

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets and Maintenance

AGENDA DATE: April 17, 2018

CONTACT PERSON/PHONE: Richard Bristol, Streets and Maintenance Director, 212-7000
Bruce D. Collins, Director of Purchasing & Strategic Sourcing, 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: NO. 6: Set the Standard for Sound Governance and Fiscal Management

SUBJECT:

Discussion and action on the award of Solicitation No. 2018-870 Police Patrol Motorcycles to Global Enforcement Motors, Inc. for an initial award amount of \$883,005.30 (18 units). The award is to include an option to purchase additional quantities at the same unit price for the amount of \$883,005.30 (18 units) for a total award of \$1,766,010.60. The motorcycles are for Police Highway Traffic Enforcement and will replace existing units that have met their life expectancy.

Each motorcycle has a base price of \$17,777.00 and will include the following accessories:

1. Police Patrol Motorcycles with Special Police Package - \$17,777.00
2. Police Patrol Motorcycles, Package Equipment and Installation - \$5,580.00
3. Police Patrol Motorcycles, Crash Protection - \$640.00
4. Police Patrol Motorcycles, PD Radio, Police Communications Equipment and Installation - \$8880.00
5. Police Patrol Motorcycles, Push to Talk Kit, Police Communications Equipment and Installation - \$768.95
6. Police Patrol Motorcycles, Radio Box, Police Communications Equipment and Installation - Included
7. Police Patrol Motorcycles, Hand-Held Radar - \$2,806.00
8. Police Patrol Motorcycles, Hand-Held Lidar - \$2,807.00
9. Police Patrol Motorcycles, Digital Video Recorder (DVR) - \$6,046.90
10. Police Patrol Motorcycles, PDA for E-Tickets - \$2,514.00
11. Police Patrol Motorcycles, Zebra Printer for E-Tickets - \$1,236.00

Total accessories are \$31,278.85 for a final price of \$49,055.85 per bike for a grand total of \$883,005.30.

BACKGROUND / DISCUSSION:

These motorcycles are for the Police Department and will be used for highway traffic enforcement. These units will replace existing models that have met their life expectancy.

SELECTION SUMMARY:

Solicitation was advertised on 12/12/2017 and 12/19/2017. The solicitation was posted on City website on 12/12/2018. The email (Purmail) notification was sent out on 12/14/2018. Item had a total of sixty-two (62) views. Total of forty-one (41) bidders were solicited; five (5) local vendors. Five (5) bids were received; one (1) was a local vendor.

PROTEST

No protest received for this requirement.

Protest received.

CONTRACT VARIANCE:

Previous contract was in 2016. The difference in cost, based on the comparison to the previous purchase of eighteen (18) motorcycles, is as follows:

- For Items 1 - 11, there was an increase of \$4,523.76 per Police Patrol Motorcycle unit.
- The Police Patrol Motorcycle digital video recorder was added for each motorcycle unit in order to be compatible with the current system for a total of \$6,046.90 per unit.
- Resulting in a total increase of \$10,570.66 per Police Patrol Motorcycle unit.

PRIOR COUNCIL ACTION:

City Council approved contract 2016-432 Police Patrol Motorcycles for an initial award amount of \$692,733.42 (18 units) to include an option to purchase additional quantities at the same unit price for the amount of \$692,733.42 (18 units) for a total award of \$1,385,488.84.

AMOUNT AND SOURCE OF FUNDING:

Amount: \$883,005.30

Funding: 532-580540-37010-4741-PCP17VEH1

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **APRIL 17, 2018**.

STRATEGIC GOAL: NO. 6 - Set the Standard for Sound Governance and Fiscal Management

Discussion and action on the award of Solicitation No. 2018-870 Police Patrol Motorcycles to Global Enforcement Motors, Inc., for an initial award amount of \$883,005.30 (18 units). The award is to include an option to purchase additional quantities at the same unit price for the amount of \$883,005.30 (18 units) for a total award of \$1,766,010.60. The motorcycles are for Police Highway Traffic Enforcement and will replace existing units that have met their life expectancy.

The replacement of the Police Patrol Motorcycle fleet is being funded by the \$1,575,942 million savings achieved during the purchase of 300 new police cruisers.

