

CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Streets & Maintenance

AGENDA DATE: April 3, 2018

CONTACT PERSON/PHONE: Richard J. Bristol, Streets and Maintenance Director, 212-7000  
Bruce D. Collins, Purchasing and Strategic Sourcing Director, 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. #:6 Set the Standard for Sound Governance and Fiscal Management

**SUBJECT:**

The award of Solicitation No. 2018-976 Heavy Duty Vehicle Radiator & Tank Repair Services to Frontera Radiator and Parts Inc. for an initial three (3) year term estimated award of \$186,759.15. The award is to include a two (2) year optional amount of \$124,506.10 for a total five (5) year award of \$311,265.25.

**BACKGROUND / DISCUSSION:**

The City currently owns about 600 heavy duty vehicles which may require radiator repairs and/or replacements during their useful life. The approval of this contract would allow for the continual maintenance and upkeep of these vehicles and would also allow for consistent, safe and efficient operation while maintaining maximum reliability. Local business is being supported.

**SELECTION SUMMARY:**

Solicitation was advertised on January 30, 2018 and February 6, 2018. The solicitation was posted on City website on January 30, 2018. The email (Purmail) notification was sent out on January 30, 2018. A total of fourteen (14) bidders were solicited; all local vendors. Total number of views were fifty-five (55). Two (2) bids were received, all local. An inadequate survey was conducted.

**COST VARIANCE PREVIOUS CONTRACT:**

The difference in cost, based on the comparison to the previous three (3) year term contract is a decrease of \$113,240.85.

**PROTEST**

☒ No protest received for this requirement.

☐ Protest received.

**COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided? ☐ Yes or ☒ NO

If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6

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- ☐ District 7
- ☐ District 8
- ☐ All Districts

**PRIOR COUNCIL ACTION:**

2012-093, Approved by City Council August 14, 2012. Extension approved August 11, 2015.

**AMOUNT AND SOURCE OF FUNDING:**

Department: Streets and Maintenance  
Initial Estimated Amount: \$186,759.16  
Total Estimated Award: \$311,265.25  
Funds Available: Dept: 532 Div: 37020 Acct: 531210 Fund: 3600 Program Code: P3711  
Dept: 532 Div: 37020 Acct: 531250 Fund: 3600 Program Code: P3701  
Funds Source: Fleet Internal Service Fund

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_

**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **APRIL 3, 2018.**

**STRATEGIC GOAL: NO. 6 Set the Standard for Sound Governance and Fiscal Management**

The award of Solicitation No. 2018-976 Heavy Duty Vehicle Radiator & Tank Repair Services to Frontera Radiator and Parts Inc. for an initial three (3) year term estimated award of \$186,759.15. The award is to include a two (2) year optional amount of \$124,506.10 for a total five (5) year award of \$311,265.25. This contract will allow radiator repairs and/or replacements for heavy-duty vehicles.

**CONTRACT VARIANCE:**

The difference in cost, based on the comparison to the previous three (3) year term contract is a decrease of \$113,240.85.

Department:	Street and Maintenance
Award to:	Frontera Radiators and Parts Inc. El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$62,253.05
Initial Term Estimated Award:	\$186,759.15 (3 years)
Total Estimated Award:	\$311,265.25 (5 years)
Account No.:	532-37020-531210-3600-P3711 532-37020-531250-3600-P3701
Funding Source:	Fleet Internal Service Fund
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to Frontera Radiators and Parts Inc., the bidder offering the best value bid. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# COMMITTEE SCORE SHEET

Best Value

Heavy Duty Vehicle Radiator and Tank Repair Services

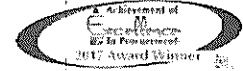
2018-976

## EVALUATION CRITERIA

	WEIGHT	MAX POINTS	Frontera Radiators and Parts Inc. El Paso, Texas	JJ Radz, LLC, DBA 1-800- Radiator & A/C of El Paso El Paso, Texas
COST	35%	35	\$186,759.15 26.23	\$139,953.00 35.00
			26.23	35.00
REPUTATION & QUALITY OF BIDDERS SERVICE	20%	20	12.66	0.00
			12.66	0.00
CAPACITY TO PERFORM SERVICES ON MULTIPLE UNITS	15%	15	11.75	8.00
			11.75	8.00
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10%	10	0.00	2.00
			0.00	2.00
PAST PERFORMANCE	20%	20	20.00	6.67
			20.00	6.67
Grand Total	100%	100	70.64	51.67



