

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Streets & Maintenance  
**AGENDA DATE:** April 19, 2016

**CONTACT PERSON/PHONE:** Ted Marquez, P.E., Director, Streets & Maintenance Department, 212-7000  
Bruce D. Collins, Director of Purchasing & Strategic Sourcing, 212-1189

**DISTRICT (S) AFFECTED:** ALL

**STRATEGIC GOAL:** Strategic Goal #7 – Enhance and Sustain El Paso’s Infrastructure Network

**SUBJECT:**

The award of Solicitation No. 2016-547 Traffic Signal Cable to Wesco Distribution Inc. for an initial two (2) year term estimated award of \$107,620.00 with no option offered.

**BACKGROUND / DISCUSSION:**

Streets and Maintenance Department has reviewed solicitation 2016-547 Traffic Signal Cable and recommends the contract be awarded to Wesco Distribution Inc. The City’s Signal division currently utilizes the same specified cable to repair and/or construct citywide signalized intersections. Wesco Distribution Inc. was the lowest bidder for this solicitation.

**SELECTION SUMMARY:**

Solicitation was advertised on 02/16/2016 and 02/23/2016. The postcards were mailed out on 02/18/2016. The solicitation was posted on City website on 02/16/2016. The email (Purmail) notification was sent out on 02/18/2016. A total of sixteen (16) vendors were solicited, nine (9) local vendors were solicited. A total of four (4) bids were received, one (1) being a local vendor.

**PRIOR COUNCIL ACTION:**

Council previously awarded 2014-135Traffic Signal Cable on March 25, 2014.

**AMOUNT AND SOURCE OF FUNDING:**

1000-532-32020-P3252-532030 Public Access Maintenance and Repair

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **BIDS**) for the Council Meeting of **APRIL 19, 2016**.

**STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso's Infrastructure Network**

The award of Solicitation No. 2016-547 (Traffic Signal Cable) to Wesco Distribution Inc., for an initial two (2) year total estimated award of \$107,620.00.

Department:	Streets & Maintenance
Award to:	Wesco Distribution Inc. El Paso, TX
Item(s):	All
Initial Term:	2 years
Option to Extend:	None
Annual Estimated Award:	\$53,810.00
Total Estimated Award:	\$107,620.00 (2 years)
Account No.:	532 – 32020 – 532030 – 1000 – P3252
Funding Source:	Public Access Maintenance and Repair
District(s):	All

This is a Low bid, unit price contract.

The Purchasing & Strategic Sourcing and Streets & Maintenance Departments recommend award as indicated to Wesco Distribution Inc., the lowest responsive, responsible bidder.

The Purchasing & Strategic Sourcing Department is recommending Tiger Electric DBA Wildcat Electric Supply be deemed non-responsive due to failure to bid on all items.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*





**CITY OF EL PASO  
 BID TABULATION FORM**



Project Name: TRAFFIC SIGNAL CABLE  
 Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-547  
 Department: STREETS & MAINTENANCE

			COMADE, INC. SANTA ANA, CA			TIGER ELECTRIC DBA WILDCAT ELECTRIC SUPPLY SAN MARCOS, TX		
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED ANNUAL PRICE (Unit Price x Est. Annual Qty)	EXTENDED 2 YEAR TOTAL PRICE (Ext. Annual Price x 2)	UNIT PRICE	EXTENDED ANNUAL PRICE (Unit Price x Est. Annual Qty)	EXTENDED 2 YEAR TOTAL PRICE (Ext. Annual Price x 2)
6.	IMSA SPEC. 60-2 COMMUNICATION CABLE 5,000 FOOT SPOOLS	6 EACH	\$3,161.00	\$18,966.00	\$37,932.00 BIDDER'S PRICE \$18,966.00	NO BID	NO BID	NO BID
MANUFACTURER AND MODEL			STOCK ITEM, CONDUMEX					
7.	VIDEO COXIAL CABLE / POWER 5,000 FOOT SPOOLS	20 EACH	\$817.22	\$16,344.40	\$32,688.80 BIDDER'S PRICE \$16,344.40	\$1,050.00	\$21,000.00	\$42,000.00 BIDDER'S PRICE NO OPTION
MANUFACTURER AND MODEL			ADC #9912CADB					
TOTALS FOR ITEMS 1-7				\$69,067.72	\$138,135.44 BIDDER'S PRICE \$69,067.72		\$62,300.00	\$124,600.00 BIDDER'S PRICE 'NO BID'