CONTRACT VARIANCE:

Previous contract was in 2016. The difference in cost, based on the comparison to the previous purchase of eighteen (18) motorcycles, is as follows:

- For Items 1 - 11, there was an increase of \$4,523.76 per Police Patrol Motorcycle unit.
- The Police Patrol Motorcycle digital video recorder was added for each motorcycle unit in order to be compatible with the current system for a total of \$6,046.90 per unit.
- Resulting in a total increase of \$10,570.66 per Police Patrol Motorcycle unit.

Department:	Streets and Maintenance
Award to:	Global Enforcement Motors, Inc. Dalton Gardens, ID
Item(s):	All
Option:	To purchase 100% at the same unit price if exercised within 180 days from date of award
Initial Estimated Award:	\$883,005.03 (18 units X \$49,055.85 per motorcycle)
Total Estimated Award:	\$1,766,010.60 (Includes option to purchase additional 18 units)
Account No.:	532-580540-37010-4741-PCP17VEH1
Funding Source:	Police Vehicle Replacement
District(s):	All

This is a Best Value, unit price contract.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to Global Enforcement Motors, Inc., the bidder offering the best value bid.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend Barnett Harley - Davidson LP, Max Motorcycles NH, and Sandia BMW Motorcycles be deemed non-responsive for failure to bid on all items.

COMMITTEE SCORE SHEET

Best Value

SOLICITATION TITLE: POLICE PATROL MOTORCYCLES

SOLICITATION NO: 2018-870

EVALUATION CRITERIA

	WEIGHT	MAX POINTS	BARNETT HARLEY-DAVIDSON LP	DFW HONDA	GLOBAL ENFORCEMENT MOTORS INC.	MAX MOTORCYCLES NH	SANDIA BMW MOTORCYCLES
			El Paso, TX	Grapevine, TX	Dalton Gardens, ID	Hampton, NM	Albuquerque, NM
A. COST	35%	35	Not Scored	\$ 882,252.00	\$ 883,005.20	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR A:	35%	35	0.00	35.00	34.97	0.00	0.00
B. REPUTATION & QUALITY OF THE BIDDER'S SERVICE	25%	25	Not Scored	21.67	14.00	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR B:	25%	25	0.00	21.67	14.00	0.00	0.00
C. GUARANTEED DELIVERY TIME	10%	10	Not Scored	4.00	10.00	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR C:	10%	10	0.00	4.00	10.00	0.00	0.00
D. BIDDER'S OPERATIONAL INFORMATION (D1) Does bidder have a maintenance/service facility locally (within the Municipal City Limits of El Paso, Texas)? _____Yes _____No	5%	5	Not Scored	0.00	5.00	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR D:	5%	5	0.00	0.00	5.00	0.00	0.00
E. STAFF EXPERIENCE Number of factory trained and certified technicians employed by the vendor submitting the bid and responsible for service and maintenance of the vehicles. 10 and more factory trained and certified technicians (5 Points) 10 and less factory trained and certified technicians (3 Points)	5%	5	Not Scored	3.00	5.00	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR E:	5%	5	0.00	3.00	5.00	0.00	0.00
F. INSTALLATION AND SYSTEM DESIGN Experience in the installation, and system placement design, as per specifications and /or drawings submitted by bidder that best meets the needs and requirements of the City of El Paso.	5%	5	Not Scored	4.00	4.60	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR F:	5%	5	0.00	4.00	4.60	0.00	0.00
G. EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10%	10	Not Scored	2.00	2.00	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR G:	10%	10	0.00	2.00	2.00	0.00	0.00
H. PAST PERFORMANCE	5%	5	Not Scored	3.33	3.33	Not Scored	Not Scored
SUBTOTAL EVALUATION FACTOR H:	5%	5	0.00	3.33	3.33	0.00	0.00
Grand Total	100%	100	*Not Scored	73.00	78.90	*Not Scored	*Not Scored

*Barnet Harley Davidson LP not scored because they did not bid on all items.

*Max Motorcycles NH not scored because they did not bid on all items.

*Sandia BMW Motorcycles not scored because they did not bid on all items.



