

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets & Maintenance

AGENDA DATE: May 15, 2018

CONTACT PERSON/PHONE: Richard J. Bristol, Streets and Maintenance Director, 212-7000
Bruce D. Collins, Purchasing and Strategic Sourcing Director, 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. #:7 Enhance and Sustain El Paso's Infrastructure

SUBJECT:

The award of Solicitation No. 2018-1185 Crack Seal Material to Crafcro Inc. for an initial three (3) year term estimated award of \$251,496.00. The award is to include a two (2) year optional amount of \$167,664.00 for a total five (5) year award of \$419,160.00.

BACKGROUND / DISCUSSION:

The award of Solicitation No. 2018-1185 Crack Seal Material will allow the Streets and Maintenance Department to purchase the material used in its asphalt crack-sealing program. Crack-sealing is preventative road maintenance that helps to keep open cracks from spreading in order to preserve the life of the pavement. The maintenance is performed Citywide in all districts, from October to April, and approximately 160,000 liner feet is completed.

SELECTION SUMMARY:

Solicitation was advertised on March 20, 2018 and March 27, 2018. The solicitation was posted on City website on March 20, 2018. The email (Purmail) notification was sent out on March 22, 2018. A total of thirteen (13) bidders were solicited; two (2) were local vendors. Total number of views were forty-one (41). Four (4) bids were received, two (2) local.

COST VARIANCE PREVIOUS CONTRACT:

The difference in cost, based on the comparison to the previous three (3) year contract pricing is a unit price decrease of \$.0608 per pound, resulting in an estimated cost savings of \$38,304.00. Usage was consistent with the prior contract.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ NO

If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

PRIOR COUNCIL ACTION:

2016-006, Approved by City Council October 20, 2015.

AMOUNT AND SOURCE OF FUNDING:

Department: Streets and Maintenance
Initial Estimated Amount: \$251,496.00
Total Estimated Award: \$419,160.00
Funds Available: Dept: 532 Div: 32120 Acct: 532030 Fund: 1000 Program Code: P3210
Funds Source: General Fund – Public Access Maintenance & Repair

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BIDS**) for the Council Meeting of **MAY 15, 2018.**

STRATEGIC GOAL: NO. 7: Enhance and Sustain El Paso's Infrastructure Network

The award of Solicitation No. 2018-1185 Crack Seal Material to Crafcoc Inc. for an initial three (3) year term estimated award of \$251,496.00. The award is to include a two (2) year optional amount of \$167,664.00 for a total five (5) year award of \$419,160.00. This purchase will allow the Streets and Maintenance Department to acquire the material used in its asphalt crack-sealing program, which is a preventative road maintenance process that helps keep open cracks from spreading and preserves the life of the pavement.

CONTRACT VARIANCE:

The difference in cost, based on the comparison to the previous three (3) year contract is a unit price decrease of \$.0608 per pound, resulting in an estimated savings of \$38,304.00. Usage was consistent with the prior contract.

Department:	Streets and Maintenance
Award to:	Crafcoc Inc. Chandler, AZ
Items:	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$83,832.00
Initial Estimated Amount:	\$251,496.00 (3 years)
Total Estimated Award:	\$419,160.00 (5 years)
Funds Available:	532-32120-532030-1000-P3210
Funds Source:	General Fund – Public Access Maintenance & Repair
District(s):	All

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to Crafcoc Inc., the lowest responsive, responsible bidder. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: CRACK SEAL MATERIAL

Solicitation #: 2018-1185

Bid Opening Date: APRIL 11, 2018

Department: STREETS AND MAINTENANCE

			BELLA LUNA ENGINEERING AND BUILDING MAINTENANCE EL PASO, TX			C & R DISTRIBUTING, LLC EL PASO, TX			CRAFCO, INC. CHANDLER, AZ		
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL AMOUNT (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL AMOUNT (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL AMOUNT (D)
1.	HOT APPLIED CRACK SEAL MATERIAL - DELIVERED	210,000 LBS	\$0.75	\$157,500.00	\$472,500.00	\$0.62	\$130,200.00	\$390,600.00	\$0.3992	\$83,832.00	\$251,496.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: 

