

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Streets & Maintenance

AGENDA DATE: April 19, 2016

CONTACT PERSON/PHONE: Ted Marquez, Streets and Maintenance Director, (915) 212-7000
Ellen Smyth, Environmental Services Director, (915) 212-6060
Bruce D. Collins, Purchasing & Strategic Sourcing Director, (915) 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 6) Set the Standard for Sound Governance and Fiscal Management

SUBJECT:

The Streets and Maintenance Department recommends the award of solicitation 2016-628 Full Size Trucks to Casa Ford, Inc. for the purchase of eleven (11) F-150, ½ Ton Trucks and six (6) ¾ Ton Trucks for a total of \$434,662.32.

BACKGROUND / DISCUSSION:

The City is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replaces them with vehicles that operate more efficiently and at a lower cost to the city. Local business is being supported.

SELECTION SUMMARY:

Solicitation was advertised on 2/16/2016 and 2/23/2016. The postcards were mailed out on 2/18/2016. The solicitation was posted on the City Website on 2/16/2016. The email (Purmail) notification was sent out on 2/18/2016. A total of twenty-three (23) Bids were solicited with seventeen (17) of those being local. One (3) bid was received.

The Purchasing & Strategic Sourcing Department recommends that Rudolph Chevrolet, LLC be deemed non-responsive due to failure to bid on all items.

PROTEST

There was no protest received for this requirement.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2015-444 – Trucks, Small SUV's and Vans on March 24, 2015.

AMOUNT AND SOURCE OF FUNDING:

Department: Environmental Services / Streets and Maintenance
Total Estimated Award: \$434,662.32
Funds Available: Dept: 334 Div: 34030 Acct: 580540 Fund: 3150 Program: P3432 Project: PESD00160
Dept: 334 Div: 34080 Acct: 580540 Fund: 3150 Program: P3480 Project: PESD00160
Dept: 334 Div: 34080 Acct: 580540 Fund: 3150 Program: P3486 Project: PESD00160
Dept: 334 Div: 34130 Acct: 580540 Fund: 3150 Program: P3470 Project: PESD00160
Dept: 334 Div: 34000 Acct: 580540 Fund: 3150 Program: P3425 Project: PESD00160
Dept: 334 Div: 34000 Acct: 580540 Fund: 3150 Program: P3438 Project: PESD00160
Dept: 532 Div: 37020 Acct: 580540 Fund: 3150 Program: P3701
Funds Source: Capital – Cars_Pickups_Vans_Motorcycles

BOARD / COMMISSION ACTION:

N/A

*******REQUIRED AUTHORIZATION*******

DEPARTMENT HEAD:

Ted Marquez, Streets and Maintenance Director

Ellen Smyth, Environmental Services Director

**COUNCIL PROJECT FORM
(ONE-TIME BID)**

*****POSTING LANGUAGE BELOW*****

Please place the following item on the REGULAR agenda for the Council Meeting of April 19, 2016.

STRATEGIC GOAL: NO.6 Set the Standards for Sound Governance and Fiscal Management

Discussion and action on the award of Solicitation No. 2016-628 (Full Size Trucks) to Casa Ford Inc. for a total award of \$434,662.32 (17 units). The award is to include an option to purchase additional quantities at the same unit price for the amount of \$434,662.32 (17 additional units) for a total award of \$869,324.64.

Department: Streets & Maintenance
Award to: Casa Ford Inc.
El Paso, TX
Item(s): All
Option: To purchase 100% at the same unit price if exercised within 180 days from date of award
Initial Award: \$434,662.32 (17 units)
Total Award: \$869,324.64 (include option to purchase additional units)
Account No.: Dept: 334 Div: 34030 Acct: 580540 Fund: 3150 Program: P3432 Project: PESD00160
Dept: 334 Div: 34080 Acct: 580540 Fund: 3150 Program: P3480 Project: PESD00160
Dept: 334 Div: 34080 Acct: 580540 Fund: 3150 Program: P3486 Project: PESD00160
Dept: 334 Div: 34130 Acct: 580540 Fund: 3150 Program: P3470 Project: PESD00160
Dept: 334 Div: 34000 Acct: 580540 Fund: 3150 Program: P3425 Project: PESD00160
Dept: 334 Div: 34000 Acct: 580540 Fund: 3150 Program: P3438 Project: PESD00160
Dept: 532 Div: 37020 Acct: 580540 Fund: 3150 Program: P3701
Funding Source: Capital – Cars_Pickups_Vans_Motorcycles
District(s): All

This is a Best Value, unit price contract.

