

CITY OF EL PASO, TEXAS  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

CITY CLERK DEPT.  
2015 APR 22 PM 12:41

DEPARTMENT: Facilities and Fleet Management  
AGENDA DATE: April 28, 2015  
CONTACT PERSON/PHONE: Larry F. Nichols, Interim General Services Director, (915) 212-8000  
Bruce D. Collins, Purchasing Director, (915) 212-1180  
DISTRICT (S) AFFECTED: All

**STRATEGIC GOAL: No. 8: Nurture and Promote a Healthy, Sustainable Community**

**SUBJECT:**

The Facilities and Fleet Management Department is requesting approval to purchase two (2) 2016 Autocar ACX64 from Chastang Enterprises dba Chastang Ford from HGAC Contract HT06-04 for \$324,048.00. Also, two (2) roll-off hoist bodies and two (2) solid waste grapples from Texan Waste Equipment, Inc. dba Heil of Texas from HGAC Cooperative Contract RH08-14 for \$331,768.00. The total amount is \$655,816.00. These trucks will be used by the Environmental Services Department for refuse collection services.

**BACKGROUND / DISCUSSION:**

There are existing trucks that have met their life expectancy and are no longer cost effective to maintain. This purchase is an effort to explore a more efficient vehicle, each of which serves two functions in combination, effectively replacing two existing vehicles with one vehicle. If the vehicles perform as expected, it will establish a new standard for future procurements. The approval of this purchase would allow the Environmental Services Department to provide reliable trash collection for citizens at sites throughout the City.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved a similar purchase on September 28, 2010 Item 9A.

**SELECTION SUMMARY:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Department: Environmental Services Department  
Amount \$655,816.00  
Funds Available: Dept: 334 Div: 34100 Acct: 580060 Fund: 3150 Project: PESD00150 Program: P3410  
Funds Source: Vehicular Equipment, Environmental Services – Capital, All Years

**BOARD / COMMISSION ACTION: N/A**

\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

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Larry F. Nichols, Facilities and Fleet Management Interim Director

CITY CLERK DEPT.

2015 APR 22 PM 12:41

**COUNCIL PROJECT FORM  
(COOPERATIVE CONTRACT)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **APRIL 28, 2015**

**STRATEGIC GOAL: No. 8: Nurture and Promote a Healthy, Sustainable Community**

Discussion and action on the request that the Purchasing Director for Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order to Chastang Enterprises dba Chastang Ford, a contractor under Houston-Galveston Area Council Cooperative (HGAC), Contract #HT06-14 for the purchase of two (2) 2016 AutoCar ACX64 and to Texan Waste Equipment, Inc. dba Heil of Texas, under HGAC Contract #RH08-14 for the purchase of two (2) roll-off hoist bodies and two (2) solid waste grapples. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Houston-Galveston Area Council Cooperative (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department: Facilities and Fleet Management  
Award to: Vendor 1 Chastang Enterprises dba Chastang Ford  
Houston, TX  
Total Estimated Award: \$324,048.00

Award to: Vendor 2 Texan Waste Equipment, Inc. dba Heil of Texas  
San Antonio, TX  
Total Estimated Award: \$331,768.00

Total Estimated Award: \$655,816.00 (Vendor 1 and Vendor 2)  
Account No.: 334-34100-580060-3150-PESD00150-P3410  
Funding Source: Vehicular Equipment, Environmental Services – Capital, All Years  
District(s): All  
Reference No.: 2015-602

This is a Cooperative, unit price contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



## Purchasing & Strategic Sourcing Department

Date: April 16, 2015

To: Bruce D. Collins, CPPO, Director  
Purchasing & Strategic Sourcing Department

From: Ellen A. Smyth, Director  
Environmental Services Department

Reference: 2016 Autocar ACX64, HGAC HT06-14 and Roll-Off Hoist Bodies and Solid Waste Grapples

**Mayor**  
Oscar Leeser

### City Council

*District 1*  
Ann Morgan Lilly

*District 2*  
Larry Romero

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Dr. Michiel R. Noe

*District 6*  
Claudia Ordaz

*District 7*  
Lily Limón

*District 8*  
Cortney C. Niland

**City Manager**  
Tommy Gonzalez

ESD recommends utilizing HGAC Contract HT06-14 to issue a purchase order to Chastang Enterprises for two (2) Autocar ACX64 (diesel) chassis in the amount of \$324,048.00. Also, the department recommends HGAC Contract RH08-14 to issue a purchase order to Heil of Texas for two (2) 22-ft. Heil Hoist Lowlift bodies with two (2) Epsilon Grapple Loaders in the amount of \$331,768.00. The total amount of this purchase is \$655,816.00.

