

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Department of Information Technology Services

AGENDA DATE: February 09, 2015

CONTACT PERSON/PHONE: Bruce D. Collins – Purchasing Director
Purchasing & Strategic Sourcing, (915) 212-1181

Enrique Martinez, Jr. – Director
Information Technology Services, (915) 212-1400

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL:

Strategic Goal 2, Set the Standard for Safe and Secure City.

SUBJECT:

That the City Manager be authorized to sign contracts with Motorola Solutions HGAC, Trapeze, and RTC for the 800 MHz Rebanding Project in the estimated amount of \$1,234,486.72.

BACKGROUND / DISCUSSION:

On October 29, 2013, City Council approved the City of El Paso to enter into a Planning Funding Agreement (PFA) with Sprint Corporation. The approval of the Frequency Reconfiguration Agreement (FRA) allows the 800 MHz Rebanding Project initiation affecting 3,100 subscriber devices. The P25 Radio System supports our Public Safety, Sun Metro AVL, El Paso International Airport and Animal Services daily operations.

SELECTION SUMMARY:

This is a Sole Source procurement.

PRIOR COUNCIL ACTION:

October 29, 2013 Planning Funding Agreement with Sprint Corporation

AMOUNT AND SOURCE OF FUNDING:

Federal Communications Commission (FCC) 800 MHz Report and Order (FCC 04-168) requires that Sprint Nextel provide the funds for affected public safety agencies to reconfigure their systems with new frequencies comparable to those presently in use in the estimated amount of \$1,234,486.72.

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Enrique Martinez Jr., Information Technology Services, Director

**COUNCIL PROJECT FORM
(SOLE SOURCE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **February 9, 2015**.

Strategic Goal 2, Set the Standard for Safe and Secure City.

Request that the Purchasing Director for the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Trapeze Software Group, Inc., a sole source of 800 MHz Rebanding Support Services.

Additionally it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related documents and agreements necessary to effectuate this award.

Department:	Information Technology
Award to:	Trapeze Software Group, Inc. Mississauga, Ontario
Total Estimated Award:	\$41,433.34
Account No.:	NA
Funding Source:	NA
District(s):	All
Reference No.:	2015-648

This is a sole source, (unit price) contract.

*******ADDITIONAL INFO BELOW*******



**FINANCIAL SERVICES
PURCHASING DIVISION**

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT – RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared _____, a person known to me to be the person whose signature appears below; whom after being duly sworn upon his/her oath deposed and said:

1. My name is Nathan Partington. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Trapeze Software Group, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
SF006800000nyk5v for four (4) base stations and installation support
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Signature

SUBSCRIBED AND SWORN to before me on this

22nd day of January, 2015.

NOTARY PUBLIC

PRINTED NAME

MY COMMISSION EXPIRES

COMPANY NAME: Trapeze Software Group, Inc.

ADDRESS, CITY, STATE & ZIP CODE 5265 Rockwell Drive, Ne, Cedar Rapids, Ia 52402

PHONE: 319-743-1066 FAX NUMBER: 319-743-1109

CONTACT NAME AND TITLE: Jacob L. Houston, Install Base Account Manager

WEB ADDRESS: www.trapezegroup.com EMAIL: levi.houston@trapezegroup.com

FEDERAL TAX ID NUMBER: 98-0358175 TEXAS SALES TAX NUMBER: _____



January 21, 2015

Email:EscobedoRA@elpasotexas.gov

Mr. Raul Escobedo
Sun Metro
700 A San Francisco
El Paso, TX
79901

Dear Mr. Perez:

Trapeze Technology Sole-Source Justification

Trapeze is pleased to present Sun Metro with a justification strategy for the sole source procurement of 800 MHz Rebanding Services. Outlined below are the key reasons why the majority of our client base has sole-sourced our technology:

Proprietary technology: Trapeze is the principal owner and proprietor of the technology described above and therefore, Trapeze is the sole-source distributor of all of these products as well as any services and maintenance required to support this technology.

- **True Integration** – Given that Trapeze products share the same proprietary database and data structure, only products designed by Trapeze have complete compatibility with one another and can take advantage of the full use of each product's functionality.
- **Experience** – Trapeze consistently enhances functionality of their existing products as well as develops new technology to the transit market. Trapeze only trains it's employees on these technological changes and how to implement and support them at the various agencies that use the technology.

If you have any questions or require additional information, please contact me at 319-743-1066 or by e-mail at Levi.Houston@trapezegroup.com

Yours very truly,

TRAPEZE GROUP

Levi Houston
Install Base Account Manager

www.trapezegroup.com

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