

**CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: EL PASO FIRE DEPARTMENT

AGENDA DATE: March 11, 2014

CONTACT PERSON/PHONE: SAMUEL PEÑA, FIRE CHIEF, 485-5605
BRUCE D. COLLINS, PURCHASING DIRECTOR, 212-1181

DISTRICT (S) AFFECTED: ALL

SUBJECT:

The El Paso Fire Department recommends the award of Solicitation 2014-082 to West Texas Medical Specialties for an estimated value of \$392,370 for three years with no option to extend. The estimated cost per year is \$130,790.

BACKGROUND / DISCUSSION:

The El Paso Fire Department has reviewed solicitation 2014-082 and recommends the contract be awarded to West Texas Medical Specialties for an estimated annual amount of \$130,790; as the lowest bidder, most responsive and responsible bidders meeting specifications for the items awarded.

SELECTION SUMMARY:

Solicitation was advertised on 11/19/2013 and 11/26/2013. The postcards were mailed out on 11/19/2013. The solicitation was posted on City website on 11/19/2013. The email (Purmail) notification was sent out on 11/19/2013. A total of 19 bidders including 2 local vendors were solicited. A total of 20 bids were received, 5 were local vendors.

PRIOR COUNCIL ACTION:

City of El Paso awarded solicitation 2006-158 to Firstline, LLC on September 5, 2006.

AMOUNT AND SOURCE OF FUNDING:

Department: 322- Fire; Fund: 1000 – General fund; Division: 22090 – Logistics; Program: P2217 – Logistics Support; Account: 531120 – Medical Supplies
\$392,370

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

SAMUEL PEÑA
Name


Signature

2/26/14
Date

**COUNCIL PROJECT FORM
(LOW BID)**

*****POSTING LANGUAGE BELOW*****

Please place the following item on the REGULAR agenda for the Council Meeting of MARCH 11, 2014.

Discussion and action on the award of Solicitation No. 2014-082 – Nitrile Exam Gloves to West Texas Medical Specialties, Inc., for a total estimated award of \$392,370.

Department:	Fire Department
Award to:	West Texas Medical Specialties, Inc. 1320 Texas Ave., El Paso, TX 79901
Item(s):	All
Initial Term:	3 years
Option to Extend:	None
Payment Terms:	NET – 30 days
Annual Estimated Award:	\$130,790
Total Estimated Award:	\$392,370 (3 years)
Account No.:	322-22090-1000-531120
Funding Source:	General Fund – Medical Supplies
District(s):	All

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to West Texas Medical Specialties, the lowest, responsive and responsible bidder.

Recommend that the following bidders be deemed non-responsive:

Product did not meet specifications

- A. Daigger & Company Inc.
- BFI Products
- Bound Tree Medical LLC
- International Laundry Services, Inc.
- Moore Medical LLC
- PH&S Products LLC
- PH&S Products LLC Alternate #1
- Riverside Home Medical
- Safety Supply
- Trumed LLC

Incomplete Bid

- American Screening Corporation
- Nova Safety Products, Inc.

Incorrect bid amount

- Bound Tree Medical LLC Alternate #1

*****ADDITIONAL INFO BELOW*****

DATE: 2/27/2014



CITY OF EL PASO BID TABULATION



BID ITEM: NITRILE EXAM GLOVES BID NUMBER: 2014-082
 BID OPENING DATE: DECEMBER 11, 2013 Department: EL PASO FIRE DEPARTMENT

NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	A. DAIGGER & COMPANY INC. VERNON HILLS, IL		AMERICAN SCREENING CORPORATION SHREVEPORT, LA		BFI PRODUCTS INC. HOLLYWOOD, FL		BOUND TREE MEDICAL, LLC (ALTERNATE ON PAGE 13) DUBLIN, OH	
				PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
1.	200,000 EXAM GLOVES	SMALL	BOX	\$93.50 PER CS OF 500	\$18,700,000.00 BIDDER'S PRICE \$37,400.00	\$0.12 200 CASES	\$24,000.00 BIDDER'S PRICE \$22,800.00	\$0.0738	\$14,760.00	\$0.034 \$0.0690 \$6.90 / 200 EA or 100 PR	\$6,800.00 / 2000 BOXES Bidder's Price \$13,800.00
	MANUFACTURER			MICROFLEX		DYNAREX HIGH RISK EXAM		SMART GLOVES CORP. SDN BHD		DIGITCARE CORPORATION 100 / PR PER BOX	
	MODEL #			SEC-375-S		2315		BHN1065		BTM 29L91	
2.	300,000 EXAM GLOVES	MEDIUM	BOX	\$93.50 PER CS OF 500	\$28,050,000.00 BIDDER'S PRICE \$56,100.00	\$0.12 300 CASES	\$36,000.00 BIDDER'S PRICE \$34,200.00	\$0.0738	\$22,140.00	\$0.0345 \$0.0069 PR \$6.90 / 200 EA or 100 PR	\$10,350.00 / 3000 Boxes Bidder's Price \$20,700.00
	MANUFACTURER			MICROFLEX		DYNAREX HIGH RISK EXAM		SMART GLOVES CORP. SDN BHD		DIGITCARE CORPORATION 100 / PR PER BOX	
	MODEL #			SEC-375-M		2316		BHN1075		BTM 29L92	
	800,000 EXAM GLOVES	LARGE	BOX	\$93.50 PER CS OF 500	\$74,800,000.00 BIDDER'S PRICE \$149,600.00	\$0.12 800 CASES	\$96,000.00 BIDDER'S PRICE \$91,200	\$0.0738	\$59,040.00	\$0.0345 \$0.0069 PR \$6.90 / 200 EA or 100 PR	\$27,600.00 / 8000 Boxes Bidder's Price \$55,200.00
	MANUFACTURER			MICROFLEX		DYNAREX HIGH RISK EXAM		SMART GLOVES CORP. SDN BHD		DIGITCARE CORPORATION 100 / PR PER BOX	
	MODEL #			SEC-375-L		2317		BHN1085		BTM 29L93	
4.	350,000 EXAM GLOVES	EXTRA LARGE	BOX	\$93.50 PER CS 500	\$32,725,000.00 BIDDER'S PRICE \$65,450	\$0.12 350 CASES	\$42,000.00 BIDDER'S PRICE \$39,900	\$0.0738	\$25,830.00	\$0.0345 \$0.0069 PR \$6.90 / 200 EA or 100 PR	\$12,075.00 / 3500 Boxes Bidder's Price \$24,150.00
	MANUFACTURER			MICROFLEX		DYNAREX HIGH RISK EXAM		SMART GLOVES CORP. SDN BHD		DIGITCARE CORPORATION 100 / PR PER BOX	
	MODEL #			SEC-375-XL		2318		BHN1095		BTM 29L94	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *[Signature]*
 DATE: 1/23/14



