

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Police

AGENDA DATE: March 31, 2020

CONTACT PERSON/PHONE: Gregory K. Allen, Chief of Police, El Paso Police Department (915) 212-4305
Bruce D. Collins, Director of Purchasing and Strategic Sourcing (915) 212-1182

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: **NO. 2: Set the Standard for a Safe and Secure City**

This purchase relates to the 2025 strategic plan as follows: Subsection 2.1 – Maintain standing as one of the nation's top safest cities. This contract will support the Department in maintaining its facilities safe for the public and employees.

SUBJECT:

The award of Solicitation No. 2020-416 Security Services at Police Headquarters to Night Eyes Protective Services, Inc., for an initial three (3) year term for an estimated award of \$283,920.00. The award is to include a two (2) year option award of \$189,280.00 for a five (5) year award of \$473,200.00. The award of this contract will provide security services for the Police Department Headquarters.

BACKGROUND / DISCUSSION:

On November 25, 2014 the City of El Paso approved the award of contract No. 2014-516 Security Services at Police Headquarters to Ruiz Protective Services, Inc. for an initial contract period of three years with an option to extend two additional years. Contract No. 2014-516 has ended and a new solicitation # 2020-416 Security Services at Police Facilities is presented to City Council for award.

SELECTION SUMMARY:

Solicitation was advertised on October 22, 2019 and October 29, 2019. The solicitation was posted on City website on October 22, 2019. The email (Purmail) notification was sent out on October 24, 2019. Item had a total of seventy-six (76) views. Eight (8) bids were received; five (5) being local vendors.

PROTEST

- No protest received for this requirement.
- Protest received.

Contract Variance: The difference in cost, based on the comparison from previous contract awarded in 2014, is as follows: Annual estimated amount for the services under this contract increased by \$19,781.28. The hourly bill rate increased from \$11.72 to \$14.00 for Supervisors and \$10.58 to \$14.00 for Commissioned Security Guards. The three (3) year estimated amount increased by \$59,343.83.

PRIOR COUNCIL ACTION:

Approved contract 2014-516 Security Services on November 25, 2014 for \$374,293.00.

AMOUNT AND SOURCE OF FUNDING:

\$283,920.00
321-21100-1000-522120

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Gregory K. Allen

**COUNCIL PROJECT FORM
(Best Value)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT AGENDA** for the Council Meeting of **March 31, 2020**.

STRATEGIC GOAL NO. 2: Set the Standard for a Safe and Secure City

This purchase relates to the 2025 strategic plan as follows: Subsection 2.1 – Maintain standing as one of the nation’s top safest cities. This contract will support the Department in maintaining its facilities safe for the public and employees.

Award Summary:

The award of Solicitation No. 2020-416 Security Services at Police Headquarters to Night Eyes Protective Services, Inc., for an initial three (3) year term for an estimated award of \$283,920.00. The award is to include a two (2) year option award of \$189,280.00 for a five (5) year award of \$473,200.00. The award of this contract will provide security services for the Police Department Headquarters.

Contract Variance: The difference in cost, based on the comparison from previous contract awarded in 2014, is as follows: Annual estimated amount for the services under this contract increased by \$19,781.28. The hourly bill rate increased from \$11.72 to \$14.00 for Supervisors and \$10.58 to \$14.00 for Commissioned Security Guards. The three (3) year estimated amount increased by \$59,343.83.

