

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Streets and Maintenance Department

**AGENDA DATE:** April 16, 2019

**CONTACT PERSON/PHONE:** Bruce D. Collins, Purchasing & Strategic Sourcing Director, 915-212-1181  
Richard J. Bristol, Streets and Maintenance Director, 212-7000

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL: NO.** Strategic Goal #7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBJECT:**

Discussion and action on the award of Solicitation 2019-281 Janitorial Services – Police Department Facilities to Francisco Corral DBA Eagle Janitorial Service for an initial three (3) year term estimated award of \$1,252,135.80 The award is to include a two (2) year optional amount of \$834,757.20. The total five (5) year estimated award is \$2,086,893.00. This contract will allow continued janitorial services for the Police Department Facilities.

**BACKGROUND / DISCUSSION:**

This contract will provide Janitorial Services for the Police Department Facilities. These services are to be delivered on a daily basis. Streets and Maintenance's Facility Maintenance division determined task and cleaning standards and are similar to services required at other City owned facilities.

**SELECTION SUMMARY:**

The solicitation was advertised on January 22, 2019, and January 29, 2019. The solicitation was posted on the City's website on January 22, 2019. The email (Purmail) notification was sent out on January 24, 2019. Fifty-five (55) bidders were solicited; forty-six (46) being local vendors. Total views on the website were forty-four (44). Five (5) bids were received; four (4) from local vendors.

**CONTRACT VARIANCE PREVIOUS CONTRACT:**

An increase of \$318,448.80 over the three (3) year initial term. The hourly rate increased by 17.9 % per hour and an additional site was added compared to the previous contract which was awarded on October 08, 2013.

**PROTEST**

☒ A protest was received for this requirement.

**PRIOR COUNCIL ACTION:**

The previous contract was awarded in 2013. The annual variance between this solicitation and the prior contract is an increase annual amount of \$106,149.60, which is due to an additional site and increase in the hourly rate

**AMOUNT AND SOURCE OF FUNDING:**

Estimated Amount: \$1,252,135.80 (3 years)  
532-1000-31040-P3120-522060  
General Fund – Maintenance Services - Janitorial

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

\_\_\_\_\_  
Richard J. Bristol, Streets and Maintenance Director

**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **APRIL 16, 2019.**

**STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso's Infrastructure Network**

Discussion and action on the award of Solicitation No. 2019-281 Janitorial Services – Police Department Facilities to Francisco Corral dba Eagle Janitorial Service for an initial three (3) year term estimated award of \$1,252,135.80. The award is to include a two (2) year optional amount of \$834,757.20. For a total five (5) year estimated award of \$2,086,893.00. This contract will allow continued janitorial services for the Police Department Facilities.

**CONTRACT VARIANCE:**

The difference in cost, based on a comparison to the previous contract is as follows:

An increase of \$318,448.80 over the three (3) year initial term. The hourly rate increased by 17.9 % per hour and an additional site was added compared to the previous contract which was awarded on October 08, 2013.

Department:	Police Facilities
Award to Vendor:	Francisco Corral dba Eagle Janitorial Service
Location:	El Paso, TX
Items:	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Amount:	\$ 417,378.60
Initial Term Estimated Award:	\$1,252,135.80 (3 years)
Total Estimated Amount:	\$2,086,893.00 (5 years)
Accounts:	532-1000-31040-P3120-522060
Fund Source Name:	General Fund – Maintenance Services - Janitorial
District(s):	All

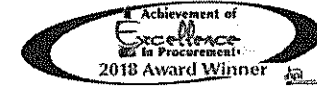
This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Francisco Corral dba Eagle Janitorial Service, the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

