE:** February 4, 2020  
**CONTACT PERSON/PHONE:** Araceli Guerra, Department of Information Technology Services,  
Interim Director 915-214-1400  
Bruce D. Collins, Purchasing & Strategic Sourcing Director, 915-212-1181  
**DISTRICT(S) AFFECTED:** All  
**STRATEGIC GOAL:** Goal NO. 5: Promote Transparent and Consistent Communication  
Amongst All Members of the Community

The linkage to the Strategic Plan is subsection 5.2 – Leverage and expand the use of current and new technology to reduce inefficiencies and improve communications. The contract provides Cisco proprietary equipment and parts to expand Wireless and Voice over IP (VoIP) telephony services standardizing network hardware for additional city facilities and new projects including quality of life projects and for new and existing Public Safety facilities.

**SUBJECT:**

That the City Manager be authorized to sign the Consent to Assignment of Contract No. 2017-576 Cisco Proprietary VoIP Telephony and Network Infrastructure by and between the City of El Paso, Sigma Technology Solutions Inc. ("Assignor") and Pivot Technology Services Corp. ("Assignee").

**BACKGROUND / DISCUSSION:**

Motion to approve contract 2017-576 awarded on 2/28/2017 for an initial term estimated of \$1,600,000.00, for two (2) year to include up two (2) additional terms of one (1) year each for a total of four (4) year award of \$3,200,000.00.

**SELECTION SUMMARY**

N/A

**CONTRACT VARIANCE:**

N/A

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**


Fund Source: 239-4743-PCP19IT002-15210-580100 FY18-FY19 Certificates of Obligation  
239-1000-15240-P1506-522020 FY 20 General Fund Schedule E

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



Araceli Guerra, Department of Information Technology Services, Interim Director

**COUNCIL PROJECT FORM  
(CONSENT TO ASSIGNMENT)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following Item on the **CONSENT** agenda (under **RESOLUTIONS**) for the Council Meeting of **FEBRUARY 4, 2020.**

**STRATEGIC GOAL: NO. 5 – Promote Transparent and Consistent Communication Amongst All Members of the Community**

The linkage to the Strategic Plan is subsection 5.2 – Leverage and expand the use of current and new technology to reduce inefficiencies and improve communications. The contract provides Cisco proprietary equipment and parts to expand Wireless and Voice over IP (VoIP) telephony services standardizing network hardware for additional city facilities and new projects including quality of life projects and for new and existing Public Safety facilities.

**Award Summary:**

That the City Manager be authorized to sign the Consent to Assignment of Contract No. 2017-576 Cisco Proprietary VoIP Telephony and Network Infrastructure by and between the City of El Paso, Sigma Technology Solutions Inc. (“Assignor”) and Pivot Technology Services Corp. (“Assignee”).

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

**RESOLUTION**

**THAT** the City Manager be authorized to sign the Consent to Assignment of Contract No. 2017-576 Cisco Proprietary VoIP Telephony and Network Infrastructure by and between the City of El Paso, Sigma Technology Solutions Inc. (“Assignor”) and Pivot Technology Services Corp. (“Assignee”).

**PASSED AND APPROVED** this \_\_\_\_ day of \_\_\_\_\_ 2020.

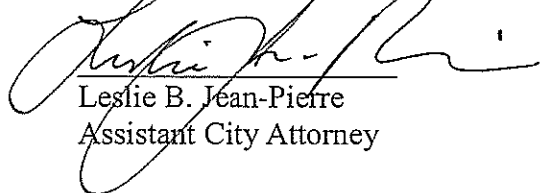
CITY OF EL PASO

\_\_\_\_\_  
Dee Margo  
Mayor

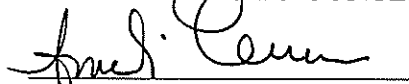
ATTEST:

\_\_\_\_\_  
Laura D. Prine  
City Clerk

APPROVED AS TO FORM:

  
\_\_\_\_\_  
Leslie B. Jean-Pierre  
Assistant City Attorney

APPROVED AS TO CONTENT:

  
\_\_\_\_\_  
Araceli Guerra, Interim Director  
Information Technology Department

STATE OF TEXAS        )  
                                  )  
COUNTY OF EL PASO    )

**CONSENT TO ASSIGNMENT OF  
CONTRACT NO. 2017-576**

This Consent to Assignment is executed this \_\_\_\_\_ day of \_\_\_\_\_, 2020, by and between the City of El Paso (the “City”), Sigma Technology Solutions Inc. (“Assignor”) and Pivot Technology Services Corp. (“Assignee”).

**WHEREAS**, on February 28, 2017 the City of El Paso (City) entered into Contract No. 2017-576 with Assignor to provide Cisco Proprietary VoIP Telephony and Network Infrastructure for an initial term of two (2) years with two (2) one-year options to extend the Contract which is fully incorporated herein by reference to provide such service to the City;

**WHEREAS**, after entering into said Contract on December 31, 2019 the Assignor merged with the Assignee;

**WHEREAS**, Assignor has requested that the City approve an assignment of the Contract to Assignee;

**WHEREAS**, the Contract provides that it is not assignable without the consent of the City;

**WHEREAS**, Assignee has agreed to be responsible for all duties and obligations under the Contract; and

**WHEREAS**, the City agrees to the assignment of all rights, duties and obligations encompassed in the Contract to Assignee;

**NOW, THEREFORE, IT IS HEREBY AGREED as follows:**

1. The City consents to the assignment of the rights, duties and obligations under the contract to Assignee.
2. Assignee agrees to assume and perform all duties, obligations and responsibilities under the contract.
3. All terms and conditions of the contract shall remain in full force and effect.

