

DATE: May 20, 2014

TO: City Clerk

FROM: City Representative Cortney C. Niland

ADDRESS: 300 N. Campbell TELEPHONE 212-0008

Please place the following item on the (Check one): CONSENT XXXX REGULAR _____

Agenda for the Council Meeting of May 27, 2014

Item should read as follows: Appointment of Christine Gallegos to the Fair Housing Task Force by Representative Cortney Niland, District 8. Category; Advocate for Human/Civil Rights

BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM

NAME OF BOARD/COMMITTEE/COMMISSION: Fair Housing Task Force

NOMINATED BY: Representative Cortney Niland DISTRICT: 8

NAME OF APPOINTEE Christine Gallegos
(Please verify correct spelling of name)

E-MAIL ADDRESS: Christine.j.gallegos@wellsfargo.com

BUSINESS ADDRESS: 221 N. Kansas

CITY: El Paso ST: TX ZIP: 79901 PHONE: 915-546-4218

HOME ADDRESS: _____

CITY: El Paso ST: TX ZIP: _____ PHONE: _____

DOES THE PROPOSED APPOINTEE HAVE A RELATIVE WORKING FOR THE CITY? YES: _____ NO: X

IF SO, PLEASE PROVIDE HIS OR HER NAME, CITY POSITION AND RELATIONSHIP TO THE PROPOSED APPOINTEE:

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: Jerry Romero

EXPIRATION DATE OF INCUMBENT: 04/27/2014

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: X
RESIGNED _____
REMOVED _____

DATE OF APPOINTMENT: 05/27/2014

TERM BEGINS ON : 04/28/2014

EXPIRATION DATE OF NEW APPOINTEE: 04/27/2016

PLEASE CHECK ONE OF THE FOLLOWING: 1st TERM: X

2nd TERM: _____

UNEXPIRED TERM: _____

CHRISTINE GALLEOGS

221 N. Kansas St. El Paso, TX 79901 Christine.J.Gallegos@wellsfargo.com
(915) 521 -2820 cell (915) 433-5288

OBJECTIVE

"I chose the right company. I'm valued. I'm rewarded. I'm recognized. We work hard, but we have fun, too. I can improve my professional skills here. I can reach my career goals. I enjoy my work" – Vision and Values

QUALIFICATIONS

Eight years District Manager experience and ability to successfully manage multiple locations in a retail environment

- DM 6 since January 2010 leading 12 stores (to include four level 5 stores, and five level 4 stores) that include the top 3 stores in the enterprise in OTC transaction volume
- 350 team members: 150 pfte and 200 sfte
- \$1.1 billion in deposits and \$194.5 million in loans
- Households: 104,609 (business, 34,729: affluent, 2395)
- Manage two campus card relationships (University of Texas at El Paso and El Paso Community College) with approximately 30% penetration

Proven leadership skills

- Team Member Connections Survey results for 2013 were 4.42, up from 4.12 in 2012
- Developed five store managers to DM positions
- Initiated strong partner relationship

Consistent achievement of stretch goals

- YTD, August (8/22/13) Sales Plan: 100% in Solutions, 103% in STS Proxy, 108% in DDA, 112% in Partner Referrals, 125% in Business Drivers, 3.32 Teller Contributions per tfte per day
- #1 in SBAC for New Mexico/ Western Border, 2013
- Successfully passed SOCR results across all stores (with two stores pending), 2007-2013
- Rolling Turnover 36%

Strong record of community and civic involvement

- Reputation Management Committee Chair El Paso Market
- United Way Board Member, 2013
- USO Committee Member, 2013
- YWCA, Economic Empowerment Committee, 2013
- Partner in Education with two major school districts, El Paso ISD and Ysleta ISD, 2012 - 2013
- Avance Board Member, 2011-2013
- Women's Fund of El Paso, Secretary Board 2010-2013
- Leadership El Paso- Graduated from program class of XXXII in 2010

Strong knowledge of retail processes, tools and strategies

- Chair of 2008 and 2009 "Jump into January" campaigns by creating the strategy, managing resources and implementing plan that helped the Border Banking to be first place in 2008 and second in 2009 within the footprint. That set ongoing strategy for the Border Banking Region.
- Piloted C2S calls within Border Banking and presented process to the Southwest Region
- T-3 Certified for Sales & Service Leadership Skills

Positive trend in WOW

- Improved WOW from 76.85% in 2010 to 83.51% YTD, August 2013
- YTD, August (8/22/13): 7 green stores, 4 yellow stores, 1 red store

PROFESSIONAL EXPERIENCE
WELLS FARGO BANK, El Paso, TX

DISTRICT MANAGER 6	JANUARY 2010 TO PRESENT
DISTRICT MANAGER 3 /4	AUGUST 2007 – DECEMBER 2009
STORE MANAGER –BORDER BANKING REGION	JULY 2003-AUGUST 2007
<i>Bassett Store, Level 5</i>	<i>August 2004 – August 2007</i>
<i>Zaragosa Store, Level 2</i>	<i>July 2003 – August 2004</i>

EDUCATION AND CERTIFICATIONS

- Consumer Bankers Association and BAI Graduate School of Retail Bank Management - Class of 2012
- Texas Group One Insurance License 2001-2003
- Certified in facilitation skills
- Certified in Banker Mastery
- Certified in Sales & Service Leadership Skills
- Individual Leadership Seminar (ILS - Wells Fargo)

LANGUAGES

- Fluent in English and Spanish

STRENGTHFINDERS

- Includer
- Ideation
- Strategic
- Responsibility
- Achiever