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:           *Art Paul*           /s/

DATE:   3/17/16



## CITY OF EL PASO BID TABULATION FORM



**Project Name: TRAFFIC SIGNAL CABLE**  
**Bid Opening Date: MARCH 9, 2016**

**Solicitation #: 2016-547**  
**Department: STREETS & MAINTENANCE**

	<b>COMADE, INC.</b> <b>SANTA ANA, CA</b>	<b>TIGER ELECTRIC DBA WILDCAT</b> <b>ELECTRIC SUPPLY</b> <b>SAN MARCOS, TX</b>
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER'S PROMISED DELIVERY:</b> Within ___ consecutive calendar days		<b>30</b>
Within ___ hours or overnight after receipt of verbal order in cases of emergency.		<b>48</b>
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>		

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APPROVED BY: Art. Garcia  
151

DATE: 3/17/16



## CITY OF EL PASO BID TABULATION FORM



Project Name: TRAFFIC SIGNAL CABLE  
Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-547  
Department: STREETS & MAINTENANCE

			TW CABLE LLC FARMINGDALE, NY			WESCO DISTRIBUTION INC. EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED ANNUAL PRICE <small>(Unit Price x Est. Annual Qty)</small>	EXTENDED 2 YEAR TOTAL PRICE <small>(Ext. Annual Price x 2)</small>	UNIT PRICE	EXTENDED ANNUAL PRICE <small>(Unit Price x Est. Annual Qty)</small>	EXTENDED 2 YEAR TOTAL PRICE <small>(Ext. Annual Price x 2)</small>
1.	IMSA SPEC. 50-2 LEAD-IN (FEEDER) CABLE 5,000 FOOT SPOOLS	4 EACH	\$1,180.00	\$4,720.00	\$9,440.00	\$885.00	\$3,540.00	\$7,080.00 <small>BIDDER'S PRICE \$7,200.00</small>
	MANUFACTURER AND MODEL		FALCON WIRE 98021450-2			ADVANCE DIGITAL CABLE PART #8780		
2.	IMSA SPEC. 20-1 FIVE (5) CONDUCTOR SIGNAL CABLE 5,000 FOOT	4 EACH	\$1,925.00	\$7,700.00	\$15,400.00	\$1,345.00	\$5,380.00	\$10,760.00 <small>BIDDER'S PRICE \$10,976.00</small>
	MANUFACTURER AND MODEL		FALCON WIRE 980514X20-1			ADVANCE DIGITAL CABLE PART #8205		
3.	IMSA SPEC. 20-1 NINE (9) CONDUCTOR SIGNAL CABLE 5,000 FOOT	2 EACH	\$3,275.00	\$6,550.00	\$13,100.00	\$2,340.00	\$4,680.00	\$9,360.00 <small>BIDDER'S PRICE \$9,600.00</small>
	MANUFACTURER AND MODEL		FALCON WIRE 980914X20-1			ADVANCE DIGITAL CABLE PART #8209		
4.	IMSA SPEC. 20-1 TWELVE (12) CONDUCTOR SIGNAL CABLE 5,000 FOOT SPOOLS	2 EACH	\$4,410.00	\$8,820.00	\$17,640.00	\$633.00	\$1,266.00	\$2,532.00 <small>BIDDER'S PRICE \$2,580.00</small>
	MANUFACTURER AND MODEL		FALCON WIRE 981214X20-1			ADVANCE DIGITAL CABLE PART #8212		
5.	IMSA SPEC. 20-1 TWENTY-ONE (21) CONDUCTOR SIGNAL CABLE 5,000 FOOT SPOOLS	2 EACH	\$7,635.00	\$15,270.00	\$30,540.00	\$2,262.00	\$4,524.00	\$9,048.00 <small>BIDDER'S PRICE \$9,200.00</small>
	MANUFACTURER AND MODEL		FALCON WIRE 982114X20-1			ADVANCE DIGITAL CABLE PART #8221		

