

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets & Maintenance

AGENDA DATE: April 16, 2019

CONTACT PERSON/PHONE: Richard J. Bristol, Streets and Maintenance Director, 212-7000
Bruce D. Collins, Purchasing and Strategic Sourcing Director, 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7: Enhance and Sustain El Paso's Infrastructure Network

SUBJECT:

The award of Solicitation No. 2019-475 High Pressure – Low Pressure & Brake Coupled Hoses, Hose Machine Rental & Field Service (Re-Bid) to Bridgestone Hose Power LLC, dba Hose Power USA, Complete Safety for an initial estimated award of \$270,000.00. The award is to include a two (2) year optional amount of \$180,000.00 for a total five (5) year award of \$450,000.00.

BACKGROUND / DISCUSSION:

Fleet Services requires specialized outside services to provide replacement hydraulic hose assemblies and fittings, including emergency field repairs. Through this initiative, Fleet Services is lowering vehicle downtime. The approval of this contract would allow for the continual maintenance and upkeep of the fleet vehicles with hydraulic and pneumatic systems. This allows for consistent, safe and efficient operation of vehicles while maintaining maximum reliability.

SELECTION SUMMARY:

Solicitation was advertised on January 22, 2019 and January 29, 2019. The solicitation was posted on City website on January 22, 2019. The email (Purmail) notification was sent out on January 24, 2019. A total of thirteen (13) bidders were solicited. Total number of views were fourteen (14). One (1) bid was received. An inadequate competition survey was submitted.

COST VARIANCE PREVIOUS CONTRACT:

The difference in cost, based on the comparison to the previous contract is as follows:

An increase of \$25,852.06 over the three (3) year initial term. The cost per sample listing increased 9.1% and the labor rate for after hour service increased 17.6% compared to the previous contract which was awarded on October 22, 2013.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ NO

If yes, select the applicable districts.

- ☐ District 1
☐ District 2
☐ District 3
☐ District 4
☐ District 5
☐ District 6
☐ District 7
☐ District 8
☐ All Districts

PRIOR COUNCIL ACTION:

2013-271, Approved by City Council October 22, 2016, and Option to extend approved on February 9, 2016.

AMOUNT AND SOURCE OF FUNDING:

Department: Streets and Maintenance
Annual Estimated Award: \$ 90,000.00
Initial Estimated Amount: \$270,000.00
Total Estimated Award: \$450,000.00
Funds Available: Dept: 532 Div: 37020 Acct: 531250 Fund: 3600 Program Code: P3711
Dept: 532 Div: 37020 Acct: 531210 Fund: 3600 Program Code: P3701
Funds Source: Inventory Purchases Materials and Supplies (Internal Service Fund)
Equipment Outside Repair Services (Internal Service Fund)
District(s): All

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **APRIL 16, 2019**.

STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso's Infrastructure Network

The award of Solicitation No. 2019-475 High Pressure – Low Pressure & Brake Coupled Hoses, Hose Machine Rental & Field Service to Bridgestone Hosepower, LLC dba Hose Power USA and/or Complete Safety for an initial term estimated award of \$270,000.00. The award is to include a two (2) year optional amount of \$180,000.00 for a total five (5) year award of \$450,000.00. The approval of this contract would allow for the continual maintenance and upkeep of the fleet vehicles with hydraulic and pneumatic systems. This allows for consistent, safe and efficient operation of vehicles while maintaining maximum reliability.

CONTRACT VARIANCE:

The difference in cost, based on a comparison to the previous contract is as follows:
An increase of \$25,852.06 over the three (3) year initial term. The cost per sample listing increased 9.1% and the labor rate for after hour service increased 17.6% compared to the previous contract which was awarded on October 22, 2013.

Department:	Streets and Maintenance
Award to:	Bridgestone Hosepower, LLC dba Hose Power USA and/or Complete Safety Orlando, FL
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$90,000.00
Initial Term Estimated Award:	\$270,000.00 (3 years)
Total Estimated Award:	\$450,000.00 (5 years)
Account No.:	532-37020-531250-3600-P3711 532-37020-531210-3600-P3701
Funding Source:	Inventory Purchases Materials and Supplies (Internal Service Fund) Equipment Outside Repair Services (Internal Service Fund)
District(s):	All

This is a Best Value, contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Bridgestone Hosepower, LLC dba Hose Power USA and/or Complete Safety, the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.