CITY OF EL PASO BID TABULATION



BID ITEM: NITRILE EXAM GLOVES
BID OPENING DATE: DECEMBER 11, 2013

BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

			A. DAIGGER & COMPANY INC. VERNON HILLS, IL		AMERICAN SCREENING CORPORATION SHREVEPORT, LA		BFI PRODUCTS INC. HOLLYWOOD, FL		BOUND TREE MEDICAL, LLC (ALTERNATE ON PAGE 13) DUBLIN, OH		
ITEM NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
5.	20,000 EXAM GLOVES	(2X) EXTRA LARGE	BOX	\$93.50 PER CS OF 500	\$1,870,000.00 BIDDER'S PRICE \$3,740.00	NO BID		\$0.0738	\$1,476.00	\$0.0767 \$0.1533 PR \$6.90 / 180 EA or 90 PR \$158.70	\$1,534.00 / 23 Boxes Bidder's Price \$158.70
MANUFACTURER			MICROFLEX				SMART GLOVE CORP. SDN BHD		DIGITCARE CORPORATION		
MODEL #			SEC-375-XXL				BHN1105		90 / PR PER BOX BTM 29L95		
6.	20,000 EXAM GLOVES	(3X) EXTRA LARGE	BOX	\$93.50 PER CS OF 400	\$1,870,000.00 BIDDER'S PRICE \$4,675.00	NO BID		\$0.0738	\$1,476.00	\$0.0767 \$0.1533 PR \$6.90 / 180 EA or 90 PR \$158.70	\$1,534.00 / 23 Boxes Bidder's Price \$158.70
MANUFACTURER			MICROFLEX				SMART GLOVE CORP. SDN BHD		DIGITCARE CORPORATION		
MODEL #			SEC-375-3XL				BHN1205		90 / PR PER BOX BTM 29L96		
ANNUAL TOTAL FOR ITEMS (1) THROUGH (6)				\$158,015,000.00 BIDDER'S PRICE \$316,965.00	\$198,000.00 BIDDER'S PRICE \$188,100.00	\$124,722.00		\$59,893.00 BIDDER'S PRICE \$114,167.40			
GRAND TOTAL FOR (3) YEARS				\$474,045,000.00 BIDDER'S PRICE LEFT BLANK	\$594,000.00 BIDDER'S PRICE \$565,900.00	\$374,166.00		\$179,679.00 BIDDER'S PRICE \$342,502.20			

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APPROVED BY: UB
DATE: 1/13/14



CITY OF EL PASO BID TABULATION



BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

BID ITEM: NITRILE EXAM GLOVES
BID OPENING DATE: DECEMBER 11, 2013

	A. DAIGGER & COMPANY INC. VERNON HILLS, IL	AMERICAN SCREENING CORPORATION SHREVEPORT, LA	BFI PRODUCTS INC. HOLLYWOOD, FL	BOUND TREE MEDICAL, LLC (ALTERNATE ON PAGE 13) DUBLIN, OH
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	LEFT BLANK	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	20	LEFT BLANK	2-3	1-2
Within ___ consecutive calendar days.				
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	24	LEFT BLANK	48	24

** If in stock at warehouse

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.

A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.

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APPROVED BY: [Signature]
DATE: 1/13/14



CITY OF EL PASO BID TABULATION



BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

BID ITEM: NITRILE EXAM GLOVES
BID OPENING DATE: DECEMBER 11, 2013

NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	HENRY SCHEIN INC. IRMO, SC		INTERNATIONAL LAUNDRY SERVICES, INC. EL PASO, TX		LABSOURCE INC. ROMEIOVILLE, IL		MIDWEST MEDICAL SUPPLY CO., LLC EARTH CITY, MO	
				PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
1.	200,000 EXAM GLOVES	SMALL	BOX	\$5.16	\$1,032,000.00 BIDDER'S PRICE \$20,640.00	\$0.0512	\$10,240.00	\$0.0769	\$15,380.00	\$0.1023 10.23 / bx 102.30 / cs	\$20,460.00
MANUFACTURER				MICROFLEX		SEMPERMED 100 / BOX		INNOVATIVE HEALTHCARE		DIGITCARE	
MODEL #				FFE-775-S FREEFORM EC		SEMPER FORCE NITRILE PF		182100		FL12-1 FRONTLINE 12"	
2.	300,000 EXAM GLOVES	MEDIUM	BOX	\$5.16	\$1,548,000.00 BIDDER'S PRICE \$30,960.00	\$0.0512	\$15,360.00	\$0.0769	\$23,070.00	\$0.1023 10.23 / bx 102.30 / cs	\$30,690.00
MANUFACTURER				MICROFLEX		SEMPERMED 100 / BOX		INNOVATIVE HEALTHCARE		DIGITCARE	
MODEL #				FFE-775-M FREEFORM EC		SEMPER FORCE NITRILE PF		182200		FL12-2 FRONTLINE 12"	
3.	800,000 EXAM GLOVES	LARGE	BOX	\$5.16	\$4,128,000.00 BIDDER'S PRICE \$82,560.00	\$0.0512	\$40,960.00	\$0.0769	\$61,520.00	\$0.1023 10.23 / bx 102.30 / cs	\$81,840.00
MANUFACTURER				MICROFLEX		SEMPERMED 100 / BOX		INNOVATIVE HEALTHCARE		DIGITCARE	
MODEL #				FFE-775-L FREEFORM EC		SEMPER FORCE NITRILE PF		182300		FL12-3 FRONTLINE 12"	
4.	350,000 EXAM GLOVES	EXTRA LARGE	BOX	\$5.16	\$1,806,000.00 BIDDER'S PRICE \$36,120.00	\$0.0512	\$17,920.00	\$0.0769	\$26,915.00	\$0.1023 10.23 / bx 102.30 / cs	\$35,805.00
MANUFACTURER				MICROFLEX		SEMPERMED 100 / BOX		INNOVATIVE HEALTHCARE		DIGITCARE	
MODEL #				FFE-775-XL FREEFORM EC		SEMPER FORCE NITRILE PF		182350		FL12-4 FRONTLINE 12"	