# CITY OF EL PASO BID TABULATION


**BID ITEM: HEAVY DUTY VEHICLE RADIATOR & TANK REPAIR SERVICES**
**BID # 2018-976**
**BID DATE: FEBRUARY 21, 2018**
**DEPARTMENT: STREETS & MAINTENANCE**

		FRONTERA RADIATORS AND PARTS INC EL PASO, TX			JJ RADZ, LLC DBA 1-800 RADIATOR & A/C OF EL PASO EL PASO, TX					
GROUP I: RADIATORS - CLEAN AND REPAIR SERVICES										
ITEM 1.	ITEM DESCRIPTION	LABOR CLEAN AND REPAIR HEAVY DUTY VEHICLES			LABOR CLEAN AND REPAIR HEAVY DUTY VEHICLES			LABOR CLEAN AND REPAIR HEAVY DUTY VEHICLES		
	ESTIMATED ANNUAL QUANTITY	30			30					
	LABOR PRICE PER UNIT	\$325.00 /HOUR			\$90.00 /HOUR					
	ANNUAL TOTAL EXTENDED PRICE	\$9,750.00			\$2,700.00					
	3 YEAR TOTAL	\$29,250.00			\$8,100.00					
	TOTAL PRICE	\$9,750.00		\$29,250.00	\$2,700.00		\$8,100.00			
GROUP II: RADIATORS - RE-TANK SERVICES										
ITEM 1.	ITEM DESCRIPTION	LABOR RE-TANK REPAIR ONE (1) TANK			LABOR RE-TANK REPAIR ONE (1) TANK			LABOR RE-TANK REPAIR ONE (1) TANK		
	ESTIMATED ANNUAL QUANTITY	30			30					
	LABOR PRICE PER UNIT	\$125.00 /HOUR			\$55.00 /HOUR					
	ANNUAL TOTAL EXTENDED PRICE	\$3,750.00			\$1,650.00					
	3 YEAR TOTAL	\$11,250.00			\$4,950.00					
ITEM 2.	ITEM DESCRIPTION	LABOR RE-TANK REPAIR TWO (2) TANKS			LABOR RE-TANK REPAIR TWO (2) TANKS			LABOR RE-TANK REPAIR TWO (2) TANKS		
	ESTIMATED ANNUAL QUANTITY	30			30					
	LABOR PRICE PER UNIT	\$155.00 /HOUR			\$55.00 /HOUR					
	ANNUAL TOTAL EXTENDED PRICE	\$4,650.00			\$1,650.00					
	3 YEAR TOTAL	\$13,950.00			\$4,950.00					
	TOTAL PRICE	\$8,400.00		\$25,200.00	\$3,300.00		\$9,900.00			

**NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

**The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_  
DATE: 03/02/2018

2018-976 HEAVY DUTY VEHICLE RADIATOR TANK REPAIR SERVICES



# CITY OF EL PASO BID TABULATION



BID ITEM: HEAVY DUTY VEHICLE RADIATOR & TANK REPAIR SERVICES					BID # 2018-976				
BID DATE: FEBRUARY 21, 2018					DEPARTMENT: STREETS & MAINTENANCE				
FRONTERA RADIATORS AND PARTS INC EL PASO, TX					JJ RADZ, LLC DBA 1-800 RADIATOR & A/C OF EL PASO EL PASO, TX				
GROUP III: RADIATORS - RE-CORE SERVICES									
ITEM 1.	ITEM DESCRIPTION	LABOR REPAIR CORE			LABOR REPAIR CORE			LABOR REPAIR CORE	
	ESTIMATED ANNUAL QUANTITY	5			5				
	LABOR PRICE PER UNIT	\$325.00 /HOUR			\$90.00 /HOUR				
	ANNUAL TOTAL EXTENDED PRICE	\$1,625.00			\$450.00				
	3 YEAR TOTAL	\$4,875.00			\$1,350.00				
	TOTAL PRICE	\$1,625.00		\$4,875.00	\$450.00		\$1,350.00		
GROUP IV: AIR-TO-AIR COOLER - CLEAN AND REPAIR SERVICES									
ITEM 1.	ITEM DESCRIPTION	LABOR CLEAN AND REPAIR AIR TO AIR COOLER			LABOR CLEAN AND REPAIR AIR TO AIR COOLER			LABOR CLEAN AND REPAIR AIR TO AIR COOLER	
	ESTIMATED ANNUAL QUANTITY	6			6				
	LABOR PRICE PER UNIT	\$125.00 /HOUR			\$40.00 /HOUR				
	ANNUAL TOTAL EXTENDED PRICE	\$750.00			\$240.00				
	3 YEAR TOTAL	\$2,250.00			\$720.00				
	TOTAL PRICE	\$750.00		\$2,250.00	\$240.00		\$720.00		

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DATE: 03/02/2018

2018-976 HEAVY DUTY VEHICLE RADIATOR TANK REPAIR SERVICES



# CITY OF EL PASO BID TABULATION



BID ITEM: HEAVY DUTY VEHICLE RADIATOR & TANK REPAIR SERVICES					BID # 2018-976	
BID DATE: FEBRUARY 21, 2018					DEPARTMENT: STREETS & MAINTENANCE	
		FRONTERA RADIATORS AND PARTS INC EL PASO, TX	JJ RADZ, LLC DBA 1-800 RADIATOR & A/C OF EL PASO EL PASO, TX			
GROUP V: A. NEW PARTS						
	ITEM DESCRIPTION AND PART NUMBER:	2010 AUTOCAR RADIATOR PART #FLX000628	2010 AUTOCAR RADIATOR PART #FLX000628	2010 AUTOCAR RADIATOR PART #FLX000628		
ITEM 1.	ESTIMATED ANNUAL QUANTITY	8	8			
	BIDDER'S PART #	CUTU84574	2401036			
	LABOR PRICE PER UNIT	\$1,449.95 /EACH	\$1,430.00 /EACH			
	ANNUAL TOTAL EXTENDED PRICE	\$11,599.60	\$11,440.00			
	3 YEAR TOTAL	\$34,798.80	\$34,320.00			
	ITEM DESCRIPTION AND PART NUMBER:	2011-12 AUTOCAR RADIATOR PART # A2000127-001	2011-12 AUTOCAR RADIATOR PART # A2000127-001	2011-12 AUTOCAR RADIATOR PART # A2000127-001		
ITEM 2.	ESTIMATED ANNUAL QUANTITY	8	8			
	BIDDER'S PART #	437569P	2401321			
	LABOR PRICE PER UNIT	\$969.95 /EACH	\$899.00 /EACH			
	ANNUAL TOTAL EXTENDED PRICE	\$7,759.60	\$7,192.00			
	3 YEAR TOTAL	\$23,278.80	\$21,576.00			

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DATE: \_\_03/02/2018\_\_\_\_\_

2018-976 HEAVY DUTY VEHICLE RADIATOR TANK REPAIR SERVICES



# CITY OF EL PASO BID TABULATION



**BID ITEM: HEAVY DUTY VEHICLE RADIATOR & TANK REPAIR SERVICES** **BID # 2018-976**  
**BID DATE: FEBRUARY 21, 2018** **DEPARTMENT: STREETS & MAINTENANCE**