SCORE SHEET
Best Value

High Pressure-Low Pressure & Brake Coupled Hoses, Hose Machine Rental & Field Service

2019-475

EVALUATION CRITERIA

	<u>WEIGHT</u>	<u>MAX POINTS</u>	Bridgestone Hosepower LLC		
			El Paso, Texas		
COST	35%	35	\$141.23 35.00		
REPUTATION & QUALITY OF BIDDERS SERVICE	15%	15	13.83		
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10%	10	2.00		
BIDDER OPERATIONAL INFORMATION	10%	10	10.00		
TURNAROUND TIME FOR SERVICE REPAIRS	15%	15	15.00		
PAST PERFORMANCE	15%	15	15.00		
Grand Total	100%	100	90.83		



CITY OF EL PASO BID TABULATION



BID ITEM: HIGH PRESSURE - LOW PRESSURE & BRAKE COUPLED HOSES, HOSE MACHINE RENTAL & FIELD SERVICE.

SOLICITATION: 2019-475

BID DATE: FEBRUARY 20, 2019

DEPARTMENT: STREETS & MAINTENANCE

		BRIDGESTONE HOSEPOWER, LLC DBA HOSE POWER USA and/or COMPLETE SAFETY ORANGE PARK, FL		
PART A - PRICE LIST		PRICE ADJUSTMENT FACTOR		
DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP		
ITEM 1.	HOSE (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)	NET <input checked="" type="checkbox"/>		
		- ___ % DISCOUNT <input type="checkbox"/>		
		+ ___ % MARKUP <input type="checkbox"/>		
PRICE LIST OR CATALOG [NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]		FLEXTRAL		
LIST NUMBER: DATED:		SCH 6 PL 01/15/19		
TYPE OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER 3RD PARTY SOFTWARE OTHER _____		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <u>USER</u>		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____/s/_____
DATE: 3/21/19 _____

2019-475 HIGH PRESSURE - LOW PRESSURE BRAKE COUPLED HOSES, HOSE MACHINE RENTAL FIELD SERVICE.



CITY OF EL PASO BID TABULATION



BID ITEM: HIGH PRESSURE - LOW PRESSURE & BRAKE COUPLED HOSES, HOSE MACHINE RENTAL & FIELD SERVICE.

SOLICITATION: 2019-475

BID DATE: FEBRUARY 20, 2019

DEPARTMENT: STREETS & MAINTENANCE

		BRIDGESTONE HOSEPOWER, LLC DBA HOSE POWER USA and/or COMPLETE SAFETY ORANGE PARK, FL		
PART A - PRICE LIST		PRICE ADJUSTMENT FACTOR		
DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP		
ITEM 2.	FITTINGS (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)	NET <input checked="" type="checkbox"/>		
		- __ % DISCOUNT <input type="checkbox"/>		
		+ __ % MARKUP <input type="checkbox"/>		
PRICE LIST OR CATALOG [NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]		FLEXTRAL		
LIST NUMBER: DATED:		SCH 6 PL 01/15/19		
TYPE OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER 3RD PARTY SOFTWARE OTHER _____		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <u>USER</u>		

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APPROVED BY: _____/s/_____
DATE: 3/21/19

2019-475 HIGH PRESSURE - LOW PRESSURE BRAKE COUPLED HOSES, HOSE MACHINE RENTAL FIELD SERVICE.



CITY OF EL PASO BID TABULATION FORM



BID ITEM: HIGH PRESSURE - LOW PRESSURE & BRAKE COUPLED HOSES, HOSE MACHINE RENTAL & FIELD SERVICE.