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APPROVED BY:
DATE: 1/13/14



CITY OF EL PASO BID TABULATION



BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

BID ITEM: NITRILE EXAM GLOVES
BID OPENING DATE: DECEMBER 11, 2013

			HENRY SCHEIN INC. IRMO, SC		INTERNATIONAL LAUNDRY SERVICES, INC. EL PASO, TX		LABSOURCE INC. ROMEOVILLE, IL		MIDWEST MEDICAL SUPPLY CO., LLC EARTH CITY, MO		
NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
5.	20,000 EXAM GLOVES	(2X) EXTRA LARGE	BOX	\$5.16	\$103,200.00 BIDDER'S PRICE \$2,064.00	\$0.0512	\$1,024.00	\$0.0769	\$1,538.00	\$0.1137 10.23 / bx 102.30 / cs	\$2,274.00
MANUFACTURER			MICROFLEX		SEMPERMED 100 / BOX		INNOVATIVE HEALTHCARE		DIGITCARE		
MODEL #			FFE-775-XXL FREEFORM EC		SEMPER FORCE NITRILE PF		182400		FL12-5 FRONTLINE 12"		
6.	20,000 EXAM GLOVES	(3X) EXTRA LARGE	BOX	\$5.16	\$103,200.00 BIDDER'S PRICE \$2,064.00	\$0.0512	\$1,024.00	\$0.15	\$3,000.00	\$0.1137 10.23 / bx 102.30 / cs	\$2,274.00
MANUFACTURER			MICROFLEX		SEMPERMED 100 / BOX		MICROFLEX		DIGITCARE		
MODEL #			FFE-775-XXL FREEFORM EC		SEMPER FORCE NITRILE PF		SUPRENO EC SEC-375-3 XL		FL12-6 FRONTLINE 12"		
ANNUAL TOTAL FOR ITEMS (1) THROUGH (6)				\$8,720,400.00 BIDDER'S PRICE \$174,408.00		\$86,528.00		\$131,423.00		\$173,343.00	
GRAND TOTAL FOR (3) YEARS				\$26,161,200.00 BIDDER'S PRICE \$523,224.00		\$259,584.00		\$394,269.00		\$520,029.00	

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APPROVED BY:

DATE: 1/13/14



CITY OF EL PASO BID TABULATION



BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

	HENRY SCHEIN INC. IRMO, SC	INTERNATIONAL LAUNDRY SERVICES, INC. EL PASO, TX	LABSOURCE INC. ROMEDEVILLE, IL	MIDWEST MEDICAL SUPPLY CO., LLC EARTH CITY, MO
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	2	10	3	3
Within ___ consecutive calendar days.				
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	NEXT DAY	48	24	24
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				

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APPROVED BY: *WB*
DATE: 1/13/14



