

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Department of Information Technology Services

AGENDA DATE: April 4, 2017

CONTACT PERSON/PHONE: Bruce D. Collins – Purchasing Director
Purchasing & Strategic Sourcing, (915) 212-1181
Enrique Martinez Jr. – Director
Information Technology Services, (915) 212-1400

DISTRICT(S) AFFECTED: All Districts

STRATEGIC GOAL: NO. 5: Promote Transparent and Consistent Communication Among All Members of the Community

SUBJECT:

Request that the Director of Purchasing & Strategic Sourcing Department be authorized to issue a purchase order to Cellco Partnership d/b/a/ Verizon Wireless One Verizon Way, Basking Ridge, NJ 08920-1097, Texas Department of Information Resources (DIR) Contract DIR-TSO-3415 for an estimated annual amount of \$777,945.12 for wireless phone services and mobile internet services in support of City operations. The contract is for three (3) years for a total of \$2,333,835.36.

BACKGROUND / DISCUSSION:

On December 11, 2012, City Council approved and authorized to issue a purchase order for Cellco Partnership d/b/a Verizon Wireless. Various departments City-wide use wireless cell phone service and mobile broadband for the performance of their functions and duties. The mobile broadband is used for mobile computers and devices by City employees and in City vehicles, such as El Paso Police Department, El Paso Fire Department, Code Enforcement, etc.

SELECTION SUMMARY:

Not Applicable (Cooperative)

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☒ Yes or ☐ No

If yes, select the applicable districts.

- ☐ District 1
- ☒ District 2
- ☐ District 3
- ☒ District 4
- ☐ District 5

- ☐ District 6
☒ District 7
☐ District 8
☐ All Districts

PRIOR COUNCIL ACTION:

December 11, 2012 Agenda Item 10 Council approved and authorized purchase order for Celco Partnership d/b/a Verizon Wireless for wireless services.

AMOUNT AND SOURCE OF FUNDING:

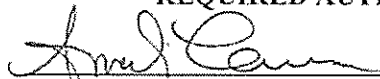
Department: Information Technology Services
Amount: \$777,945.12 / per year
\$2,333,835.36 for three (3) years
Fund Source: General Fund
239-1000-15090-P1503-540020 "Wireless Communication Service"

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Enrique Martinez Jr., Department of Information Technology Services, Director

**COUNCIL PROJECT FORM
(COOPERATIVE PURCHASE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **APRIL 4, 2017**.

Strategic Goal #5: Promote Transparent and Consistent Communication Among All Members of the Community

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing Department be authorized to issue purchase orders to Cellco Partnership dba Verizon Wireless referencing the State of Texas Department of Information Resources (DIR) Contract #DIR-TSO-3415 for the purchase of wireless phone services and mobile internet services in support of City operations. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Department of Information Resources (DIR) was approved by Mayor and Council on August 19, 2014.

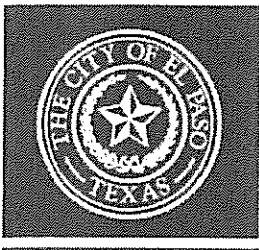
Department:	Information Technology
Vendor:	Cellco Partnership dba Verizon Wireless
	Basking Ridge, NJ
Annual Estimated Amount:	\$ 777,945.12
Total Estimated Amount:	\$2,333,835.36 (3 years)
Account No.:	239-15090-540020-1000-P1503
Funding Source:	IT General fund
Reference No:	2017-866

District(s): All

This is a Cooperative, equipment and service contract.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

*******ADDITIONAL INFO BELOW*******



Purchasing & Strategic Sourcing Department

Six (6) Factor Option Memo

Mayor

Oscar Leaser

City Council

District 1

Peter Svarzbein

District 2

Larry Romero

District 3

Emma Acosta

District 4

Carl L. Robinson

District 5

Dr. Michiel R. Noe

District 6

Claudia Ordaz

District 7

Lily Limon

District 8

Cortney C. Niland


City Manager

Tommy Gonzalez

To: Bruce D. Collins, CPPO, Director
Purchasing & Strategic Sourcing Department

From: Enrique Martinez Jr.,
Director of Information Technology Services

Date: April 4, 2017

Signature: 

Re: Verizon DIR-TSO-3415

The Department of Information Technology Services recommends authorizing the Purchasing Director to issue a purchase order(s) for \$2,333,835.36 to Celco Partnership d/b/a Verizon Wireless. The Department of Information Technology will utilize DIR Contract No. TX DIR-TSO-3415 for the purchase of Wireless Voice and Data services and related products.

