

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Environmental Services

**AGENDA DATE:** February 6, 2018

**CONTACT PERSON/PHONE:** Ellen A. Smyth, Director of Environmental Services, (915) 212-6060  
Bruce D. Collins, Purchasing Director, (915) 212-1181

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL: NO.:** 8 Nurture and Promote a Healthy, Sustainable Community

**SUBJECT:**

That the Environmental Services Department recommends award to Solicitation No. 2018-715 Scrap Metal Recycling Services to EGL Construction, Inc. for an initial one (1) year term revenue estimated cost of \$103,931.71 with one year option revenue amount of \$103,931.71 for a total two (2) year award of \$207,863.42.

**BACKGROUND / DISCUSSION:**

Environmental Services Department has reviewed Solicitation No. 2017-1355 and recommends the contract be awarded to EGL Construction, Inc. as they are best value meeting specifications for items awarded. The services provided for the department is to continue recycling scrap metal from the Citizen Collection Stations and the landfill.

**SELECTION SUMMARY:**

Solicitation was advertised on 11/21/2017 and 11/28/2017. The solicitation was posted on City website on 11/21/2017. The email (Purmail) notification was sent out on 11/23/2017. Total of twenty five (25) views. Total of nine (9) bidders were solicited; all local vendors. Three (3) bids were received; all local vendors.

**PROTEST**

No protest received for this requirement.

**COST VARIANCE PREVIOUS CONTRACT:**

Previous Annual Revenue Contract Price	Recommended Annual Revenue Award Price	Difference
\$120,528.90	\$103,931.71	\$16,597.19

**COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided?  Yes or  No  
If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8

All Districts

**PRIOR COUNCIL ACTION:**

Council awarded Contract 2015-016 Scrap Metal Recycling Services on November 11, 2014

**AMOUNT AND SOURCE OF FUNDING:**

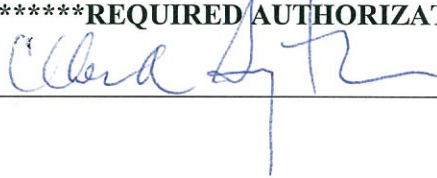
Department: Environmental Services  
Total Estimated Annual Revenue Amount: \$103,931.71  
Account numbers: 334-3100-34060-431420  
Funding Source: Scrap Metal Recycling Revenue

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



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**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **FEBRUARY 6, 2018**.

**STRATEGIC GOAL: NO. 8 Nurture and Promote a Healthy, Sustainable Community**

The award of Solicitation No. 2018-715 Scrap Metal Recycling Services to EGL Construction, Inc. for an initial one (1) year term in the estimated revenue amount of \$103,931.71. The award is to include a one (1) year optional revenue amount of \$103,931.71 for a total two (2) year optional revenue amount of \$207,863.42. This is a replacement contract. The services provided for the department is to continue recycling scrap metal from the Citizen Collection Stations and the Landfill.

**Contract Variance:**

The difference in revenue cost, based on the comparison to the previous contract, is as follows:  
A decrease of \$16,597.19 in annual revenue from previous contract due to fluctuation of recycling commodity pricing which are sensitive to the global markets.

Department:	Environmental Services
Award to:	EGL Construction, Inc. El Paso, TX
Item(s):	All
Initial Term:	1 Year
Option to Extend:	1 Year
Annual Estimated Award:	\$103,931.71 (Annual Revenue)
Initial Term Estimated Award:	\$103,931.71 (1 Year Revenue)
Total Estimated Award:	\$207,863.42 (2 Year Revenue)
Account No.:	334-3100-34060-431420
Funding Source:	Scrap Metal Recycling Revenue
District(s):	All

This is a Best Value, revenue generating contract.

The Purchasing & Strategic Sourcing and Environmental Services recommend that the contract be awarded to EGL Construction, Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



**EVALUATION CRITERIA**

**COMMITTEE SCORE SHEET**

(type of procurement)

