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**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Parks and Recreation

**AGENDA DATE:** March 3, 2020

**CONTACT PERSON/PHONE:** Benjamin Fyffe, Parks and Recreation Director 212-1708  
Bruce D. Collins, Purchasing Director, 212-1181

**DISTRICT (S) AFFECTED:** ALL

**STRATEGIC GOAL #4:** Enhance El Paso's Quality of Life through Recreational Cultural and Education Environments

**SUBJECT:**

This item's goal linkage to the 2025 strategic goal is 4.2 Create innovative recreational, educational and cultural programs. This contract will provide janitorial services at each of the four water parks.

Discussion and action on the award of Solicitation No. 2020-520 Water Parks Janitorial Services to Ace Government Services, LLC for an initial term of three (3) years in the estimated amount of \$689,196.96. The awards to include two (2) one-year options for \$459,464.64 for a total five (5) year award of \$1,148,661.60. The period of performance is from May 1, 2020 through April 30, 2023.

**BACKGROUND / DISCUSSION:**

The Parks and Recreation Department has reviewed Solicitation No. 2020-520 Water Parks Janitorial Services and recommends the contract be awarded to Ace Government Services, LLC, and the bidder offering the best value bid to the City.

This contract will provide janitorial services at each of the four water parks.

**SELECTION SUMMARY:**

Solicitation was advertised on 11/19/2019 and 11/26/2019. The solicitation was posted on City website on 11/19/2019. The email (Purmail) notification was sent out on 11/6/2019. A total of twenty (20) vendors were solicited, twelve (12) being local. A total of three (3) bids were received, three (3) being local vendors.

**PRIOR COUNCIL ACTION:**

Not applicable

**AMOUNT AND SOURCE OF FUNDING:**

Department: Parks and Recreation  
Accounts: 451-51245-522060-1000-P5125  
451-51245-522060-1000-P5126  
451-51245-522060-1000-P5127  
451-51245-522060-1000-P5128

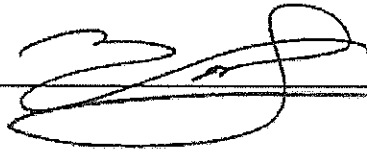
Fund Source Name: General Fund

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

DEPARTMENT HEAD:

A handwritten signature in black ink, consisting of a large, stylized 'Z' or 'S' shape with a loop at the top and a horizontal stroke extending to the right.

**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of March 3, 2020.

STRATEGIC GOAL #2: Set the standard for a safe and secure City.

This item's goal linkage to the 2025 strategic goal is 2.1 Maintain standing as one of the nation's top safest cities. This contract will provide janitorial services at each of the four water parks.

Discussion and action on the award of Solicitation No. 2020-520 Water Parks Janitorial Services to Ace Government Services, LLC for an initial term of three (3) years in the estimated amount of \$689,206.32. The awards to include two (2) one year options in the amount of \$459,468.88 for a total five (5) year award of \$1,148,675.20. The period of performance is from May 1, 2020 through April 30, 2023.

Department:	Parks and Recreation
Award to:	Ace Government Services, LLC. El Paso, TX
Item(s):	All
Initial Term:	3 Years
Initial Estimated Award:	\$689,206.32 (3 years)
Option Years	\$459,468.88 (2 Years)
Total Estimated Award:	\$1,148,675.20 (5 Years)
Account No.:	451-51245-522060-1000-P5125 451-51245-522060-1000-P5126 451-51245-522060-1000-P5127 451-51245-522060-1000-P5128
Fund Source Name:	General Fund
District(s):	All

This is a Best Value service contract.

The Purchasing & Strategic Sourcing Department and Parks and Recreation Department recommend award as indicated to Ace Government Services, LLC, the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

# COMMITTEE SCORE SHEET

Best Value

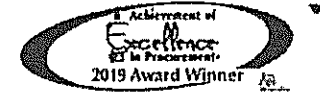
SOLICITATION TITLE: Water Parks Janitorial Services