The following are the factors used to evaluate the use of this procurement program as the best approach:

- 1. Is there an urgent need for the product/service? In other words, is time of the essence?**
Yes, the contract should be renewed and aligned with new DIR pricing.
- 2. Does the purchase through the Program promote the standardization of equipment?**
Yes, it provides the standardization of wireless cellular services.
- 3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**
No, there are not any local companies that provide the services offered by this vendor.
- 4. Do the available vendors have prior work experience and/or familiarity with the City?**
Yes, Verizon has work experience with The City of El Paso.
- 5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**
DoITs staff performed a market survey to determine price reasonableness.
- 6. Is the proposed vendor on the City's wage theft data base?**
No. Verified by Purchasing

Bruce D. Collins, CPPO

City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043



Cellco Partnership d/b/a Verizon Wireless

Vendor ID	DIR Contract Number
1223372889300	DIR-TSO-3415
URL	Contract Term End Date
Vendor Website	4/27/2018
http://www.verizonwireless.com/businessportal/businesssites/softx.html	
HUB Type	4/27/2020
Non HUB	

Contact Cellco Partnership d/b/a Verizon Wireless	Contact DIR
Contact	Contact
<u>Russ Brown</u>	<u>Skip Bartek</u>
mailto:russ.brown@verizonwireless.com	mailto:skip.bartek@dir.texas.gov
Phone	Phone
(210) 347-1406	(512) 936-9876
Fax	Fax
N/A	(512) 475-4759

Contract Overview

Verizon offers hardware, software and services for wireless, voice and data, pagers and mobile satellite voice through this contract. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas. Resellers are not available for this contract.

Contract Documents

- [DIR-TSO-3415 Contract PDF \(241.5KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3415 Contract.pdf)
(<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3415 Contract.pdf>)
- [DIR-TSO-3415 Appendix A Standard Terms and Conditions for Products and Related Services PDF \(577.2KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3415 Appendix A Standard Terms and Conditions for Products and Related Services.pdf) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3415 Appendix A Standard Terms and Conditions for Products and Related Services.pdf>)

1. For product and pricing information, visit the [Cellco Partnership d/b/a Verizon Wireless \(http://www.verizonwireless.com/businessportals/businesssites/stoftx.html\)](http://www.verizonwireless.com/businessportals/businesssites/stoftx.html) website or contact Russ Brown (<mailto:russ.brown@verizonwireless.com>) at (210) 347-1406
2. Generate a purchase order made payable to Cellco Partnership d/b/a Verizon Wireless and you

Available Brands (1 total)

Verizon

[Show more](#)**Available Products & Services (1 total)**

Tele - Wireless/Cellular

[Show more](#)**Commodity Codes (19 total)**

726-13 - Amplifiers (Not TV Antenna): Differential, Linear, Pulse, Video Processing, etc. (Including Preamplifiers)

726-70 - Pagers, Radio (Including Parts and Accessories)

838-33 - Communications: Networking, Linking, Fiber Modems, Power Over Ethernet, Wireless

838-40 - Controllers, Remote, Wireless, Infrared/Radio Frequency

839-35 - Cellular Telephones (All Types)

[Show more](#)

© 2016 Department of Information Resources

300 W. 15th Street, Suite 1300

Austin, TX 78701 | 512.475.4700



Verizon Wireless Services Contract

Item 23.1

Juan Vasquez, Telecommunication Project Planner

April 4, 2017



"Delivering Outstanding Services"



Strategic Goal

- **Strategic Goal 5** - Promote Transparent and Consistent Communication Among All Members of the Community
 - Strategy 5.2 Leverage and expand the use of current and new technology to reduce inefficiencies and improve communications





Chronology Slide

Prior Council Approval

- **December 11, 2012**, Council approved and authorized to issue a purchase order for Cellco Partnership d/b/a Verizon Wireless
- Wireless services in support of daily operations
- Mobile Internet Usage:
 - Police Department
 - Fire Department
 - Sun Metro Mass Transit & BRIO Stations
 - Code Enforcement
 - Animal Services



Investment Overview

- Wireless Phone Services
- Mobile Internet Services
- Standardization of equipment improves customer service and technical support



Funding and Investment

➤ IT General Fund

❑ Annual Cost	\$777,945.12
---------------	--------------

3 Year Estimated Total Cost:	\$2,333,835.36
-------------------------------------	-----------------------

Texas DIR-TSO-3415



Council Action Requested

- **Item x.x** That the Purchasing Director be authorized to issue purchase order(s) to Cellco Partnership d/b/a Verizon Wireless in the amount of \$2,333,835.36



Questions?