

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: International Bridges

AGENDA DATE: April 19, 2016

CONTACT PERSON/PHONE: Bruce D. Collins – Purchasing & Strategic Sourcing, Director (915) 212-1181
Mathew S. McElroy – International Bridges Department, Director (915) 533-7428

DISTRICT(S) AFFECTED: 6 and 8

STRATEGIC GOAL NO. 1: Create an Environment Conducive to Strong, Sustainable Economic Development

SUBJECT:

The International Bridges Department is requesting approval to award bid 2016-589 for Janitorial Services to Goodwill Industries of El Paso, Inc. Total estimated dollar amount of \$360,180 for three (3) years.

BACKGROUND / DISCUSSION:

On February 2nd, 2016, a Best Value procurement process, Solicitation number 2016-589, Janitorial Services – International Bridges, was released to provide Janitorial Services to the Paso Del Norte, Stanton Street and Zaragoza International Bridges, Administrative Offices and outdoor areas.

SELECTION SUMMARY:

Solicitation was advertised on February 2, 2016 and February 9, 2016. The solicitation was posted on City website on February 2, 2016. The email (Purmail) notification was sent out February 2, 2016. Total of fifty-three (53) vendors were solicited; forty-two (42) were local vendors. Three (3) bids were received; three (3) local vendors.

The Purchasing & Strategic Sourcing and Museum of Cultural Affairs Departments recommend that Ace Government Services, LLC be deemed non-responsible because they have been terminated for default.

COMPENSATION ANALYSIS

- Employee Hourly Rate: \$ 7.60
- Bill rate: \$ 12.50
- Bill Rate, if increased to \$10/hr: \$ 14.90
- Annual Increase: \$ 22,980.00
- Initial Term of the Contract Increase: \$ 68,970.00

PROTEST

There was no protest received for this requirement.

PRIOR COUNCIL ACTION:

February 25, 2014, Solicitation 2011-185; Council approved and authorized to exercise its option to extend two (2) year contract with CCBS building Services; total estimated dollar amount of \$138,541.20 for two (2) years.

AMOUNT AND SOURCE OF FUNDING:

Department: International Bridges
Amount: \$360,180; three (3) years
Fund Source: International Bridges Operations
Account: 522120-564-3300-64830 to 64860-P6401 to P6410

BOARD / COMMISSION ACTION: N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Mathew McElroy, International Bridges Department, Director

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

CITY CLERK DEPT.

2016 APR 14 PM 12:20

*****POSTING LANGUAGE BELOW*****

Please place the following item on the REGULAR agenda for the Council Meeting of April 19, 2016.

Strategic Goal #1: Create an Environment Conducive to Strong, Sustainable Economic Development

Discussion and action on the award of Solicitation No. 2016-589 (Janitorial Services – International Bridges) to Goodwill Industries of El Paso, Inc. for an initial (3) year term estimated amount of \$360,180.00. The award is to include a (2) year option amount of \$240,120.00 for a total (5) year award of \$600,300.00.

Department: International Bridges
Vendor: Goodwill Industries of El Paso, Inc.
El Paso, Texas
Item(s): All
Option to Extend: 2 years
Annual Estimated Amount: \$120,060.00
Initial Term Estimated Award: \$360,180.00 (3 years)
Total Estimated Award: \$600,300.00 (5 years)
Account No.: 522120-564-3300-64830 to 64860-P6401 to P6410
Funding Source: International Bridges Operations

District(s): 6 & 8

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and International Bridges Departments recommend that the contract be awarded to Goodwill Industries of El Paso, Inc., the vendor offering the best value bid.

The Purchasing & Strategic Sourcing and International Bridge Departments recommend that Ace Government Services, LLC be deemed non-responsible because they have been terminated for default.

*****ADDITIONAL INFO BELOW*****

COMMITTEE SCORE SHEET

BID NO.: 2015 - 589
BID TITLE: JANITORIAL SERVICES
 International Bridges

	ACE Government Services, LLC El Paso, TX	Goodwill Industries of El Paso, Inc. El Paso, TX	Janinsky Internatioanl Inc. El Paso, TX		
Cost (# points/percent max) 65	\$387,115.20 60.48	\$360,180.00 65.00	\$563,580.00 41.54		
Reputation & Quality of the Bidder's Services (References) (# points/percent max) 20	16.00	0.00	10.67		
Medical Insurance (# points/percent max) 10	2.00	2.00	0.00		
Past Performance 5	5.00	1.67	0.00		
GRAND TOTAL 100 (100 points/percent max)	83.48	68.67	52.21		



CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES
Bid Opening Date: MARCH 2, 2016

Solicitation #: 2016-589
Department: INTERNATIONAL BRIDGES

		ACE GOVERNMENT SERVICES LLC EL PASO, TX			GOODWILL INDUSTRIES OF EL PASO, INC. EL PASO, TX			JAKINSKY INTERNATIONAL INC. EL PASO, TX		
ITEM NO.	LOCATION	MONTHLY AMOUNT <small>(Calculation Taken from Part 3)</small>	ESTIMATED ANNUAL AMOUNT <small>(Monthly Amt X 12)</small>	3 YEAR TOTAL <small>(Estimated Annual Amount x 3 years)</small>	MONTHLY AMOUNT <small>(Calculation Taken from Part 3)</small>	ESTIMATED ANNUAL AMOUNT <small>(Monthly Amt X 12)</small>	3 YEAR TOTAL <small>(Estimated Annual Amount x 3 years)</small>	MONTHLY AMOUNT <small>(Calculation Taken from Part 3)</small>	ESTIMATED ANNUAL AMOUNT <small>(Monthly Amt X 12)</small>	3 YEAR TOTAL <small>(Estimated Annual Amount x 3 years)</small>
1.	PASO DEL NORTE INTERNATIONAL BRIDGE	\$3,105.90	\$37,270.80	\$111,812.40	\$3,045.00	\$36,540.00	\$109,620.00	\$7,308.00	\$87,696.00	\$263,088.00
2.	STANTON INTERNATIONAL BRIDGE	\$4,541.40	\$54,496.80	\$163,490.40	\$3,915.00	\$46,980.00	\$140,940.00	\$4,693.00	\$56,316.00	\$168,948.00
3.	ZARAGOZA INTERNATIONAL BRIDGE	\$3,105.90	\$37,270.80	\$111,812.40	\$3,045.00	\$36,540.00	\$109,620.00	\$3,654.00	\$43,848.00	\$131,544.00 BIDDER'S PRICE \$131,574.00
GRAND TOTAL ITEMS 1 THRU 3		Three Year Total		\$387,115.20	Three Year Total		\$360,180.00	Three Year Total		\$563,580.00 BIDDER'S PRICE \$563,610.00
<p><u>OPTION TO EXTEND TO EXTEND TERM OF AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>										
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.		<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>		
NO OPTION OFFERED.		<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>		
PAYMENT TERMS:		2% - 10 DAYS NET - 30 DAYS			2% - 20 DAYS			2% - 10 DAYS 1% - 20 DAYS 0% - 30 DAYS		
BIDS SOLICITED: 53		LOCAL BIDS SOLICITED: 42		BIDS RECEIVED: 3	LOCAL BIDS RECEIVED: 3		NO BID: 0			