				ACE GOVERNMENT SERVICES LLC EL PASO, TX				FRANCISCO CORRAL DBA EAGLE JANITORIAL SERVICES EL PASO, TX			
POLICE DEPARTMENT FACILITIES											
ITEM NO.	LOCATION	(B) NO. OF HOURS/ WEEK	(C) NO. OF WEEKS/ MONTH	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3
1.	Auto Theft Section and Lab Section 9600 Dyer El Paso, TX	29	4.35	\$11.00	\$1,387.65	\$16,651.80	\$49,955.40	\$10.50	\$1,324.58 BIDDER'S PRICE \$1,324.57	\$15,894.96 BIDDER'S PRICE \$15,894.84	\$47,684.88 BIDDER'S PRICE \$47,684.52
2.	Police Property Office 617 Texas El Paso, TX	15	4.35	\$11.00	\$717.75	\$8,613.00	\$25,839.00	\$10.50	\$685.13 BIDDER'S PRICE \$685.12	\$8,221.56 BIDDER'S PRICE \$8,221.44	\$24,664.68 BIDDER'S PRICE \$24,664.32
3.	Police Training Academy 2300 Scenic Drive El Paso, TX	40	4.35	\$11.00	\$1,914.00	\$22,968.00	\$68,904.00	\$10.50	\$1,827.00	\$21,924.00	\$65,772.00
4.	Westside Police Regional Command Center 4801 Osborne St. El Paso, TX	85	4.35	\$12.00	\$4,437.00	\$53,244.00	\$159,732.00	\$10.50	\$3,882.38 BIDDER'S PRICE \$3,882.37	\$46,588.56 BIDDER'S PRICE \$46,588.44	\$139,765.68 BIDDER'S PRICE \$139,765.32
5.	Pebble Hills Police Regional Command Center 10780 Pebble Hills El Paso, TX	73	4.35	\$12.00	\$3,810.60	\$45,727.20	\$137,181.60	\$10.50	\$3,334.28 BIDDER'S PRICE \$3,334.27	\$40,011.36 BIDDER'S PRICE \$40,011.24	\$120,034.08 BIDDER'S PRICE \$120,033.72
6.	Mission Valley Police Regional Command Center 9011 Escobar El Paso, TX	78	4.35	\$12.00	\$4,071.60	\$48,859.20	\$146,577.60	\$10.50	\$3,562.65	\$42,751.80	\$128,255.40
7.	Northeast Police Regional Command Center / Municipal Courts 9600 Dyer El Paso, TX	88	4.35	\$12.00	\$4,593.60	\$55,123.20	\$165,369.60	\$10.50	\$4,019.40	\$48,232.80	\$144,698.40

