

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services – Fleet Division

**AGENDA DATE:** May 13, 2014

**CONTACT PERSON/PHONE:** Stuart C. Ed, General Services Director, (915) 621-6822  
Bruce D. Collins, Purchasing Director, (915) 212-1181

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

General Services-Fleet Division would like to recommend award of Solicitation No. 2014-309 Marked Vehicles – Police Department (Re-Bid) to Dick Poe Dodge LP., for an initial estimated amount of \$1,217,458.00 (22 units). The award is to include an option to purchase additional quantities at the same unit price for the amount of \$830,085.00 (15 units) for a total award of \$2,047,543.00.

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above bid. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replaces them with vehicles that operate more efficiently and at a lower cost to the city. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved contract 2010-003 on March 9, 2010, Item 10B.

**SELECTION SUMMARY:**

Solicitation was advertised on 04/08/2014 and 04/15/2014. The solicitation was posted on City website on 04/08/2014. The email (Purmail) notification was sent out on 04/08/2014. Total of thirty (30) bidders were solicited; eighteen (18) were local vendors. Two (2) bids were received; all local vendors.

**AMOUNT AND SOURCE OF FUNDING:**

Department: General Services – Fleet Division  
Initial Estimated Amount: \$1,217,458.00  
Option: \$830,085.00 (15 additional units)  
Total Estimated Award: \$2,047,543.00 (include option)  
Funds Available: Dept: 231 Div: 37010 Acct: 580540 Fund: 4700 Project: PIF14GS010  
Dept: 321 Div: 21270 Acct: 580540 Fund: 4342 Project: P5002320  
Dept: 231 Div: 37010 Acct: 580540 Fund: 4351  
Funds Source: Vehicle Replacement Fund / Confiscated Funds / Red Light Camera Funds

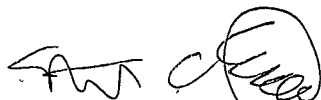
**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



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**Stuart C. Ed, General Services Director**

**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **MAY 13, 2014**.

Discussion and action on the award of Solicitation No. 2014-309 Marked Vehicles – Police Department (Re-Bid) to Dick Poe Dodge LP., for an initial estimated amount of \$1,217,458.00. The award is to include an option to purchase additional quantities at the same unit price for the amount of \$830,085.00 (15 additional units) for a total award of \$2,047,543.00.

Department:	General Services – Fleet Division
Award to:	Dick Poe Dodge, LP El Paso, TX
Item(s):	All
Option:	To purchase 100% at the same unit price if exercised within 90 days from date of award
Initial Award Amount:	\$1,217,458.00 (22 units)
Total Award:	\$2,047,543.00 (with option)
Account No.:	231-37010-580540-4700-PIF14GS010 321-21270-580540-4342-P5002320 231-37010-580540-4351
Funding Source:	Vehicle Replacement Fund Confiscated Funds Red Light Camera Funds
District(s):	All

This is a Best Value, unit price contract.

The Purchasing & Strategic Sourcing Department and General Services – Fleet Division recommends award as indicated to Dick Poe Dodge, LP., the bidder offering the best value bid.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

## COMMITTEE SCORE SHEET

SOLICITATION NO. 2014-309  
 SOLICITATION TITLE: MARKED VEHICLES - POLICE DEPARTMENT (RE-BID)  
 GENERAL SERVICES -FLEET DIVISION

	CASA FORD EL PASO, TX	DICK POE DODGE, LP EL PASO, TX		
<b>Cost</b> (# points/percent max) 60 (As submitted on Solicitation)	\$1,239,888.10 58.91	\$1,217,458.00 60.00		
<b>Reputation &amp; Quality of the Bidder's Service</b> (# points/percent max) 10	2.50	9.33		
<b>Guaranteed Delivery Date</b> (# points/percent max) 10	6.00	6.00		
<b>Bidder's Operational Information</b> (# points/percent max) 5	5.00	5.00		
<b>Staff Experience</b> (# points/percent max) 5	5.00	5.00		
<b>Installation and System Design</b> (# points/percent max) 5	0.00	0.00		
<b>Past Performance</b> (# points/percent max) 5	5.00	5.00		
<b>GRAND TOTAL</b> 100 (100 points/percent max)	82.41	90.33		



# CITY OF EL PASO BID TABULATION



BID ITEM: MARKED VEHICLES - POLICE DEPARTMENT (RE-BID)

