

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** DEPARTMENT OF TRANSPORTATION

**AGENDA DATE:** May 13, 2014

**CONTACT PERSON/PHONE:** TED MARQUEZ, DIRECTOR, DEPARTMENT OF TRANSPORTATION, 621-6750  
 BRUCE D. COLLINS, PURCHASING MANAGER, 212-1181

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Department of Transportation recommends award to Ennis Paint Inc. for solicitation 2014-236. The table below is the annual estimated amount and the estimated 2 year total:

Items	Vendor	Estimated Annual Quantity	Estimated Annual	Estimated 2 Year	Option Offered
1	Ennis Paint, Inc.	7,000 (50 lbs.) Bags	\$204,750	\$409,500	None

**BACKGROUND / DISCUSSION:**

Department of Transportation has reviewed solicitation 2014-236 and recommends the contract be awarded to Ennis Paint, Inc. for an annual estimated amount of \$204,750 and an estimated two year total of \$409,500.

**SELECTION SUMMARY:**

Solicitation was advertised on 3/11/2014 and 3/18/2014. The postcards were mailed out on 3/12/2014. The solicitation was posted on City website on 3/11/2014. The email (Purmail) notification was sent out on 3/13/2014. A total of Forty nine (49) bidders including zero (0) local vendors were solicited. A total of four (4) bids were received, none being a local vendor.

**PRIOR COUNCIL ACTION:**

Council previously awarded Contact 2012-083(Thermoplastic Material) on February 14, 2012.

**AMOUNT AND SOURCE OF FUNDING:**

32170-522270-4351-532 Public Access Maint Contract – Red Light Camera Funds FY 15 – FY 16

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
 Name Signature Date  
 C. Marquez 5/24/14

**COUNCIL PROJECT FORM  
(REQUIREMENTS OR BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the CONSENT agenda (under **BIDS**) for the Council Meeting of MAY 13, 2014.

The award of Solicitation No. 2014-236 (Thermoplastic Material) to Ennis Paint, Inc. for an initial term estimated award of \$409,500.00.

Department:	Transportation
Award to:	Ennis Paint, Inc. Thomasville, NC
Item(s):	All
Initial Term:	2 years
Option to Extend:	None
Annual Estimated Award:	\$204,750.00
Initial Term Estimated Award:	\$409,500.00 (2 years)
Total Estimated Award:	\$409,500.00 (2 years)
Account No.:	532 – 522270 – 32170 - 1000
Funding Source:	Public Access Maint. Contract – Red Light Camera Funds FY15 – FY 16
District(s):	All

This is a low bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Transportation recommend award as indicated to Ennis Paint, Inc., the lowest responsive, responsible bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION



BID ITEM: THERMOPLASTIC MATERIAL  
 BID OPENING DATE: APRIL 9, 2014

Solicitation #: 2014-236  
 Department: TRANSPORTATION

			ENNIS PAINT, INC THOMASVILLE, NC			PATHMARK TRAFFIC PRODUCTS OF TEXAS INC. SAN MARCOS, TX			SWARCO INDUSTRIES, INC COLUMBIA, TN		
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	ANNUAL TOTAL PRICE <small>(Est. Annual Quantity x Unit Price)</small>	2 YEAR TOTAL <small>(Annual Total Price x 2 years)</small>	UNIT PRICE	ANNUAL TOTAL PRICE <small>(Est. Annual Quantity x Unit Price)</small>	2 YEAR TOTAL <small>(Annual Total Price x 2 years)</small>	UNIT PRICE	ANNUAL TOTAL PRICE <small>(Est. Annual Quantity x Unit Price)</small>	2 YEAR TOTAL <small>(Annual Total Price x 2 years)</small>
1.	WHITE AND YELLOW THERMOPLASTIC MATERIAL FOR PAVEMENT MARKINGS	7,000 (50 lbs.) BAGS	\$29.25 <small>50 lb bag</small>	\$204,750.00	\$409,500.00	\$42.00	\$294,000.00	\$588,000.00	\$32.38 <small>/bag</small>	\$226,660.00	\$453,320.00
MANUFACTURER AND MODEL			ENNIS PAINT 885200 & 886441			DIJ 20800 & 20801			SWARCO SWARCOTHERM		
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>			<input type="checkbox"/>          <input checked="" type="checkbox"/>	<input type="checkbox"/>          <input checked="" type="checkbox"/>	<input type="checkbox"/>          <input checked="" type="checkbox"/>						
PAYMENT TERMS:			NET - 30 DAYS			NET - 30 DAYS			NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>				YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>				YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: <small>Within ___ consecutive calendar days.</small>			10			10			10		