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: /s/

DATE: 03/11/2019

2019-281 JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

POLICE DEPARTMENT FACILITIES				ACE GOVERNMENT SERVICES LLC EL PASO, TX				FRANCISCO CORRAL DBA EAGLE JANITORIAL SERVICES EL PASO, TX			
ITEM NO.	LOCATION	(B) NO. OF HOURS/ WEEK	(C) NO. OF WEEKS/ MONTH	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3
8.	Central Police Regional Command Center and Leon Street Offices 200 S. Campbell and 316 Leon St. El Paso, TX	83	4.35	\$12.00	\$4,332.60	\$51,991.20	\$155,973.60	\$10.50	\$3,791.03 BIDDER'S PRICE \$3,791.02	\$45,492.36 BIDDER'S PRICE \$45,492.24	\$136,477.08 BIDDER'S PRICE \$136,476.72
9.	Police Headquarters 911 N. Raynor El Paso, TX	158	4.35	\$13.00	\$8,934.90	\$107,218.80	\$321,656.40	\$10.50	\$7,216.65	\$86,599.80	\$259,799.40
10.	Police Bike Unit 316 S. Santa Fe (Paisano) El Paso, TX	15	4.35	\$11.00	\$717.75	\$8,613.00	\$25,839.00	\$10.50	\$685.13 BIDDER'S PRICE \$685.12	\$8,221.56 BIDDER'S PRICE \$8,221.44	\$24,664.68 BIDDER'S PRICE \$24,664.32
11.	Police Automotive Maintenance Facility 910 Raynor El Paso, TX	10	4.35	\$11.00	\$478.50	\$5,742.00	\$17,226.00	\$10.50	\$456.75	\$5,481.00	\$16,443.00
12.	Police Canine Division 1134 Valley Crest El Paso, TX	3	4.35	\$10.00	\$130.50	\$1,566.00	\$4,698.00	\$10.50	\$137.03 BIDDER'S PRICE \$137.02	\$1,644.36 BIDDER'S PRICE \$1,644.24	\$4,933.08 BIDDER'S PRICE \$4,932.72
13.	Streets and Maintenance – Facilities Maintenance Area A 131 N. Cotton El Paso, TX	4.5	4.35	\$10.00	\$195.75	\$2,349.00	\$7,047.00	\$10.50	\$205.54 BIDDER'S PRICE \$205.53	\$2,466.48 BIDDER'S PRICE \$2,466.36	\$7,399.44 BIDDER'S PRICE \$7,399.08
14.	Texas Anti – Gang (TAG) 6451 Boeing Drive El Paso, TX	80	4.35	\$12.00	\$4,176.00	\$50,112.00	\$150,336.00	\$10.50	\$3,654.00	\$43,848.00	\$131,544.00
GRAND TOTAL ( ITEMS 1 THRU 14 )					\$39,898.20	\$478,778.40	\$1,436,335.20		\$34,781.55 BIDDER'S PRICE \$34,781.47	\$417,378.60 BIDDER'S PRICE \$417,377.64	\$1,252,135.80 BIDDER'S PRICE \$1,252,132.92

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: /s/  
DATE: 03/11/2019



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

	ACE GOVERNMENT SERVICES LLC EL PASO, TX	FRANCISCO CORRAL DBA EAGLE JANITORIAL SERVICES EL PASO, TX
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	3% - 10 DAYS 2% - 20 DAYS NET - 30 DAYS	3% - 20 DAYS
AMENDMENTS ACKNOWLEDGED:	YES	YES