Department:	Police
Award to:	Night Eyes Protective Services, Inc. El Paso, TX
Item(s):	ALL
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$94,640.00
Initial Term Estimated Award:	\$283,920.00 (3 years)
Total Estimated Award:	\$473,200.00 (5 years)
Account No.:	321-21100-1000-522120
Funding Source:	Security Contracts – General Funds
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and Police Departments recommend award as indicated to Night Eyes Protective Services, Inc., the bidder offering the best value bid.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Contact person:

Purchasing & Strategic Sourcing, Bruce D. Collins, (915) 212-1181
El Paso Police Department, Gregory K. Allen, (915) 212-4305



CITY OF EL PASO BID TABULATION FORM



Project Name: Security Services at Police Headquarters
Bid Opening Date: December 11, 2019

Solicitation #: 2020-416
Department: Police

		Blackstone Security Services of Texas, Inc. Phoenix, AZ			Boutchantharaj Corporation dba DFW Security Protective Force El Paso, TX		
ITEM NO.	Description	Cost per Hour	Estimated Hours per 12 months	Annual Total	Cost per Hour	Estimated Hours per 12 months	Annual Total
1.	Saturday – Sunday – Holidays 08:00 through 16:00	\$33.82	904 Hours	\$30,573.28 <small>Bidder's Price \$30,582.32</small>	\$12.16	904 Hours	\$10,992.64 <small>Bidder' Price \$10,798.08</small>
2.	Supervisor-Monday through Friday 16:00 through 24:00 Per Hour	\$23.75	2,928 Hours	\$69,540.00	\$12.81	2,928 Hours	\$37,507.68 <small>Bidder's Price \$37,507.68</small>
3.	Monday through Friday 24:00 through 08:00 Per Hour	\$22.55	2,928 Hours	\$66,026.40	\$12.16	2,928 Hours	\$35,604.48 <small>Bidder's Price \$35,604.48</small>
Estimated 12 Month Total for Items 1 through 3 (6760) hours				\$166,139.68 <small>Bidder's Price \$166,148.72</small>			\$84,104.80 <small>Bidder's Price \$83,910.24</small>
Grand Total, 36 Months Items 1 through 3 (20280) hours				\$498,419.04 <small>Bidder's Price \$498,446.16</small>			\$252,314.40 <small>Bidder's Price \$251,730.72</small>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract. This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: /s/
DATE: 02/03/2020



CITY OF EL PASO BID TABULATION FORM



Project Name: Security Services at Police Headquarters
Bid Opening Date: December 11, 2019

Solicitation #: 2020-416
Department: Police

	Blackstone Security Services of Texas, Inc. Phoenix, AZ	DFW Security Protective Force El Paso, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<p>PAYMENT TERMS:</p>	Net - 30 Days	
<p>AMENDMENTS ACKNOWLEDGED:</p>	Yes	No

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APPROVED: / s/
 DATE: 02/03/2020



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: Security Services at Police Headquarters

Solicitation #: 2020-416

Bid Opening Date: December 11, 2019

Department: Police

		Mike Garcia Merchant Security, LLC El Paso, TX			Night Eyes Protective Services, Inc El Paso, TX		
ITEM NO.	Description	Cost per Hour	Estimated Hours per 12 months	Annual Total	Cost per Hour	Estimated Hours per 12 months	Annual Total
1.	Saturday – Sunday – Holidays 08:00 through 16:00	\$11.95	904 Hours	\$10,802.80	\$14.00	904 Hours	\$12,656.00
2.	Supervisor-Monday through Friday 16:00 through 24:00 Per Hour	\$11.95	2,928 Hours	\$34,989.60	\$14.00	2,928 Hours	\$40,992.00
3.	Monday through Friday 24:00 through 08:00 Per Hour	\$11.95	2,928 Hours	\$34,989.60	\$14.00	2,928 Hours	\$40,992.00
Estimated 12 Month Total for Items 1 through 3 (6760) hours				\$80,782.00			\$94,640.00
Grand Total, 36 Months Items 1 through 3 (20280) hours				\$242,346.00			\$283,920.00

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APPROVED: / s/
DATE: 02/03/2020



CITY OF EL PASO



Project Name: Security Services at Police Headquarters

Solicitation #: 2020-416

Bid Opening Date: December 11, 2019

Department: Police

	Mike Garcia Merchant Security, LLC El Paso, TX	Night Eyes Protective Services, Inc El Paso, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>		
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TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	Net - 30 Days	2% - 20 Days
AMENDMENTS ACKNOWLEDGED:	Yes	Yes

