

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Fire

AGENDA DATE: April 3, 2018

CONTACT PERSON NAME/PHONE: Mario D'Agostino, Fire Chief, 915-212-5610
Bruce D. Collins, Director, Purchasing & Strategic Sourcing 915-212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL NO. 2: Set the Standard for a Safe and Secure City

SUBJECT:

The award of Solicitation 2018-1039 Oxygen Cylinders – Rental, Refill and Delivery to SYOXSA, Inc., for an initial three (3) year term in the estimated amount of \$201,498.75. The award is to include a two (2) year optional amount of \$134,332.50 for a total of five (5) year award of \$335,831.25.

BACKGROUND / DISCUSSION:

Medical Oxygen is administrated by first responders on almost every medical call while on the scene and during transport. It is used to re-store oxygen levels in the blood to normal levels in order to treat medical conditions such as: COPD, stroke, cyanosis, shock, severe hemorrhage, carbon monoxide poisoning, major trauma, cardiac/respiratory arrest and many others.

SELECTION SUMMARY:

Solicitation was advertised on 1/23/2018 and 1/30/2018. The solicitation was posted on City website 1/23/2018. The email (Purmail) notification was sent out on 1/25/2018. Total of three (3) bidders were solicited; two (2) were local vendors. There were fourteen (14) viewers. Two (2) bids were received; one (1) local vendor. An inadequate competition survey was conducted.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COST VARIANCE PREVIOUS CONTRACT:

The cost variance is an increase from the previous contract by \$100,473.75 for the initial three (3) years. Two (2) additional items were included in Solicitation 2018-1039.

PRIOR COUNCIL ACTION:

Motion was made to approve a resolution for Consent to Assignment of contract 2013-068 Oxygen Cylinders – Rental, Refill and Delivery from Argyle Welding Supply, Inc. to Praxair Distribution, Inc. on March 6, 2018. City Council approved Solicitation #2013-068 Oxygen Cylinders - Rental, Refill and Delivery to Argyle Welding Supply, Inc., on February 26, 2013 for an initial three (3) year term and an estimated award of \$101,025.

AMOUNT AND SOURCE OF FUNDING:

Department: 322; Division: 22090; Fund: 1000; Account: 522250; Program: P2217 – Logistics Support

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

<u>MARIO M. D'AGOSTINO</u>		<u>3/22/18</u>
Name	Signature	Date

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BIDS PROCUREMENT**) for the Council Meeting of **APRIL 3, 2018**.

STRATEGIC GOAL: NO. 2 Set the Standard for a Safe and Secure City

The award of Solicitation No. 2018-1039 Oxygen Cylinders - Rental, Refill and Delivery to SYOXSA, Inc. for an initial three (3) year term estimated award of \$201,498.75. The award is to include a two (2) year optional amount of \$134,332.50 for a total five (5) year award of \$335,831.25. Medical Oxygen is administered by first responders on almost every medical call while on the scene and during transport.

CONTRACT VARIANCE:

Previous contract was awarded in 2013. The difference in cost, based on the comparison to the annual usage from the previous contract, is as follows:

Item 1: The per unit cost increased by \$24.00 with an annual estimated quantity of 840 units, resulting in an annual increase of \$20,160.00.

Item 1A: The per unit cost increased by \$0.44 with an annual estimated quantity of 5,000 refills, resulting in an annual increase of \$2,200.00.

Item 2: The per unit cost increased by \$54.75 with an annual estimated quantity of 55 units, resulting in an annual increase of \$3,011.25. The rental service of the 7,842 liter cylinder was added.

Item 2A: The per unit cost increased by \$12.00 with an annual estimated quantity of 600 refills, resulting in an annual increase of \$7,200.00. The refill service of this cylinder size was added.

Item 3: The per unit cost increased by \$18.80 with an annual estimated quantity of 55 units, resulting in an annual increase of \$1,034.00.

Item 3A: The per unit cost decreased by \$0.19 with an annual estimated quantity of 600 refills, resulting in an annual decrease of \$114.00.

The total annual cost increased by \$33,491.25 and for the initial three (3) years by \$100,473.75.

Department:	Fire Department
Award to:	SYOXSA, Inc. El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$67,166.25
Initial Term Estimated Award:	\$201,498.75 (3 years)
Total Estimated Award:	\$335,831.25 (5 years)
Account No.:	322-22090-522250-1000-P2217
Funding Source:	General Funds – Public Safety Equipment Maintenance – Logistics Support
District(s):	All

DATE: 3/29/2018

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to SYOXSA, Inc., the lowest, responsive, responsible bidder. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

The Purchasing & Strategic Sourcing Department and Fire Department recommend Praxair Distribution, Inc., be deemed non-responsive for failure to provide the requested proof of medical license to refill medical grade oxygen and for submitting exemptions to the City's indemnification clauses.



