

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: DEPARTMENT OF INFORMATIN TECHNOLOGY SERVICES
AGENDA DATE: MAY 27, 2014
CONTACT PERSON/PHONE: Bruce D. Collins – Purchasing & Strategic Sourcing, Director (915) 212-1181
DISTRICT (S) AFFECTED: All

SUBJECT:

Request that the Purchasing Director for Purchasing & Strategic Sourcing be authorized to issue a Purchase Order to Advance Security Contractors, Inc., dba ASC, a vendor under Region 19 Cooperative Purchasing Program Contract No. 09-6356 (Electronic Surveillance and Locking Systems), for installation Closed Circuit TV System (CCTV) and Public Address (PA) in the estimated amount of \$211,598.48 for Departments: Environmental Services, Mass Transit (Sun Metro) and El Paso International Airport.

BACKGROUND / DISCUSSION:

This is for the proposal installation of an Access Control System for Environmental Services location at Pendale Rd.; PA System-wide Close Circuit TV Security upgrades at El Paso International Airport; New Installations at Mass Transit (Sun Metro) new Operations and Maintenance Facility on Montana.

SELECTION SUMMARY:

The participation by the City of El Paso in the use of the Cooperative Region 19 Contract 09-6356 was approved by Mayor and Council on November 8, 2011.

PRIOR COUNCIL ACTION:

Yes, June 11, 2013, Item 6a

AMOUNT AND SOURCE OF FUNDING (ENVIRONMENTAL SERVICES):

Department: 334
Division: 34100
Fund: 3150
Account: 5580270
Program: P3410

AMOUNT AND SOURCE OF FUNDING (EL PASO INTERNATIONAL AIRPORT):

Department: 562
Division: 62030
Fund: 3000
Account: 544050
Program:

AMOUNT AND SOURCE OF FUNDING MASS TRANSIT (SUN METRO):

Department: 560
Division: 60000
Fund: 3200
Account: 580100
Program: P60032

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Enrique Martinez Jr., Department of Information Technology Services, Interim Director

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of May 27, 2014.

Request that the Director for Purchasing & Strategic Sourcing Department be authorized to issue Purchase Order to Advance Security Contractors, Inc. dba ASC under Region 19 Cooperative Purchasing Program Contract #09-6356 (Electronic Surveillance and Locking Systems, for Installation of Closed Circuit TV System), (CCTV) and Public Address (PA). The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Region 19 Cooperative Purchasing Program was approved by Mayor and City Council on November 8, 2011.

Department: Environmental Services
Award to: Advance Security Contractors, Inc. dba ASC
El Paso, TX
Total Estimated Award: \$41,988.22
Account No.: 334-34100-P3410-3150-5580270-PESD00140
Funding Source: Construction
District(s): All

Department: Mass Transit (Sun Metro)
Award to: Advance Security Contractors, Inc. dba ASC
El Paso, TX
Total Estimated Award: \$48,955.66 for PA System and Installation
Account No.: 560-60000-3200-580100-P6003
Funding Source: Sun Metro Operating funds
District(s): 2

Department: El Paso International Airport
Award to: Advance Security Contractors, Inc. dba ASC
El Paso, TX
Total Estimated Award: \$120,654.60
Account No.: 562-62030-544050-3000
Funding Source: Operating Contingency Reserve

Total Estimated Award: \$211,598.48
District(s): All
Reference No.: 2014-388

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS

May 27, 2014

To: Bruce D. Collins, CPPO, Director
Purchasing & Strategic Sourcing

From: Enrique Martinez Jr., Interim Director DoITS

Authorized Signature

Date: May 27, 2014

Re: ESC Region 19 Purchasing Cooperative RFP 09-6356 for Environmental Services, El Paso International Airport, and Mass Transit (Sun Metro)



Mayor

Oscar Leaser

City Council

District 1

Ann Morgan Lilly

District 2

Larry Romero

District 3

Emma Acosta

District 4

Carl L. Robinson

District 5

Dr. Mitchell R. Nobe

District 6

Eddie Holguin Jr.

District 7

Lily Limon

District 8

Courtney C. Niland

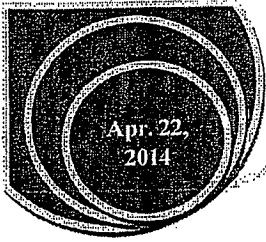
City Manager

Joyce A. Wilson

The Department of Information Technology Services (DoITS) recommends a cooperative purchasing agreement with ESC Region 19, RFP 09-6356, to issue a \$120,654.60 purchase order to Advanced Security Contractors. The following are the factors used to evaluate the use of this procurement program as the best approach.

