

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets & Maintenance

AGENDA DATE: May 15, 2018

CONTACT PERSON/PHONE: Richard J. Bristol, Streets and Maintenance Director, 212-7000
Bruce D. Collins, Purchasing and Strategic Sourcing Director, 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7: Enhance and Sustain El Paso's Infrastructure Network

SUBJECT:

Discussion and action on the award of Solicitation No. 2018-1174 Traffic Signal Cables to Traffic Signal Inc. for an initial term estimated award of \$1,553,640.00.

BACKGROUND / DISCUSSION:

Solicitation 2018-1174 is used to maintain the communication cable and electric conduit at over 650 signalized intersections. In addition, this solicitation will be used to purchase communication cable and electrical conduit needed for the construction of 16 warranted traffic intersections funded by 2017 CO's previously approved by City Council on August 7, 2017.

SELECTION SUMMARY:

Solicitation was advertised on March 6, 2018 and March 13, 2018. The solicitation was posted on City website on March 6, 2018. The email (Purmail) notification was sent out on March 6, 2018. A total of fifteen (15) bidders were solicited; eight (8) were local vendors. Total number of views were twenty-five (25). Two (2) bids were received, none local. An Inadequate Competition Survey was conducted.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend American Wire Group Inc. be deemed non-responsive for failure to bid on all items.

COST VARIANCE PREVIOUS CONTRACT:

Previous contract was awarded in early 2016. The average item cost increased by 108.1% resulting in an annual increase of \$283,780.00. Usages were increased and additional items were added because it is required to construct 16 warranted traffic intersections. The price of copper has increased by 70.1% from February 2016 to February 2018 based on Comex price indexing.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ NO

If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

PRIOR COUNCIL ACTION:

2016-547, Approved by City Council April 16, 2016.

AMOUNT AND SOURCE OF FUNDING:

Department:	Streets and Maintenance
Initial Estimated Amount:	\$1,553,640.00
Total Estimated Award:	\$1,553,640.00
Funds Available:	532-32020-532000-1000-P3252
	190-32020-532000-4741 Program Code: PCP17ST024 – PCP17ST039
Funds Source:	General Fund – Public Accesses Maintenance & Repair CO 2017

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda (under **BIDS**) for the Council Meeting of **MAY 15, 2018.**

STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso's Infrastructure Network

Discussion and action on the award of Solicitation 2018-1174 Traffic Signal Cable to Traffic Signal Inc. for an initial three (3) year term estimated award of \$1,553,640.00. This solicitation will be used to maintain the communication cable and electrical conduit needed at over 650 signalized intersections.

CONTRACT VARIANCE:

Previous contract was awarded in early 2016. The average item cost increased by 108.1% resulting in an annual increase of \$283,780.00. Usages were increased and additional items were added because it is required to construct 16 warranted traffic intersections. The price of copper has increased by 70.1% from February 2016 to February 2018 based on Comex price indexing.

Department:	Streets and Maintenance
Award to:	Traffic Signal Inc. Jericho, NY
Item(s):	All
Initial Term:	3 years
Annual Estimated Award:	\$517,880.00
Total Estimated Award:	\$1,553,640.00 (3 years)
Account No.:	532-32020-532000-1000-P3252 190-32020-532000-4741-PCP17ST024-PCP17ST039
Funding Source:	General Fund – Public Accesses Maintenance & Repair CO 2017
District(s):	All

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to Traffic Signal Inc. as the vendor offering the lowest responsive, responsible bid.

The Purchasing & Strategic Sourcing Department and Streets & Maintenance Department recommend American Wire Group, Inc be deemed non-responsive for failure to bid on all items.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION FORM



Project Name: TRAFFIC SIGNAL CABLE
Bid Opening Date: MARCH 28, 2018

Solicitation #: 2018-1174
Department: STREETS AND MAINTENANCE

				AMERICAN WIRE GROUP, INC. MIAMI, FL			TRAFFIC SIGNAL INC. JERICHO, NY					
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	EST. ANNUAL QUANTITY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)
1.	IMSA SPEC. 5-2 LEAD-IN (FEEDER) CABLE	5,000 SPOOL	28	\$1,300.00	\$36,400.00	\$109,200.00 BIDDER'S PRICE NO BID	\$1,125.00	\$31,500.00	\$94,500.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#				ADVANCED DIGITAL CABLE			ADVANCED DIGITAL CABLE #8780					
2.	IMSA SPEC. 20-1 FIVE (5) CONDUCTOR CABLE	5,000 SPOOL	28	\$2,175.00	\$60,900.00	\$182,700.00 BIDDER'S PRICE NO BID	\$1,845.00	\$51,660.00	\$154,980.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#				ADVANCED DIGITAL CABLE			ADVANCED DIGITAL CABLE #8205					
3.	IMSA SPEC. 20-1 NINE (9) CONDUCTOR CABLE	5,000 SPOOL	28	\$3,875.00	\$108,500.00	\$325,500.00 BIDDER'S PRICE NO BID	\$3,345.00	\$93,660.00	\$280,980.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#				ADVANCED DIGITAL CABLE			ADVANCED DIGITAL CABLE #8209					

