

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Environmental Services

AGENDA DATE: May 1, 2018

CONTACT PERSON/PHONE: Ellen A. Symth, Director of Environmental Services - (915) 212-6060
Bruce D. Collins, Purchasing Director – (915)-212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 8: Nurture and Promote a Healthy, Sustainable Community

SUBJECT:

Discussion and action on the award of Solicitation No. 2018-1038 Collection Services – Various City Facilities to Heist Disposal, Inc. for an initial term estimated award of \$844,725.00. The award is to include a two (2) year optional amount of \$563,150.00 for a total five (5) year award of \$1,407,875.00.

BACKGROUND / DISCUSSION:

Environmental Services accepted award of Solicitation No. 2018-1038 for Group 1 – Waste Collections to Heist Disposal, Inc. There were no bids for Group 2 – Recyclable Material Collection. The Environmental Services agrees to eliminate Group 2- Recyclable Material Collection. The services provided for the Environmental Services Department is to continue the waste collections to various city facilities.

SELECTION SUMMARY:

Solicitation was advertised on 02/20/18 and 02/27/18. The solicitation was posted on City website on 02/20/18. The email (Purmail) notification was sent out on 02/22/18. Total of forty seven (47) views. Total of fourteen (14) bidders were solicited; eleven (11) local vendors. One (1) local bid was received. An Inadequate Competition Survey was conducted.

PROTEST

☒ There was no protest received for this requirement.

COST VARIANCE PREVIOUS CONTRACT:

Previous contract was awarded in 2013. The difference in cost, based on the comparison to the annual usage from the previous contract, is as follows:

Item 1: The cost for four (4) cubic yard container decreased by \$0.12 with an annual estimated quantity decrease of 44 units, resulting in an annual decrease of \$1,737.28.

Item 2: The cost for six (6) cubic yard container decreased by \$0.18 with an annual estimated quantity increase of 184 units, resulting in an annual increase of \$495.12.

Item 3: The cost per eight (8) cubic yard container is \$16.00 with an annual estimated quantity of 4500 units, resulting in an annual increase of \$72,000.00. This is a new option not previously bid.

Item 4: The cost for unscheduled pickup for four (4) cubic yard container increase by \$5.00 with an increase annual estimated quantity of 4 units, resulting in an annual increase of \$190.00.

Item 5: The increase annual estimated quantity of six (6) cubic yard containers is four (4) containers at \$50.00, resulting in an annual increase of \$200.00.

Item 6: The cost for unscheduled pickup for eight (8) cubic yard container is \$55.00 with an increase annual estimated quantity of 4 units, resulting in an annual increase of \$275.00.

The total annual cost increased by \$71,422.84, and for the initial three (3) years by \$214,268.52.

PRIOR COUNCIL ACTION:

Council awarded Contract 2013-060 Collection Services-Various City Facilities on June 11, 2013.

AMOUNT AND SOURCE OF FUNDING:

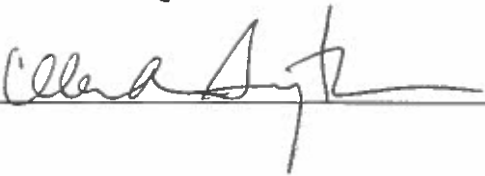
Department:	Environmental Services
Total Estimated Annual Amount:	\$281,575.00
Initial Term Estimated Award:	\$844,725.00 (3 Years)
Account Numbers:	334-2305-34340-522150
Funding Source:	Environmental Fee

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(LOW BID OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **MAY 1, 2018**.

STRATEGIC GOAL: NO. 8 Nurture and Promote a Healthy, Sustainable Community

Discussion and action on the award of Solicitation No. 2018-1038 Collection Services – Various City Facilities to Heist Disposal, Inc. for an initial term estimated award of \$844,725.00. The award is to include a two (2) year optional amount of \$563,150.00 for a total five (5) year award of \$1,407,875.00. The services provided for the Environmental Services Department is to continue the waste collections to various city facilities.

Contract Variance:

Previous contract was awarded in 2013. The difference in cost, based on the comparison to the annual usage from the previous contract, is as follows:

Item 1: The cost for four (4) cubic yard container decreased by \$0.12 with an annual estimated quantity decrease of 44 units, resulting in an annual decrease of \$1,737.28.

Item 2: The cost for six (6) cubic yard container decreased by \$0.18 with an annual estimated quantity increase of 184 units, resulting in an annual increase of \$495.12.