- 1. Is there an urgent need for the product/service? In other words, is time of the essence?**
Yes, project completion is contingent upon integration of CCTV and automated access control system.
- 2. Does the purchase through the Program promote the standardization of equipment?**
Yes, city is currently utilizing Hirsch velocity platform and this integration will be standardized across city departments.
- 3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**
Yes, it does support local business.
- 4. Do the available vendors have prior work experience and/or familiarity with the City?**
Yes, the city currently utilizes Advanced Security Contractors for all maintenance and support of access control and camera systems.
- 5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**
Yes, price reasonableness has been established in using the Region XIX Contract 09-6356. The prices have been compared to prices in the marketplace. The City of El Paso has used Advanced Security Contractors in order to maintain consistency among City Facilities in the past.

Purchasing & Strategic Sourcing Department
City Hall, 1st Floor | 300 N. Campbell | El Paso, Texas 79901
P: (915) 212-1183 F: (915) 541-4446



**CoEP PANDALE ENVIROMENTAL OFFICES
CCTV AND ACCESS CONTROL
PRICING UNDER REGION 19 CONTRACT
09-6356 PRICING STRUCTURE**

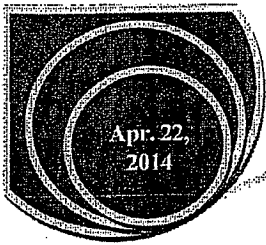
Limited Warranty

Parts and labor warranty is provided within this design by ASC, for software, components and materials provided and installed by ASC. Warranty will begin upon either customer acceptance or substantial completion. Warranty term for this project will be 365 days. In situations during the ASC warranty period where ASC provides diagnostic and/or repair services for system hardware provided by others, ASC will invoice the Customer for time and materials at the rates applicable at the time of service. ASC will not warranty product that has been abused, misused, or improperly maintained, repaired, and/or modified during such period, and such defect has not been caused by ordinary wear and tear, and such defect is not a result of voltage surges/brownouts, lightning, water damage/flooding, fire, explosion, earthquakes, tornadoes, acts of aggression/war/god, or similar phenomena.

The following is the proposed equipment list:

REF	QTY	PART NO.	EQUIPMENT DESCRIPTION	COST TAX	TOTAL
1	10	C-Ax52V	2MP, 1/3" 2 MP, CMOS, 1920X1080 pixels, H264/MPEG4/ Motion JPEG, HDTV(16:9): 1920X1080(2MP)@15fps; 1280X720@30fps, MP VF Lens 3~9mm, 2-way audio, PoE, IO, Built-in SD card slot for FTP backup, Outdoor Vandal Dome, IP67, DC12V/AC24V	\$652.70	\$6,526.95
2	10	DB14-T	Indoor/Outdoor, Metal Wall mount camera bracket (DB14) w/3/4" male thread with Back box mounting base for dome Ax52 & Ax51 series	\$58.47	\$584.70
3	1	9i0000	i3 - Rack mount Server iP Pro with Win7, SATA box, SSD OS drive, 16 IP Channels, 12TB storage, Xeon CPU.	\$5,917.50	\$5,917.50

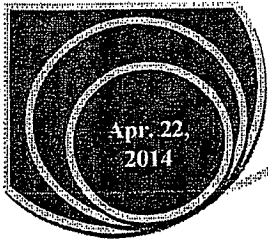




**CoEP PANDALE ENVIROMENTAL OFFICES
CCTV AND ACCESS CONTROL
PRICING UNDER REGION 19 CONTRACT
09-6356 PRICING STRUCTURE**

REF	QTY	PART NO.	EQUIPMENT DESCRIPTION	COST /EA	TOTAL
4	1	L-NSARK-PI	Pre-Installed 2nd SATA Black Box - without HD (includes Rocket Raid card, Sata Cable, labor)	\$654.00	\$654.00
5	3	ASCCAT5EP	CAT5E PLENUM WHITE	\$287.00	\$860.99
6	1	MISC	CONDUIT, BACK BOXES, CONNECTIONS, 22" LCD Monitors, 1- 1500 VA / 950 Watt UPS, Rack Mount Patch Panel, Cat5e Snag less Patch Cable	\$2,979.00	\$2,979.00
7	1	M8N2	Controls 8 Supervised Doors. 4000 Users. Includes 8 door relays, 8 Alarm Inputs (requires Line Modules), enclosure, power supply, battery, tamper switch, Medeco lock and SNIB2. Supports Expansion Boards. Provides 10/100 Ethernet or direct connect RS-232 to Host PC with XBox globalization to downstream controllers. Provides up to 115KBps RS-485 and AES (128 bit Rijndael) encryption between "N2" controllers. Only supported by Velocity Version 2.6 SP2 or later. UL Listed. CE. 115VAC.	\$3,572.25	\$3,572.25
8	1	AL600ULACM	8 Individually fused access 12/24VDC power supply 6 AMP with fire release	\$406.95	\$406.95
9	1	MEB/CB64	Memory Expansion Board - Code 64K - B Expands CODE Memory by 64,000 (from 4,000 to 68,000) with CCM 7.X on Velocity and MOMENTUM. Not recognized by CCM 6.6 or earlier. A portion of the Code Memory may be allocated to alarm and event Buffers on Velocity only. Protected from data loss during power failures for up to 30 days by controller memory battery. UL Listed. CE	\$342.38	\$342.38