DATE: 7/13/18

2018-1185 CRACK SEAL MATERIAL



CITY OF EL PASO BID TABULATION FORM



Project Name: CRACK SEAL MATERIAL

Bid Opening Date: APRIL 11, 2018

Solicitation #: 2018-1185

Department: STREETS AND MAINTENANCE

	BELLA LUNA ENGINEERING AND BUILDING MAINTENANCE EL PASO, TX	C & R DISTRIBUTING, LLC EL PASO, TX	CRAFCO, INC. CHANDLER, AZ
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>			
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<p>PAYMENT TERMS:</p>	<p>2% - 10 DAYS</p> <p>1% - 20 DAYS</p> <p>NET - 30 DAYS</p>	.0025% - 10 DAYS	NET - 30 DAYS
<p>BIDDER'S PROMISED DELIVERY:</p> <p>Within ___ consecutive calendar days</p>	10	7	10
<p>Within ___ hours or overnight after receipt of verbal order in cases of emergency.</p>	24	7	48
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</p>			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 4/13/18

2018-1185 CRACK SEAL MATERIAL



CITY OF EL PASO BID TABULATION FORM



Project Name: CRACK SEAL MATERIAL

Solicitation #: 2018-1185

Bid Opening Date: APRIL 11, 2018

Department: STREETS AND MAINTENANCE

			GEM ASSET ACQUISITION, LLC CHARLOTTE, NC								
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL AMOUNT (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL AMOUNT (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL AMOUNT (D)
1.	HOT APPLIED CRACK SEAL MATERIAL - DELIVERED	210,000 LBS	\$0.51	\$107,100.00	\$321,300.00	\$0.00	\$0.00	\$0.00	\$0.0000	\$0.00	\$0.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: 

DATE: 4/13/18

2018-1185 CRACK SEAL MATERIAL



CITY OF EL PASO BID TABULATION FORM



Project Name: CRACK SEAL MATERIAL

Solicitation #: 2018-1185

Bid Opening Date: APRIL 11, 2018

Department: STREETS AND MAINTENANCE

	GEM ASSET ACQUISITION, LLC CHARLOTTE, NC		
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>			
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS		
<p>BIDDER'S PROMISED DELIVERY:</p> <p>Within ___ consecutive calendar days</p>	10		
<p>Within ___ hours or overnight after receipt of verbal order in cases of emergency.</p>			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<p>BIDS SOLICITED: 13 LOCAL BIDS SOLICITED: 2 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 2 NO BID: 0</p>			

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APPROVED BY: 

DATE: 04/13/2018 

2018-1185 CRACK SEAL MATERIAL

SEALCOATING INC.
825 GRANITE STREET
BRAINTREE, MA 02185

U-SEAL USA
56 FENN ROAD
NEWINGTON CT 06111

QPR
7322 BONNYSHIRE DRIVE
CHATTANOOGA, TN 37416

CRAFCO TEXAS INC.
105 TOWER DRIVE
SAN ANTONIO, TX 78232

BONSAL AMERICAN
3700 Arco Corporate Dr.
CHARLOTTE, NC 28273

MAXWELL PRODUCTS, INC.
650 SOUTH DELONG ST.
SALT LAKE CITY, UT 84104

CRAFCO INC.
6156 W DETROIT ST.
CHANDLER, AZ 85226

SEAL MASTERS
9401 CARNEGI #2H
EL PASO, TX 79925

C&R DISTRIBUTING
8528 ALAMEDA AVE.
EL PASO, TX 79907

SOUTHWEST PAVING
6044 GATEWAY BLVD. EAST
STE 305
EL PASO, TX 79905

ALLIED PAVING
5165 HERCULES AVE.
EL PASO, TX 79904

DEERY AMERICAN
P. O. BOX 4099
GRAND JUNCTION, TX 81502

KIMMINS KOATING INC
P.O. BOX 13402
EL PASO, TX 79913