CITY OF EL PASO BID TABULATION



BID ITEM: POLICE PATROL MOTORCYCLES Solicitation #: 2018-870
BID OPENING DATE: FEBRUARY 28, 2018 Department: STREETS & MAINTENANCE

ITEM NO.	DESCRIPTION	ESTIMATED QTY.	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
			BARNETT HARLEY - DAVIDSON LP EL PASO, TX		DFW HONDA GRAPEVINE, TX		GLOBAL ENFORCEMENT MOTORS INC. / SPECIALTY RECREATION & MARINE DALTON GARDENS, ID	
1.	POLICE PATROL MOTORCYCLES WITH SPECIAL POLICE PACKAGE	18	\$17,377.00	\$312,786.00	\$17,838.00	\$321,084.00	\$17,777.00	\$319,986.00
MANUFACTURER / MODEL			2018-H-D-FLHTP		HONDA ST1300 POLICE		YAMAHA FTR1300P 2018 MODEL	
2.	POLICE PATROL MOTORCYCLES PACKAGE EQUIPMENT AND INSTALLATION	18	\$3,651.00	\$65,718.00	\$5,889.00	\$106,002.00	\$5,580.00	\$100,440.00
MANUFACTURER / MODEL			ALL EQUIPMENT		WHELEN, SSIW, HB HONDA, DELL CITY, BLUE SEA		GEM WHELEN YAMAHA	
3.	POLICE PATROL MOTORCYCLES CRASH PROTECTION	18	\$0.00	\$0.00	\$712.00	\$12,816.00	\$640.00	\$11,520.00
MANUFACTURER / MODEL			COMES WITH IT		MC ENTERPRISE ST CRASH BARS		GEM YAMAHA RTP	
4.	POLICE PATROL MOTORCYCLES PD RADIO (POLICE COMMUNICATIONS EQUIPMENT AND INSTALLATION)	18	NO BID	NO BID	\$7,644.00	\$137,592.00	\$8,880.00	\$159,840.00
MANUFACTURER / MODEL			NO BID		MOTOROLA APX8500		MOTOROLA APX8500 ALL BAND M RADIOS	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
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APPROVED BY: _____ /s/_____
 DATE: ___3/14/2018_____



CITY OF EL PASO BID TABULATION



BID ITEM: POLICE PATROL MOTORCYCLES **Solicitation #: 2018-870**
BID OPENING DATE: FEBRUARY 28, 2018 **Department: STREETS & MAINTENANCE**

ITEM NO.	DESCRIPTION	ESTIMATED QTY.	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
			BARNETT HARLEY - DAVIDSON LP EL PASO, TX		DFW HONDA GRAPEVINE, TX		GLOBAL ENFORCEMENT MOTORS INC. / SPECIALTY RECREATION & MARINE DALTON GARDENS, ID	
5.	POLICE PATROL MOTORCYCLES PUSH TO TALK KIT (POLICE COMMUNICATIONS EQUIPMENT AND INSTALLATION)	18	NO BID	NO BID	\$944.00	\$16,992.00	\$768.95	\$13,841.10 BIDDER'S PRICE: \$13,841.00
	MANUFACTURER / MODEL		LEFT BLANK		SETCOM KA23		SETON KA23MMCU-71, M625-0694	
6.	POLICE PATROL MOTORCYCLES RADIO BOX (POLICE COMMUNICATIONS EQUIPMENT AND INSTALLATION)	18	NO BID	NO BID	\$1,657.00	\$29,826.00	INC.	INC.
	MANUFACTURER / MODEL		LEFT BLANK		R BOX XL RADIO TRUNK		YAMAHA	
7.	POLICE PATROL MOTORCYCLES HAND-HELD RADAR	18	NO BID	NO BID	\$2,446.00	\$44,028.00	\$2,806.00	\$50,508.00
	MANUFACTURER / MODEL		LEFT BLANK		STALK II MDR		STALKER II MDK INCLUDES CASE DESK TOP CHARGERS, 12 VT CHARGE MOTORCYCLE LOCKABLE HOLSTER RAM GUN MOUNT	
8.	POLICE PATROL MOTORCYCLES HAND-HELD LIDAR		NO BID	NO BID	\$2,536.00	\$45,648.00	\$2,807.00	\$50,526.00
	MANUFACTURER / MODEL		LEFT BLANK		STALKER XLR LIDAR		STALKER LIDAR XLR INCLUDES CASE, DESK TOP CHARGERS, 12 VT CHARGE MOTORCYCLE LOCKABLE HOLSTER	

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CITY OF EL PASO BID TABULATION



