

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Streets and Maintenance

**AGENDA DATE:** May 26, 2020

**CONTACT PERSON/PHONE:** Richard Bristol, Streets and Maintenance Director, (915) 212-7000  
Bruce D. Collins, Purchasing Director, (915) 212-1181

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 2: Set the Standard for a Safe and Secure City

**SUBJECT:**

Discussion and action on the award of Solicitation No. 2020-738 Herbicide Spraying to Mario Alberto Gonzalez dba MG Evergreen, LLC for an initial term estimated award of \$793,500.

**BACKGROUND / DISCUSSION:**

This contract is for the spraying of pre-emergent and post-emergent herbicides on a scheduled basis which is determined by the Streets and Maintenance Department. Herbicide spraying will occur on paved and unpaved alleys, double/triple fronts and corner lots throughout the City and on demand when required.

**SELECTION SUMMARY:**

Solicitation was advertised on February 25, 2020 and March 3, 2020. The solicitation was posted on City website on February 25, 2020. The email (Purmail) notification was sent out on February 25, 2020. Total of seven (7) bidders were solicited; all being local vendors. Two (2) bids were received; All being from local companies. An inadequate competition survey was conducted.

**PROTEST**

☒ No protest received for this requirement.

☐ Protest received.

**COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided? ☐ Yes or ☒ No (Routine Item)  
If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6

- ☐ District 7  
☐ District 8  
☐ All Districts

**PRIOR COUNCIL ACTION:**

**AMOUNT AND SOURCE OF FUNDING:**

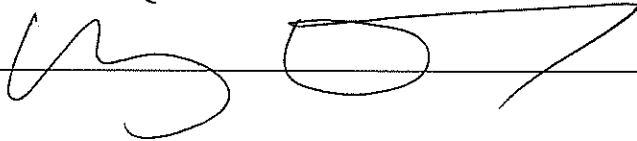
Department:	Streets and Maintenance
Initial Estimated Amount:	\$793,500.00
Funds Available:	532 – 32120 – 522040 – 2305 - P3215
Funds Source:	Environmental Fee

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

 5-13-2020

**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **MAY 26, 2020**.

**STRATEGIC GOAL: NO. 2: Set the Standard for a Safe and Secure City**

The linkage to the Strategic Plan is subsection 2.5 - Take proactive approaches to prevent fire/medical incidents and lower regional risk. This award will support the safety of our community by lowering the regional risk of pest related diseases, which will provide residents, business and visitors a higher quality of life.

**Contract Variance:**

The difference in cost, based on the comparison from the previous contract is as follows: A decrease of \$242,005.23 yearly, which represents a 48% decrease due to decrease in the number of square feet of herbicide spraying needed.

**Award Summary:**

Discussion and action on the award of Solicitation No. 2020-738 Herbicide Spraying to Mario Alberto Gonzalez dba MG Evergreen, LLC for an initial term estimated award of \$793,500.00.

Department:	Streets and Maintenance
Award to:	Mario Alberto Gonzalez dba MG Evergreen, LLC
	El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$264,500.00
Initial Term Estimated Award:	\$793,500.00 (3 years)
Total Estimated Award:	\$1,322,500.00 (5 years)
Account No.:	532 – 32120 – 522040 – 2305 - P3215
Funding Source:	Environmental Fee
District(s):	All

This is a Best Value, unit price contract.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to Mario Alberto Gonzalez dba MG Evergreen, LLC, the bidder offering the best value bid.

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2020-738 Herbicide Spraying

*Evaluation of Submittal*

Delta Unlitmited, LLc dba  
Delta Pest Control & Lawn  
Service

MG Evergreen, LLC

Factor A - Cost

MAX POINTS

Cost

35

\$ 966,000.00

\$ 793,500.00

Points

28.50

35.00

Factor B - Reputation & Quality of the Bidder's Service

25

25.00

25.00

Factor C - Employee Medical Benefits and Incentives

10

6.00

2.00

Factor D – Past Performance

30

30.00

29.00

Total Points:

