

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Parks and Recreation

AGENDA DATE: March 3, 2020

CONTACT PERSON/PHONE: Ben Fyffe, Parks and Recreation Director 212-1708
Bruce D. Collins, Purchasing Director, 212-1181

DISTRICT (S) AFFECTED: ALL

STRATEGIC GOAL #4: Enhance El Paso's Quality of Life through Recreational, Cultural and Educational Environments

SUBJECT:

The City of El Paso Parks and Recreation Department recommends the award of Solicitation No 2020-458 Water Parks Security Services to Oklahoma Investigative Group dba TriCorps Security for a three (3) year term in the estimated amount of \$1,731,143.93. The period of performance is from May 1, 2020 through April 30, 2023.

BACKGROUND / DISCUSSION:

The Parks and Recreation Department has reviewed Solicitation No.2020-458 Water Parks Security Services and recommends the contract be awarded to Oklahoma Investigative Group dba TriCorps Security, the bidder offering the best value bid to the City.

This contract will provide 24 hours security services at each of the four water parks.

SELECTION SUMMARY:

Solicitation was advertised on 11/5/2019 and 11/12/2019. The solicitation was posted on City website on 11/5/2019 The email (Purmail) notification was sent out on 11/6/2019. A total of twenty-eight (28) vendors were solicited, nineteen (19) being local. A total of six (6) bids were received, four (4) being local vendors.

PRIOR COUNCIL ACTION:

Not applicable

AMOUNT AND SOURCE OF FUNDING:

Department: Parks and Recreation
Accounts: 451-51245-522120-1000-P5125/P5126/P5127/P5128
Fund Source Name: General Fund

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of March 3, 2020.

STRATEGIC GOAL #2: Set the standard for a safe and secure City.

This item's goal linkage to the 2025 strategic goal is 2.1 Maintain standing as one of the nation's top safest cities. This contract will provide 24 hours security services at each of the four water parks.

Discussion and action on the award of Solicitation No. 2020-458 Water Parks Security Services to Oklahoma Investigative Group, Inc. dba Tricorps Security for a term of three (3) years in the estimated amount of \$1,731,143.93. The period of performance is from May 1, 2020 through April 30, 2023.

Department:	Parks and Recreation
Award to:	Oklahoma Investigative Group, Inc. dba Tricorps Security. Oklahoma City, Oklahoma
Item(s):	All
Initial Term:	3 Years
Annual Estimated Award:	\$577,047.98
Total Estimated Award:	\$1,731,143.93 (3 Years)
Account No.:	451-51245-522120-1000-P5125/P5126/P5127/P5128
Fund Source Name:	General Fund
District(s):	All

This is a Best Value service contract.

The Purchasing & Strategic Sourcing Department and Parks and Recreation Department recommend award as indicated to Oklahoma Investigative Group, Inc. dba Tricorps Security..., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******



COMMITTEE SCORE SHEET

(Best Value)

SOLICITATION TITLE: (Water Parks Security Services)

SOLICITATION NO: (2020-458)

EVALUATION CRITERIA

	WEIGHT	MAX POINTS	Mike Garcia Merchant Security, LLC	Sun City Security Service, Inc	Universal Security dba Allied	Vets Securing America	Woody Family Enterprises, LLC	Oklahoma Investigative Group dba TriCorp Security
			El Paso, TX	El Paso, TX	El Paso, TX	San Antonio, TX	El Paso, TX	Oklahoma, OK
A. Cost (Un-Armed)	35%	35	\$1,326,450.00	\$1,370,850.00	\$1,762,680.00	\$1,813,740.00	\$1,762,680.00	\$1,731,143.93
SUBTOTAL EVALUATION FACTOR A:		35	35.00	33.87	26.34	25.60	26.34	26.81
B. REPUTATION AND QUALITY OF THE BIDDER'S SERVICE References	25%	25	10.80	22.08	24.17	22.08	16.67	25.00
SUBTOTAL EVALUATION FACTOR B:		25	10.80	22.08	24.17	22.08	16.67	25.00
C. EMPLOYEE MEDICAL BENEFITS	20%	20	4.00	4.00	4.00	0.00	0.00	4.00
Medical Benefits		20	4.00	4.00	4.00	0.00	0.00	4.00
SUBTOTAL EVALUATION FACTOR C:		20	4.00	4.00	4.00	0.00	0.00	4.00
D. PAST PERFORMANCE	20%	20	20.00	13.33	20.00	18.99	6.66	20.00
Bidder's Past Performance		20	20.00	13.33	20.00	18.99	6.66	20.00
SUBTOTAL EVALUATION FACTOR D:		20	20.00	13.33	20.00	18.99	6.66	20.00
Grand Total		100	69.80	73.28	74.51	66.67	49.67	75.81