SOLICITATION: 2019-475

BID DATE: FEBRUARY 20, 2019

DEPARTMENT: STREETS & MAINTENANCE

			BRIDGESTONE HOSEPOWER, LLC DBA HOSE POWER USA and/or COMPLETE SAFETY ORANGE PARK, FL			
PART B: RENTAL EQUIPMENT						
ITEM NO.	DESCRIPTION	QTY	UNIT RENTAL PRICE / MONTH OR NO CHARGE			
1.	END HOSE MACHINE	1 EA	\$0.00 CHARGE			
	MANUFACTURER OR BRAND NAME		FLEXTRAL FX-21			
2.	HOSE CUTTING MACHINE	1 EA	\$0.00 CHARGE			
	MANUFACTURER OR BRAND NAME		FLEXTRAL 24397			
3.	BENCH MOUNTER CRIMPER	1 EA	\$0.00 CHARGE			
	MANUFACTURER OR BRAND NAME		FLEXTRAL FX-41			
PART C: SERVICE LABOR RATES						
ITEM NO.	ITEM	REGULAR HOURS	AFTER HOURS / WEEKENDS / HOLIDAYS			
1.	SHOP SERVICE RATE	0 /HOUR	\$50.00 /HOUR			
1.	FIELD SERVICE RATE	0 /HOUR	\$50.00 /HOUR			

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APPROVED BY: _____/sl_____
DATE: __3/21/19_____

2019-475 HIGH PRESSURE - LOW PRESSURE BRAKE COUPLED HOSES, HOSE MACHINE RENTAL FIELD SERVICE.

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CITY OF EL PASO BID TABULATION FORM



BID ITEM:HIGH PRESSURE - LOW PRESSURE & BRAKE COUPLED HOSES, HOSE MACHINE RENTAL & FIELD SERVICE.

SOLICITATION: 2019-475

BID DATE: FEBRUARY 20, 2019

DEPARTMENT: STREETS & MAINTENANCE

	BRIDGESTONE HOSEPOWER, LLC DBA HOSE POWER USA and/or COMPLETE SAFETY ORANGE PARK, FL		
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PART D: SAMPLE PRICING

ITEM	DESCRIPTION	1/2" HYDRAULIC HOSE		
1.	MANUFACTURER PART NUMBER:	PX250-08		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$11.05		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$2.21		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$2.21		
2.	DESCRIPTION	3/4" HYDRAULIC HOSE		
	MANUFACTURER PART NUMBER:	PX250-12		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$16.85		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$3.37		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
3.	DESCRIPTION	3/8" HYDRAULIC HOSE		
	MANUFACTURER PART NUMBER:	PX250-06		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$10.13		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$2.03		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
4.	DESCRIPTION	1" HYDRAULIC HOSE		
	MANUFACTURER PART NUMBER:	PX250-16		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$23.22		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$4.64		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$4.64		

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DATE: __3/21/19_____

2019-475 HIGH PRESSURE - LOW PRESSURE BRAKE COUPLED HOSES, HOSE MACHINE RENTAL FIELD SERVICE.

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CITY OF EL PASO BID TABULATION FORM



BID ITEM:HIGH PRESSURE - LOW PRESSURE & BRAKE COUPLED HOSES, HOSE MACHINE RENTAL & FIELD SERVICE.

SOLICITATION: 2019-475

BID DATE: FEBRUARY 20, 2019

DEPARTMENT: STREETS & MAINTENANCE

	BRIDGESTONE HOSEPOWER, LLC DBA HOSE POWER USA and/or COMPLETE SAFETY ORANGE PARK, FL		
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PART D: SAMPLE PRICING

ITEM 5	DESCRIPTION	1 1/4" HYDRAULIC HOSE		
	MANUFACTURER PART NUMBER:	PX250-20		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$46.86		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$9.37		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$9.37		
ITEM 6.	DESCRIPTION	2" LOW PRESSURE RETURN LINE		
	MANUFACTURER PART NUMBER:	HH-32		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$67.85		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$13.57		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$13.57		
ITEM 7.	DESCRIPTION	3" LOW PRESSURE RETURN LINE		
	MANUFACTURER PART NUMBER:	HH-48		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$115.79		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$23.16		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$23.16		
ITEM 8.	DESCRIPTION	1/4" NYLON BRAKE LINE		
	MANUFACTURER PART NUMBER:	DT-04 BK-100		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$1.07		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$0.42		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$0.42		

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DATE: __3/21/19_____

2019-475 HIGH PRESSURE - LOW PRESSURE BRAKE COUPLED HOSES, HOSE MACHINE RENTAL FIELD SERVICE.



CITY OF EL PASO BID TABULATION FORM



BID ITEM: HIGH PRESSURE - LOW PRESSURE & BRAKE COUPLED HOSES, HOSE MACHINE RENTAL & FIELD SERVICE.