*(Signature Page to follow)*

STATE OF TEXAS        )  
                                  )  
COUNTY OF EL PASO    )

CONSENT TO ASSIGNMENT OF  
CONTRACT NO. 2017-576

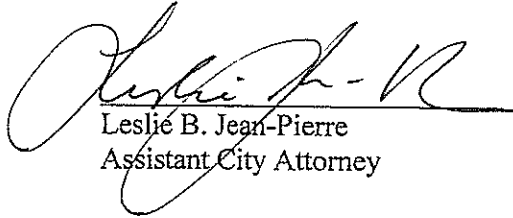
*(Signature Page)*

EXECUTED this the \_\_\_\_\_ day of \_\_\_\_\_, 2020


**THE CITY OF EL PASO**

\_\_\_\_\_  
Tomás González  
City Manager

**APPROVED AS TO FORM:**


  
Leslie B. Jean-Pierre  
Assistant City Attorney

**APPROVED AS TO CONTENT:**

  
Araceli Guerra, Interim Director  
Information Technology Department

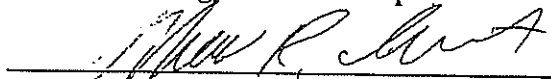
**ASSIGNOR:**

**Sigma Technology Solutions, Inc.**

  
Name: Bruce R. Gilmore  
Title: Vice President, Legal Affairs

**ASSIGNEE:**

**Pivot Technology Services Corp.**

  
Name: Matthew R. Girardot  
Title: General Counsel

**MOTION  
FEBRUARY 28, 2017**

Motion made by Representative Limón, seconded by Representative Acosta, and unanimously carried to **AWARD** Solicitation No. 2017-576 (Cisco Proprietary VoIP Telephony and Network Infrastructure) to Sigma Technology Solutions Inc., for an initial term estimated amount of \$1,600,000.00. The award is to include two (2) additional one (1) year option amounts of \$800,000 for a total four (4) year award of \$3,200,000.

Department:	Information Technology	
Vendor:	Sigma Technology Solutions, Inc.	
	San Antonio, Texas	
Item(s):	Groups I & II	
Option to Extend:	Two, 1 year options	
Annual Estimated Amount:	\$ 800,000.00	
Initial Term Estimated Award:	\$1,600,000.00 (2 Years)	
Total Estimated Award:	\$3,200,000.00 (4 Years)	
Account No.:	190-28300-4710-580350-PCP09IT0020 –	IT Telephone
	190-28340-4560-580100-PCP12IT010 –	Network
Infrastructure		
	190-28340-4560-580100-PCP12IT030 -	VoIP
Funding Source:	IT Capital Funds	

This is a Low Bid, catalog contract.

The Purchasing & Strategic Sourcing and Information Technology recommend that the contract be awarded to Sigma Technology Solutions, Inc., the sole bidder. In accordance with this award; the City Manager or designee is authorized to exercise future options as needed.

NOT PRESENT FOR THE VOTE: Representative Niland

Richarda Duffy Momsen, City Clerk



6025 The Corners Parkway NW  
Suite 100, Norcross, Georgia 30092  
[www.pivotts.com](http://www.pivotts.com)



October 15, 2019

RE: NOTICE OF MERGE

To our valued customers:

We are extremely pleased to announce the merger of Sigma Technology Solutions, Inc. ("Sigma") and ACS(US), Inc. ("ACS") with its affiliate, Pivot Technology Services Corp. On January 1, 2020 the US Pivot-company portfolio will consolidate and do business as a better and stronger company under one common Pivot brand.

Following the merge, you will receive the same reliable service from the same great team with an even greater portfolio of integrated service offerings. Upon completion of this merger any agreements with ACS(US), Inc. and Sigma Technology Solutions, Inc. will be transferred to Pivot Technology Services Corp. effective *January 1, 2020*. For your convenience, enclosed is a Certificate of Good Standing and W-9 for Pivot Technology Services Corp. Should you have any additional questions or require further documentation please contact your sales representative, who is glad to assist you through this process.

We look forward to providing you a better and more consistent experience under Pivot Technology Services Corp. and appreciate your continued support.

Sincerely,

Scott J. Ward

Enclosures:  
Certificate of Good Standing  
W-9

# Delaware

Page 1

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "PIVOT TECHNOLOGY SERVICES CORP." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWELFTH DAY OF AUGUST, A.D. 2019.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "PIVOT TECHNOLOGY SERVICES CORP." WAS INCORPORATED ON THE SECOND DAY OF DECEMBER, A.D. 2010.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.



4906275 8300

SR# 20196453563

You may verify this certificate online at [corp.delaware.gov/authver.shtml](http://corp.delaware.gov/authver.shtml)

A handwritten signature in black ink, appearing to read "JBULLOCK", is written over a horizontal line. Below the line, the text "Jeffrey W. Bullock, Secretary of State" is printed in a small font.

Authentication: 203389097

Date: 08-12-19