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APPROVED: /s/
DATE: 02/03/2020



CITY OF EL PASO



Project Name: Security Services at Police Headquarters
Bid Opening Date: December 11, 2019

Solicitation #: 2020-416
Department: Police

		Oklahoma Investigative Group, Inc. dba TriCorps Security Oklahoma City, OK			Sun City Security Service Inc El Paso, TX		
ITEM NO.	Description	Cost per Hour	Estimated Hours per 12 months	Annual Total	Cost per Hour	Estimated Hours per 12 months	Annual Total
1.	Saturday – Sunday – Holidays 08:00 through 16:00	\$15.30	904 Hours	\$13,831.20	\$14.48	904 Hours	\$13,089.92
2.	Supervisor-Monday through Friday 16:00 through 24:00 Per Hour	\$16.49	2,928 Hours	\$48,282.72	\$14.96	2,928 Hours	\$43,802.88
3.	Monday through Friday 24:00 through 08:00 Per Hour	\$15.30	2,928 Hours	\$44,798.40 <small>Bidder's Price \$44,794.95</small>	\$14.48	2,928 Hours	\$42,397.44
Estimated 12 Month Total for Items 1 through 3 (6760) hours				\$106,912.32 <small>Bidder's Price \$106,908.87</small>			\$99,290.24
Grand Total, 36 Months Items 1 through 3 (20280) hours				\$320,736.96 <small>Bidder's Price \$320,726.61</small>			\$297,870.72

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 DATE: 02/03/2020



CITY OF EL PASO



Project Name: Security Services at Police Headquarters

Solicitation #: 2020-416

Bid Opening Date: December 11, 2019

Department: Police

	Oklahoma Investigative Group, Inc. dba TriCorps Security Oklahoma City, OK	Sun City Security Service Inc El Paso, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>		
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TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	Net - 30 Days	Net - 30 Days
AMENDMENTS ACKNOWLEDGED:	Yes	Yes

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APPROVED: /s/
DATE: 02/03/2020



CITY OF EL PASO



Project Name: Security Services at Police Headquarters
Bid Opening Date: December 11, 2019

Solicitation #: 2020-416
Department: Police

		Vets Securing America, Inc. Los Angeles, CA			Woody Family Enterprises, LLC dba Signal 88 Security El Paso, TX		
ITEM NO.	Description	Cost per Hour	Estimated Hours per 12 months	Annual Total	Cost per Hour	Estimated Hours per 12 months	Annual Total
1.	Saturday – Sunday – Holidays 08:00 through 16:00	\$18.59	904 Hours	\$16,805.36	\$19.88	904 Hours	\$17,971.52
2.	Supervisor-Monday through Friday 16:00 through 24:00 Per Hour	\$19.68	2,928 Hours	\$57,623.04	\$19.88	2,928 Hours	\$58,208.64
3.	Monday through Friday 24:00 through 08:00 Per Hour	\$18.59	2,928 Hours	\$54,431.52	\$19.88	2,928 Hours	\$58,208.64
Estimated 12 Month Total for Items 1 through 3 (6760) hours				\$128,859.92			\$134,388.80
Grand Total, 36 Months Items 1 through 3 (20280) hours				\$386,579.76			\$403,166.40

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DATE: 02/03/2020



CITY OF EL PASO

**Project Name: Security Services at Police Headquarters
 Bid Opening Date: December 11, 2019**

**Solicitation #: 2020-416
 Department: Police**

	Vets Securing America, Inc. Los Angeles, CA	Woody Family Enterprises, LLC dba Signal 88 Security El Paso, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>		
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NO OPTION OFFERED	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	1% - 10 Days	Net - 30 Days
AMENDMENTS ACKNOWLEDGED:	Yes	Yes
BIDS SOLICITED: 28 LOCAL BIDS SOLICITED: 19 BIDS RECEIVED: 8 LOCAL BIDS RECEIVED: 5 NO BID: 0		