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.  
 A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Rebecca A. Jones*  
 DATE: 4-16-14



BID ITEM: THERMOPLASTIC MATERIAL  
 BID OPENING DATE: APRIL 9, 2014  
 Solicitation #: 2014-236  
 Department: TRANSPORTATION

			THE SHERWIN-WILLIAMS COMPANY MANCHESTER, GA								
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	ANNUAL TOTAL PRICE (Est. Annual Quantity x Unit Price)	2 YEAR TOTAL (Annual Total Price x 2 years)	UNIT PRICE	ANNUAL TOTAL PRICE (Est. Annual Quantity x Unit Price)	2 YEAR TOTAL (Annual Total Price x 2 years)	UNIT PRICE	ANNUAL TOTAL PRICE (Est. Annual Quantity x Unit Price)	2 YEAR TOTAL (Annual Total Price x 2 years)
1.	WHITE AND YELLOW THERMOPLASTIC MATERIAL FOR PAVEMENT MARKINGS	7,000 (50 lbs.) BAGS	\$34.20	\$239,400.00	\$478,800.00						
MANUFACTURER AND MODEL			SHERWIN-WILLIAMS W159166 Y159106								
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>			<input checked="" type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>		
PAYMENT TERMS:			NET - 30 DAYS								
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>			YES <input type="checkbox"/> NO <input type="checkbox"/>			YES <input type="checkbox"/> NO <input type="checkbox"/>		
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.			10								
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.          A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>											
BIDS SOLICITED: 49			BIDS RECEIVED: 4			BIDS LOCAL: 0			NO BIDS: 0		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *[Signature]*  
 DATE: 4-10-14

