

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: International Bridges

AGENDA DATE: April 4, 2017

CONTACT PERSON/PHONE: Bruce D. Collins – Purchasing & Strategic Sourcing, Director (915) 212-1181
Mathew S. McElroy – International Bridges, Director (915) 533-7428

DISTRICT(S) AFFECTED: 6 and 8

STRATEGIC GOAL: NO. 1: Create an Environment Conducive to Strong, Sustainable Economic Development

SUBJECT:

Request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order to the Revenue Markets, Inc. to provide 5,000 3M Radio Frequency I.D. Tags to the International Bridges Department
Total cost \$28,600.00.

BACKGROUND / DISCUSSION:

The purpose of the requested RFID Tags is to provide to the public for use in our Automatic Vehicle Identification System. These tags are affixed to the customer's vehicle, read automatically, and tolls are automatically reduced from the customer's account. Due to recent simplification of the application process, the department expects use of these tags to increase significantly.

In FY 2016, The Purchasing & Strategic Sourcing Department has approved previously the following Purchase Orders to this vendor:

PO 2017001795 - \$34,330.00 - Yearly Maintenance Contract; Oracle Support, and Set Up fee for in house infrastructure
PO 2017001957 - \$3,464.50 - Unit Testing to Add OLA Account Forms Page; System Test and Production Deployment
PO 2017002680 - \$24,360.00 - Upgrade and enhance the existing Toll Collection and Audit Control Software to add classes to the class schedule

The New project cost, \$28,600.00, added to three previous purchase orders will surpass the threshold of \$50,000.00 by \$40,754.50 that requires City Council approval.

SELECTION SUMMARY:

Not Applicable - Sole Source

COMPENSATION ANALYSIS (Use only on contracts related to Security Guards, Janitorial, Mowing, and/or Labor services):

Not Applicable

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ No

If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

PRIOR COUNCIL ACTION:

July 19, 2011, Council approved The Revenue Markets, Inc., the sole developer, manufacturer and provider of application software and related equipment for the upgrade to the toll collection system at the International Bridges.

AMOUNT AND SOURCE OF FUNDING:

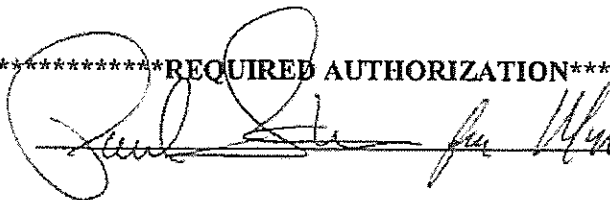
Department: International Bridges
Amount: \$28,600.00
Fund Source: International Bridges Operations
Account: 531000-564-3300-64830-P6408

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(SOLE SOURCE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda under **PURCHASING REQUESTS** for the Council Meeting of **APRIL 4, 2017**.

Strategic Goal No. 1 – Create an Environment Conducive to Strong, Sustainable Economic Development

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a purchase order to Revenue Markets, Inc. dba TRMI Systems Integration, the sole source provider for the Radio Frequency I.D. Tags for use in the Automatic Vehicle Identification System that reads the customer's ID and tolls are automatically reduced from the customer's account.

| | |
|------------------------|------------------------------------------------------------------|
| Department: | International Bridges |
| Award to: | Revenue Markets, Inc. dba TRMI Systems Integration Accord, NY |
| Total Estimated Award: | \$28,600.00 |
| Account No.: | 531000-564-3300-64830-P6408 |
| Funding Source: | International Bridges Operations |
| District(s): | 6 & 8 |
| Sole Source No: | 2017-1009 |

This is a Sole Source purchase.

*******ADDITIONAL INFO BELOW*******

International Bridges has purchased yearly maintenance for \$34,330.00; added online Account Forms, System Testing and Production Deployment for \$3,464.50, and upgraded and enhanced the existing Toll Collection and Audit Control Software to add classes to the class schedule for \$24,360.00. In addition to the above, staff is seeking to purchase Radio Frequency ID Tags for the use in the Automatic Vehicle Identification System for \$28,600.00, bringing the total annual amount to \$90,754.50.

Because the total purchases exceed \$50,000, this purchase requires City Council approval.



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Lisa Rosakranse. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: the Revenue Markets, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
3m windshield RF Tags for the City of El Paso International Bridge Toll System
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

Lisa Rosakranse
Signature

SUBSCRIBED AND SWORN to before me on this 27th day of January 2017

Marcy Nigro Paris

NOTARY PUBLIC

Marcy Nigro Paris

PRINTED NAME

MARCY NIGRO PARIS
Notary Public, State of New York
NYS Reg. # 01NR025091
Qualified in Ulster County
Commission Expires May 17, 2018

MY COMMISSION EXPIRES

COMPANY NAME: the Revenue Markets, Inc. (Cobra TRM Systems Integration)
ADDRESS, CITY, STATE & ZIP CODE: 5120 Rte. 209, Accord, NY 12404
PHONE: 845 626-8655 FAX NUMBER: 845 626-2492
CONTACT NAME AND TITLE: Lisa Rosakranse Exe. VP
WEB ADDRESS: www.trmi.com EMAIL: lrosakranse@trmi.com
FEDERAL TAX ID NUMBER: 14-1560054 TEXAS SALES TAX NUMBER: _____

PO BOX 10
5120 ROUTE 209
ACCORD NY 12404



P 845 626 8655
F 845 626 2492
WWW.TRMI.COM

January 26, 2017

City of El Paso International Bridge
1001 S. Stanton Street
El Paso, Texas 79901

Attn: Eddie Romero

Re: Sole Source Affidavit – 3M RF Tags

Dear Mr. Romero,

The Revenue Markets, Inc. (TRMI) integrated and installed the computerized toll collection system in use at the three International Bridges for the City of El Paso

This letter is to confirm that The Revenue Markets, Inc. (TRMI) is the sole source for 3M RFID tags for the City of El Paso International Bridge Toll System. TRMI is the only manufacturer that can supply this equipment to our design and specifications to integrate with our software and hardware for the City of El Paso Toll System.

Therefore we submit that TRMI is to be considered the sole source for the 3M RFID tags.

Sincerely,

A handwritten signature in black ink that reads "Lisa Rosakranse". The signature is fluid and cursive, with the first name "Lisa" being more prominent than the last name "Rosakranse".

Lisa Rosakranse
Executive Vice President
TRMI Systems Integration