		FRONTERA RADIATORS AND PARTS INC EL PASO, TX	JJ RADZ, LLC DBA 1-800 RADIATOR & A/C OF EL PASO EL PASO, TX	
<b>GROUP V: A. NEW PARTS</b>				
	<b>ITEM DESCRIPTION AND PART NUMBER:</b>	2013 AUTOCAR RADIATOR PART #A2000121-001	2013 AUTOCAR RADIATOR PART #A2000121-001	2013 AUTOCAR RADIATOR PART #A2000121-001
<b>ITEM 3.</b>	<b>ESTIMATED ANNUAL QUANTITY</b>	8	8	
	<b>BIDDER'S PART #</b>	437568P	2401037	
	<b>LABOR PRICE PER UNIT</b>	\$1,399.95 /EACH	\$1,299.00 /EACH	
	<b>ANNUAL TOTAL EXTENDED PRICE</b>	\$11,199.60	\$10,392.00	
	<b>3 YEAR TOTAL</b>	\$33,598.80	\$31,176.00	
	<b>ITEM DESCRIPTION AND PART NUMBER:</b>	2003-05 PETERBILT RADIATOR PART# 07-06254A07	2003-05 PETERBILT RADIATOR PART# 07-06254A07	2003-05 PETERBILT RADIATOR PART# 07-06254A07
<b>ITEM 4.</b>	<b>ESTIMATED ANNUAL QUANTITY</b>	3	3	
	<b>BIDDER'S PART #</b>	4372A39	2400276	
	<b>LABOR PRICE PER UNIT</b>	\$829.95 /EACH	\$819.00 /EACH	
	<b>ANNUAL TOTAL EXTENDED PRICE</b>	\$2,489.85	\$2,457.00	
	<b>3 YEAR TOTAL</b>	\$7,469.55	\$7,371.00	

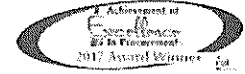
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# CITY OF EL PASO BID TABULATION



BID ITEM: HEAVY DUTY VEHICLE RADIATOR & TANK REPAIR SERVICES				BID # 2018-976
BID DATE: FEBRUARY 21, 2018				DEPARTMENT: STREETS & MAINTENANCE
		FRONTERA RADIATORS AND PARTS INC EL PASO, TX	JJ RADZ, LLC DBA 1-800 RADIATOR & A/C OF EL PASO EL PASO, TX	
GROUP V: A. NEW PARTS				
	ITEM DESCRIPTION AND PART NUMBER:	2007-08 STERLING RADIATOR PART# 239286	2007-08 STERLING RADIATOR PART# 239286	2007-08 STERLING RADIATOR PART# 239286
ITEM 5.	ESTIMATED ANNUAL QUANTITY	2	2	
	BIDDER'S PART #	CTUTU82693	2400146	
	LABOR PRICE PER UNIT	\$799.95 /EACH	\$780.00 /EACH	
	ANNUAL TOTAL EXTENDED PRICE	\$1,599.90	\$1,560.00	
	3 YEAR TOTAL	\$4,799.70	\$4,680.00	
	ITEM DESCRIPTION AND PART NUMBER:	AUTOCAR AIR TO AIR COOLER PART#A2190143-001	AUTOCAR AIR TO AIR COOLER PART#A2190143-001	AUTOCAR AIR TO AIR COOLER PART#A2190143-001
ITEM 6.	ESTIMATED ANNUAL QUANTITY	5	5	
	BIDDER'S PART #	441316	2310396	
	LABOR PRICE PER UNIT	\$678.95 /EACH	\$655.00 /EACH	
	ANNUAL TOTAL EXTENDED PRICE	\$3,394.75	\$3,275.00	
	3 YEAR TOTAL	\$10,184.25	\$9,825.00	

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DATE: \_\_03/02/2018\_\_\_\_\_