The Purchasing & Strategic Sourcing Department and Streets & Maintenance recommend award as indicated to Casa Ford Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

The Purchasing & Strategic Sourcing Department recommends that Rudolph Chevrolet, LLC be deemed non-responsive due to failure to bid on all items.

*****ADDITIONAL INFO BELOW*****

COMMITTEE SCORE SHEET

SOLICITATION NO. 2016-628
 SOLICITATION TITLE: FULL SIZE TRUCKS
 STREETS & MAINTENANCE DEPARTMENT

		CASA FORD, INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	RUDOLPH CHEVROLET, LLC EL PASO, TX (Recommended to be deemed non-responsive - Did not bid on all items)
Cost (# points/percent max) 55 (As submitted on Solicitation)		\$434,662.32 55.00	\$458,175.03 52.18	
Reputation & Quality of the Bidder's Service (# points/percent max) 15		9.00	9.50	
Guaranteed Delivery Date (# points/percent max) 10		8.00	6.00	
Bidder's Operational Information (# points/percent max) 5 Does bidder have a maintenance /service facility locally (within the Municipal City Limits of El Paso, Texas? (5 points)		5.00	5.00	
Staff Experience (# points/percent max) 5		5.00	5.00	
Vehicle Fuel Economy (# points/percent max) 5		0.00	0.00	
Past Performance (# points/percent max) 5		4.39	0.00	
GRAND TOTAL (100 points/percent max) 100 POINTS		86.39	77.68	



CITY OF EL PASO BID TABULATION FORM



Project Name: FULL SIZE TRUCKS
Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-628
Department: STREETS & MAINTENANCE

GROUP A (1/2 TON PICKUP TRUCK)			CASA FORD INC. EL PASO, TX		DICK POE DODGE CP EL PASO, TX		RUDOLPH CHEVROLET LLC EL PASO, TX	
ITEM NO.	DESCRIPTION OF ITEM	ESTIMATED QUANTITY	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
1.	1/2 TON PICKUP, EXTENDED CAB, REGULAR 6'5" BOX SIZE, 4X2, GAS, V6, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, POWER WINDOWS, SEATS, VINYL FLOOR COVERING	4	\$21,936.36	\$87,745.44	\$23,253.00	\$93,012.00	\$22,647.00	\$90,588.00
	YEAR/MAKE/MODEL		2016 FORD F150 (XIC)		2016 RAM 1500 4X2 QUAD CAB TRADESMAN		2016 CHEV CC15753	
2.	1/2 TON PICKUP, EXTENDED CAB, REGULAR 6'5" BOX SIZE, 4X2, GAS, V6, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, POWER WINDOWS, SEATS, VINYL FLOOR COVERING	2	\$21,949.36	\$43,898.72	\$20,824.00	\$41,648.00	\$21,804.00	\$43,608.00
	YEAR/MAKE/MODEL		2016 FORD F150 (FIC)		2016 RAM 1500 4X2 REG CAB TRADESMAN		2016 CHEV CC15703	
3.	1/2 TON PICKUP, EXTENDED CAB, REGULAR BOX SIZE 6'5", 4X2, GAS, V6, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, POWER WINDOWS, SEATS, VINYL PACKAGE, HITCH	1	\$22,017.36	\$22,017.36	\$23,863.00	\$23,863.00	\$22,977.00	\$22,977.00
	YEAR/MAKE/MODEL		2016 FORD F150 (XIC)		RAM 2016 1500 QUAD CAB TRADESMAN 4X2 DSIL41		2016 CHEV CC15753	
4.	1/2 TON PICKUP, EXTENDED CAB, REGULAR BOX SIZE 6'5", 4X2, GAS, V6, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, POWER WINDOWS, SEATS, VINYL PACKAGE, HITCH	1	\$22,017.36	\$22,017.36	\$23,863.00	\$23,863.00	\$22,977.00	\$22,977.00
	YEAR/MAKE/MODEL		2016 FORD F150 (XIC)		RAM 2016 1500 QUAD CAB TRADESMAN 4X2 DSIL41		2016 CHEV CC15753	
5.	1/2 TON PICKUP, EXTENDED CAB, LONG BOX SIZE 8', 4X4, GAS, V8, ATOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, MANUAL WINDOWS, SEARS, VINYL FLOOR COVERING, TOWING PACKAGE, HITCH	2	\$25,660.36	\$51,320.72	\$26,913.00	\$53,826.00	N/A	N/A
	YEAR/MAKE/MODEL		2016 FORD F150 (XIE)		2016 RAM 1500 QUAD CAB TRADESMAN 4X4 DS6L41		NO 8' BOX	
6.	1/2 TON PICKUP, CREW CAB, RECULAR BOX SIZE 6'5", 4X4, GAS, V8, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, MANUAL WINDOWS, SEATS, VINYL FLOOR COVERING, TOWING PACKAGE, HITCH	1	\$27,627.36	\$27,627.36	\$27,936.00	\$27,936.00	\$29,329.00	\$29,329.00
	YEAR/MAKE/MODEL		2016 FORD F150 (WIE)		2016 RAM 1500 CREW CAB TRADESMAN 4X4 D56L91		2016 CHEV CK15743	
TOTAL COST FOR GROUP A ITEMS #1 - #6				\$254,626.96		\$264,148.00		\$209,479.00 BIDDER'S PRICE \$0