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Existing vehicles are old, fully depreciated, and have met expected useful life of service. Due to age of the vehicles, it is not cost effective to continue increasing maintenance cost, and the availability/reliability of the vehicle is poor.

2. Does the purchase through the Program promote the standardization of equipment?

This purchase is an effort to explore a more efficient vehicle, each of which serves two functions in combination, effectively replacing two existing vehicles with one vehicle. If the vehicles perform as expected, it will establish a new standard for future procurements.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No, there currently is not a local vendor which provides this type of vehicle.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, ESD has purchased other solid waste vehicles from this vendor on several occasions.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

Bruce D. Collins, CPPO  
City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043

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LOGIN

GENERAL PURPOSE & EMERGENCY VEHICLES	INFRASTRUCTURE EQUIPMENT & SERVICES	COMMUNICATIONS EQUIPMENT & SERVICES	GROUNDS FACILITIES & PARKS EQUIPMENT	PUBLIC WORKS EQUIPMENT	EMERGENCY EQUIPMENT & SUPPLIES	CONSULTING LEASING & STAFFING SERVICES	EMERGENCY PREPAREDNESS & DISASTER RECOVERY	COOPERATIVE ENERGY PURCHASING
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## PUBLIC WORKS EQUIPMENT

### REFUSE HANDLING EQUIPMENT - RH08-14

Contract No.: RH08-14

Effective Date: August 1, 2014 to July 31, 2016

Note 1: collection bodies listed herein that are designed for mounting on commercial cab-chassis are priced exclusive of chassis, but inclusive of mounting costs on an H-GAC customer or H-GAC vendor supplied chassis, ready to operate without additional fitting or preparation. Either way, H-GAC vendors will coordinate the conversion to the finished, street-ready product (in the case of an H-GAC contracted chassis, coordination with an H-GAC chassis dealers).

Note 2: plastic roll-out refuse and recycling containers, and lifters, are available under H-GAC's "Refuse Containers" contract; refuse trailers are available under H-GAC's "Trailers" contract.

Note 3: the table below lists base bid items only. Other model upgrades and/or options are available. Contact the applicable H-GAC vendor and request a formal H-GAC price quote for your specific requirements.

- [A: Front-Loading Bodies](#)
- [Manufacturer: Amrep, Inc.](#)
- [A: DaDee Manufacturing, LLC](#)
- [A: Heil](#)
- [A: McNeilus](#)
- [A: New Way](#)
- [A: Pak-Mor](#)
- [A: Wavne](#)
- [A: Wintke](#)
- [B: Rear-Loading Bodies](#)
- [B: Heil](#)
- [B: Leach](#)
- [B: McNeilus](#)
- [B: New Way](#)
- [B: Pak-Mor](#)
- [B: Wavne](#)
- [C: Side-Loading Bodies](#)
- [C: Amrep](#)
- [C: DaDee](#)
- [C: Heil](#)
- [C: Labrie](#)
- [C: McNeilus](#)
- [C: New Way](#)
- [C: Pak-Mor](#)
- [C: Southwestern Equipment Co.](#)
- [C: Wavne](#)
- [D: Recycler Bodies](#)
- [D: Heil](#)
- [D: Labrie](#)
- [D: Pak-Mor](#)
- [E: Bulk Waste Grapples](#)
- [E: Epsilon](#)
- [E: Pac-Mac](#)
- [E: Palfinger](#)
- [E: Petersen Industries](#)
- [F: Hoists](#)
- [F: Amrep](#)
- [F: Heil](#)
- [F: Palfinger](#)
- [F: Wastebuilt](#)
- [G: Steel Containers](#)
- [G: Wastebuilt](#)
- [G: Wastequip](#)
- [H: Compactors and Balers](#)
- [H: Galbreath](#)
- [H: K-Pac](#)
- [H: Marathon](#)
- [H: Wastebuilt](#)
- [H: Wastequip](#)
- [I: Dewatering Containers](#)
- [I: Galbreath](#)
- [J: Miscellaneous](#)
- [J: HBarber](#)
- [J: Kompotech](#)

#### A: Front-Loading Bodies

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Manufacturer: Amrep, Inc.