Solicitation #: 2014-309

BID OPENING DATE: APRIL 23, 2014

Department: GENERAL SERVICES

			CASA FORD INC. EL PASO, TX		DICK POE DODGE LP EL PASO, TX			
ITEM NO.	DESCRIPTION	ESTIMATED QUANTITY	UNIT PRICE	Estimated Quantity X Unit Price	UNIT PRICE	Estimated Quantity X Unit Price	UNIT PRICE	Estimated Quantity X Unit Price
1.	POLICE VEHICLE FULL SIZE SEDAN, STANDARD MARKED UNIT, REAR WHEEL OR ALL WHEEL DRIVE WITH POLICE PREP PACKAGE	22	\$39,783.55	\$875,238.10	\$38,764.00	\$852,808.00	\$0.00	\$0.00
	MANUFACTURER / MODEL		2015 FORD TAURUS		CHARGER POLICE V-6			
2.	IN MOTION PACKAGE, COMPLETE AND INSTALLED (SEE DETAILED SPECIFICATIONS, SECTION B, PAGE 5, ITEM 3)	22	\$3,725.00	\$81,950.00	\$3,725.00	\$81,950.00	\$0.00	\$0.00
3.	COMMUNICATIONS PACKAGE, COMPLETE AND INSTALLED (SEE DETAILED SPECIFICATIONS, SECTION B, PAGES 6 AND 7, ITEM 4)	22	\$12,850.00	\$282,700.00	\$12,850.00	\$282,700.00	\$0.00	\$0.00
TOTAL COST (ITEMS 1-3)			\$1,239,888.10		\$1,217,458.00  BIDDER'S PRICE \$55,309.00 - \$1,210,858.00		\$0.00	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isi

DATE: 4/23/2014



# CITY OF EL PASO BID TABULATION



BID ITEM: MARKED VEHICLES - POLICE DEPARTMENT (RE-BID)

Solicitation #: 2014-309

BID OPENING DATE: APRIL 23, 2014

Department: GENERAL SERVICES

	CASA FORD INC. EL PASO, TX	DICK POE DODGE LP EL PASO, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUALITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE-HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>SIXTY [60] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>NINETY [90] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>ONE-HUNDRED AND EIGHTY [180] DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.			
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 30      BIDS RECEIVED: 2      BIDS LOCAL: 18      NO BID: 0			

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

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APPROVED BY: /s/

DATE: 4/23/2014

DICK POE CHRYSLER  
6501 MONTANA AVENUE  
EL PASO, TX 79925

DICK POE DEALERSHIPS  
1363 AIRWAY BLVD.  
EL PASO, TX 79925

MIDWAY CHEVROLET  
5915 MONTANA AVENUE  
EL PASO, TX 79925

SUNLAND PARK  
PONTIAC BUICK GMC  
955 CROCKETT WAY  
EL PASO, TX 79922

MISSION CHEVROLET  
1316 GEORGE DIETER  
EL PASO, TX 79936

SHAMALEY FORD  
11301 GATEWAY BLVD. W  
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP  
7230 VISCOUNT BLVD.  
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP  
ATTN: MIKE RUFFIN  
5625 S. DESERT  
EL PASO, TX 79932

CASA FORD  
ATTN: RICK KENLEY  
5815 MONTANA AVENUE  
EL PASO, TX 79925

MACK-MASSEY MOTORS  
950 CROCKETT STREET  
EL PASO, TX 79922

BRAVO CHEVROLET  
CADILLAC HUMMER  
6555 MONTANA AVENUE  
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK  
6800 MONTANA AVENUE  
EL PASO, TX 79925

DRIVEWAY DODGE  
8434 GATEWAY BLVD. E  
EL PASO, TX 79907

EL PASO HONDA  
1490 LEE TREVINO  
EL PASO, TX 79936

EXPRESSWAY FORD  
5550 N. DESERT BLVD.  
EL PASO, TX 79912

ASMAR TRUCK EQUIPMENT  
7713 ALAMEDA AVENUE  
EL PASO, TX 79915

ENTERPRISE RENT-A-CAR  
ATTN: JENNIFER JENNINGS  
4115 N. MESA  
EL PASO, TX 79902

FABCO INDUSTRIES INC.  
8406 SPRAGUE ROAD  
ODESSA, TX 79764

JACK KEY MOTORS  
1840 N. MAIN  
LAS CRUCES, NM 88001

WOLFE FORD DODGE  
ATTN: STEWART COBB  
2803 WILBARGER STREET  
VERNON, TX 76384

SISBARRO BUICK, PONTIAC  
425 W. BOUTZ ROAD  
LAS CRUCES, NM 88004

BORMAN MOTOR COMPANY  
470 W. BOUTZ  
LAS CRUCES, NM 88005

SANDOVAL DODGE  
ATTN: RUDY SANDOVAL  
P. O. BOX 608  
LAS CRUCES, NM 88004

VISION FORD LINCOLN-MERCURY  
1500 S. WHITE SANDS BLVD.  
ALAMOGORDO, NM 88310

MAXWELL AUTOMOTIVE GROUP  
P. O. BOX 1004  
TAYLOR, TX 76574

LAWRENCE MARSHALL CHEVROLET  
P. O. BOX 983  
HEMPSTEAD, TX 77445

LAWRENCE MARSHALL DEALERSHIPS  
P. O. BOX 11541  
AUSTIN, TX 78711-1541

VILLAGE AUTO GROUP  
2101 COUNTRY DELL  
GARLAND, TX 75040

GRANDE TRUCK SALES  
11215 N. WEIDER ROAD  
SAN ANTONIO, TX 78220

ON THE BORDER FREIGHTLINER  
ATTN: SABIO GARCIA  
1367 N. HORIZON BLVD  
EL PASO, TX 79928