CROWN TECHNOLOGY  
P.O. BOX 789  
WOODBURY, GEORGIA 30293

CENTERLINE SUPPLY, LTD  
530 JESSE ST.  
GRAND PRAIRIE, TX 75051

POTTERS INDUSTRIES, INC.  
5650 HIGHWAY 279N  
BROWNWOOD, TX 76801

ENNIS PAINT  
1509 S. KAUFMAN  
ENNIS, TX 75119

FINT TRADING INC  
P.O. BOX 160  
THOMASVILLE, NC 27361

PATHMARK TRAFFIC PRODUCTS OF  
TEXAS, INC  
P.O. BOX 1066  
SAN MARCOS, TX 78667

SWARCO  
2091 RANNA PARK  
FLINT, TX 75762

SWARCO, INC.  
901 JAMES CAMPBELL BLVD.  
COLUMBIA, TN 38401

SABIC INNOVATIVE PLASTICS  
ONE PLASTICS AVENUE  
PITTSFIELD, MA 01201

ENVIROPLAS INC.  
10100 HEDDEN RD  
EVANSVILLE, IN 47725

BUDWIG CO. INC.  
9692 VIA EXCELENCIA SUITE 103  
SAN DIEGO, CA 92126

TOTAL-PLASTICS INC.  
2810 NORTH BURDICK  
KALAMAZOO, MI 49004

LTL COLOR COMPOUNDERS INC.  
20 PROGRESS DR.  
MORRISVILLE, PA 19067

TOPAS ADVANCED POLYMERS  
8040 DIXIE HIGHWAY  
FLORENCE, KY 41042

PHILCO INTERNATIONAL  
15206 CERES AVENUE  
FONTANA, CA 92335

P D F INC.  
5007 CUMBERLAND FALLS HWY  
CORBIN, KY 40701

B & B MOLDED PRODUCTS INC.  
600 FILMORE ST.  
NAPOLEON, OH 43545

INDUSTRIAL PLASTIC SUPPLY, INC.  
2240 S. DUPONT  
ANAHEIM, CA 92806

FIBERTEC INC.  
35 SCOTLAND BLVD  
BRIDGEWATER, MA 02324

BRITE LINE INDUSTRIES  
10660 EAST 51<sup>ST</sup> STREET  
DENVER, CO 80239

OSTERMAN & CO. INC.  
2255 WESTOVER RD.  
CHICOPEE, MA 01022

PARAMOUNT PLASTICS INC.  
15160 NEW AVE  
LOCKPORT, IL 60441

REUBES PLASTICS INC.  
1001 W. ORVILLA RD.  
HATFIELD, PA 19440

RFM MACHINE CO.  
265 PAWTUCKET BLVD  
TYNGSBORO, MA 01879

STAR PLASTIC INC.  
114 JACK BURLINGAME DR.  
MILLWOOD, WV 25262

SUNSET REFINISHERS INC.  
96-1276 WAIHONA ST. #114  
PEARL CITY, HI 96782

ULTRATECH POLYMERS INC.  
280 ASCOT PKWY  
CUYAHOGA FALLS, OH 44223

V & S MOLDING INC.  
180 MILLER DR.  
DACONO, CO 80514

WISCONSIN THERMOSET MOLDING  
900 E. VIENNA AVE  
MILWAUKEE, WI 53212

PROFESSIONAL PLASTICS, INC.  
8334 CLAIREMOUNT MESA BLVD.  
SAN DIEGO, CA 92111

AZDEL, INC.  
925 WASHBURN SWITCH RD.  
SHELBY, NC 28150

REGAL PIEDMONT PLASTICS, LLC  
5261 SOUTH RIO GRANDE ST.  
LITTLETON, CO 80120

FLINT TRADING COMPANY  
115 TODD COURT  
THOMASVILLE, NC 27360

MYKROY-MYCALEX CERAMICS, INC.  
125 CLIFTON BLVD.  
CLIFTON, NJ 07011

GRAINGER INDUSTRIAL SUPPLY  
100 GRAINGER PARKWAY  
LAKE FOREST, IL 60045

PLASTIC CREATIONS LTD  
4640 IRONTON ST.  
DENVER, CO 80239

UNIPLAS, INC.  
12654 W. 10 MILE RD.  
SOUTH LYON, MI 48178

VI-CHEM CORPORATION  
55 COTTAGE GROVE STREET SW  
GRAND RAPIDS, MI 49507

MULTIBASE INC. USA  
3835 COPLEY ROAD  
COPLEY, OH 44321

FOSTER CORPORATION  
4336 LOSEE ROAD, SUITE 7  
NORTH LAS VEGAS, NV 89030

AMERICAN INDUSTRIAL COMPONENTS  
811 INDUSTRIAL LOOP  
BRECKENRIDGE, TX 76424

XCENTRIC MOLD & ENGINEERING INC.  
25190 TERRA INDUSTRIAL DRIVE  
CHESTERFIELD, MI 48051

ATM (ADVANCE TRAFFIC MARKINGS)  
P.O. BOX H  
ROANOKE ROAPIDS, NC 27870

PLASTIFORM, INC.  
3336 TOWERWOOD DR.  
DALLAS, TX 75234

TOURNESOL SITEWORKS, LLC  
30955 SAN ANTONIO ST.  
HAYWARD, CA 94544

THE SHERWIN-WILLIAMS COMPANY  
101 W. PROSPECT AVENUE  
CLEVELAND, OH 44115

SUSANNAH DOBBS COMPANY, LLC DBA  
DOBCO  
1001 NEBULA ROAD  
MANCHESTER, GA 31816

3M  
4501 HIGHWAY 377 SOUTH  
BROWNWOOD, TX 76801

WEISSKER MANUFACTURING LLP  
10658 WEST STATE HWY 294  
PALESTINE, TX 75801