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: /s/

DATE: 03/11/2019



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

POLICE DEPARTMENT FACILITIES				GOODWILL INDUSTRIES OF EL PASO INC. EL PASO, TX				ROSA VALERIO DBA 360 CLEAN EL PASO, TX			
ITEM NO.	LOCATION	(B) NO. OF HOURS/ WEEK	(C) NO. OF WEEKS/ MONTH	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12 BIDDER'S PRICE \$19,603.71	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3 BIDDER'S PRICE \$58,811.13	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D BIDDER'S PRICE \$1,820.50	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12 BIDDER'S PRICE \$22,446.00	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3 BIDDER'S PRICE \$67,338.00
1.	Auto Theft Section and Lab Section 9600 Dyer El Paso, TX	29	4.35	\$12.95	\$1,633.64	\$19,603.68 BIDDER'S PRICE \$19,603.71	\$58,811.04 BIDDER'S PRICE \$58,811.13	\$15.00	\$1,892.25 BIDDER'S PRICE \$1,820.50	\$22,707.00 BIDDER'S PRICE \$22,446.00	\$68,121.00 BIDDER'S PRICE \$67,338.00
2.	Police Property Office 617 Texas El Paso, TX	15	4.35	\$12.95	\$844.99 BIDDER'S PRICE \$844.98	\$10,139.88 BIDDER'S PRICE \$10,139.85	\$30,419.64 BIDDER'S PRICE \$30,419.55	\$15.00	\$978.75 BIDDER'S PRICE \$967.80	\$11,745.00 BIDDER'S PRICE \$11,610.00	\$35,235.00 BIDDER'S PRICE \$34,830.00
3.	Police Training Academy 2300 Scenic Drive El Paso, TX	40	4.35	\$12.95	\$2,253.30	\$27,039.60	\$81,118.80	\$15.00	\$2,610.00 BIDDER'S PRICE \$2,580.00	\$31,320.00 BIDDER'S PRICE \$30,960.00	\$93,960.00 BIDDER'S PRICE \$92,880.00
4.	Westside Police Regional Command Center 4801 Osborne St. El Paso, TX	85	4.35	\$12.95	\$4,788.26	\$57,459.12 BIDDER'S PRICE \$57,459.15	\$172,377.36 BIDDER'S PRICE \$172,377.45	\$18.00	\$6,655.50 BIDDER'S PRICE \$6,579.00	\$79,866.00 BIDDER'S PRICE \$78,948.00	\$239,598.00 BIDDER'S PRICE \$256,844.00
5.	Pebble Hills Police Regional Command Center 10780 Pebble Hills El Paso, TX	73	4.35	\$12.95	\$4,112.27	\$49,347.24 BIDDER'S PRICE \$49,347.27	\$148,041.72 BIDDER'S PRICE \$148,041.81	\$18.00	\$5,715.90 BIDDER'S PRICE \$5,650.00	\$68,590.80 BIDDER'S PRICE \$67,802.00	\$205,772.40 BIDDER'S PRICE \$203,407.00
6.	Mission Valley Police Regional Command Center 9011 Escobar El Paso, TX	78	4.35	\$12.95	\$4,393.94 BIDDER'S PRICE \$4,393.93	\$52,727.28 BIDDER'S PRICE \$52,727.22	\$158,181.84 BIDDER'S PRICE \$158,181.66	\$18.00	\$6,107.40 BIDDER'S PRICE \$6,037.00	\$73,288.80 BIDDER'S PRICE \$72,446.00	\$219,866.40 BIDDER'S PRICE \$217,839.00
7.	Northeast Police Regional Command Center / Municipal Courts 9600 Dyer El Paso, TX	88	4.35	\$12.95	\$4,957.26	\$59,487.12	\$178,461.36	\$18.00	\$6,890.40 BIDDER'S PRICE \$6,811.00	\$82,684.80 BIDDER'S PRICE \$81,734.00	\$248,054.40 BIDDER'S PRICE \$245,203.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED:      /s/       
DATE: 03/11/2019