CITY OF EL PASO BID TABULATION FORM



Project Name: Security Guard Services - Water Parks
Bid Opening Date: December 11, 2019

Solicitation #: 2020-458
Department: Parks and Recreation

Location	Site Name	Site Address	Employees	Visitors per day
A	Lost Kingdom	6101 Hughey, Unit B. El Paso, 79925	60	450
B	Camp Cohen	9700 Gateway North Blvd., 79924	60	450
C	Oasis	13501 Jason Crandall El Paso, 79938	60	450
D	Chapoteo	1225 Giles Road, El Paso, 79915	60	450

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED:
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2020-458 Security Guard Services - Water Parks



CITY OF EL PASO BID TABULATION FORM



Project Name: Security Guard Services - Water Parks

Solicitation #: 2020-458

Bid Opening Date: December 11, 2019

Department: Parks and Recreation

			Mike Garcia Merchant Security, LLC El Paso, TX			Oklahoma Investigative Group, Inc. dba TriCorps Security Oklahoma City, OK		
Failure to bid on all items shall deem the bidder non-responsive.			Bidder 1 of 6			Bidder 2 of 6		
Option 1	Description	Estimated Annual Hours	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)
1.	Standard Operations - Security Guard Unarmed Security Guard Services	37,000 Hours	\$11.95	\$442,150.00	\$1,326,450.00	\$15.60	\$577,200.00 Bidder's Price \$577,047.98	\$1,731,600.00 Bidder's Price \$1,731,143.93
Grand Total				\$442,150.00	\$1,326,450.00		\$577,200.00 Bidder's Price \$577,047.98	\$1,731,600.00 Bidder's Price \$1,731,143.93
Option 2	Description	Estimated Annual Hours	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)
1.	Standard Operations - Security Guard Armed Security Guard Services	37,000 Hours	\$12.45	\$460,650.00	\$1,381,950.00	\$18.68	\$691,160.00	\$2,073,480.00
Grand Total				\$0.00	\$0.00		\$0.00	\$0.00
One security officer shall be required for each location, for each shift, within the required twenty-four hours.								

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2020-458 Security Guard Services - Water Parks



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Bid Opening Date: December 11, 2019

Solicitation #: 2020-458
Department: Parks and Recreation

	Mike Garcia Merchant Security, LLC El Paso, TX Bidder 1 of 6	Oklahoma Investigative Group, Inc. dba TriCorps Security Oklahoma City, OK Bidder 2 of 6
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNATED MAY SELECT THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	Net - 30 Days	Net - 30 Days
AMENDMENT ACKNOWLEDGED:	Yes	Yes

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Project Name: Security Guard Services - Water Parks

Bid Opening Date: December 11, 2019

Solicitation #: 2020-458

Department: Parks and Recreation

			Sun City Security Service, Inc. El Paso, TX Bidder 3 of 6			Universal Protection Service, LP Pasadena, CA Bidder 4 of 6		
Failure to bid on all items shall deem the bidder non-responsive.								
Option 1	Description	Estimated Annual Hours	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)
1.	Standard Operations - Security Guard Unarmed Security Guard Services	37,000 Hours	\$12.35	\$456,950.00	\$1,370,850.00	\$15.88	\$587,560.00	\$1,762,680.00
Grand Total				\$0.00	\$0.00		Left Blank	\$0.00
Option 2	Description	Estimated Annual Hours	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)
1.	Standard Operations - Security Guard Armed Security Guard Services	37,000 Hours	\$14.48	\$535,760.00	\$1,607,280.00	\$16.35	\$604,950.00	\$1,814,850.00
Grand Total				\$0.00	\$0.00		Left Blank	\$0.00

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Bid Opening Date: December 11, 2019

Solicitation #: 2020-458
Department: Parks and Recreation

	Sun City Security Service, Inc. El Paso, TX Bidder 3 of 6	Universal Protection Service, LP dba Allied Universal Security Services Pasadena, CA Bidder 4 of 6
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXERCISE THE OPTION (IF ANY). BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	Net - 30 Days	Net - 30 Days
AMENDMENT ACKNOWLEDGED:	Yes	No

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CITY OF EL PASO BID TABULATION FORM



