

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Police Department

AGENDA DATE: April 19, 2016

CONTACT PERSON/PHONE: Assistant Chief Michelle Gardner, 212-4306
Bruce D. Collins, Director of Purchasing and Strategic Sourcing, 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO.2: Set the Standard for a Safe and Secure City

SUBJECT:

Request the award of Solicitation No. 2016-513 Lease of Unmarked Police Vehicles to Acme Auto Leasing LLC. for an initial three (3) year term estimated award of \$7,966,800. The award is to include a two (2) year optional amount of \$5,311,200 for a total five (5) year award of \$13,278,000.

BACKGROUND / DISCUSSION:

The El Paso Police Department is requesting to lease unmarked vehicles for undercover operations. These expenses will be covered by federal grant funds, state grant funds, and confiscated funds.

SELECTION SUMMARY:

Solicitation was advertised on 12/15/15. Amendments were made on 12/17/15 and 1/7/16 with a bid due date of 1/13/16. A total of fourteen (14) bidders with twelve (12) local vendors were solicited and two (2) bids were received, both non-local.

PROTEST

There was no protest received for this requirement.

Protest received.

PRIOR COUNCIL ACTION:

City Council approved the award of Contract No. 2015-516 Lease of Unmarked Vehicles to Enterprise Holdings, Inc. dba EAN Holdings on December 22, 2015.

AMOUNT AND SOURCE OF FUNDING:

The total contract amount of the initial three (3) year period is \$7,966,800. The Contract is currently funded by the High Intensity Drug Trafficking Area (HIDTA) Grant, Theft Prevention Authority (ABTPA) Grant, and Confiscated Funds.

HIDTA Grant Funding collectively not to exceed \$3,983,400 for the three (3) year period:

Account No.:	321-21240-524080-2710-GF15W07A55
Funding Source:	HIDTA Source City- Vehicles-Leases
Account No.:	321-21240-524080-2710-GF15W07A56
Funding Source:	HIDTA Intel- Vehicles-Leases
Account No.:	321-21240-524080-2710-GF15W07A60
Funding Source:	HIDTA Transportation- Vehicles-Leases

ABTPA Grant Funding not to exceed \$2,390,040 for the three (3) year period:

Account No.: 321-21210-524080-2680-GS0710200

Funding Source: ABTPA- Vehicles-Leases

Confiscated Funds not to exceed \$1,593,360 for the three (3) year period:

Account No.: 321-21270-524080-4343-P5002330

Funding Source: Confiscated Funds- Vehicles-Leases

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

by *Michelle M Gardner*

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **April 19, 2016**.

STRATEGIC GOAL: NO. 2 – Set the Standard for a Safe and Secure City

Discussion and action on the award of Solicitation No. 2016-513 Lease of Unmarked Police Vehicles to Acme Auto Leasing, LLC ., for an initial term estimated award of \$7,966,800. The award is to include a two (2) year optional amount of \$5,311,200 for a total five (5) year award of \$13,278,000.

Department:	Police
Award to:	Acme Auto Leasing, LLC North Haven, CT
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$2,655,600
Initial Term Estimated Award:	\$7,966,800 (3 years)
Total Estimated Award:	\$13,278,000 (5 years)
Account No.:	321-21240-524080-2710-GF15W07A55 321-21240-524080-2710-GF15W07A56 321-21240-524080-2710-GF15W07A60 321-21210-524080-2680-GS0710200 321-21210-524080-4343-P5002330
Funding Source:	HIDTA Source City-Vehicles- Leases HIDTA Intel-Vehicles- Leases HIDTA Transportation-Vehicles- Leases ABTPA-Vehicles- Leases Confiscated Funds-Vehicles-Leases
District(s):	All

This is a Best Value, unit type contract.

The Purchasing & Strategic Sourcing Department and the Police Department recommend award as indicated to Acme Auto Leasing, LLC, the bidder offering the best value bid.

In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

*******ADDITIONAL INFO BELOW*******

COMMITTEE SCORE SHEET

Best Value

SOLICITATION TITLE: LEASE OF UNMARKED POLICE VEHICLES

SOLICITATION NO: 2016-513

EVALUATION CRITERIA		ACME AUTO LEASING LLC NORTH HAVEN, CT	EAN HOLDINGS, LLC ALBUQUERQUE, NM
	Max Points		
Proposal Cost 60 (# points max)	60	\$ 7,966,800.00 60.00	\$ 8,771,400.00 54.50
Reputation & Quality of the Bidder's Service 15 (# points max)	15	14.67 14.67	5.00 5.00
Past Performance 15 (# points max)	15	15.00 15.00	14.00 14.00
Hours of Operation 10 (# points max)	10	30.00 10.00	15.00 5.00
GRAND TOTAL	100	99.67	78.50
(Maximum 100 points)			