BID ITEM: POLICE PATROL MOTORCYCLES			Solicitation #: 2018-870					
BID OPENING DATE: FEBRUARY 28, 2018			Department: STREETS & MAINTENANCE					
			BARNETT HARLEY - DAVIDSON LP EL PASO, TX		DFW HONDA GRAPEVINE, TX		GLOBAL ENFORCEMENT MOTORS INC. / SPECIALTY RECREATION & MARINE DALTON GARDENS, ID	
ITEM NO.	DESCRIPTION	ESTIMATED QTY.	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
9.	POLICE PATROL MOTORCYCLES DIGITAL VIDEO RECORDER (DVR)	18	NO BID	NO BID	\$5,711.00	\$102,798.00	\$6,046.90	\$108,844.20
MANUFACTURER / MODEL			LEFT BLANK		WATCHGUARD 4RE		WATCHGUARD 4RE CAMERA SEPTEM INCLUDES INSTALLATION & MOUNTING BRACKETS	
10.	POLICE PATROL MOTORCYCLES PDA FOR E-TICKETS	18	NO BID	NO BID	\$2,454.00	\$44,172.00	\$2,514.00	\$45,252.00
MANUFACTURER / MODEL			LEFT BLANK		MOTOROLA MC67		MOTOROLA MC64 INCLUDES MAGNETIC STRIP READER 12 VT CHARGER QUANTITY (5) 4 SLOT CRADLE CHARGERS	
11.	POLICE PATROL MOTORCYCLES ZEBRA PRINTER FOR E-TICKETS	18	NO BID	NO BID	\$1,183.00	\$21,294.00	\$1,236.00	\$22,248.00
MANUFACTURER / MODEL			LEFT BLANK		ZEBRA ZQ520		ZEBRA ZQ520 PRINTER INCLUDES 12VT CHARGER & POWER SUPPLY PRINTER OPTION	
TOTAL (ITEMS 1 - 10)			\$378,504.00		\$882,252.00		\$883,005.30	
			ELECTRONIC ITEMS #4-#10 TOTAL NEXT PAGE				BIDDER'S PRICE: \$883,005.20	

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DATE: 3/14/2018



CITY OF EL PASO BID TABULATION



BID ITEM: POLICE PATROL MOTORCYCLES BID OPENING DATE: FEBRUARY 28, 2018		Solicitation #: 2018-870 Department: STREETS & MAINTENANCE	
	BARNETT HARLEY - DAVIDSON LP EL PASO, TX	DFW HONDA GRAPEVINE, TX	GLOBAL ENFORCEMENT MOTORS INC. / SPECIALTY RECREATION & MARINE DALTON GARDENS, ID
<p><u>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUALITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE CITY MANAGER OR DESGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE-HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>SIXTY [60] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>NINETY [90] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>ONE-HUNDRED AND EIGHTY [180] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS

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BID ITEM: POLICE PATROL MOTORCYCLES **Solicitation #: 2018-870**
BID OPENING DATE: FEBRUARY 28, 2018 **Department: STREETS & MAINTENANCE**

			MAX MOTORCYCLES NH HAMPTON, NH		SANDIA BMW MOTORCYCLES ALBUQUERQUE, NM			
ITEM NO.	DESCRIPTION	ESTIMATED QTY.	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
1.	POLICE PATROL MOTORCYCLES WITH SPECIAL POLICE PACKAGE	18	\$26,702.00	\$480,636.00	\$22,204.09	\$399,673.62		
	MANUFACTURER / MODEL		BMW R1200 RT-P		LEFT BLANK			
2.	POLICE PATROL MOTORCYCLES PACKAGE EQUIPMENT AND INSTALLATION	18	LEFT BLANK	LEFT BLANK INCLUDED IN PRICE SHOWN IN ITEM 1	\$4,180.35	\$75,246.30		
	MANUFACTURER / MODEL		BMW R1200 RT-P		LEFT BLANK			
3.	POLICE PATROL MOTORCYCLES CRASH PROTECTION	18	LEFT BLANK	LEFT BLANK INCLUDED IN PRICE SHOWN IN ITEM 1	\$728.94	\$13,120.92		
	MANUFACTURER / MODEL		BMW R1200 RT-P		LEFT BLANK			
4.	POLICE PATROL MOTORCYCLES PD RADIO (POLICE COMMUNICATIONS EQUIPMENT AND INSTALLATION)	18	NO BID	NO BID	NO BID	NO BID		
	MANUFACTURER / MODEL		NO BID		NO BID			