CITY OF EL PASO BID TABULATION FORM



Project Name: OXYGEN CYLINDER - RENTAL REFILL AND DELIVERY

Solicitation #: 2018-1039

Bid Opening Date: FEBRUARY 21, 2018

Department: FIRE

			PRAXAIR DISTRIBUTION, INC. LAS CRUCES, NM			SYOXSA, INC EL PASO, TX		
ITEM NO.	ITEM DESCRIPTION	ANNUAL ESTIMATED QUANTITY (A)	UNIT PRICE (B)	TOTAL ANNUAL COST (A X B = C)	3 YEAR TOTAL COST (C X 3 = D)	UNIT PRICE (B)	TOTAL ANNUAL COST (A X B = C)	3 YEAR TOTAL COST (C X 3 = D)
1.	SIZE D CYLINDERS (425 LITERS)	840	\$19.23 (ANNUAL LEASE/CYLINDER)	\$16,153.20	\$48,459.60	\$36.50 (ANNUAL LEASE/CYLINDER)	\$30,660.00	\$91,980.00
1A.	SIZE D CYLINDERS REFILL	5,000	\$3.70 PER REFILL	\$18,500.00	\$55,500.00	\$3.93 PER REFILL	\$19,650.00	\$58,950.00
2.	SIZE H CYLINDERS (7842 LITERS)	55	\$38.45 (ANNUAL LEASE/CYLINDER)	\$2,114.75	\$6,344.25	\$54.75 (ANNUAL LEASE/CYLINDER)	\$3,011.25	\$9,033.75
2A.	SIZE H CYLINDERS REFILL	600	\$8.45 PER REFILL	\$5,070.00	\$15,210.00	\$12.00 PER REFILL	\$7,200.00	\$21,600.00
3.	SIZE M CYLINDERS (3455 LITERS)	55	\$26.90 (ANNUAL LEASE/CYLINDER)	\$1,479.50	\$4,438.50	\$43.80 (ANNUAL LEASE/CYLINDER)	\$2,409.00	\$7,227.00
3A.	SIZE M CYLINDERS REFILL	600	\$6.85 PER REFILL	\$4,110.00	\$12,330.00	\$7.06 PER REFILL	\$4,236.00	\$12,708.00
GRAND TOTALS				\$47,427.45	\$142,282.35		\$67,166.25	\$201,498.75
			NOTE 1 : HAZMAT FEE PER INVOICES : \$3.95 NOTE 2 : DELIVERY FEE PER ORDER : \$35.00					

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: /s/
DATE: 03/02/2018



CITY OF EL PASO BID TABULATION FORM



Project Name: OXYGEN CYLINDER - RENTAL REFILL AND DELIVERY
Bid Opening Date: FEBRUARY 21, 2018

Solicitation #: 2018-1039
Department: FIRE

	PRAXAIR DISTRIBUTION, INC. LAS CRUCES, NM	SYOXSA, INC EL PASO, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/> PLEASE SEE ATTACHMENT 1 : YEARS 4 & 5 PRICING	<input checked="" type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>PAYMENT TERMS:</p>	<p>NET - 30 DAYS</p>	<p>NET - 30 DAYS</p>
<p>BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days</p>	<p>2</p>	<p>ONE</p>
<p>Within ___ hours or overnight after receipt of verbal order in cases of emergency.</p>	<p>24</p>	<p>24</p>
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</p>		
<p>BIDS SOLICITED: 3 LOCAL BIDS SOLICITED: 3 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 1 NO BID: 0</p>		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: /s/
DATE: 03/02/2018

Views
(BID # 2018-1039)

<u>LN</u>	<u>Name</u>	<u>Company</u>
1	Deg, Maria	Contractors Register
2	Austin, Fork	Wayne Enterprises
3	Hudson, Brad	Direx Construction,
4	Pitzter, Kurt	Bidnet
5	Simms, Barry	Barry Simms Inc.
6	Kyle, Bellomy	ConstructConnect
7	Avila, Victor	Doggett Frieghtliner
8	Hernandez, Cecilia	The PlanIt Room
9	Aguilera, Abel	Syoxsa, Inc
10	culver, william	Argyle Welding Suppl
11	Torres, Rocio	University Medical C
12	Dodge, Data	Dodge Data And Anal
13	MARTINEZ, CHERYL	BPSI
14	Jones, Robert	PRAXAIR DISTRIBUTION

AIRGAS SOUTHWEST
1235 TOWER TRAIL LANE
EL PASO, TX 79907-1830

SYOXSA INC.
6996 COMMERCE AVE.
EL PASO, TX 79915-1102

ARGYLE WELDING SUPPLY, INC.
10855 PELLICANO
EL PASO, TX 79935