CITY OF EL PASO BID TABULATION FORM



Project Name: LEASE OF UNMARKED POLICE VEHICLES
Bid Opening Date: JANUARY 13, 2016

Solicitation #: 2016-513
Department: EL PASO POLICE

				ACME AUTO LEASING LLC NORTH HAVEN, CT		EAN HOLDINGS, LLC ALBUQUERQUE, NM	
GROUP I - AUTOMOBILES							
ITEM NO.	DESCRIPTION	ANNUAL QUANTITY		MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)	MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)
		MIN (A)	MAX (B)				
1.	INTERMEDIATE (MID-SIZE) SEDAN, 2 DOOR	15	30	\$650.00	\$19,500.00	\$649.00	\$19,470.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
2.	INTERMEDIATE (MID-SIZE) SEDAN, 4 DOOR	15	30	\$650.00	\$19,500.00	\$649.00	\$19,470.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
3.	FULL SIZE SEDAN, 4 DOOR	15	30	\$685.00	\$20,550.00	\$649.00	\$19,470.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
TOTAL GROUP (I) - Automobiles, (Items 1-3)					\$59,550.00		\$58,410.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract

APPROVED BY: _____/s/_____

DATE: _____ 3/2/16 _____



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: LEASE OF UNMARKED POLICE VEHICLES
 Bid Opening Date: JANUARY 13, 2016

Solicitation #: 2016-513
 Department: EL PASO POLICE

				ACME AUTO LEASING LLC NORTH HAVEN, CT		EAN HOLDINGS, LLC ALBUQUERQUE, NM	
GROUP II - TRUCKS							
ITEM NO.	DESCRIPTION	ANNUAL QUANTITY		MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)	MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)
		MIN (A)	MAX (B)				
1.	FULL-SIZE PICK UP, 2 WD, EXTENDED CAB	25	30	\$750.00	\$22,500.00	\$805.00	\$24,150.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
2.	FULL SIZE PICK UP, 2 WD, 4 DR CREW CAB	25	30	\$750.00	\$22,500.00	\$805.00	\$24,150.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
3.	FULL SIZE PICK UP, 4 WD, EXTENDED CAB	15	30	\$750.00	\$22,500.00	\$805.00	\$24,150.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
4.	FULL-SIZE PICK UP, 4 WD, 4 DR CREW CAB	25	30	\$750.00	\$22,500.00	\$805.00	\$24,150.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
TOTAL GROUP (II) - Trucks, (Items 1-4)					\$90,000.00		\$96,600.00

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DATE: _____3/2/16_____



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Department: EL PASO POLICE

				ACME AUTO LEASING LLC NORTH HAVEN, CT			EAN HOLDINGS, LLC ALBUQUERQUE, NM
GROUP III - VANS							
ITEM NO.	DESCRIPTION	ANNUAL QUANTITY		MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)	MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)
		MIN (A)	MAX (B)				
1.	PASSENGER MINI VAN	5	10	\$750.00	\$7,500.00	\$740.00	\$7,400.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
2.	FULL-SIZE PASSENGER VAN	5	10	\$850.00	\$8,500.00	\$1,705.00	\$17,050.00
YEAR / MAKE / MODEL				SEE ATTACHED		SEE ATTACHED LIST	
TOTAL GROUP (III) - Vans					\$16,000.00		\$24,450.00

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Solicitation #: 2016-513
Department: EL PASO POLICE

				ACME AUTO LEASING LLC NORTH HAVEN, CT		EAN HOLDINGS, LLC ALBUQUERQUE, NM	
GROUP IV, SPECIAL PURPOSE VEHICLES - AUTOMOBILES							
ITEM NO.	DESCRIPTION	ANNUAL QUANTITY		MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)	MONTHLY UNIT (C)	TOTAL PRICE (B) x (C) = (D)
		MIN (A)	MAX (B)				
1.	MID-SIZE SPORT UTILITY VEHICLE, 2 WD	10	15	\$750.00	\$11,250.00	\$795.00	\$11,925.00
YEAR / MAKE / MODEL				SEE ATTACHED LIST			
2.	MID-SIZE SPORT UTILITY VEHICLE, 4 WD	10	15	\$750.00	\$11,250.00	\$795.00	\$11,925.00
YEAR / MAKE / MODEL				SEE ATTACHED LIST			
3.	FULL-SIZE SPORT UTILITY VEHICLE, 2 WD	10	15	\$1,050.00	\$15,750.00	\$1,250.00	\$18,750.00
YEAR / MAKE / MODEL				SEE ATTACHED LIST			
4.	FULL-SIZE SPORT UTILITY VEHICLE, 4 WD	10	15	\$1,050.00	\$15,750.00	\$1,250.00	\$18,750.00
YEAR / MAKE / MODEL				SEE ATTACHED LIST			
TOTAL GROUP (IV) - Special Purpose Vehicles, (Items 1-4)					\$54,000.00		\$61,350.00