Project Name: Security Guard Services - Water Parks

Solicitation #: 2020-458

Bid Opening Date: December 11, 2019

Department: Parks and Recreation

			Vets Securing America San Antonio, TX			Woody Family Enterprises, LLC dba Signal 88 Security El Paso, TX		
Failure to bid on all items shall deem the bidder non-responsive.			Bidder 5 of 6			Bidder 6 of 6		
Option 1	Description	Estimated Annual Hours	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)
1.	Standard Operations - Security Guard Unarmed Security Guard Services	37,000 Hours	\$16.34	\$604,580.00	\$1,813,740.00	\$15.88	\$587,560.00	\$1,762,680.00
Grand Total				\$0.00	\$0.00		\$0.00	\$0.00
Option 2	Description	Estimated Annual Hours	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)	Hourly Cost (Per Hour)	Annual Total (Annual Estimated Hours X Hourly Cost)	3 - Year Total (1 Year Total X 3 years)
1.	Standard Operations - Security Guard Armed Security Guard Services	37,000 Hours	\$19.23	\$711,510.00	\$2,134,530.00	\$19.88	\$735,560.00	\$2,206,680.00
Grand Total				\$0.00	\$0.00		\$0.00	\$0.00
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Solicitation #: 2020-458
Department: Parks and Recreation

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TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	1% - 10 Days	Net - 30 Days
AMENDMENT ACKNOWLEDGED:	Yes	No
BIDS SOLICITED: 28 LOCAL BIDS SOLICITED: 19 BIDS RECEIVED: 6 LOCAL BIDS RECEIVED: 3 NO BID: 0		

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APPROVED:
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2020-458 Security Guard Services - Water Parks

2020-458 SECURITY SERVICES FOR WATER PARKS

ADT SECURITY SERVICES
ATTN: E. SIMON
7023 BROOKSHIRE DRIVE
DALLAS, TX 75230

MIKE GARCIA MERCHANT SECURITY, INC.
ATTN: MIKE GARCIA
6000 WELCH SUITE 11
EL PASO, TX 79905

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

SUN CITY SECURITY SERVICE
3711 ADMIRAL ST.
SUITE C.
EL PASO TX 79925

BOUTCHANTHARAJ CORPORATION
DFW PROTECTIVE FORCE
P.O. BOX 164127
FORT WORTH, TX 76161

ITS COMMERCIAL SECURITY INC.
P. O. BOX 52159
HOUSTON, TX 77052-2159

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

NITIAL SECURITY
7500 VISCOUNT SUITE C 66
EL PASO, TX 79925

WACKENHUT
11420 CEDAR OAK DR
EL PASO, TX 79936

HCI SECURITY
ATTN: LORIE TRESLER
1851 GULF FREEWAY SOUTH #31
LEAGUE CITY, TX 77573

RUIZ PROTECTIVE SERVICE, INC.
3417 MONTANA AVE.
EL PASO, TX 79903

AMERICAN RANGER SECURITY
311 KELVIN AVENUE
EL PASO, TX 79915

EL PASO LONE STAR SECURITY AGENCY
ATTN: MANUEL V. CARLOS
3510 LEE BLVD.
EL PASO, TX 79936-1413

AZAR SECURITY SERVICES
12048 MIGUEL VARELA LANE
EL PASO, TX 79936

MIKE GARCIA MERCHANT SECURITY INC.
ATTN: EDUARDO GARCIA
6000 WELCH AVENUE SUITE 11
EL PASO, TX 79905

HOME BOUND BUILDERS
ATTN: MANNY TORRES
P. O. BOX 47
SAN ELIZARIO, TX 79849

INITIAL SECURITY
7500 VISCOUNT BOULEVARD
EL PASO, TX 79925

PINKERTON SECURITY & INVETIGATIONS
ATTN: DAVID HOLGUIN
1155 WESTMORELAND DRIVE STE 201
EL PASO, TX 79925

ITS
ATTN: TONI COUVEL
8177 W, GLADES ROAD STE 217
BOCA RATON. FL 33434

ATTN: RAY BALDEMAR HERNANDEZ
INVESTIGATING & SECURITY GUARD CO.
10541 GREENWAY AVENUE
EL PASO, TX 79925

HUB ENTERPRISES INC.
405 E. MADISON ST.
BROUSSARD, LA 79518

TEXAS ENFORCER LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

PINKERTON
ATTN: STEVE MINTON
1155 WESTMORELAND SUITE 201
EL PASO, TX 79925

I AT SYSTEMS SECURITY, INC.
ATTN: PETE DAVIS
2400 W DUNLAP AVENUE SUITE. 225
PHOENIX, AZ 85021

ALLEGIANCE SECURITY GROUP
ATTN: DANIEL HIBBARD
8900 VISCOUNT BLVD. SUITE AN-234
EL PASO, TX 79925-5897

G4S SECURE SOLUTIONS (USA) INC.
ATTN: KAY GLANCEY
955 N. RESLER, STE. 104-109
EL PASO, TX 79912

AKAL SECURITY
525 MAGOFFIN
EL PASO, TX 79901

CONTINENTAL INVESTIGATION
521 TEXAS AVE
EL PASO, TX 79901