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BID ITEM: POLICE PATROL MOTORCYCLES **Solicitation #: 2018-870**
BID OPENING DATE: FEBRUARY 28, 2018 **Department: STREETS & MAINTENANCE**

			MAX MOTORCYCLES NH HAMPTON, NH		SANDIA BMW MOTORCYCLES ALBUQUERQUE, NM			
ITEM NO.	DESCRIPTION	ESTIMATED QTY.	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
5.	POLICE PATROL MOTORCYCLES PUSH TO TALK KIT (POLICE COMMUNICATIONS EQUIPMENT AND INSTALLATION)	18	\$416.50	\$7,497.00	\$2,249.24	\$40,486.32		
MANUFACTURER / MODEL			SETCOM KA23		LEFT BLANK			
6.	POLICE PATROL MOTORCYCLES RADIO BOX (POLICE COMMUNICATIONS EQUIPMENT AND INSTALLATION)	18	LEFT BLANK	LEFT BLANK	\$171.34	\$3,084.12		
MANUFACTURER / MODEL			BMW R1200 RT-P		LEFT BLANK			
7.	POLICE PATROL MOTORCYCLES HAND-HELD RADAR	18	\$2,188.00	\$39,384.00	\$87.53	\$1,575.54		
MANUFACTURER / MODEL			STALKER STALKER II MOVING RADAR		LEFT BLANK			
8.	POLICE PATROL MOTORCYCLES HAND-HELD LIDAR		\$2,267.00	\$40,806.00	\$238.33	\$4,289.94		
MANUFACTURER / MODEL			STALKER LIDAR XLR		LEFT BLANK			

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BID ITEM: POLICE PATROL MOTORCYCLES **Solicitation #: 2018-870**
BID OPENING DATE: FEBRUARY 28, 2018 **Department: STREETS & MAINTENANCE**

			MAX MOTORCYCLES NH HAMPTON, NH		SANDIA BMW MOTORCYCLES ALBUQUERQUE, NM			
ITEM NO.	DESCRIPTION	ESTIMATED QTY.	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
9.	POLICE PATROL MOTORCYCLES DIGITAL VIDEO RECORDER (DVR)	18	\$5,734.45	\$103,220.10 BIDDER'S PRICE: \$103,320.00	\$247.21	\$4,449.78		
	MANUFACTURER / MODEL		WATCHGUARD 4RE		LEFT BLANK			
10.	POLICE PATROL MOTORCYCLES PDA FOR E-TICKETS	18	\$2,445.00	\$44,010.00	\$165.00	\$2,970.00		
	MANUFACTURER / MODEL		MOTOROLA MC 67		LEFT BLANK			
11.	POLICE PATROL MOTORCYCLES ZEBRA PRINTER FOR E-TICKETS	18	\$935.00	\$16,830.00	\$175.67	\$3,162.06		
	MANUFACTURER / MODEL		ZEBRA ZQ 520		LEFT BLANK			
TOTAL (ITEMS 1 - 10)			\$732,383.10 BIDDER'S PRICE: \$732,381.84		\$548,058.60			

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BID ITEM: POLICE PATROL MOTORCYCLES **Solicitation #: 2018-870**
BID OPENING DATE: FEBRUARY 28, 2018 **Department: STREETS & MAINTENANCE**

	MAX MOTORCYCLES NH HAMPTON, NH	SANDIA BMW MOTORCYCLES ALBUQUERQUE, NM	
<p><u>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUALITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE CITY MANAGER OR DESGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE-HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>SIXTY [60] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>NINETY [90] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>ONE-HUNDRED AND EIGHTY [180] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	100 % - 30 DAYS	

BIDS SOLICITED: 41 LOCAL BIDS SOLICITED: 5 BIDS RECEIVED: 5 LOCAL BIDS RECEIVED: 1 NO BID:

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 DATE: ___3/14/2018_____

RETURN TO SENDER
ALAMOGORD CYCLE CENTER
21070 HIGHWAY 70 W.
ALAMOGORDO, NM 88310

BMW POLICE MOTORCYCLES
P. O. BOX 1227
WESTWOOD, NJ 07675

RETURNED TO SENDER
DEMING CYCLE CENTER
820 E. SPRUCE STREET
DEMING, NM 88030

RETURN TO SENDER
DESERT CITIES HONDA
P. O. BOX 57
THOUSAND PALMS, CA 92276-0057

E-Z RIDER MOTORCYCLE
8422 DYER STREET
EL PASO, TX 79904

RETURNED TO SENDER
KAWASAKI EDGE MOTORSPORTS
10310 MONTANA AVENUE
EL PASO, TX 79925

INTAPOL INDUSTRIES, INC.
77 AMITY STREET
JERSEY CITY, NJ 07304

KAWASAKI MOTORS CORP. USA
P. O. BOX 25252
SANTA ANA, CA 92799

LAS CRUCES MOTORSPORTS
2125 S. VALLEY DRIVE
LAS CRUCES, NM 88005

KELLY'S KAWASAKI
ATTN: JEFF CHAPMAN
817 S. COUNTRY CLUB DRIVE
MESA, AZ 85210

RETURN TO SENDER
KAWASAKI POLICE AUTHORITY SALES USA
1525 EAST EDMONTON AVENUE
POST FALLS, ID 83854

SETCOM CORPORATION
3019 ALVIN DEVANE BLVD SUITE 560
AUSTIN, TX 78741-7414

MR. MOTORCYCLE
6020 GATEWAY EAST
EL PASO, TX 79905

RETURN TO SENDER
RIO YAMAHA
1390 N. MAIN STREET
LAS CRUCES, NM 88001

THUNDERBIRD HARLEY-DAVIDSON
5000 ALAMEDA BLVD. NE
ALBUQUERQUE, NM 87113

RETURNED TO SENDER
SUNLAND PARK YAMAHA
159 SUNLAND PARK DRIVE #100
SUNLAND PARK, NM 880063

SANTA TERESA MOTORSPORTS
910 LIVINGSTON LP
SANTA TERESA, NM 88008

BMW POLICE MOTORCYCLES
P. O. BOX 1227
WESTWOOD, NJ 07675

A & S BMW MOTORCYCLES, INC.
1125 ORLANDO AVENUE
ROSEVILLE, CA 95661

BOB'S BMW MOTORCYCLES
10720 GUILFORD ROAD
JESSUP, NM 20794

HIGH PLAINS HARLEY-DAVIDSON
4400 MABRY DRIVE
CLOVIS, NM 88101

CROSS COUNTRY BMW
875 MIDDLESEX AVENUE
METUCHEN, NJ 08840

GARNER'S KAWASAKI
320 N. DAL PASO STREET
HOBBS, NM 88240

LEGACY HARLEY-DAVIDSON
12100 W. HWY 80 EAST
ODESSA, TX 79765

HUNTING BEACH HONDA
17555 BEACH BLVD.
HUNTINGTON BEACH, CA 92647

KENT'S HARLEY-DAVIDSON
3106 SOUTH CLACK STREET
ABILENE, TX 79606

OUTDOOR SPORT KAWASAKI
2801 W. 2ND STREET
ROSWELL, NM 88201

MAX BMW MOTORSPORT
209 LAFAYETTE ROAD US ROUTE 1
NORTH HAMPTON, NH 03862

MOTORSPORT INC.
6919 MONTGOMERY NE
ALBUQUERQUE, NM 87109

SOUTHWEST KAWASAKI
1000 HIGHWAY 70 W
ALAMOGORDO, NM 88310

ORANGE COUNTY HONDA
650 W. KATELLA AVENUE
ORANGE, CA 92867

R & S KAWASAKI
9601 LOMAS BLVD. NE
ALBUQUERQUE, NM 87112

THUNDERBIRD MOTORCYCLES
9709 W. 44TH AVENUE
WHEAT RIDGE, CO 80033

SANTA FE HARLEY-DAVIDSON
4360 RODEO ROAD
SANTA FE, NM 87508

CHAMPION MOTORSPORTS
2801 W. 2ND STREET
ROSWELL, NM 88201

BARNETT HARLEY-DAVIDSON
8272 GATEWAY BLVD E
EL PASO, TEXAS 79907

BARNETT'S LAS CRUCES
HARLEY-DAVIDSON
2600 LAKESIDE DR
LAS CRUCES, NM 88005

VIVA POWERSPORTS
1045 MAGRUDER ST
EL PASO, TX 79925

DHW HONDA
ATTN: CHRISTIE HARTIN
2350 WILLIAM D. TATE
GRAPEVINE, TX 76051

GLOBAL ENFORCEMENT MOTORS, INC.
ATTN: STEVE BEANDRY, FLEET MGR
11358 N. GOVERNMENT WAY
HAYDEN, ID 83835

MAX MOTORCYCLES,N.H.
ATTN: JOE WARNER, GENERAL MANAGER
209 LAFAYETTE BLVD
NORTH HAMPTON, NH 03862



DEPARTMENT HEAD'S AGENDA ITEM CHECK LIST



Primary User Department:

Secondary User Department:

Streets and Maintenance

I have verified the following:

Posting Language

The accuracy of the agenda posting language, including addresses and the correct District number.

Description

Discussion and action on the award of Solicitation No. 2018-870 Police Patrol Motorcycles to Global Enforcement Motors, Inc., for an initial award amount of \$883,005.30 (18 units). The award is to include an option to purchase additional quantities at the same unit price for the amount of \$883,005.30 (18 units) for a total award of \$1,766,010.60. The motorcycles are for Police Highway Traffic Enforcement and will replace existing units that have met their life expectancy.

Documentation

All electronic and hard copy documents (resolutions, ordinance, contracts, leases, agreements) with all required signatures are attached to the agenda submittal and delivered to the City Clerk's Office. This includes the department head's signature, the City Attorney's signature (if required) and the other party's signature (if required).

City Management Leadership

I have cleared this item for placement through my supervisor in the City Manager's Office

Please select name

Contacted

By Phone

Dionne Mack

In Person

By E-Mail

Date

Time

04/09/2018

Ted Marquez

Board / Commission Action

Not Applicable

Strategic Briefing Review

Date:

I presented the Power Point for this item at SBR on

Item was not required to be presented at SBR

Draft Agenda prepared 30 - 60 days in advance

The Power Point has been revised to reflect the feedback received at SBR.

Briefing Request

I or my staff member(s), have briefed the affected City Council members, specifically,

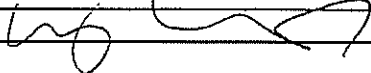
ALL	<input type="checkbox"/>	Date	<input type="text"/>	Time	Routine Item
Mayor Margo	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #1	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #2	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #3	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #4	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #5	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #6	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #7	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>
District #8	<input type="checkbox"/>	Date	<input type="text"/>	Time	<input type="text"/>

Source of Funding

There is available funding for this item in the proper account. The amount of the item and the funding source are correct.

Department Head Signature

Date:



4-5-18



Streets and Maintenance Department

Strategic Goal 6: Set the Standard for Sound Governance and Fiscal Management

2018-980 Police Patrol Motorcycles

April 17, 2018



"Delivering Outstanding Services"



Streets and Maintenance Department

2018-980 Police Patrol Motorcycles

Purpose of Procurement

- Purchase 18 2018 Yamaha FJR1300P Motorcycles with communication equipment and other items as specified in solicitation
- Will be used for highway traffic enforcement throughout the City
- Will replace 18 of the current fleet of 41 motorcycles that have met their life expectancy

****Purchased motorcycles due to the savings incurred on the procurement of the PD vehicles***

"Delivering Outstanding Services"



Streets and Maintenance Department

2018-980 Police Patrol Motorcycles

Current Motorcycles



11 - 2004 Harley Dyna Defender

10 – 2016 Yamaha's



20 - 2009 Kawasaki's



"Delivering Outstanding Services"



Streets and Maintenance Department

2018-980 Police Patrol Motorcycles

18 – 2018 Yamaha
Motorcycles



"Delivering Outstanding Services"



Streets and Maintenance Department

2018-980 Police Patrol Motorcycles

Contractor	Global Enforcement Motors
Initial Term	Through completion of build (120 days)
Option	Purchase 18 an additional units at the same unit price of \$49,055.5 for a total of \$883,005.30
Estimated Award	Initial award of \$883,005.30 for 18 units; Optional 18 units for \$883,005.30; total award \$1,766,010.60
Funding Source	FY 2017 CO's Police Vehicle Replacement Fund
Account No.	532-37010-580540-4741-PCP17VEH1

"Delivering Outstanding Services"



Streets and Maintenance Department

2018-980 Police Patrol Motorcycles

Questions & Comments

"Delivering Outstanding Services"