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		ACME AUTO LEASING LLC NORTH HAVEN, CT	EAN HOLDINGS, LLC ALBUQUERQUE, NM
GROUP V, OPTIONAL EQUIPMENT			
ITEM NO.	DESCRIPTION	ONE TIME CHARGE	ONE TIME CHARGE
1.	FULL TINT	\$150.00	\$175.00 each
2.	CUSTOM TRAILER HITCH	\$250.00	\$245.00 each
3.	INSTALLATION OF ALARM	\$250.00	\$250.00 each
4.	BED TOOLBOX FOR PICK-UPS	\$300.00	\$325.00 each
5.	BED LID FOR PICK-UPS	\$800.00	\$850.00 each
TOTAL GROUP (V) - OPTIONAL EQUIPMENT, (ITEMS 1-5)		\$1,750.00	\$1,845.00 per each unit
GRAND TOTAL - GROUPS (I - V)		\$221,300.00 <small>BIDDER'S PRICE \$221,250.00</small>	\$242,655.00

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		ACME AUTO LEASING LLC NORTH HAVEN, CT	EAN HOLDINGS, LLC ALBUQUERQUE, NM
MISCELLANEOUS			
ITEM NO.	DESCRIPTION	PER UNIT IN GROUPS (1 - 5)	PER UNIT IN GROUPS (1 - 5)
1.	PRO-RATE FORMULA TO BE UTILIZED IN THE EVENT A VEHICLE IS USED FOR A PARTIAL MONTH (See part 3.3 page 24, Pro-Rate Formula)	MONTHLY PAYMENT / 30 DAYS = RATE	THE MONTHLY RATE DIVIDED BY 30. THEN THAT TIMES THE NUMBER OF DAYS

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	ACME AUTO LEASING LLC NORTH HAVEN, CT	EAN HOLDINGS, LLC ALBUQUERQUE, NM
<p><u>OPTION TO EXTEND TO EXTEND TERM OF AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<p>PAYMENT TERMS:</p>	0% - 10 DAYS 0% - 20 DAYS 0% - 30 DAYS	NET - 30 DAYS
<p>BIDDER'S PROMISED DELIVERY:</p> <p>Within ___ consecutive calendar days</p>	5 <small>*or 14 days provided on dealer availability of choice</small>	3
<p>Within ___ hours or overnight after receipt of verbal order in cases of emergency.</p>	8	36
<p><small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small></p>		
<p>BIDS SOLICITED: 14 LOCAL BIDS SOLICITED: 12 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 0 NO BID: 0</p>		

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APPROVED BY: _____/s/ _____

DATE: _____3/2/16_____

AVIS RENT-A-CAR
6500 CONVAIR ROAD
EL PASO, TX 79925

STORY LEASING CO.
6555 MONTANA AVENUE
EL PASO, TX 79925

HERTZ RENT-A-CAR
6510 CONVAIR ROAD
EL PASO, TX 79925

~~ENTERPRISE LEASING
ATTN: JENNIFER JENNINGS
8070 GATEWAY EAST
EL PASO, TX 79907~~

MACK MASSEY
950 CROCKETT STREET
EL PASO, TX 79922

NATIONAL CAR RENTAL
6500 CONVAIR ROAD
EL PASO, TX 79907

HERTZ LOCAL EDITION
ATTN: VICTOR NAVARETTE
6590 MONTANA, AVENUE SUITE F
EL PASO, TX 79925

THRIFTY CAR RENTAL
6413 LOS ROBLES DRIVE
EL PASO, TX 79912-2921

ENTERPRISE LEASING CO. WEST
4740 PANAMERICAN FREEWAY
ALBUQUERQUE, NM 87109

ALAMO RENT A CAR
5505 ROBERT ALVA AVE
EL PASO, TX 79905

AFFORDABLE RENT A CAR
8119 ALAMEDA AVE
EL PASO, TX 79915

BUDGET RENT A CAR
6510 DEHAVILLAND DR.
EL PASO, TX 79925

DOLLAR RENT A CAR
6701 CONVAIR DR.
EL PASO, TX 79925

STORY LEASING CO.
6555 MONTANA AVENUE
EL PASO, TX 79925

CAPPS VAN AND TRUCK RENTAL
ATTN: KEN MAWHEE
VICE PRESIDENT
8555 JOHN CARPENTER FRWY.
DALLAS, TEXAS 75247
OFFICE 972 499-6008