

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Streets and Maintenance

AGENDA DATE: April 19, 2016

CONTACT PERSON/PHONE: Ted Marquez, Streets and Maintenance Director, (915) 212-7000
Ellen Smyth, Environmental Services Director, (915) 212-6060
Bruce D. Collins, Purchasing & Strategic Sourcing Director, (915) 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 6) Set the Standard for Sound Governance and Fiscal Management

SUBJECT:

The Streets and Maintenance Department recommends the award of solicitation 2016-580 Animal Transport Vehicles to Casa Ford, Inc. for the purchase of eight (8) F-250, ¾ Ton Extended Cab Animal Transport Vehicles. Each vehicle has a base price of \$64,254.10 and will include the following:

- Power Locks - \$808.00 per vehicle
- Cruise Control/Tilt Wheel - \$212.00 per vehicle
- Secure Idle - \$225.00 per vehicle
- 4WD - \$2,611.00 per vehicle
- Communications Package - \$8,115 per vehicle

\$11,971.00 for a final price of \$76,225.10 per vehicle for a grand total of \$609,800.80.

BACKGROUND / DISCUSSION:

The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replaces them with vehicles that operate more efficiently and at a lower cost to the city. Local business is being supported.

SELECTION SUMMARY:

Solicitation was advertised on 2/16/2016 and 2/23/2016. The postcards were mailed out on 2/18/2016. The solicitation was posted on the City Website on 2/16/2016. The email (Purmail) notification was sent out on 2/18/2016. A total of twenty-three (23) Bids were solicited with seventeen (17) of those being local. Two (2) bids were received.

PROTEST

There was no protest received for this requirement.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2010-249 on September 14, 2010, Item 9A.

AMOUNT AND SOURCE OF FUNDING:

Department: Environmental Services
Total Estimated Award: \$609,800.80
Funds Available: Dept: 334 Div: 34030 Acct: 580540 Fund: 3150 Program: P3440 Project: PESD00160
Funds Source: Capital - Cars_Pickups_Vans

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Ted Marquez, Streets and Maintenance Director

Ellen Smyth, Environmental Services Director

**COUNCIL PROJECT FORM
(ONE-TIME BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the REGULAR agenda for the Council Meeting of April 19, 2016.

STRATEGIC GOAL: NO.6 Set the Standards for Sound Governance and Fiscal Management

Discussion and action on the award of Solicitation No. 2016-580 (Animal Transport Vehicles) to Casa Ford Inc. for a total award of \$609,800.80 (8 units). The award is to include an option to purchase additional quantities at the same unit price for the amount of \$609,800.80 (8 additional units) for a total award of \$1,219,601.60.

Department:	Streets & Maintenance
Award to:	Casa Ford Inc. El Paso, Tx
Item(s):	All
Option:	To purchase 100% at the same unit price if exercised within 180 days from date of award
Unit Amount:	\$76,225.10 (per unit with options)
Initial Award:	\$609,800.80 (8 units with options)
Total Award:	\$1,219,601.60 (include option to purchase additional units)
Account No.:	334-34030-580540-3150-P3440-PESD00160
Funding Source:	Capital – Cars_Pickups_Vans
District(s):	All

This is a Best Value, unit price contract.

The Purchasing & Strategic Sourcing Department and Streets & Maintenance recommend award as indicated to Casa Ford Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed

*******ADDITIONAL INFO BELOW*******

COMMITTEE SCORE SHEET

SOLICITATION NO. 2016-580
 SOLICITATION TITLE: ANIMAL TRANSPORT VEHICLES
 STREETS & MAINTENANCE DEPARTMENT

		CASA FORD, INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX
Cost (# points/percent max) 60 (As submitted on Solicitation)		\$609,800.80 56.60	\$575,272.00 60.00
Reputation & Quality of the Bidder's Service (# points/percent max) 10		2.99	3.17
Guaranteed Delivery Date (# points/percent max) 10		8.00	4.00
Bidder's Operational Information (# points/percent max) 10 1. Does bidder have a maintenance /service facility locally (within the Municipal City Limits of El Paso, Texas)? (5 points) 2. How many total hours is the local Shop open for repairs per week? (5 points)		10.00	10.00
Staff Experience (# points/percent max) 5		5.00	5.00
Past Performance (# points/percent max) 5		5.00	1.67
GRAND TOTAL (100 points/percent max) 100 POINTS		87.59	83.84



**CITY OF EL PASO
 BID TABULATION FORM**



Project Name: ANIMAL TRANSPORT VEHICLES
 Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-580
 Department: STREETS & MAINTENANCE