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3-17-16

A-ONE JANITORIAL
6303 AIRPORT ROAD
EL PASO, TX 79925
915-771-6818

ADEFTO BUILDING & GROUND SVS.
7740 MUSTANG AVENUE
EL PASO, TX 79915

AJ MAINTENANCE SERVICE
8057 BOWEN ROAD
EL PASO, TX 79915-4701

AALCON JANITORIAL SERVICES
2613 WHEELING AVE
EL PASO, TX 79930
915-256-2551

ABM JANITORIAL SERVICES
5959 GATEWAY BLVD W
EL PASO, TX 79925
915-843-2194

ACME-WESTERN JANITORIAL SERVICE
INC.
2124 MONTANA AVE
EL PASO, TX 79903
915-533-7107

ASEO INC.
7235 N. LOOP DR.
EL PASO, TX 79915
915-772-6776

BROOK VALLEY INV. INC.
PO BOX 316
MERRICK, NY 11566

DJ'S JANITORIAL SERVICES
P. O. BOX 370305
EL PASO, TX 79937-0305

CCBS BUILDING SERVICE
6940 VILLA HERMOSA DR.
EL PASO, TX 79912
915-849-7111

CAREFREE JANITORIAL SERVICE
12264 CHISHOLM PASS DRIVE
EL PASO, TX 79936
915-790-2228

C & L JANITORIAL SERVICES
1207 N GRAMA STREET
EL PASO, TX 79903

CLEOLA SWEED
12808 TIERRA AVALA
EL PASO, TX 79938

CTJ MAINTENANCE
3601 CONFLANS
IRVING, TX 75061

CMC & MAINTENANCE, INC.
4 UNION STREET SUITE 24
BANGOR, ME 04401

HB MANAGEMENT GROUP
ATTN: KEVIN STAYART
7100 BROADWAY, SUITE 6-L
DENVER, CO 80221

D & D PROFESSIONAL SERVICES
9908 BERMUDA AVE
EL PASO, TX 79925
915-593-6605

REAL CLEAN / RCI
ATTN: KELLI KEENE
523 GARRISON AVE SUITE 900
FORT SMITH, AR 72901

EXECUTIVE MAINTENANCE
ATTN: LUIS HERNANDEZ
4305 LOMA DE ORO
EL PASO, TX 79934

D&A BUILDING SERVICES, INC.
321 GEORGIA AVENUE
LONGWOOD, FL 32750

EXCELLENT JANITORIAL
5004 GRECO COURT
EL PASO, TX 79924-2221

J B JANITORIAL SERVICES
3120 GATEWAY EAST
EL PASO, TX 79905

G AND L JANITORIAL SERVICE
2036 THUNDER RIDGE DR.
EL PASO, TX 79938
915-855-7702

JO CARES JANITORIAL & MAID SERVICES
1833 PUEBLO NUEVO CIR.
EL PASO, TX 79936
915-857-1174

L & J CLEANING SERVICE
2904 SAN DIEGO
P.O. BOX 3461
EL PASO, TX 79930
915-345-4007

KUANTUM SERVICE COMPANY
2110 WYOMING
EL PASO, TX 79903
915-533-3200

LUCY'S CLEANING SERVICES
304 GRAPHITE
EL PASO, TX 79932

MAIDS OF AMERICA
4625 ALABAMA ST.
EL PASO, TX 79930
915-564-5533

MAHEIR JANITORIAL SERVICES
12156 YVONNE RICHARDSON AVENUE
EL PASO, TX 79936

MODERN ENTERPRISES
10209 SUGARBERRY DR.
EL PASO, TX 79925

MARTINEZ JANITORIAL SERVICES
3121 TIERRA RIO ROAD
EL PASO, TX 79938-4483

MONARCH BUILDING SERVICES
1001 PENDALE RD.
EL PASO, TX 79907
915-594-7642

MIGHTY CLEAN
11572 BOB MITCHELL DR.
EL PASO, TX 79936
915-252-3360

NATIONAL JANITORIAL SERVICE & SUPPLY
1122 TEXAS AVE
EL PASO, TX 79901
915-532-4200

PM JANITORIAL SERVICES
10413 VALLE FERTIL
SOCORRO, TX 79927

PEREDA'S CLEANING & MAINTENANCE
10316 COMMODORE STREET
EL PASO, TX 79924

P & S JANITORIAL SERVICES
12158 VALLEY QUAIL
EL PASO, TX 79936

PJS OF EL PASO, INC.
2110 WYOMING AVE
EL PASO, TX 79903
915-533-9797

FEDERAL JANITORIAL
14122 W MCDOWELL RD STE. 100
GOODYEAR, AZ 85395

PROFESSIONAL JANITORIAL SVCS
2110 WYOMING AVENUE
EL PASO, TX 79903
915-533-9797

KEEPCLEAN MANAGEMENT INC.
494 BRIDGEPORT AVE. SUITE 180
SHELTON, CT 06484

STAR-CLEAN
8120 ROGERS
EL PASO, TX 79907

SOTELO JANITORIAL SERVICES
5665 BETHVIEW
EL PASO, TX 79932

SPARKLE PROFESSIONAL JANITORIAL SERVICE
3901 FLAMINGO
EL PASO, TX 79902
915-532-5485

S&R JANITORIAL SERVICE
707 URANIO PL.
EL PASO, TX 79928
915-852-1894

SUN CITY CLEANING
4421 TITANIC AVE
EL PASO, TX 79904
915-751-3780

SUPERIOR BUILDING SERVICES
15565 WRIGHT BROTHERS
ADDISON, TX 75001

THE EAGLE JANITORIAL SERVICES
2919 AURORA AVENUE
EL PASO, TX 79930
915-566-2623

TEXAS-UBS, INC.
15700 EXPORT PLAZA DR. # G
HOUSTON, TX 77032
281-987-7500

TRDI INCORPORATED
11450 ROJAS DR STE D12
EL PASO, TX 79936

WESTERN JANITORIAL SERVICE INC.
2124 MONTANA
EL PASO, TX 79903

WORLD TECHNICAL SERVICE, INC.
1603 SOUTH W.W. WHITE ROAD
P.O. BOX 200550
SAN ANTONIO, TX 78220
210-333-1514

Y & C JANITORIAL SERVICES
3021 E. MISSOURI
EL PASO, TX 79903