Item 3: The cost per eight (8) cubic yard container is \$16.00 with an annual estimated quantity of 4500 units, resulting in an annual increase of \$72,000.00. This is a new option not previously bid.

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Item 6: The cost for unscheduled pickup for eight (8) cubic yard container is \$55.00 with an increase annual estimated quantity of 4 units, resulting in an annual increase of \$275.00. This is a new option not previously bid.

The total annual cost increased by \$71,422.84, and for the initial three (3) years by \$214,268.52.

Department:	Environmental Services
Award to:	Heist Disposal, Inc.
	El Paso
Item(s):	Group 1
Initial Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Award:	\$281,575.00
Initial Term Estimated Award:	\$844,725.00 (3 Years)
Total Estimated Award:	\$1,407,875.00 (5 Years)
Account No.:	334-2305-34340-522150
Funding Source:	Environmental Fee
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing Department and Environmental Services recommend award as indicated to Heist Disposal, Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

No Bids were received for Group 2 – Recyclable Material Collection.

*******ADDITIONAL INFO BELOW*******



COMMITTEE SCORE SHEET
BEST VALUE
COLLECTION SERVICES - VARIOUS CITY FACILITIES
SOLICITATION NO. 2018-1038

EVALUATION CRITERIA

	<u>WEIGHT</u>	<u>MAX POINTS</u>	Hiest Disposal, Inc.	
A. Cost			El Paso, TX	
	35%	35	844,725.00	
			35.00	
SUBTOTAL EVALUATION FACTOR A:		35	35.00	
B. Experiences and Qualifications				
	30%	30		
SUBTOTAL EVALUATION FACTOR B:		30	15.00	
C. Reputation & Quality of the Bidder's Services				
	20%	20		
SUBTOTAL EVALUATION FACTOR C:		20	20.00	
D. Employee Medical Benefits and Incentives				
	10%	10		
SUBTOTAL EVALUATION FACTOR D:		10	2.00	
E. Past Performance				
	5%	5		
SUBTOTAL EVALUATION FACTOR E:		5	3.32	
Grand Total	100%	100	75.32	



Project Name: COLLECTION SERVICES - VARIOUS CITY FACILITIES
 Bid Opening Date: MARCH 14, 2018

Solicitation #: 2018-1038
 Department: ENVIRONMENTAL SERVICES

GROUP I - WASTE COLLECTIONS		HEIST DISPOSAL INC. EL PASO, TX									
		DESCRIPTION	CONTAINER SIZE	ANNUAL ESTIMATED FREQUENCIES PICK UP	COST PER PICK UP (B)	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)	COST PER PICK UP (B)	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)	COST PER PICK UP (B)
1.		SCHEDULED PICKUP	4 CUBIC YARD	11500	\$8.00	\$92,000.00	\$276,000.00	\$0.00	\$0.00	\$0.00	\$0.00
2.		SCHEDULED PICKUP	6 CUBIC YARD	9700	\$12.00	\$116,400.00	\$349,200.00	\$0.00	\$0.00	\$0.00	\$0.00
3.		SCHEDULED PICKUP	8 CUBIC YARD	4,500	\$16.00	\$72,000.00	\$216,000.00	\$0.00	\$0.00	\$0.00	\$0.00
4.		UNSCHEDULED PICKUP	4 CUBIC YARD	10	\$40.00	\$400.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.



CITY OF EL PASO
BID TABULATION FORM



Project Name: COLLECTION SERVICES - VARIOUS CITY FACILITIES

Bid Opening Date: MARCH 14, 2018

Solicitation #: 2018-1038

Department: ENVIRONMENTAL SERVICES

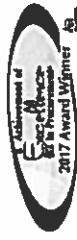
				HEIST DISPOSAL INC. EL PASO, TX											
GROUP 1 - WASTE COLLECTIONS															
ITEM NO.	DESCRIPTION	CONTAINER SIZE	ANNUAL ESTIMATED FREQUENCIES PICK UP	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)
			(A)	(B)	(C)	(D)	(B)	(C)	(D)	(B)	(C)	(D)	(B)	(C)	(D)
5.	UNSCHEDULED PICKUP	6 CUBIC YARD	10	\$50.00	\$500.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6.	UNSCHEDULED PICKUP	8 CUBIC YARD	5	\$55.00	\$275.00	\$825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRAND TOTAL: GROUP 1 (ITEMS 1 - 6)					\$281,575.00	\$844,725.00		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The Information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____ /s/_____
DATE: 3/16/18