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APPROVED BY:                       
*Art Hall*

DATE:   3/17/16



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 BID TABULATION FORM**



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Solicitation #: 2016-547  
 Department: STREETS & MAINTENANCE

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6.	IMSA SPEC. 60-2 COMMUNICATION CABLE 5,000 FOOT SPOOLS	6 EACH	\$3,300.00	\$19,800.00 BIDDER'S PRICE \$16,500.00	\$39,600.00 BIDDER'S PRICE \$33,000.00	\$3,220.00	\$19,320.00	\$38,640.00 BIDDER'S PRICE \$39,428.00
	MANUFACTURER AND MODEL		FALCON WIRE 986P1960-2			FALCON WIRE 986P1960-2		
7.	VIDEO COXIAL CABLE / POWER 5,000 FOOT SPOOLS	20 EACH	\$1,400.00	\$28,000.00 BIDDER'S PRICE \$7,000.00	\$56,000.00 BIDDER'S PRICE \$14,000.00	\$755.00	\$15,100.00	\$30,200.00 BIDDER'S PRICE \$30,800.00
	MANUFACTURER AND MODEL		FALCON WIRE 342095182CWB			ADVANCE DIGITAL CABLE PART #9912CADB		
<b>TOTALS FOR ITEMS 1-7</b>				\$90,860.00 BIDDER'S PRICE \$66,560.00	\$181,720.00 BIDDER'S PRICE \$133,120.00		\$53,810.00	\$107,620.00 BIDDER'S PRICE \$109,784.00

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APPROVED BY: Aut. Head /sl

DATE: 3/17/16



AMERICAN WIRE GROUP  
1920 E. HALLANDALE BEACH BLVD  
SUITE PH 8  
HALLANDALE, FL 33009

APFELBAUM INDUSTRIAL INC.  
6006 N. MESA, STREET 510  
EL PASO, TX 79912

BORDER STATES ELECTRIC  
8101 LOCKHEED DRIVE  
EL PASO, TX 79925

CONSOLIDATED ELECTRICAL DIST.  
11500 ROJAS DRIVE # S  
EL PASO, TX 79936

DESERT ELECTRICAL SUPPLY INC.  
P. O. BOX 26302  
EL PASO, TX 79926

DW COLLINS INC. DBA AVX  
6600 MONTANA AVENUE SUITE Q  
EL PASO, TX 79925

GLOBE ELECTRIC CO., INC.  
10902 ROARK ROAD  
HOUSTON, TX 77099

KARISH INDUSTRIES  
ATTN: RICHARD JOHNSTON  
2294-B N. BATAVIA STREET  
ORANGE, CA 92865

PAIGE ELECTRIC CO.  
1160 SPRINGFIELD ROAD  
UNION, NJ 07083

POWER & TELEPHONE SUPPLY COMPANY  
2550 BROAD AVENUE  
MEMPHIS, TN 38112

REMEE  
P. O. BOX 488 468 KT17A  
FLORIDA, NY 10921

SUMMIT ELECTRIC SUPPLY  
7701 LOCKHEED DRIVE  
EL PASO, TX 79925

TRIANGLE ELECTRICAL SUPPLY  
3815 DURAZNO AVENUE  
EL PASO, TX 79905

TW CABLE LLC  
81 EXECUTIVE BLVD #2  
FARMINGDALE, NY 11735

VALUE COMMUNICATION PRODUCTS  
6800 COMMERCE AVENUE SUITE F  
EL PASO, TX 79915

WESCO DISTRIBUTION  
6510A GATEWAY EAST  
EL PASO, TX 79905