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: 
DATE: 7/15/2018

2018-1174 TRAFFIC SIGNAL CABLE



CITY OF EL PASO BID TABULATION FORM



Project Name: TRAFFIC SIGNAL CABLE

Solicitation #: 2018-1174

Bid Opening Date: MARCH 28, 2018

Department: STREETS AND MAINTENANCE

				AMERICAN WIRE GROUP, INC. MIAMI, FL			TRAFFIC SIGNAL INC. JERICHO, NY					
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	EST. ANNUAL QUANTITY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)
4.	IMSA SPEC. 20-1 TWELVE (12) CONDUCTOR CABLE	5,000 SPOOL	28	\$5,106.16	\$142,972.48 BIDDER'S PRICE \$143,080.00	\$428,917.44 BIDDER'S PRICE NO BID	\$4,345.00	\$121,660.00	\$364,980.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#				ADVANCED DIGITAL CABLE			ADVANCED DIGITAL CABLE #8212					
5.	IMSA SPEC. 20-1 TWENTY-ONE (21) CONDUCTOR CABLE	5,000 SPOOL	18	\$9,125.00	\$164,250.00	\$492,750.00 BIDDER'S PRICE NO BID	\$7,535.00	\$135,630.00	\$406,890.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#				ADVANCED DIGITAL CABLE			ADVANCED DIGITAL CABLE #8221					
6.	IMSA SPEC. 60-2 COMMUNICATION CABLE	5,000 SPOOL	12	NO BID	NO BID	NO BID	\$5,215.00	\$62,580.00	\$187,740.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#							FALCON WIRE #986P1960-2					
7.	VIDEO COXIAL CABLE/POWER	5,000 SPOOL	12	\$1,525.00	\$18,300.00	\$54,900.00 BIDDER'S PRICE NO BID	\$820.00	\$9,840.00	\$29,520.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#				ADVANCED DIGITAL CABLE			ADVANCED DIGITAL CABLE #9912CA					

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APPROVED BY:

DATE: 4/5/2018

2018-1174 TRAFFIC SIGNAL CABLE



CITY OF EL PASO BID TABULATION FORM



Project Name: TRAFFIC SIGNAL CABLE
Bid Opening Date: MARCH 28, 2018

Solicitation #: 2018-1174
Department: STREETS AND MAINTENANCE

				AMERICAN WIRE GROUP, INC. MIAMI, FL			TRAFFIC SIGNAL INC. JERICHO, NY					
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	EST. ANNUAL QUANTITY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)
8.	SINGLE MODE 48 STRAND FIBRE OPTIC CABLE	1,000 SPOOL	25	NO BID	NO BID	NO BID	\$454.00	\$11,350.00	\$34,050.00	\$0.00	\$0.00	\$0.00
MANUFACTURER/BRAND PRODUCT#							PRYSMIAN C-ETHIJKT-12-HB 048-E3					
TOTALS ITEM 1-8:					\$531,322.48 BIDDER'S PRICE \$531,322.44	\$1,593,967.44 BIDDER'S PRICE NO BID		\$517,880.00	\$1,553,640.00		\$0.00	\$0.00

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APPROVED BY: 
DATE: 4/5/2018



CITY OF EL PASO BID TABULATION FORM



Project Name: TRAFFIC SIGNAL CABLE

Bid Opening Date: MARCH 28, 2018

Solicitation #: 2018-1174

Department: STREETS AND MAINTENANCE

	AMERICAN WIRE GROUP, INC. MIAMI, FL	TRAFFIC SIGNAL INC. JERICHO, NY	
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	28 (4 WEEKS ARO)	10	
Within ___ hours or overnight after receipt of verbal order in cases of emergency.		24	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 14 LOCAL BIDS SOLICITED: 8 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 0 NO BID: 0			

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APPROVED BY:

DATE: 4/5/2018

2018-1174 TRAFFIC SIGNAL CABLE

AMERICAN WIRE GROUP
1920 E. HALLANDALE BEACH BLVD
SUITE PH 8
HALLANDALE, FL 33009 ✓

APFELBAUM INDUSTRIAL INC.
6006 N. MESA, STREET 510
EL PASO, TX 79912

BORDER STATES ELECTRIC
8101 LOCKHEED DRIVE
EL PASO, TX 79925

CONSOLIDATED ELECTRICAL DIST.
11500 ROJAS DRIVE # S
EL PASO, TX 79936

DESERT ELECTRICAL SUPPLY INC.
P. O. BOX 26302
EL PASO, TX 79926

DW COLLINS INC. DBA AVX
6600 MONTANA AVENUE SUITE Q
EL PASO, TX 79925

GLOBE ELECTRIC CO., INC.
10902 ROARK ROAD
HOUSTON, TX 77099

KARISH INDUSTRIES
ATTN: RICHARD JOHNSTON
2294-B N. BATAVIA STREET
ORANGE, CA 92865

PAIGE ELECTRIC CO.
1160 SPRINGFIELD ROAD
UNION, NJ 07083

POWER & TELEPHONE SUPPLY COMPANY
2550 BROAD AVENUE
MEMPHIS, TN 38112

GRAYBAR ELECTRIC
3301 DURAZNO AVE.
EL PASO, TX 79905

SUMMIT ELECTRIC SUPPLY
7701 LOCKHEED DRIVE
EL PASO, TX 79925

TRIANGLE ELECTRICAL SUPPLY
3815 DURAZNO AVENUE
EL PASO, TX 79905

TW CABLE LLC
81 EXECUTIVE BLVD #2
FARMINGDALE, NY 11735

ANIXTER
1435 HENRY BRENNAN DR.
EL PASO, TX 79936

WESCO DISTRIBUTION
6510A GATEWAY EAST
EL PASO, TX 79905