Manufacturer: Amrep, Inc  
Contractors: Amrep, Inc.

H-GAC PRODUCT CODE	BASE UNIT DESCRIPTION

BASE UNIT PRICE

#### H-GAC CONTACTS

- [Veronica Johnson](#)  
(P): 713-993-2446  
(F): 713-993-4548  
[veronica.johnson@hgac.com](mailto:veronica.johnson@hgac.com)

#### VENDOR CONTACTS

- [Amrep, Inc.](#)  
Ray Gamez  
(P): 901-992-3043  
(F): 909-923-2485  
[Click here for Email](#)
- [Arizona Refuse Sales, LLC](#)  
Patricia Ballentine  
(P): 602-276-4390  
(F): 602-276-5470  
[Click here for Email](#)
- [Bejac Corporation](#)  
Mark Davis  
(P): 714-538-6224  
(F): 714-538-2309  
[Click here for Email](#)
- [DaDee Manufacturing, LLC](#)  
Patricia Ballentine  
(P): 602-276-4370  
(F): 602-276-5470  
[Click here for Email](#)  
[Additional Contacts](#)
- [Equipment Southwest, Inc.](#)  
David Schoeher  
(P): 972-554-0725  
(F): 972-554-0194  
[Click here for Email](#)
- [GSP Marketing, Inc/GS Products](#)  
Timothy Hooker  
(P): 740-274-5213  
(F): 814-443-4966  
[Click here for Email](#)
- [H. Barber & Sons, Inc.](#)  
Christopher J. Kelly  
(P): 203-232-3970  
(F): 203-729-4000  
[Click here for Email](#)
- [McNeilus Financial Inc./DBA McNeilus Truck and Manufacturing Co.](#)  
Kelly T. Boss  
(P): 770-459-5151  
(F): 770-459-0068  
[Click here for Email](#)
- [Norwood Equipment Inc](#)  
John Pilch  
(P): 713-670-1320  
(F): 713-496-1275  
[Click here for Email](#)
- [Pak-Mo, LTD.](#)  
Ben Hund  
(P): 830-303-7256  
(F): 830-303-3648  
[Click here for Email](#)
- [Palfinger American Roll-Off](#)  
Daryl R. Mellick  
(P): 210-845-0010  
(F): 830-780-4611  
[Click here for Email](#)
- [Scranton Mfg. Co. Inc.](#)  
Phillip Allen  
(P): 712-652-3396  
(F): 712-652-3399  
[Click here for Email](#)
- [Texan Waste Equipment Inc. dba Heil of Texas](#)  
Donald Siptak  
(P): 713-923-7600  
(F): 713-923-5522  
[Click here for Email](#)

- GENERAL PURPOSE & EMERGENCY VEHICLES
- INFRASTRUCTURE EQUIPMENT & SERVICES
- COMMUNICATIONS EQUIPMENT & SERVICES
- GROUNDS FACILITIES & PARKS EQUIPMENT
- PUBLIC WORKS EQUIPMENT
- EMERGENCY EQUIPMENT & SUPPLIES
- CONSULTING LEASING & STAFFING SERVICES
- EMERGENCY PREPAREDNESS & DISASTER RECOVERY
- COOPERATIVE ENERGY PURCHASING

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GENERAL PURPOSE & EMERGENCY VEHICLES

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- Shuttle, and
- Trams
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- Heavy Trucks
- & Truck
- Bodies

MEDIUM & HEAVY TRUCKS & TRUCK BODIES

Contract No.: HT06-14  
 Effective Date: June 1, 2014 to May 31, 2016

These are complete, legal, turn-key chassis, equipped with EPA 2010 threshold compliant engines/emissions, and consistent with the components and performance of H-GAC specification configuration, [as viewed on this link](#):