ITEM NO.	DESCRIPTION OF ITEM	QUANTITY	CASA FORD INC. EL PASO, TX		DICK POE DODGE EL PASO, TX		UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
			UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)		
1.	¾ TON EXTENDED CAB ANIMAL TRANSPORT VEHICLE (UNIT PRICE MUST INCLUDE ALL SHIPPING/HANDLING & DELIVERY CHARGES)	8 EACH	\$64,254.10	\$514,032.80	\$38,879.00	\$311,032.00		\$0.00
	MANUFACTURER / MODEL		FORD F250 X2B		RAM DJ7L91			
2.	POWER WINDOWS (PER VEHICLE)	8 EACH	INCLUDED W/LOCKS	INCLUDED W/LOCKS	N/C	N/C		\$0.00
3.	POWER LOCKS (PER VEHICLE)	8 EACH	\$808.00	\$6,464.00	N/C	N/C		\$0.00
4.	CRUISE CONTROL/TILT WHEEL (PER VEHICLE)	8 EACH	\$212.00	\$1,696.00	N/C	N/C		\$0.00
5.	SECURE IDLE	8 EACH	\$225.00	\$1,800.00	N/C	N/C		\$0.00
6.	4WD (PER VEHICLE)	8 EACH	\$2,611.00	\$20,888.00	N/C	N/C		\$0.00
7.	HITCH (PER VEHICLE)	8 EACH	STD	STD	N/C	N/C		\$0.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
 The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Art Jones*
 DATE: 3/17/2016 LP



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: ANIMAL TRANSPORT VEHICLES
Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-580
Department: STREETS & MAINTENANCE

			CASA FORD INC. EL PASO, TX		DICK POE DODGE EL PASO, TX			
ITEM NO.	DESCRIPTION OF ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
8.	TOWING PACKAGE W/7 PIN ELECTRICAL (PER VEHICLE)	8 EACH	STD	STD	N/C	N/C		\$0.00
9.	COMMUNICATIONS PACKAGE, COMPLETE AND INSTALLED SEE DETAILED SPECIFICATIONS, ITEM 9 (B), PAGES 23 AND 23-R1 (PER VEHICLE)	8 EACH	\$8,115.00	\$64,920.00	\$33,030.00	\$264,240.00		\$0.00
TOTAL COST FOR ITEMS 1 - 9					\$609,800.80		\$575,272.00	\$0.00

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APPROVED BY: *Art Penner*
DATE: 3/17/2016



CITY OF EL PASO BID TABULATION FORM



Project Name: ANIMAL TRANSPORT VEHICLES
Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-580
Department: STREETS & MAINTENANCE

	CASA FORD INC. EL PASO, TX	DICK POE DODGE EL PASO, TX	
<p><u>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>			
<p>A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<p>B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<p>C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<p>D. NO OPTION OFFERED</p>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p>PAYMENT TERMS:</p>	<p>NET - 30 DAYS</p>	<p>NET - 30 DAYS</p>	
<p>BIDS SOLICITED: 23 LOCAL BIDS SOLICITED: 17 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 2 NO BIDS: 0</p>			

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Art [Signature]*
/s/

DATE: 3/17/16

DICK POE CHRYSLER
6501 MONTANA AVENUE
EL PASO, TX 79925

DICK POE DEALERSHIPS
1363 AIRWAY BLVD.
EL PASO, TX 79925

MIDWAY CHEVROLET
5915 MONTANA AVENUE
EL PASO, TX 79925

SUNLAND PARK
PONTIAC BUICK GMC
955 CROCKETT WAY
EL PASO, TX 79922

MISSION CHEVROLET
1316 GEORGE DIETER
EL PASO, TX 79936

SHAMLALEY FORD
11301 GATEWAY BLVD. W
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP
7230 VISCOUNT BLVD.
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP
ATTN: MIKE RUFFIN
5625 S. DESERT
EL PASO, TX 79932

CASA FORD
ATTN: HEATHER HINOJOS
5815 MONTANA AVENUE
EL PASO, TX 79925

MACK MASSEY MOTORS
950 CROCKETT STREET
EL PASO, TX 79922

BRAVO CHEVROLET
CADILLAC HUMMER
6555 MONTANA AVENUE
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK
6800 MONTANA AVENUE
EL PASO, TX 79925

DRIVEWAY DODGE
8434 GATEWAY BLVD. E
EL PASO, TX 79907

EL PASO HONDA
1490 LEE TREVINO
EL PASO, TX 79936

EXPRESSWAY FORD
5550 N. DESERT BLVD.
EL PASO, TX 79912

ASMAR TRUCK EQUIPMENT
7713 ALAMEDA AVENUE
EL PASO, TX 79915

ENTERPRISE RENT-A-CAR
ATTN: JENNIFER JENNINGS
4115 N. MESA
EL PASO, TX 79902

FABCO INDUSTRIES INC.
8406 SPRAGUE ROAD
ODESSA, TX 79764

JACK KEY MOTORS
1840 N. MAIN
LAS CRUCES, NM 88001

BRAVO CHEVROLET
1601 S. MAIN ST.
LAS CRUCES, NM 88005

SISBARRO BUICK, PONTIAC
425 W. BOUTZ ROAD
LAS CRUCES, NM 88005

BORMAN MOTOR COMPANY
470 W. BOUTZ
LAS CRUCES, NM 88005

VISION FORD LINCOLN-MERCURY
1500 S. WHITE SANDS BLVD.
ALAMOGORDO, NM 88310