100

89.50

91.00



# CITY OF EL PASO BID TABULATION FORM



Project Name: Herbicide Spraying

Solicitation #: 2020-738

Bid Opening Date: March 25, 2020

DEPARTMENT: Streets & Maintenance

			Delta Unlimited, LLC dba Delta Pest Control & Lawn Service El Paso,TX Bidder 1 of 2			MG Evergreen, LLC El Paso, TX Bidder 2 of 2					
GROUP I – PAVED AND UNPAVED ALLEYS HERBICIDE SPRAYING											
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY	Price Per SQ FT	Annual Total (A x B=C)	3-YEAR TOTAL ( C X 3 = D)	Price Per SQ FT	Annual Total (A x B=C)	3-YEAR TOTAL ( C X 3 = D)			
		(A)	(B)	(C)	(D)	(B)	(C)	(D)			
1.	Herbicide spraying for paved alleys (pre-emergent/post-emergent / blend) 4 cycles per year	40,000,000	\$0.0028	\$112,000.00	\$336,000.00	\$0.0023	\$92,000.00	\$276,000.00			
2.	Herbicide spraying for unpaved alleys (pre-emergent/post-emergent / blend) 4 cycles per year	20,000,000	\$0.0028	\$56,000.00	\$168,000.00	\$0.0023	\$46,000.00	\$138,000.00			
3.	Herbicide spraying for double fronts, triple fronts and corner lots (pre-emergent/post-emergent blend)	30,000,000	\$0.0028	\$84,000.00	\$252,000.00	\$0.0023	\$69,000.00	\$207,000.00			
Group I Sub Total - 3 Year Total ( Items 1 - 3 )			\$756,000.00			\$621,000.00					

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: \_\_\_\_\_/S/  
DATE: 03/30/2020



# CITY OF EL PASO BID TABULATION FORM



Project Name: Herbicide Spraying

Solicitation #: 2020-738

Bid Opening Date: March 25, 2020

DEPARTMENT: Streets & Maintenance

			Delta Unlimited, LLC dba Delta Pest Control & Lawn Service El Paso, TX Bidder 1 of 2			MG Evergreen, LLC El Paso, TX Bidder 2 of 2					
GROUP II – ON DEMAND HERBICIDE SPRAYING											
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY	Price Per SQ FT	Annual Total (A x B=C)	3-YEAR TOTAL (C X 3 = D)	Price Per SQ FT	Annual Total (A x B=C)	3-YEAR TOTAL (C X 3 = D)			
		(A)	(B)	(C)	(D)	(B)	(C)	(D)			
1.	Herbicide spraying On Demand (pre-emergent/post-emergent / blend), as directed	25,000,000	\$0.0028	\$70,000.00	\$210,000.00	\$0.0023	\$57,500.00	\$172,500.00			
Group II Sub Total - 3 Year Total ( Items 1 - 3 )				\$210,000.00		\$172,500.00					
Grand Total: Group I and Group II				\$966,000.00		\$793,500.00					
Licensed Pesticide Applicator:											
Please confirm that you have attached either a 3A category license or a 5 category license from the Texas Department of Agriculture to this bid.			Yes			Yes					

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APPROVED BY: \_\_\_\_\_/S/\_\_\_\_\_  
DATE: 03/30/2020



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<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	
<b>BIDS SOLICITED: 7    LOCAL BIDS SOLICITED: 7    BIDS RECEIVED: 2    LOCAL BIDS RECEIVED: 2    NO BID: 0</b>			

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This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: \_\_\_\_\_/S/\_\_\_\_\_  
DATE: 03/30/2020

**2020-738 Herbicide Spraying  
Bidder's List**

**ABESCAPE  
1751 GLEN CAMPBELL DR EL  
PASO, TX 79936  
915-493-2182**

**PRIME IRRIGATION 5438  
GATEWAY BLVD E EL  
PASO, TX 79905**

**XCEED RESOURCES 201  
201 B N CLARK  
EL PASO, TX 79905**

**MG EVERGREEN LLC  
9701 Eastridge  
EL PASO, TX 79925**

**DELTA      UNLIMITED  
11410 CEDAR OAK EL  
PASO, TX 79936**

**U-DO-IT WEED CONTROL SUPPLY  
8927 DYER ST  
EL PASO, TX 79904**

**PEST DEFENSE SOLUTIONS  
6425 BOEING DR D8  
EL PASO, TX 79925**