CITY OF EL PASO BID TABULATION



BID NUMBER: 2014-082

BID ITEM: NITRILE EXAM GLOVES
BID OPENING DATE: DECEMBER 11, 2013

Department: EL PASO FIRE DEPARTMENT

				MOORE MEDICAL LLC FARMINGTON, CT		MRI ENTERPRISES, LLC EL PASO, TX		MRI ENTERPRISES, LLC ALTERNATE #1 EL PASO, TX		NOVA SAFETY PRODUCTS, INC. EL PASO, TX	
ITEM NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
1.	200,000 EXAM GLOVES	SMALL	BOX	\$0.0421	\$8,420.00	\$0.188	\$37,600.00	\$0.17	\$34,000.00	\$1.69	\$338,000.00
MANUFACTURER				MOORE MEDICAL		MICROFLEX		MICROFLEX		KIMBERLY CLARK	
MODEL #				74395		FREEFORM - EC FFE-775-S		SUPRENO - EC SEC-375-S		50601	
2.	300,000 EXAM GLOVES	MEDIUM	BOX	\$0.0421	\$12,630.00	\$0.188	\$56,400.00	\$0.17	\$51,000.00	\$1.69	\$507,000.00
MANUFACTURER				MOORE MEDICAL		MICROFLEX		MICROFLEX		KIMBERLY CLARK	
MODEL #				74396		FREEFORM - EC FFE-775-M		SUPRENO - EC SEC-375-M		50602	
3.	800,000 EXAM GLOVES	LARGE	BOX	\$0.0421	\$33,680.00	\$0.188	\$150,400.00	\$0.17	\$136,000.00	\$1.69	\$1,352,000.00
MANUFACTURER				MOORE MEDICAL		MICROFLEX		MICROFLEX		KIMBERLY CLARK	
MODEL #				74397		FREEFORM - EC FFE-775-L		SUPRENO - EC SEC-375-L		50603	
4.	350,000 EXAM GLOVES	EXTRA LARGE	BOX	\$0.0421	\$14,735.00	\$0.188	\$65,800.00	\$0.17	\$59,500.00	\$1.69	\$591,500.00
MANUFACTURER				MOORE MEDICAL		MICROFLEX		MICROFLEX		KIMBERLY CLARK	
MODEL #				74398		FREEFORM - EC FFE-775-XL		SUPRENO - EC SEC-375-XL		50604	

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CITY OF EL PASO BID TABULATION



BID ITEM: NITRILE EXAM GLOVES
 BID OPENING DATE: DECEMBER 11, 2013

BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

				MOORE MEDICAL LLC FARMINGTON, CT		MRI ENTERPRISES, LLC EL PASO, TX		MRI ENTERPRISES, LLC ALTERNATE #1 EL PASO, TX		NOVA SAFETY PRODUCTS, INC. EL PASO, TX	
NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
5.	20,000 EXAM GLOVES	(2X) EXTRA LARGE	BOX	\$0.0736	\$1,472.00 BIDDER'S PRICE \$1,473.33	\$0.188	\$3,760.00	\$0.17	\$3,400.00	NO BID	
MANUFACTURER				INNOVATIVE HEALTHCARE / NITRIDERM		MICROFLEX		MICROFLEX			
MODEL #				96425		FREEFORM - EC FFE-775-2XL		SUPRENO - EC SEC-375-2XL			
6.	20,000 EXAM GLOVES	(3X) EXTRA LARGE	BOX	\$0.0736	\$1,472.00 BIDDER'S PRICE \$1,473.33	\$0.200	\$4,000.00	\$0.20	\$4,000.00	NO BID	
MANUFACTURER				INNOVATIVE HEALTHCARE / NITRIDERM		MICROFLEX		MICROFLEX			
MODEL #				11232		SUPRENO - EC SEC-375-3XL		SUPRENO - EC SEC-375-3XL			
ANNUAL TOTAL FOR ITEMS (1) THROUGH (6)				\$72,409.00 BIDDER'S PRICE \$72,411.66		\$317,960.00		\$287,900.00		\$2,788,500.00	
GRAND TOTAL FOR (3) YEARS				\$217,227.00 BIDDER'S PRICE \$217,234.98		\$953,880.00		\$863,700.00		\$8,365,500.00	