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

POLICE DEPARTMENT FACILITIES				GOODWILL INDUSTRIES OF EL PASO INC. EL PASO, TX				ROSA VALERIO DBA 360 CLEAN EL PASO, TX			
ITEM NO.	LOCATION	(B) NO. OF HOURS/ WEEK	(C) NO. OF WEEKS/ MONTH	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3
8.	Central Police Regional Command Center and Leon Street Offices 200 S. Campbell and 316 Leon St. El Paso, TX	83	4.35	\$12.95	\$4,675.60 BIDDER'S PRICE \$4,675.59	\$56,107.20 BIDDER'S PRICE \$56,107.17	\$168,321.60 BIDDER'S PRICE \$168,321.51	\$18.00	\$6,498.90 BIDDER'S PRICE \$6,424.00	\$77,986.80 BIDDER'S PRICE \$77,090.00	\$233,960.40 BIDDER'S PRICE \$231,271.00
9.	Police Headquarters 911 N. Raynor El Paso, TX	158	4.35	\$12.95	\$8,900.54 BIDDER'S PRICE \$8,900.53	\$106,806.48 BIDDER'S PRICE \$106,806.42	\$320,419.44 BIDDER'S PRICE \$320,419.26	\$20.00	\$13,746.00 BIDDER'S PRICE \$13,588.00	\$164,952.00 BIDDER'S PRICE \$163,056.00	\$494,856.00 BIDDER'S PRICE \$489,168.00
10.	Police Bike Unit 316 S. Santa Fe (Paisano) El Paso, TX	15	4.35	\$12.95	\$844.99 BIDDER'S PRICE \$844.98	\$10,139.88 BIDDER'S PRICE \$10,139.85	\$30,419.64 BIDDER'S PRICE \$30,419.55	\$15.00	\$978.75 BIDDER'S PRICE \$967.00	\$11,745.00 BIDDER'S PRICE \$11,610.00	\$35,235.00 BIDDER'S PRICE \$34,830.00
11.	Police Automotive Maintenance Facility 910 Raynor El Paso, TX	10	4.35	\$12.95	\$563.33 BIDDER'S PRICE \$563.32	\$6,759.96 BIDDER'S PRICE \$6,759.90	\$20,279.88 BIDDER'S PRICE \$20,279.70	\$15.00	\$652.50 BIDDER'S PRICE \$645.00	\$7,830.00 BIDDER'S PRICE \$7,740.00	\$23,490.00 BIDDER'S PRICE \$23,220.00
12.	Police Canine Division 1134 Valley Crest El Paso, TX	3	4.35	\$12.95	\$169.00 BIDDER'S PRICE \$168.99	\$2,028.00 BIDDER'S PRICE \$2,027.97	\$6,084.00 BIDDER'S PRICE \$6,083.91	\$15.00	\$195.75 BIDDER'S PRICE \$193.50	\$2,349.00 BIDDER'S PRICE \$2,322.00	\$7,047.00 BIDDER'S PRICE \$6,966.00
13.	Streets and Maintenance – Facilities Maintenance Area A 131 N. Cotton El Paso, TX	4.5	4.35	\$12.95	\$253.50 BIDDER'S PRICE \$253.49	\$3,042.00 BIDDER'S PRICE \$3,041.95	\$9,126.00 BIDDER'S PRICE \$9,125.86	\$15.00	\$293.63 BIDDER'S PRICE \$290.23	\$3,523.56 BIDDER'S PRICE \$3,483.00	\$10,570.68 BIDDER'S PRICE \$10,449.00
14.	Texas Anti – Gang (TAG) 6451 Boeing Drive El Paso, TX	80	4.35	\$12.95	\$4,506.60	\$54,079.20	\$162,237.60	\$15.00	\$5,220.00 BIDDER'S PRICE \$5,160.00	\$62,640.00 BIDDER'S PRICE \$61,920.00	\$187,920.00 BIDDER'S PRICE \$185,760.00
GRAND TOTAL ( ITEMS 1 THRU 14 )					\$42,897.22 BIDDER'S PRICE \$38,503.21	\$514,766.64 BIDDER'S PRICE \$462,038.52	\$1,544,299.92 BIDDER'S PRICE \$1,386,115.56		\$58,435.73 BIDDER'S PRICE \$57,762.00	\$701,228.76 BIDDER'S PRICE \$693,155.00	\$2,103,686.28 BIDDER'S PRICE \$2,079,466.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED:     /s/      
DATE: 03/11/2019





## CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

	GOODWILL INDUSTRIES OF EL PASO INC. EL PASO, TX	ROSA VALERIO DBA 360 CLEAN EL PASO, TX
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="checked" type="checkbox"/>	<input checked="checked" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	2% - 20 DAYS	0% - 10 DAYS
AMENDMENTS ACKNOWLEDGED:	YES	NO

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract. This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED:     /s/    