2018-976 HEAVY DUTY VEHICLE RADIATOR TANK REPAIR SERVICES



# CITY OF EL PASO BID TABULATION



BID ITEM: HEAVY DUTY VEHICLE RADIATOR & TANK REPAIR SERVICES										BID # 2018-976									
BID DATE: FEBRUARY 21, 2018										DEPARTMENT: STREETS & MAINTENANCE									
				FRONTERA RADIATORS AND PARTS INC EL PASO, TX			JJ RADZ, LLC DBA 1-800 RADIATOR & A/C OF EL PASO EL PASO, TX												
GROUP V: A. NEW PARTS																			
	ITEM DESCRIPTION AND PART NUMBER:			PETERBILT 320 AIR TO AIR COOLER PART #4401-3808			PETERBILT 320 AIR TO AIR COOLER PART #4401-3808			PETERBILT 320 AIR TO AIR COOLER PART #4401-3808									
ITEM 7.	ESTIMATED ANNUAL QUANTITY			5			5												
	BIDDER'S PART #			441216			2310140												
	LABOR PRICE PER UNIT			\$736.95 /EACH			\$729.00 /EACH												
	ANNUAL TOTAL EXTENDED PRICE			\$3,684.75			\$3,645.00												
	3 YEAR TOTAL			\$11,054.25			\$10,935.00												
TOTAL EXTENDED PRICE:				\$41,728.05				\$125,184.15		\$39,961.00				\$119,883.00					
GRAND TOTAL PRICE: (GROUPS I, II, III, IV AND V)				\$62,253.05				\$186,759.15		\$46,651.00				\$139,953.00					

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DATE: \_\_03/02/2018\_\_\_\_\_

2018-976 HEAVY DUTY VEHICLE RADIATOR TANK REPAIR SERVICES



# CITY OF EL PASO BID TABULATION



BID ITEM: HEAVY DUTY VEHICLE RADIATOR & TANK REPAIR SERVICES		BID # 2018-976	
BID DATE: FEBRUARY 21, 2018		DEPARTMENT: STREETS & MAINTENANCE	
	FRONTERA RADIATORS AND PARTS INC EL PASO, TX	JJ RADZ, LLC DBA 1-800 RADIATOR & A/C OF EL PASO EL PASO, TX	
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:			
Within ___ consecutive calendar days	1	10	
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	4	4	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 14 LOCAL BIDS SOLICITED: 14 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 2 NO BID: 0			

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APPROVED BY: \_\_\_\_\_/s/\_\_\_\_\_  
DATE: 03/02/2018

2018-976 HEAVY DUTY VEHICLE RADIATOR TANK REPAIR SERVICES

CHILO'S RADIATOR SHOP  
5781 ALAMEDA AVE  
EL PASO, TX 79905

RETURN TO SENDER  
DOWNUM RADIATOR SERVICE  
6264 ALAMEDA AVE  
EL PASO, TX 79905  
ATTN: ARTURO FERNANDEZ

DURAN'S COMPLETE AUTO  
REPAIR SHOP  
7264 ALAMEDA AVE  
EL PASO, TX 79915

EL PASO RADIATOR SHOP  
1323 AIRWAY BLVD  
EL PASO, TX 79925  
ATTN: MICHELLE

RETURN TO SENDER  
OLIVAS MOTORS  
110 N HARRIS ST  
EL PASO, TX 79907

RETURN TO SENDER  
J. M. IRON WORKS  
ATTN: ARTURO VAZQUEZ  
4349 MANATEE ST.  
EL PASO, TX 79938

FRONTERA RADIATORS  
AND PARTS, INC.  
123 CHELSEA STREET  
EL PASO, TX 79905

DESERT FANS AND RADIATORS  
6903 ALAMEDA AVE.  
EL PASO, TX 79915

V C AUTOMOTIVE  
ATTN: JESUS CONTRERAS  
3100 NASHVILLE  
EL PASO, TX 79930

WOLFF'S GENERATORS  
10126 DYER ST  
EL PASO, TX 79924

RETURN TO SENDER  
J G RADIATORS  
10910 THUNDER ROAD  
EL PASO, TX 79927

J AND F RADIATOR SERVICE  
9715 MONTANA AVE.  
EL PASO, TX 79925

1 800 RADIATOR  
11450 JAMES WATT DR. #A9  
EL PASO, TX 79936

ZENITRAM AUTOMOTIVE SERVICES  
4904 DYER ST.  
EL PASO, TX 79930