CITY OF EL PASO BID TABULATION FORM



Project Name: COLLECTION SERVICES - VARIOUS CITY FACILITIES
 Bid Opening Date: MARCH 14, 2018
 Solicitation #: 2018-1038
 Department: ENVIRONMENTAL SERVICES

				HEIST DISPOSAL INC. EL PASO, TX												
GROUP II - RECYCLABLE MATERIAL COLLECTION				ANNUAL ESTIMATED FREQUENC ES PICK UP	CONTAINER SIZE	DESCRIPTION	(A)	COST PER PICK UP (B)	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)	COST PER PICK UP (B)	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)	COST PER PICK UP (B)	ANNUAL EST. FREQUENCY ANNUAL COST (A X B = C)	3-YEAR TOTAL EXTENDED (C X 3 = D)
1.		SCHEDULED PICKUP	320	3 CUBIC YARD				N/A	N/A	N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2.		SCHEDULED PICKUP	1600	6 CUBIC YARD				N/A	N/A	N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3.		UNSCHEDULED PICKUP	5	3 CUBIC YARD				N/A	N/A	N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3.		UNSCHEDULED PICKUP	5	6 CUBIC YARD				N/A	N/A	N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRAND TOTAL: GROUP 1 (ITEMS 1 - 4)									N/A	N/A			\$0.00	\$0.00		\$0.00
GRAND TOTAL: GROUPS 1 & 2									\$281,575.00	\$844,725.00			\$0.00	\$0.00		\$0.00

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APPROVED BY: _____ /s/_____
 DATE: 3/16/18



CITY OF EL PASO
BID TABULATION FORM



Project Name: COLLECTION SERVICES - VARIOUS CITY FACILITIES

Bid Opening Date: MARCH 14, 2018

Solicitation #: 2018-1038

Department: ENVIRONMENTAL SERVICES

	HEIST DISPOSAL INC. EL PASO, TX		
OPTION TO EXTEND THE TERM OF THE AGREEMENT			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	☐	☐	☐
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	☒	☐	☐
NO OPTION OFFERED	☐	☐	☐
PAYMENT TERMS:	NET - 30 DAYS		
BIDS SOLICITED: 14		LOCAL BIDS RECEIVED: 11	
LOCAL BIDS SOLICITED: 11		LOCAL BIDS RECEIVED: 1	
NO BID: 0		NO BID: 0	

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AMERICAN DISPOSAL SERVICE
ATTN: MACE LOMELI
4005 KEMP AVE.
EL PASO, TX 79904
915-562-2700
[Americadisposalserviceelp@yahoo.com](mailto:Amercadisposalserviceelp@yahoo.com)

BIN THERE DUMP THAT
ATTN: ANTONIO ALARCON
8417 BEVERLY PLACE
EL PASO, TX 79924
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elpaso@bintheredumthat.com

BRONCO DISPOSAL
ATTN: JUAN A. SANDOVAL
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ASMAR78@aol.com

CEMEX
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915-479-5118
Reynoldo.rivera@cemex.com
Arturo.pastrana@cemex.com

DEMCON DISPOSAL
ATTN: DANIEL ROBLES, JR.
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EL PASO, TX 79915
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bmartinez@demcon.net

EL PASO DISPOSAL
ATTN: STEVEN FR. BOUCK
5539 EL PASO DRIVE
EL PASO, TX 79905
915-772-7495
JohnF@wasteconnections.com

EP ELITE TRASH VALET, LLC
ATTN: BRENDA DENNIS
P.O. BOX 361358
EL PASO, TX 79996
915-244-3618
epelitetrashvalet@gmail.com

FRIEDMAN RECYCLING CO.
ATTN: THOMAS C. KING
5835 WREN AVE.
EL PASO, TX 79924
602-269-7521
morrisfriedman@freidmanrecycling.com

HEIST DISPOSAL, INC.
ATTN: BEATRICE HEIST
10225 WOODWAY DR.
EL PASO, TX 79925
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bheist@elp.rr.com

JRG DISPOSAL SERVICE
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Jgonzalez200@elp.rr.com

LORETTO INVESTMENT CORP.
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MOORE SERVICE, INC.
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GREEN VALLEY DISPOSAL
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