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APPROVED BY: *[Signature]*

DATE: 1/13/14



CITY OF EL PASO BID TABULATION



BID ITEM: NITRILE EXAM GLOVES
BID OPENING DATE: DECEMBER 11, 2013

BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

	MOORE MEDICAL LLC FARMINGTON, CT	MRI ENTERPRISES, LLC EL PASO, TX	MRI ENTERPRISES, LLC ALTERNATE #1 EL PASO, TX	NOVA SAFETY PRODUCTS, INC. EL PASO, TX
<p>CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>
<p>MENT TERMS:</p>	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	2% - 10 DAYS NET - 30 DAYS
<p>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>BIDDER'S PROMISED DELIVERY:</p> <p>Within ___ consecutive calendar days.</p>	3-5	5	5	3-7
<p>Within ___ hours or overnight after receipt of verbal order in cases of emergency.</p>	48	48	48	24-48 Delivery charges may apply.
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</p> <p>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p> <p>NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.</p>				

APPROVED BY:

DATE: 1/13/14



CITY OF EL PASO BID TABULATION



BID ITEM: NITRILE EXAM GLOVES
 BID OPENING DATE: DECEMBER 11, 2013

BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

				PH&S PRODUCTS LLC MINERVA, OH		PH&S PRODUCTS LLC ALTERNATE #1 MINERVA, OH		RIVERSIDE HOME MEDICAL RIVERSIDE, CA		SAFETY SUPPLY INC. SAN ANTONIO, TX	
NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
1.	200,000 EXAM GLOVES	SMALL	BOX	\$0.08755	\$17,510.00	\$0.09425	\$18,850.00	\$0.04	\$8,000.00	\$0.08	\$16,000.00
MANUFACTURER				BRIGHTWAY		BRIGHTWAY		T.G. MEDICAL		MCR SAFETY	
MODEL #				FLEXTREME-1LFTNG-S		INTERCEPT-1LICING-S		NM40005		6012 NITRI MED XTRA	
2.	300,000 EXAM GLOVES	MEDIUM	BOX	\$0.08755	\$26,265.00	\$0.09425	\$28,275.00	\$0.04	\$12,000.00	\$0.08	\$24,000.00
MANUFACTURER				BRIGHTWAY		BRIGHTWAY		T.G. MEDICAL		MCR SAFETY	
MODEL #				FLEXTREME-1LFTNG-M		INTERCEPT-1LICING-M		NM40010		6012 NITRI MED XTRA	
3.	800,000 EXAM GLOVES	LARGE	BOX	\$0.08755	\$70,040.00	\$0.09425	\$75,400.00	\$0.05	\$40,000.00	\$0.08	\$64,000.00
MANUFACTURER				BRIGHTWAY		BRIGHTWAY		T.G. MEDICAL		MCR SAFETY	
MODEL #				FLEXTREME-1LFTNG-L		INTERCEPT-1LICING-L		NM40015		6012 NITRI MED XTRA	
4.	350,000 EXAM GLOVES	EXTRA LARGE	BOX	\$0.08755	\$30,642.50	\$0.09425	\$32,987.50	\$0.05	\$17,500.00	\$0.08	\$28,000.00
MANUFACTURER				BRIGHTWAY		BRIGHTWAY		T.G. MEDICAL		MCR SAFETY	
MODEL #				FLEXTREME-1LFTNG-XL		INTERCEPT-1LICING-XL		NM40020		6012 NITRI MED XTRA	

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CITY OF EL PASO BID TABULATION



