

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Fire

AGENDA DATE: April 16, 2019

CONTACT PERSON/PHONE: Mario D'Agostino, Fire Chief, 915-212-5610
Bruce D. Collins, Director, Purchasing & Strategic Sourcing 915-212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: NO. 2 Set the Standard for a Safe and Secure City

SUBJECT:

Request that the Director of Purchasing & Strategic Sourcing be authorized to issue a change order to ZOLL Medical Corporation referencing Contract 2018-792R 12-Lead Field Cardiac Monitors Defibrillators. This change order is to increase the contract by \$254,191.25 for a total amount not to exceed \$1,270,956.25. The change order will cover expenses to purchase additional defibrillators and accessories for the Fire Department during the next three years.

BACKGROUND / DISCUSSION:

The Fire Department is recommending the issuance of a change order on the contract referenced above. Zoll Medical Corporation is the sole manufacturer and source of X Series Defibrillators for the EMS market. Zoll does not sell the X Series Defibrillator through any vendor or dealer. The X Series Defibrillator is the monitor / defibrillator used by the Fire Department.

SELECTION SUMMARY:

N/A

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

CONTRACT VARIANCE:

N/A

PRIOR COUNCIL ACTION:

Motion approved on May 29, 2018 for solicitation # 2018-792R

AMOUNT AND SOURCE OF FUNDING:

Amount: \$254,191.25 – 3-year term

Funding Source: 322 Fire Department, 22090 Logistics, 531120 Clinical Medical Supplies, 1000 General Fund, P2217 Fire Logistics Support.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(CONTRACT MODIFICATION - INCREASE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the CONSENT agenda for the Council Meeting of **APRIL 16, 2019**.

STRATEGIC GOAL: NO. 2 Set the Standard for a Safe and Secure City

Request that the Director of Purchasing & Strategic Sourcing be authorized to issue a change order to ZOLL Medical Corporation referencing Contract 2018-792R 12-Lead Field Cardiac Monitors Defibrillators. This change order is to increase the contract by \$254,191.25 for a total amount not to exceed \$1,270,956.25. The change order will cover expenses to purchase additional defibrillators and accessories for the Fire Department during the next three years.

Department:	Fire
Award to:	ZOLL Medical Corporation Chelmsford, MA
Total Estimated Award:	\$254,191.25
Account No.:	322 – 22090 – 531120 - 1000 – P2217
Funding Source:	General Fund – Clinical Medical Supplies
District(s):	All

This is a change order for a Request for Proposal, service contract.

*******ADDITIONAL INFO BELOW*******

MOTION
MAY 29, 2018

Motion made by Representative Ordaz Perez, seconded by Mayor Pro Tempore Noe, and unanimously carried to **AWARD** Solicitation No. 2018-792R 12-Lead Field Cardiac Monitors/Defibrillators to ZOLL Medical Corporation, for a total estimated award of \$1,016,765.00. The Zoll cardiac monitor is a portable cardiac monitor with the following capabilities: continuous cardiac monitoring, acquiring interpreting and transmitting 12-lead EKGs, defibrillator/external pacemaker, SpO2, SpCO, CO2, temperature and non-invasive blood pressure monitoring in adult/pediatric. City has a cost match in the amount of \$107,345 of non-federal funds or 10%.

Contract Variance:

Previous purchase of defibrillators was in 2010. This is a new and different model with new accessories. The cost per unit increased \$6,473.81 compared to the purchase in 2010.

Department:	Fire
Award to:	ZOLL Medical Corporation Chelmsford, MA
Item(s):	All
Estimated Award:	\$1,339,765.00 -\$323,000.00 (less trade-in allowance)
Total Estimated Award:	\$1,016,765.00
Account No.:	322 – 22130 – 580070 – 2720 – EMW2016FO 322 – 22090 – 560000 – 1000 – P2217
Funding Source:	Assistance to Firefighters, Public Safety Equipment and City Grant Match
District(s):	All

This is a Request for Proposals, unit price contract.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to ZOLL Medical Corporation, the highest ranked proposer based on evaluation factors established for this procurement.

Laura D. Prine, City Clerk