DATE: 03/11/2019

2019-281 JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITITES - FACILITITES MAINTENANCE DIVISION

POLICE DEPARTMENT FACILITIES				UBM ENTERPRISE, INC. DALLAS, TX							
ITEM NO.	LOCATION	(B) NO. OF HOURS/ WEEK	(C) NO. OF WEEKS/ MONTH	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12 BIDDER'S PRICE \$17,923.39	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3 BIDDER'S PRICE \$53,770.18	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12 BIDDER'S PRICE \$159,865.11	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3 BIDDER'S PRICE \$167,023.30
1.	Auto Theft Section and Lab Section 9600 Dyer El Paso, TX	29	4.35	\$11.84	\$1,493.62	\$17,923.44 BIDDER'S PRICE \$17,923.39	\$53,770.32 BIDDER'S PRICE \$53,770.18				
2.	Police Property Office 617 Texas El Paso, TX	15	4.35	\$12.45	\$812.36	\$9,748.32 BIDDER'S PRICE \$9,748.35	\$29,244.96 BIDDER'S PRICE \$29,245.05				
3.	Police Training Academy 2300 Scenic Drive El Paso, TX	40	4.35	\$11.71	\$2,037.54	\$24,450.48	\$73,351.44				
4.	Westside Police Regional Command Center 4801 Osborne St. El Paso, TX	85	4.35	\$12.01	\$4,440.70	\$53,288.40 BIDDER'S PRICE \$53,288.37	\$159,865.20 BIDDER'S PRICE \$159,865.11				
5.	Pebble Hills Police Regional Command Center 10780 Pebble Hills El Paso, TX	73	4.35	\$12.24	\$3,886.81	\$46,641.72 BIDDER'S PRICE \$46,641.74	\$139,925.16 BIDDER'S PRICE \$139,925.23				
6.	Mission Valley Police Regional Command Center 9011 Escobar El Paso, TX	78	4.35	\$12.15	\$4,122.50	\$49,470.00 BIDDER'S PRICE \$49,469.94	\$148,410.00 BIDDER'S PRICE \$148,409.82				
7.	Northeast Police Regional Command Center / Municipal Courts 9600 Dyer El Paso, TX	88	4.35	\$12.12	\$4,639.54	\$55,674.48 BIDDER'S PRICE \$55,674.43	\$167,023.44 BIDDER'S PRICE \$167,023.30				

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: /s/  
DATE: 03/11/2019

2019-281 JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

POLICE DEPARTMENT FACILITIES				UBM ENTERPRISE, INC. DALLAS, TX							
ITEM NO.	LOCATION	(B) NO. OF HOURS/ WEEK	(C) NO. OF WEEKS/ MONTH	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12 BIDDER'S PRICE \$54,374.13	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3 BIDDER'S PRICE \$163,122.39	(A) HOURLY RATE	(D) ESTIMATED MONTHLY AMOUNT A X B X C = D	(E) ESTIMATED ANNUAL AMOUNT (E) = D X 12 BIDDER'S PRICE \$18,745.02	(F) ESTIMATED 3 - YEAR TOTAL (F) = E X 3 BIDDER'S PRICE \$56,235.06
8.	Central Police Regional Command Center and Leon Street Offices 200 S. Campbell and 316 Leon St. El Paso, TX	83	4.35	\$12.55	\$4,531.18	\$54,374.16 BIDDER'S PRICE \$54,374.13	\$163,122.48 BIDDER'S PRICE \$163,122.39				
9.	Police Headquarters 911 N. Raynor El Paso, TX	158	4.35	\$13.20	\$9,072.36	\$108,868.32	\$326,604.96				
10.	Police Bike Unit 316 S. Santa Fe (Paisano) El Paso, TX	15	4.35	\$11.94	\$779.09	\$9,349.08 BIDDER'S PRICE \$9,349.02	\$28,047.24 BIDDER'S PRICE \$28,047.06				
11.	Police Automotive Maintenance Facility 910 Raynor El Paso, TX	10	4.35	\$11.97	\$520.70	\$6,248.40 BIDDER'S PRICE \$6,248.34	\$18,745.20 BIDDER'S PRICE \$18,745.02				
12.	Police Canine Division 1134 Valley Crest El Paso, TX	3	4.35	\$14.15	\$184.66	\$2,215.92 BIDDER'S PRICE \$2,215.89	\$6,647.76 BIDDER'S PRICE \$6,647.67				
13.	Streets and Maintenance – Facilities Maintenance Area A 131 N. Cotton El Paso, TX	4.5	4.35	\$11.60	\$227.07	\$2,724.84	\$8,174.52				
14.	Texas Anti – Gang (TAG) 6451 Boeing Drive El Paso, TX	80	4.35	\$11.86	\$4,127.28	\$49,527.36	\$148,582.08				
GRAND TOTAL ( ITEMS 1 THRU 14 )					\$40,875.41 BIDDER'S PRICE \$40,875.38	\$490,504.92 BIDDER'S PRICE \$490,504.61	\$1,471,514.76 BIDDER'S PRICE \$1,471,513.82				