BID NUMBER: 2014-082

BID ITEM: NITRILE EXAM GLOVES
BID OPENING DATE: DECEMBER 11, 2013

Department: EL PASO FIRE DEPARTMENT

			PH&S PRODUCTS LLC MINERVA, OH		PH&S PRODUCTS LLC ALTERNATE #1 MINERVA, OH		RIVERSIDE HOME MEDICAL RIVERSIDE, CA		SAFETY SUPPLY INC. SAN ANTONIO, TX		
NO.	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
5.	20,000 EXAM GLOVES	(2X) EXTRA LARGE	BOX	\$0.08755	\$1,751.00	\$0.09425	\$1,885.00	\$0.05	\$1,000.00	\$0.08	\$1,600.00
MANUFACTURER			BRIGHTWAY		BRIGHTWAY		T.G. MEDICAL		MCR SAFETY		
MODEL #			FLEXTREME-1LFTNG-XXL		INTERCEPT-1LICING-XXL		NM40025		6012 NITRI MED XTRA		
6.	20,000 EXAM GLOVES	(3X) EXTRA LARGE	BOX	\$0.08755	\$1,751.00	\$0.09425	\$1,885.00	\$0.17	\$3,400.00	\$0.08	\$1,600.00
MANUFACTURER			BRIGHTWAY		BRIGHTWAY		MICROFLEX		MCR SAFETY		
MODEL #			FLEXTREME-1LFTNG-XXXL		INTERCEPT-1LICING-XXXL		SEC-375-3XL		6012 NITRI MED XTRA		
ANNUAL TOTAL FOR ITEMS (1) THROUGH (6)				\$147,959.50	\$159,282.50	\$81,900.00	\$135,200.00				
GRAND TOTAL FOR (3) YEARS				\$443,878.50 BIDDER'S PRICE - N/A	\$477,847.50 BIDDER'S PRICE - N/A	\$245,700.00	\$405,600.00				

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CITY OF EL PASO BID TABULATION



BID ITEM: NITRILE EXAM GLOVES

BID NUMBER: 2014-082

BID OPENING DATE: DECEMBER 11, 2013

Department: EL PASO FIRE DEPARTMENT

	PH&S PRODUCTS LLC MINERVA, OH	PH&S PRODUCTS LLC ALTERNATE #1 MINERVA, OH	RIVERSIDE HOME MEDICAL RIVERSIDE, CA	SAFETY SUPPLY INC. SAN ANTONIO, TX
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	LEFT BLANK	1.5% - 10 DAYS .5% - 20 DAYS NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:				
Within ___ consecutive calendar days.	2-5 DAYS	2-5 DAYS	12	10
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	48	48	LEFT BLANK	24

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.

A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.