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *[Signature]*

DATE: 3/17/2016



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: **FULL SIZE TRUCKS**
 Bid Opening Date: **MARCH 9, 2016**

Solicitation #: **2016-628**
 Department: **STREETS & MAINTENANCE**

GROUP B (3/4 TON PICKUP TRUCK)			CASA FORD INC. EL PASO, TX		DICK POE DODGE CP EL PASO, TX		RUDOLPH CHEVROLET LLC EL PASO, TX	
ITEM NO.	DESCRIPTION OF ITEM	ESTIMATED QUANTITY	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)	UNIT PRICE	(ESTIMATED QUANTITY X UNIT PRICE)
1.	3/4 TON PICKUP, EXTENDED CAB, LONG 8' BOX SIZE, 4X4, GAS, V8, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, MANUAL WINDOWS, SEATS, VINYL FLOOR COVERING, TOWING PACKAGE, HITCH	1	\$27,062.54	\$27,062.54	\$27,958.00	\$27,958.00	\$28,827.00	\$28,827.00
	YEAR/MAKE/MODEL		FORD F250 (X2B)		2016 RAM CREW 2500 4X4 DJ7L92 8' BEA		2016 CHEV CK25953	
2.	3/4 TON PICKUP, EXTENDED CAB, REGULAR 6'5" BOX SIZE, 4X4, DIESEL, 6.0 LITER OR HIGHER, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, POWER WINDOWS, SEATS, VINYL FLOOR COVERING, TOWING PACKAGE, HITCH, FOG LIGHTS, SPOTLIGHTS - DRIVERS SIDE FRONT PILLARS	1	\$35,000.85	\$35,000.85	\$37,619.50	\$37,619.50	\$37,398.00	\$37,398.00
	YEAR/MAKE/MODEL		FORD F250 (X2B)		2016 RAM CREW 2500 4X4 DJ7L91 6'4" BEA		CK25753	
3.	3/4 TON PICKUP, EXTENDED CAB, LONG 8' BOX SIZE, 4X4, GAS, V8, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, POWER WINDOWS, SEARS, VINYL FLOOR COVERING, FOG LIGHTS, SPOTLIGHTS - DRIVERS SIDE FRONT PILLARS	3	\$27,954.29	\$83,862.87	\$30,423.51	\$91,270.53	\$29,801.00	\$89,403.00
	YEAR/MAKE/MODEL		FORD F250 (X2B)		2016 RAM CREW 2500 4X4 DJ7L92 LONE BOX 8'		CK25953	
4.	3/4 TON PICKUP, EXTENDED CAB, REGULAR 6'5" BOX SIZE, 4X4, DIESEL, 6.0 LITER OR HIGHER, AUTOMATIC TRANSMISSION, WHITE EXTERIOR, STANDARD INTERIOR, AC, AUTO DOOR LOCKS, POWER WINDOWS, SEATS, VINYL FLOOR COVERING, TOWING PACKAGE, HITCH	1	\$34,109.10	\$34,109.10	\$37,179.00	\$37,179.00	\$36,178.00	\$36,178.00
	YEAR/MAKE/MODEL		FORD F250 (X2B)		2016 RAM CREW 2500 TRADESMAN 4X4 6.4 BED DJ7L91		CK25753	
TOTAL COST FOR GROUP B ITEMS #1 - #4				\$180,035.36		\$194,027.03 BIDDER'S PRICE \$187,436.00		\$191,806.00
TOTAL COST FOR GROUPS A AND B				\$434,662.32		\$458,175.03 BIDDER'S PRICE \$451,584.00		\$401,285.00 BIDDER'S PRICE \$0