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APPROVED: /s/
 DATE: 02/03/2020

2020-416 SECURITY SERVICES AT POLICE HEADQUARTERS

ADT SECURITY SERVICES
ATTN: E. SIMON
7023 BROOKSHIRE DRIVE
DALLAS, TX 75230

MIKE GARCIA MERCHANT SECURITY, INC.
ATTN: MIKE GARCIA
6000 WELCH SUITE 11
EL PASO, TX 79905

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

SUN CITY SECURITY SERVICE
3711 ADMIRAL ST.
SUITE C.
EL PASO TX 79925

BOUTCHANTHARAJ CORPORATION
DFW PROTECTIVE FORCE
P.O. BOX 164127
FORT WORTH, TX 76161

ITS COMMERCIAL SECURITY INC.
P. O. BOX 52159
HOUSTON, TX 77052-2159

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

NITIAL SECURITY
7500 VISCOUNT SUITE C 66
EL PASO, TX 79925

WACKENHUT
11420 CEDAR OAK DR
EL PASO, TX 79936

HCI SECURITY
ATTN: LORIE TRESLER
1851 GULF FREEWAY SOUTH #31
LEAGUE CITY, TX 77573

RUIZ PROTECTIVE SERVICE, INC.
3417 MONTANA AVE.
EL PASO, TX 79903

AMERICAN RANGER SECURITY
311 KELVIN AVENUE
EL PASO, TX 79915

EL PASO LONE STAR SECURITY AGENCY
ATTN: MANUEL V. CARLOS
3510 LEE BLVD.
EL PASO, TX 79936-1413

AZAR SECURITY SERVICES
12048 MIGUEL VARELA LANE
EL PASO, TX 79936

MIKE GARCIA MERCHANT SECURITY INC.
ATTN: EDUARDO GARCIA
6000 WELCH AVENUE SUITE 11
EL PASO, TX 79905

HOME BOUND BUILDERS
ATTN: MANNY TORRES
P. O. BOX 47
SAN ELIZARIO, TX 79849

**RETURNED TO SENDER
INITIAL SECURITY
7500 VISCOUNT BOULEVARD
EL PASO, TX 79925**

PINKERTON SECURITY & INVESTIGATIONS
ATTN: DAVID HOLGUIN
1155 WESTMORELAND DRIVE STE 201
EL PASO, TX 79925

ITS
ATTN: TONI COUVEL
8177 W, GLADES ROAD STE 217
BOCA RATON, FL 33434

ATTN: RAY BALDEMAR HERNANDEZ
INVESTIGATING & SECURITY GUARD CO.
10541 GREENWAY AVENUE
EL PASO, TX 79925

HUB ENTERPRISES INC.
405 E. MADISON ST.
BROUSSARD, LA 79518

TEXAS ENFORCER LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

PINKERTON
ATTN: STEVE MINTON
1155 WESTMORELAND SUITE 201
EL PASO, TX 79925

I AT SYSTEMS SECURITY, INC.
ATTN: PETE DAVIS
2400 W DUNLAP AVENUE SUITE. 225
PHOENIX, AZ 85021

ALLEGIANCE SECURITY GROUP
ATTN: DANIEL HIBBARD
8900 VISCOUNT BLVD. SUITE AN-234
EL PASO, TX 79925-5897

**RETURNED TO SENDER
G4S SECURE SOLUTIONS (USA) INC.
ATTN: KAY GLANCEY
955 N. RESLER, STE. 104-109
EL PASO, TX 79912**

AKAL SECURITY
525 MAGOFFIN
EL PASO, TX 79901

CONTINENTAL INVESTIGATION
521 TEXAS AVE
EL PASO, TX 79901