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: /s/  
DATE: 03/11/2019



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES - POLICE DEPARTMENT FACILITIES

Solicitation #: 2019-281

Bid Opening Date: FEBRUARY 20, 2019

Department: POLICE DEPARTMENT FACILITIES - FACILITIES MAINTENANCE DIVISION

	UBM ENTERPRISE, INC. DALLAS, TX	
<p><b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="checked" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	
AMENDMENTS ACKNOWLEDGED:	YES	
BIDS SOLICITED: 55 LOCAL BIDS SOLICITED: 46 BIDS RECEIVED: 5 LOCAL BIDS RECEIVED: 4 NO BID: 0		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED:     /s/      
DATE: 03/11/2019

## BIDDERS LIST – 2019-281 – Janitorial Services – Police Department Facilities

RETURN TO SENDER  
A-ONE JANITORIAL  
6303 AIRPORT ROAD  
EL PASO, TX 79925

ADEFTO BUILDING & GROUND SVS.  
7740 MUSTANG AVENUE  
EL PASO, TX 79915

AJ MAINTENANCE SERVICE  
8057 BOWEN ROAD  
EL PASO, TX 79915-4701

AALCON JANITORIAL SERVICES  
2613 WHEELING AVE  
EL PASO, TX 79930

ABM JANITORIAL SERVICES  
5959 GATEWAY BLVD W  
EL PASO, TX 79925

ACME-WESTERN JANITORIAL SERVICE INC.  
2124 MONTANA AVE  
EL PASO, TX 79903

ASEO INC.  
7235 N. LOOP DR.  
EL PASO, TX 79915

THE EAGLE JANITORIAL SERVICES  
2919 AURORA AVENUE  
EL PASO, TX 79930

TOTAL CLEANING SERVICES  
1026 NAVARRETTE  
EL PASO, TX 79907

CCBS BUILDING SERVICE  
6940 VILLA HERMOSA DR.  
EL PASO, TX 79912

CAREFREE JANITORIAL SERVICE  
12264 CHISHOLM PASS DRIVE  
EL PASO, TX 79936

C & L JANITORIAL SERVICES  
1207 N GRAMA STREET  
EL PASO, TX 79903

TEXAS-UBS, INC.  
15700 EXPORT PLAZA DR. # G  
HOUSTON, TX 77032

TRDI INCORPORATED  
11450 ROJAS DR STE D12  
EL PASO, TX 79936

CMC & MAINTENANCE, INC.  
4 UNION STREET SUITE 24  
BANGOR, ME 04401

HB MANAGEMENT GROUP  
ATTN: KEVIN STAYART  
7100 BROADWAY, SUITE 6-L  
DENVER, CO 80221

D & D PROFESSIONAL SERVICES  
9908 BERMUDA AVE  
EL PASO, TX 79925

UNIQUE JANITORIAL SERVICES INC  
6617 TARASCAS DRIVE  
EL PASO, TX 79912

DJ'S JANITORIAL SERVICES  
P. O. BOX 370305  
EL PASO, TX 79937-0305

D&A BUILDING SERVICES, INC.  
321 GEORGIA AVENUE  
LONGWOOD, FL 32750

EXCELLENT JANITORIAL  
5004 GRECO COURT  
EL PASO, TX 79924-2221

EXECUTIVE MAINTENANCE  
ATTN: LUIS HERNANDEZ  
4305 LOMA DE ORO  
EL PASO, TX 79934

G AND L JANITORIAL SERVICE  
2036 THUNDER RIDGE DR.  
EL PASO, TX 79938

