

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM**  
**DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Information Technology

**AGENDA DATE:** May 10, 2011

**CONTACT PERSON/PHONE:** Miguel Gamino – Assistant Director, Information Technology (915) 541-4288  
Bruce D. Collins – Purchasing Manager (915) 541-4313

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Solicitation No. 2011-149R, PeopleSoft Re-Implementation Project.

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to CherryRoad Technologies Inc. the most responsive and responsible bidder meeting specifications, for the upcoming re-implementation of PeopleSoft in an estimated contract amount of \$6,449,301.00. Contract is for a period of 2 years.

**BACKGROUND / DISCUSSION:**

The City of El Paso seeks to establish service agreements with a company to re-implement its existing PeopleSoft Financial Management (FIN), Human Capital Management (HCM) and Enterprise Performance Management (EPM) applications. The applications will be of the most current proven and stable version.

The vendor will perform the following:

- A discovery and fit/gap analysis between the City's current business processes and the best practice processes designed into the PeopleSoft application. The discovery and fit/gap analysis will result in the:
  - Recommendations and appropriate plan related to re-engineering the City's business processes to those considered best practices for effectiveness and efficiency in operating the City using PeopleSoft;
  - Determination as to which PeopleSoft budgeting application will be the most effective and efficient for the City to use; and
  - Application interfaces and enhancement recommendations, where absolutely necessary, to meet the City's needs.
- Development of an acceptable project plan with appropriate milestones to achieve a successful re-implementation of PeopleSoft's Financial Management and Human Capital Management applications, and the implementation of the appropriate PeopleSoft budgeting application.

Once the discovery, fit/gap and project plan have been accepted by the City, the vendor will:

- Re-implement the City's PeopleSoft Financial Management and Human Capital Management applications;
- Implement the appropriate PeopleSoft budgeting application for the City's Office of Management and Budget; and
- Perform necessary training for all project end-users in the use of new or changed functionality.

All applications will be implemented to the most current stable application version.

**PRIOR COUNCIL ACTION:**

2001-017R on March 6, 2001 Item 15C. Note: This recommendation is for a different vendor.

**AMOUNT AND SOURCE OF FUNDING:**

Department: Information Technology  
Amount: \$6,449,301.00  
Funds Available: Dept # 14400500 – Acct # 508010 – Fund # 27051 – Project # PCP12IT06  
Funds Source: 2012-2013 Certifications of Obligation CIP.PLAN

**BOARD/COMMISSION ACTION:**

N/A

\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_



# COMMITTEE SCORE SHEET

Request for Proposals

SOLICITATION TITLE: PEOPLESOFT RE-IMPLEMENTATION PROJECT

SOLICITATION NO: 2011-149R



EVALUATION FACTORS A-E	MAX POINTS	CEDARCRESTONE, INC	CHERRY ROAD TECHNOLOGIES, INC.	NGI CAPITAL, INC. DBA APEX IT
<b>A: PRICING (25 POINTS MAX)</b> - Cost is totally inclusive and fixed and includes all expenses. [For Activity Areas 1-9 only]		<b>\$6,475,195.00</b> BIDDER'S TOTAL PRICE: \$6,475,000.00	<b>\$6,449,301.00</b>	<b>\$4,821,800.00</b>
<b>SUBTOTAL EVALUATION FACTOR A:</b>	<b>25</b>	<b>18.62</b>	<b>18.69</b>	<b>25.00</b>
<b>B: DEMONSTRATION OF KNOWLEDGE</b>				
A. Demonstration of knowledge of PeopleSoft FIN, EPM, DCM, UPK, and PeopleSoft Tools (PeopleTools) along with other PeopleSoft modules and how best to perform implementations of the applications.	20	10.67	17.86	8.48
B. Industry specific knowledge in the area of local government, or other similar organizations similar in size and scope to City of El Paso	10	5.39	8.11	3.43
<b>SUBTOTAL EVALUATION FACTOR B:</b>	<b>30</b>	<b>16.06</b>	<b>25.97</b>	<b>11.91</b>
<b>C: RESPONSE OF REFERENCES</b> - Response and quality of references to offeror's ability to:				
A. Complete projects on-time, within budget	5	4.16	3.00	-
B. Communicate and interact with all staff levels of user organization	5	4.33	3.33	-
C. Produce high-quality results	5	4.16	3.33	-
<b>SUBTOTAL EVALUATION FACTOR C:</b>	<b>15</b>	<b>12.65</b>	<b>9.66</b>	<b>0.00</b>
<b>D: QUALITY AND PRESENTATION OF RESPONSE</b> - Quality and presentation of response to RFP including:				
A. Readability, completeness, understanding of project requirements	5	3.21	3.36	1.86
B. Adherence to response format requirements, and presenting realistic timeline	5	3.00	3.29	1.64
<b>SUBTOTAL EVALUATION FACTOR D:</b>	<b>10</b>	<b>6.21</b>	<b>6.65</b>	<b>3.50</b>
<b>E: PROJECT APPROACH</b>				
A. Project approach and methodology	10	6.00	7.14	3.86
B. Proposed project staff and depth and breadth of staffing	10	5.57	7.14	4.00
<b>SUBTOTAL EVALUATION FACTOR E:</b>	<b>20</b>	<b>11.57</b>	<b>14.28</b>	<b>7.86</b>
<b>GRAND TOTAL (100 POINTS MAX)</b>	<b>100</b>	<b>65.11</b>	<b>75.25</b>	<b>48.27</b>



# CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Bid Opening Date: March 9, 2011

Project Name: PeoplesSoft Re-implementation Project

Solicitation #: 2011-149R

Department: Information Technology

CEDARCRESTONE, INC.	ALPHARETTA, GA
CHERRYROAD TECHNOLOGIES, INC.	MORRIS PLAINS, NJ
NGI CAPITAL, INC. DBA APEX IT	EAGON, MN
RFPs SOLICITED: 24	RFPs RECEIVED: 3
RFPs LOCAL: 4	NO RFPs: 1

NOTE: The information contained in this rfp tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: /s/

DATE: 3/10/11

CH2MHILL  
ATTN: SAM IRRINKI  
445 EXECUTIVE CENTER BLVD. SUITE 110  
EL PASO, TX 79902

CIBER, INC.  
ATTN: LAURA O'NEILL  
6353 S. FIDDLER'S GREEN CIRCLE  
SUITE 1400  
GREENWOOD VILLAGE, CO 80111

OXFORD INTERNATIONAL  
ATTN: RYAN ANDERSON  
1201 JUPITER PARK DRIVE  
JUPITER, FL 33458

BJP - CONSULTING  
ATTN: BELINDA J. PACHECO  
7706 WENDA DRIVE  
EL PASO, TX 79915

DRIVESTREAM  
ATTN: CRAIG LUNDE  
22375 BRODERICK ROAD  
STERLING, VA 20166

DENOVO  
ATTN: DAWN LAWSON  
15125 GRANADA  
LEAWOOD, KS 66224

APEX IT  
ATTN: DAN KUDANOVYCH  
860 BLUE GENTIAN ROAD SUITE 225  
EAGAN, MN 55121

MOORECROFT SYSTEMS  
ATTN: GARRETT GIL DE RUBIO  
2604 ABBEY COURT  
ALPHARETTA, GA 30004

MIPRO CONSULTING  
ATTN: BOB NEELY  
1100 CORPORATE OFFICE DR. STE. 100  
MILFORD, MI 48381

ORACLE CORP.  
ATTN: VIC BENTLEY  
500 ORACLE PARKWAY  
REDWOOD SHORES, CA 94065

CEDARCRESTONE  
ATTN: CHRIS MYERS  
4015 S. MCCLINTOCK SUITE 109  
TEMPE, AZ 85282

MAXIMUS  
ATTN: SHELIA SCHENTZ  
11419 SUNSET HILLS ROAD  
RESTON, VA 20190

EPV GROUP  
ATTN: SCOTT MUNDEN  
671 S, MESA SUITE A  
EL PASO, TX 79912

METAFORMERS, INC.  
ATTN: SEAN WHITE  
353 SACRAMENTO STREET SUITE 1120  
SAN FRANCISCO, CA 94111

CITAGUS SOFTWARE (USA), INC.  
ATTN: NEIL JOHNSON  
3235 SATELITE BLVD.  
BUILDING 400, SUITE 300  
DULUTH, GA 30096

CHERRYROAD TECHNOLOGIES  
ATTN: LINDA GUTIERREZ, PMP  
3130 KILGORE ROAD SUITE 400  
RANCHO CORDOVA, CA 95670

ERP ANALYSTS, INC.  
ATTN: DICK KELLEY  
425 METRO PLACE NORTH SUITE 510  
DUBLIN, OH 43017

ZANETT  
ATTN: STACY ATKINSON  
101C NORTH GREENVILLE AVENUE #424  
ALLEN, TX 75002

PREMIER CONSULTING GROUP, INC.  
ATTN: STEVE BALL  
28 BOULDER HILL LANE  
RICHFIELD, CT 06877

THREE C'S CONTRACTORS, INC.  
ATTN: FERNANDO MOLINAR  
615 E. SCHUSTER BUILDING 10  
EL PASO, TX 79902

CHERRYROAD TECHNOLOGIES INC.  
ATTN: JULIE TANGUAY  
301 GIBRALTAR DRIVE, SUITE 2C  
MORRIS PLAINS, NJ 07950

EMPOWER SOLUTIONS  
ATTN: ERIC WARSHOWER  
145 RIVERVIEW DRIVE  
AUBURN, CA 95603

CIBER, INC.  
ATTN: BRETT MILLER  
700 STATE HIGHWAY  
121 BYPASS SUITE 180  
LEWISVILLE, TX 75067

WIPRO, INC.  
ATTN: BRENT MEARS  
3109 MORGAN LANE  
LAGO VISTA, TX 78645

PARTNERS CONSULTING  
ATTN: LUKE DUPRE  
5001 SPRING VALLEY ROAD SUITE 155E  
DALLAS, TX 75244  
(NOT DELIVERABLE AS ADDRESSED)