For each Base Unit cab-chassis priced in the table, below, other than those options/upgrades called for by an HGAC member (alternate engine, transmission, wheelbase, body, etc), no additional, compulsory equipment or fees are required to render these cab-chassis as functioning, legally-equipped machines meeting those minimums established for each model's base configuration. Unless otherwise noted in the descriptions below, the Base Unit prices below include any emission surcharges and standard factory-to-dealer freight. Freight from dealers to HGAC members (or from dealer to conversion company) shall be recognized as a separate PO line item, unique to end user. Vendors priced various chassis manufacturer options from which HGAC members may build alternative configurations. Contact vendors for a complete quote relative to this contact.

NOTE: The HGACBuy Order Processing Charge for plain chassis is \$600.00 and if body is included, it is \$1000.00.

- [AUTOCAR](#)
- [CATERPILLAR](#)
- [FORD](#)
- [FREIGHTLINER](#)
- [HINO](#)
- [INTERNATIONAL](#)
- [ISUZU](#)
- [KENWORTH](#)
- [KENWORTH](#)
- [MACK](#)
- [MACK](#)
- [PETERBILT](#)
- [RAM](#)
- [VOLVO](#)
- [WESTERN STAR](#)
- [WESTERN STAR](#)

RE: Truck Bodies: various truck bodies (e.g. aerials, dump bodies, wrecker bodies, service bodies, etc.) are available through each vendor's options pricing. Contact vendors for more details.

[Truck Body Summary Table](#)

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AUTOCAR

Contractor: Chastang Enterprises - dba Chastang Ford / Chastang's Bayou City Autocar

H-GAC PRODUCT CODE	BASE UNIT (CAB-CHASSIS) DESCRIPTIONS	BASE UNIT PRICE
A1	ACM42, LOW COE, SRA	\$77,998
A2	ACX42, LOW COE, SRA	\$96,561
A3	ACX84, LOW COE, TRA	\$102,486

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CATERPILLAR

Contractor: Holt Texas LTD - dba Holt Cat

H-GAC CONTACTS

- **Loleta Chappel**  
 (P): 713-993-2486  
 (F): 713-993-4548  
[loleta.chappel@h-gac.com](mailto:loleta.chappel@h-gac.com)

VENDOR CONTACTS

- **Chastang Enterprises dba Chastang Ford**  
 Ed Miller  
 (P): 713-678-5007  
 (F): 713-678-5001  
[Click here for Email](#)
- **Cleveland Mack Sales, Inc. dba Performance Truck**  
 Preston Fredrich  
 (P): 713-844-7161  
 (F): 713-844-7222  
[Click here for Email](#)
- **Dallas Dodge-C-J-R**  
 Tim Middlebrooks  
 (P): 214-319-1336  
 (F): 214-319-1306  
[Click here for Email](#)
- **East Texas Mack Sales LLC**  
 Matt Miller  
 (P): 903-647-0548  
 (F): 903-758-0275  
[Click here for Email](#)
- **French Ellison Truck Center**  
 Jason W. Mims  
 (P): 210-228-2028  
 (F): 210-662-5999  
[Click here for Email](#)
- **Grande Truck Center**  
 Keith Shoffstall  
 (P): 210-666-7112  
 (F): 210-666-7216  
[Click here for Email](#)
- **Holt Texas, LTD. dba Holt CAT**  
 Mark Mims  
 (P): 214-596-7571  
 (F): 972-591-4670  
[Click here for Email](#)
- **Houston Freightliner-Western Star**  
 Michael McCarthy  
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 (F): 713-955-6282  
[Click here for Email](#)
- **International Trucks of Houston, LLC**  
 David Coffee  
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 (F): 713-673-4416  
[Click here for Email](#)
- **Lonestar Truck Group dba Waco Freightliner-Western Star**  
 Jason Wade  
 (P): 254-752-9735  
 (F): 254-754-4393  
[Click here for Email](#)
- **Rush Truck Centers of Texas L.P.**