JO CARES JANITORIAL & MAID SERVICES  
1833 PUEBLO NUEVO CIR.  
EL PASO, TX 79936

BORDER JANITORIAL SERVICES  
2004 CRYSTAL RIDGE DR.  
EL PASO, TX 79938

KUANTUM SERVICE COMPANY  
2110 WYOMING  
EL PASO, TX 79903

CLEOLA SWEED  
12808 TIERRA AVALA  
EL PASO, TX 79938

## BIDDERS LIST – 2019-281 – Janitorial Services – Police Department Facilities

L & J CLEANING SERVICE  
2904 SAN DIEGO  
P.O. BOX 3461  
EL PASO, TX 79930

RETURNED TO SENDER  
MAGIC BRITE JANITORIAL  
21-A N. MOJAVE RD.  
LAS VEGAS, NV 89101

MODERN ENTERPRISES  
10209 SUGARBERRY DR.  
EL PASO, TX 79925

MAIDS OF AMERICA  
4625 ALABAMA ST.  
EL PASO, TX 79930

MAINTENANCE UNLIMITED  
4421 TITANIC AVE  
EL PASO, TX 79904

MIGHTY CLEAN  
11572 BOB MITCHELL DR.  
EL PASO, TX 79936

Y & C JANITORIAL SERVICES  
3021 E. MISSOURI  
EL PASO, TX 79903

MAHEIR JANITORIAL SERVICES  
12156 YVONNE RICHARDSON AVENUE  
EL PASO, TX 79936

MONARCH BUILDING SERVICES  
1001 PENDALE RD.  
EL PASO, TX 79907

MARTINEZ JANITORIAL SERVICES  
3121 TIERRA RIO ROAD  
EL PASO, TX 79938-4483

NATIONAL JANITORIAL SERVICE & SUPPLY  
1122 TEXAS AVE  
EL PASO, TX 79901

WESTERN JANITORIAL SERVICE INC.  
2124 MONTANA  
EL PASO, TX 79903

PEREDA'S CLEANING & MAINTENANCE  
10316 COMMODORE STREET  
EL PASO, TX 79924

PM JANITORIAL SERVICES  
10413 VALLE FERTIL  
SOCORRO, TX 79927

PSH PROFESSIONAL CLEANING SERVICES  
11415 ED MERRINS  
EL PASO, TX 79936

PJS OF EL PASO, INC.  
2110 WYOMING AVE  
EL PASO, TX 79903

P & S JANITORIAL SERVICES  
12158 VALLEY QUAIL  
EL PASO, TX 79936

PROFESSIONAL BUILDING  
MAINTENANCE SERVICES  
4312 LOMA ALEGRE  
EL PASO, TX 79934

PROFESSIONAL JANITORIAL SVCS  
2110 WYOMING AVENUE  
EL PASO, TX 79903

FEDERAL JANITORIAL  
14122 W MCDOWELL RD STE. 100  
GOODYEAR, AZ 85395

ADVANTAGE GROUP SERVICES  
ATTN: DAN RAMOS  
390 EMERALD CLOUD  
EL PASO, TX 79928

STAR-CLEAN  
8120 ROGERS  
EL PASO, TX 79907

SUPERIOR BUILDING SERVICES  
15565 WRIGHT BROTHERS  
ADDISON, TX 75001

KEECLEAN MANAGEMENT INC.  
494 BRIDGEPORT AVE. SUITE 180  
SHELTON, CT 06484

SPARKLE PROFESSIONAL JANITORIAL  
SERVICE  
3901 FLAMINGO  
EL PASO, TX 79902

SUN CITY CLEANING  
4421 TITANIC AVE  
EL PASO, TX 79904

SOTELO JANITORIAL SERVICES  
5665 BETHVIEW  
EL PASO, TX 79932

**BIDDERS LIST – 2019-281 – Janitorial Services – Police Department Facilities**

**S&R JANITORIAL SERVICE  
707 URANIO PL.  
EL PASO, TX 79928**