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
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APPROVED BY: *[Signature]*

DATE: *3/17/2016*



CITY OF EL PASO BID TABULATION FORM



Project Name: FULL SIZE TRUCKS
Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-628
Department: STREETS & MAINTENANCE

	CASA FORD INC. EL PASO, TX	DICK POE DODGE CP EL PASO, TX	RUDOLPH CHEVROLET LLC EL PASO, TX
<p><u>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDS SOLICITED: 23 LOCAL BIDS SOLICITED: 17 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 3 NO BIDS: 1			

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Art. Hernandez
DATE: 3/17/2016

DICK POE CHRYSLER
6501 MONTANA AVENUE
EL PASO, TX 79925

DICK POE DEALERSHIPS
1363 AIRWAY BLVD.
EL PASO, TX 79925

MIDWAY CHEVROLET
5915 MONTANA AVENUE
EL PASO, TX 79925

SUNLAND PARK
PONTIAC BUICK GMC
955 CROCKETT WAY
EL PASO, TX 79922

MISSION CHEVROLET
1316 GEORGE DIETER
EL PASO, TX 79936

SHAMLLEY FORD
11301 GATEWAY BLVD. W
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP
7230 VISCOUNT BLVD.
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP
ATTN: MIKE RUFFIN
5625 S. DESERT
EL PASO, TX 79932

CASA FORD
ATTN: HEATHER HINOJOS
5815 MONTANA AVENUE
EL PASO, TX 79925

MACK MASSEY MOTORS
950 CROCKETT STREET
EL PASO, TX 79922

BRAVO CHEVROLET
CADILLAC HUMMER
6555 MONTANA AVENUE
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK
6800 MONTANA AVENUE
EL PASO, TX 79925

DRIVEWAY DODGE
8434 GATEWAY BLVD. E
EL PASO, TX 79907

EL PASO HONDA
1490 LEE TREVINO
EL PASO, TX 79936

EXPRESSWAY FORD
5550 N. DESERT BLVD.
EL PASO, TX 79912

ASMAR TRUCK EQUIPMENT
7713 ALAMEDA AVENUE
EL PASO, TX 79915

ENTERPRISE RENT-A-CAR
ATTN: JENNIFER JENNINGS
4115 N. MESA
EL PASO, TX 79902

FABCO INDUSTRIES INC.
8406 SPRAGUE ROAD
ODESSA, TX 79764

JACK KEY MOTORS
1840 N. MAIN
LAS CRUCES, NM 88001

BRAVO CHEVROLET
1601 S. MAIN ST.
LAS CRUCES, NM 88005

SISBARRO BUICK, PONTIAC
425 W. BOUTZ ROAD
LAS CRUCES, NM 88005

BORMAN MOTOR COMPANY
470 W. BOUTZ
LAS CRUCES, NM 88005

VISION FORD LINCOLN-MERCURY
1500 S. WHITE SANDS BLVD.
ALAMOGORDO, NM 88310