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BID ITEM: NITRILE EXAM GLOVES
 BID OPENING DATE: DECEMBER 11, 2013

BID NUMBER: 2014-082

Department: EL PASO FIRE DEPARTMENT

			SHEPARD MEDICAL PRODUCTS ROSELLE, IL		TRUMED, LLC JACKSONVILLE, FL		WEST TEXAS MEDICAL SPECIALTIES EL PASO, TX		BOUND TREE MEDICAL, LLC ALTERNATE #1 DUBLIN, OH		
ITEM	ANNUAL QUANTITY	GLOVE SIZE	UNIT OF ISSUE	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL	PER GLOVE COST	ANNUAL TOTAL
5.	20,000 EXAM GLOVES	(2X) EXTRA LARGE	BOX	\$0.12 50 GLOVES / BOX	\$2,400.00	\$69.00 Bidder's Price \$13,800.00	\$1,380,000.00	\$0.077 Bidder's Price \$13,800.00	\$1,540.00	\$0.1053 \$0.2107 PR \$9.48 / 180 EA or 90 PR Bidder's Price \$2,114.04	\$2,106.00 / 223 BOXES Bidder's Price \$2,114.04
MANUFACTURER			SHEPARD MEDICAL PRODUCTS		MAVERICK LC 100 PER BOX / 10 BOXES PER CASE		INNOVATIVE		DIGITCARE CORPORATION 90 / PR PER BOX		
MODEL #			05635080		MLC105XXL		182400		BTM 29125L		
6.	20,000 EXAM GLOVES	(3X) EXTRA LARGE	BOX	\$0.12 50 GLOVES / BOX	\$2,400.00	\$0.069 PER GLOVES \$69.00 Bidder's Price \$13,800.00	\$1,380.00	\$0.11 Bidder's Price \$13,800.00	\$2,200.00	\$0.1053 \$0.2107 PR \$9.48 / 180 EA or 90 PR Bidder's Price \$2,114.04	\$2,106.00 / 223 BOXES Bidder's Price \$2,114.04
MANUFACTURER			SHEPARD MEDICAL PRODUCTS		MAVERICK LC 100 PER BOX / 10 BOXES PER CASE		INNOVATIVE		DIGITCARE CORPORATION 90 / PR PER BOX		
MODEL #			05636080		MLC115XXXL		189450		BTM F548610		
ANNUAL TOTAL FOR ITEMS (1) THROUGH (6)				\$202,800.00		\$1,495,230.00 BIDDER'S PRICE \$82,800.00		\$130,790.00		\$82,587.00 BIDDER'S PRICE \$160,648.08	
GRAND TOTAL FOR (3) YEARS				\$608,400.00		\$4,485,690.00 BIDDER'S PRICE \$248,400.00		\$392,370.00		\$247,761.00 BIDDER'S PRICE \$481,944.24	

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<p>ALLIED MEDICAL SYSTEM 7365 REMCON CIRCLE SUITE C-30 EL PASO, TX 79912</p>	<p>ARMSTRONG MEDICAL INDUSTRIES 575 KNIGHTBRIDGE PARKWAY LINCOLNSHIRE, IL 60069-0700</p>	<p>GRAND MEDICAL PRODUCTS 7222 ERTEL LANE HOUSTON, TX 77040</p>
<p>LAERDAL MEDICAL CORP 167 MYERS CORNER ROAD WAPPINGER FALLS, NY 12590</p>	<p>MOORE MEDICAL LLC 1690 NEW BRITAIN AVENUE FARMINGTON, CT 06034</p>	<p>MOORE MEDICAL CORP. 389 JOHN DOWNEY NEW BRITAIN, CT 06050</p>
<p>PARA SCIENTIFIC CO. 297 CEDAR LANE FAIRLESS HILLS, PA 19030</p>	<p>SE EMERGENCY EQUIPMENT P. O. BOX 1196 WAKE FOREST, NC 27588</p>	<p>L & K MEDICAL INCATTN: LARRY PECK 1405 KINGSGATE RD OKLAHOMA CITY, OK 73159</p>
<p>RDB ENTERPRISES CO. INC. P. O. BOX 5233 KANSAS CITY, MO 64112</p>	<p>P H & S PRODUCTS LLC 201 NORTH MARKET PO BOX 344 MINERVA, OHIO 44657-0344</p>	<p>DIGIT CARE CORP 2999 OVERLAND AVENUE SUITE 209 LOS ANGELES, CA 90064</p>
<p>MICROFLEX MEDICAL CORP P. O. BOX 32000 RENO, NV 89533-2000</p>	<p>MED PROTECT, INC. 1900 PRESTON ROAD SUITE 267 PLANO, TX 75093</p>	<p>WEST TEXAS MEDICAL SPECIALTIES 1320 TEXAS AVE EL PASO, TX 79901</p>
<p>MARTIN SURGICAL SUPPLY CO. 707 E. 6 1/2 STREET HOUSTON, TX 77007</p>	<p>QUADMED, INC. P. O. BOX 550773 JACKSONVILLE, FL 32255-0773</p>	<p>EMERGENCY MEDICAL PRODUCTS 1711 PARAMOUNT COURT WAUKESHA, WI 53186</p>
<p>HENRY SCHEIN MEDICAL /EMS. ATTN: SCOTT BRUNER P.O. BOX 3227 IRMO, SC 29063</p>		
	<p>1.9/2</p>	