**SCRAP METAL RECYCLING SERVICES  
SOLICITATION NO. 2018-715**

**A. Revenue**

**SUBTOTAL EVALUATION FACTOR A:**

**B. Experiences and Qualifications**

**SUBTOTAL EVALUATION FACTOR B:**

**C. Reputation & Quality of the Bidder's Services**

**SUBTOTAL EVALUATION FACTOR C:**

**D. Past Performance**

**SUBTOTAL EVALUATION FACTOR D:**

**Grand Total**

<b><u>WEIGHT</u></b>	<b><u>MAX POINTS</u></b>	<b>EGL Construction, Inc.</b>	<b>SA Recycling, LLC</b>	<b>W. Silver Recycling, Inc.</b>
		<b>El Paso, TX</b>	<b>El Paso, TX</b>	<b>El Paso, TX</b>
<b>35%</b>	<b>35</b>	<b>103,931.71 35.00</b>	<b>95,111.34 32.00</b>	<b>81,253.78 27.00</b>
	<b>35</b>	<b>35.00</b>	<b>32.00</b>	<b>27.00</b>
<b>30%</b>	<b>30</b>			
	<b>30</b>	<b>30.00</b>	<b>30.00</b>	<b>30.00</b>
<b>25%</b>	<b>25</b>			
	<b>25</b>	<b>16.66</b>	<b>24.76</b>	<b>16.66</b>
<b>10%</b>	<b>10</b>			
	<b>10</b>	<b>10.00</b>	<b>0.00</b>	<b>10.00</b>
<b>100%</b>	<b>100</b>	<b>91.66</b>	<b>86.76</b>	<b>83.66</b>



# CITY OF EL PASO BID TABULATION FORM



**SCRAP METAL RECYCLING SERVICES**  
**Bid Opening Date: DECEMBER 13, 2017**

Solicitation #: 2018-715  
 Department: ENVIRONMENTAL SERVICES

		EGL CONSTRUCTION INC. EL PASO, TX	SA RECYCLING, LLC EL PASO, TX	W. SILVER RECYCLING, INC. EL PASO, TX
PART 1A: GREATER EL PASO LANDFILL PICK-UP SERVICES				
ITEM NO.	DESCRIPTION	REBATE PERCENTAGE	REBATE PERCENTAGE	REBATE PERCENTAGE
1A.	REBATE TO PROVIDE TRANSPORTATION CONTAINERS, AND RECYCLING OF SCRAP METAL FROM GREATER EL PASO LANDFILL FACILITY.	60 %	0.55 %	47%
		TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE
1B.	ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY BASED ON PAST ANNUAL QUANTITIES	\$10,842.85	\$9,939.28	\$8,493.57
PART 2B: CITIZEN COLLECTION STATION				
ITEM NO.	DESCRIPTION	REBATE PERCENTAGE	REBATE PERCENTAGE	REBATE PERCENTAGE
2A.	REBATE TO PROVIDE TRANSPORTATION CONTAINERS, AND RECYCLING OF SCRAP METAL FROM CITIZEN COLLECTION STATIONS AND ENVIRONMENTAL SERVICES ASSIGNED FACILITIES.	60%	55 %	47%
		TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE
2B.	ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY BASED ON PAST ANNUAL QUANTITIES	\$91,546.22	\$83,917.38	\$71,711.21

**NOTE:** This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:   
 DATE:

1-3-2018



## CITY OF EL PASO BID TABULATION FORM



**SCRAP METAL RECYCLING SERVICES**  
**Bid Opening Date: DECEMBER 13, 2017**

**Solicitation #: 2018-715**  
**Department: ENVIRONMENTAL SERVICES**

		EGL CONSTRUCTION INC. EL PASO, TX	SA RECYCLING, LLC EL PASO, TX	W. SILVER RECYCLING, INC. EL PASO, TX
PART 3C: CODE COMPLIANCE JUNK VEHICLES				
ITEM NO.	DESCRIPTION	REBATE PERCENTAGE	REBATE PERCENTAGE	REBATE PERCENTAGE
3A.	REBATE TO PROVIDE SCRAP METAL RECYCLING SERVICES ONLY FOR JUNK VEHICLES FROM ENVIRONMENTAL SERVICES CODE COMPLIANCE. JUNK VEHICLES WILL BE DELIVERED TO BIDDER BY A THIRD PARTY VENDOR FOR TRUCK AUTHORIZED BY THE CITY.	75%	61 %	51%
		TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE
3B.	ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY BASED ON PAST ANNUAL QUANTITIES	\$1,542.64	\$1,254.68	\$1,049.00
	<b>PARTS 1B, 2B, &amp; 3B TOTAL ANNUAL REVENUE</b>	\$103,931.71	\$95,111.34	\$81,253.78 <small>BIDDER'S PRICE: \$81,253.77</small>

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APPROVED BY:   
 DATE: 1-3-2018



# CITY OF EL PASO BID TABULATION FORM



**SCRAP METAL RECYCLING SERVICES**  
**Bid Opening Date: DECEMBER 13, 2017**

**Solicitation #: 2018-715**  
**Department: ENVIRONMENTAL SERVICES**

	EGL CONSTRUCTION INC. EL PASO, TX	SA RECYCLING, LLC EL PASO, TX	W. SILVER RECYCLING, INC. EL PASO, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SAHLL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>			
<p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p><b>BIDS SOLICITED: 9    LOCAL BIDS SOLICITED: 9    BIDS RECEIVED: 3    LOCAL BIDS RECEIVED: 3    NO BID: 0</b></p>			

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APPROVED BY:   
 DATE: 1-3-2018

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