SOLICITATION: 2019-475

BID DATE: FEBRUARY 20, 2019

DEPARTMENT: STREETS & MAINTENANCE

	BRIDGESTONE HOSEPOWER, LLC DBA HOSE POWER USA and/or COMPLETE SAFETY ORANGE PARK, FL		
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PART D: SAMPLE PRICING

ITEM 9.	DESCRIPTION	1/2" NYLON BRAKE LINE		
	MANUFACTURER PART NUMBER:	DT-08 BK-100		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$2.71		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$1.06		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$1.06		
ITEM 10.	DESCRIPTION	5/8" NYLON BRAKE LINE		
	MANUFACTURER PART NUMBER:	DT-10 BK-100		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$4.85		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$1.89		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$1.89		
ITEM 11.	DESCRIPTION	1/2" JIC FEMALE SWIVLE FITTING, 37 DEGREE		
	MANUFACTURER PART NUMBER:	E08-08 FJ		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$16.05		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$4.81		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$4.81		
ITEM 12.	DESCRIPTION	3/4" JIC FEMALE SWIVLE FITTING, 37 DEGREE		
	MANUFACTURER PART NUMBER:	E12-12 FJ		
	(A) PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$27.23		
	(B) CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$8.17		
	(C) LABOR COST (ASSUME ONR (1) HOUR LABOR FROM PART B REGULAR RATE)	\$0.00		
	(D) TOTAL COST (CITY'S COST + LABOR COST)	\$8.17		
TOTAL COST ITEMS 1-12		\$74.70		

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DATE: __3/21/19_____

2019-475 HIGH PRESSURE - LOW PRESSURE BRAKE COUPLED HOSES, HOSE MACHINE RENTAL FIELD SERVICE.



CITY OF EL PASO BID TABULATION



BID ITEM: HIGH PRESSURE - LOW PRESSURE & BRAKE COUPLED HOSES, HOSE MACHINE RENTAL & FIELD SERVICE. **SOLICITATION:** 2019-475
BID DATE: FEBRUARY 20, 2019 **DEPARTMENT:** STREETS & MAINTENANCE

	BRIDGESTONE HOSEPOWER, LLC DBA HOSE POWER USA and/or COMPLETE SAFETY ORANGE PARK, FL		
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	2% - 10 DAYS NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY:			
Within ___ consecutive calendar days	1		
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	4		
AMENDMENTS ACKNOWLEDGED:	YES		

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.

BIDS SOLICITED: 13 LOCAL BIDS SOLICITED: 10 BIDS RECEIVED: 1 LOCAL BIDS RECEIVED: 0 NO BID: 0

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 DATE: __3/21/19_____

2019-475 HIGH PRESSURE - LOW PRESSURE BRAKE COUPLED HOSES, HOSE MACHINE RENTAL FIELD SERVICE.

SOLICITATION 2019-475 BIDDERS LIST

BORDER HOSE & SUPPLY INC.
11220 ROJAS DRIVE
EL PASO, TX 79

PIRTEK
811 EAST PLANO PARKWAY, SUITE 121
PLANO, TX 75074
972 423 1111

EL PASO HOSE & FITTINGS
840 HAWKINS BLVD STE B1
EL PASO, TX 79915
915 778 4008

EL PASO HOSE & FITTINGS
820 HAWKINS BOULEVARD
EL PASO, TX 79915

FASTENAL
1033-A HAWKINS BLVD
EL PASO, TX 79915
915 590 3556

HOSE POWER USA
11180 ROJAS
EL PASO, TX 79935

MILESTONE HYDRAULICS
984 TONY LAMA STREET
EL PASO, TX 79915

FLEETPRIDE, INC.
11500 ROJAS, SUITE F
EL PASO, TX 79936

TEXAS RUBBER SUPPLY
1210 AVENUE H EAST
ARLINGTON, TX 76011
214 631 3143

APPLIED INDUSTRIAL TECHNOLOGIES
7198 MERCHANT AVE STE A3
EL PASO, TX 79915
915 771 7481

HORIZON TUBES & HOSES
9400 MONTANA AVENUE
EL PASO, TX 79925

STUART HOSE & PIPE CO.
1900 S. MIDKIFF RD.
MIDLAND, TX 79701
432 682 4673

J & S FLUID POWER OF EL PASO
1210 LOMALAND DRIVE
EL PASO, TX 79907