SOLICITATION NO: 2020-520

<u>EVALUATION CRITERIA</u>	<u>WEIGHT</u>	<u>MAX POINTS</u>	ACE GOVERNMENT SERVICES, LLC.	CLEAN SWEEP JANITORIAL SERVICES	X CLEANING PROFESSIONALS, LLC	
			EL PASO	EL PASO	EL PASO	
A. COST	35%	35	\$ 689,206.32	\$ 442,624.32	\$ 1,200,751.20	\$777,527.28
SUBTOTAL EVALUATION FACTOR A:	35%	35	22.48	35.00	12.90	
B. REPUTATION & QUALITY OF THE BIDDER'S SERVICE	25%	25	25.00	19.17	16.66	
SUBTOTAL EVALUATION FACTOR B:	25%	25	25.00	19.17	16.66	
C. EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	20%	20	4.00	0.00	4.00	
SUBTOTAL EVALUATION FACTOR C:	20%	10	4.00	0.00	4.00	
D. PAST PERFORMANCE	20%	20	20.00		10.00	
SUBTOTAL EVALUATION FACTOR D:	20%	20	20.00	0.00	10.00	
Grand Total	100%	100	71.48	54.17	43.56	
				No bond letter	No bond letter	



# CITY OF EL PASO BID TABULATION FORM




Project Name: Water Park Cleaning Services  
Bid Opening Date: January 22, 2020

Solicitation #: 2020-520  
Department: Parks and Recreation

			ACE GOVERNMENT SERVICES, LLC		CLEAN SWEEP JANITORIAL SERVICES		X CLEANING PROFESSIONALS LLC			
ITEM NO.	LOCATION	Hours per month	Hourly Rate	Price per Month	Hourly Rate	Price per Month	Hourly Rate	Price per Month	Hourly Rate	Price per Month
1.	CHAPOTEO WATER PARK	354.53	\$13.50	\$4,786.16	\$8.67	\$3,073.78	\$23.52	\$8,338.55		\$0.00
2.	LOST KINGDOM WATER PARK	354.53	\$13.50	\$4,786.16	\$8.67	\$3,073.78	\$23.52	\$8,338.55		\$0.00
3.	CAMP COHEN WATER PARK	354.53	\$13.50	\$4,786.16	\$8.67	\$3,073.78	\$23.52	\$8,338.55		\$0.00
4.	OASIS WATER PARK	354.53	\$13.50	\$4,786.16	\$8.67	\$3,073.78	\$23.52	\$8,338.55		\$0.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

5	SPECIAL EVENT		\$15.00		\$10.00		\$25.12			
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APPROVED:   
DATE: 01/23/2020



# CITY OF EL PASO BID TABULATION FORM



Project Name: Water Park Cleaning Services  
Bid Opening Date: January 22, 2020

Solicitation #: 2020-520  
Department: Parks and Recreation

	ACE GOVERNMENT SERVICES, LLC	CLEAN SWEEP JANITORIAL SERVICES	X CLEANING PROFESSIONALS LLC	
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	2%-10 DAYS, 1%-20 DAYS, NET 30	NET 30	3% - 10 DAYS; NET 30	
AMENDMENTS ACKNOWLEDGED:	X	X	X	
<b>BIDS SOLICITED: 5    LOCAL BIDS SOLICITED: 4    BIDS RECEIVED: 3    LOCAL BIDS RECEIVED: 3    NO BID:</b>				

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED:  
DATE: 01/23/2020

2020-520 Water Park Cleaning Services

## BIDDERS LIST

ACE GOVERNMENT SERVICES LLC  
11436 ROJAS DR SUITE B20  
EL PASO, TEXAS 79936  
STEVEN CHAPEL  
[stevenchapel@acegovernmentservices.com](mailto:stevenchapel@acegovernmentservices.com)  
915-203-3733

WESTSTAR CLEANING SERVICES, INC  
1805 MARLYS LARSON  
EL PASO, TEXAS 79936  
[salvador@weststarservices.com](mailto:salvador@weststarservices.com)  
915-479-71008

XPRESS CLEANING SERVICES  
3508 GATEWAY BLVD EAST  
EL PASO, TEXAS 79905  
[xpresscleaningsvc@gmail.com](mailto:xpresscleaningsvc@gmail.com)  
915-858-1942

MAINTENANCE UNLIMITED, INC  
P.O. BOX 640272  
EL PASO, TEXAS 79904  
[office@maintenanceunlimited.com](mailto:office@maintenanceunlimited.com)  
915-751-3780

WORKQUEST  
1011 EAST 53 1/2 STREET  
AUSTIN, TX 78751  
512-451-8145