**CoEP PANDALE ENVIROMENTAL OFFICES
CCTV AND ACCESS CONTROL
PRICING UNDER REGION 19 CONTRACT
09-6356 PRICING STRUCTURE**

QTY	QTY	PART NO.	EQUIPMENT DESCRIPTION	COST EACH	TOTAL
10	6	CR-ICRP40PIV	Card Reader - HID iCLASS/Prox/PIV - WS Black 125kHz HID and 13.56MHz. Reads HID 125kHz prox, FIPS 201 PIV, DESFire FASC-N and HID iCLASS cards. 1.0 to 4.25" read range. Wall switch mount, 3.30"x4.80"x.95". Powered directly by MR1A, MR1B, DS47L or DL1. 18" pigtail. Use HID 125kHz proximity, PIV, or IDC100-IC (HID IC) cards. Wiegand output (75 bit for PIV II cards, and standard proximity format data as encoded for HID iCLASS cards)	\$243.75	\$1,462.50
11	6	MR1A	MATCH Reader Interface Assy Includes MR1B, mounting Base and Bezel, Physical Tamper Switch and blank faceplate. 2 MATCH connectors with 6" pigtails. Installs in Hirsch mounting boxes. Use MB1, MB2 or MB5. UL Listed. CE.	\$173.25	\$1,039.50
12	6	DLTM2	DIGI*TRAC Line Module 2 2 inputs for alarm/door monitoring and alarm mask/RQE. Enables Auto-Relock function on a door. Consists of MELM2 prewired to one side of a two row terminal block. Locate at door or device supervised.	\$11.96	\$71.78
13	6	1076C	Door Contacts	\$18.53	\$111.15
14	6	BOS-DS150I	The DS150i Series Exit Sensors are Passive Infrared Detectors specifically designed for "request-to-exit" applications. They detect motion in their coverage area and signal an access control system or door control device.	\$75.00	\$450.00
15	6	SDC-1571V	ELECTROMAGNETIC DOOR LOCK -Energy Saver, ANSI Grade 1, Modular Magnetic Lock, 1200 lbs Holding Force with only 3 Watts power consumption. Field upgradeable monitoring outputs and servicing without removing from the door frame	\$308.25	\$1,849.50





**CoEP PANDALE ENVIROMENTAL OFFICES
CCTV AND ACCESS CONTROL
PRICING-UNDER-REGION-19-CONTRACT
09-6356 PRICING STRUCTURE**

LINE	QTY	PARENT	EQUIPMENT DESCRIPTION	UNIT PRICE	TOTAL
16	6	TS-9	GREEN 2 INCH GREEN MULLION PUSHBUTTON SQUARE PUSHBUTTON LABELED "PUSH TO EXIT" momentary action switch, two S.P.D.T. contacts rated 10a.@35 VDC, switch terminated with 10" leads, operates on 12 or 24 volts ac or DC, switch mounted on single gang, 430 stainless steel wall plate, switch depth 2.5" behind plate, conforms to U.L. standard 294 for access control, U.L. file number sa32686	\$49.50	\$297.00
17	2	1270	12VDC 7AMP HOUR BATTER	\$19.88	\$39.75
18	1	ASC22/6C	22/6 shielded Plenum cable- Reader	\$189.18	\$189.18
19	2	ASC18/4C	18/4 shielded Plenum cable- Match board	\$271.08	\$542.16
20	2	ASC22/2C	22/2 shielded Plenum cable Hi/low	\$103.92	\$207.84
21	2	ASC16/2C	16/2 Plenum cable 1000' roll - Lock Power	\$207.83	\$415.65
22	1	MISC	CONDUIT, BACKBOXES, CONNECTIONS, MISC WIRE	\$937.50	\$937.50
EQUIPMENT TOTAL:					\$29,458.22
ASC INSTALLATION:					\$12,530.00
TOTAL JOB:					\$41,988.22

NOTES:

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2. TAXES NOT INCLUDED ABOVE.
3. PRICING SHALL REMAIN FIRM FOR 30 DAYS FROM ABOVE DATE.
4. AC POWER, CONDUIT & NETWORK BY OTHERS

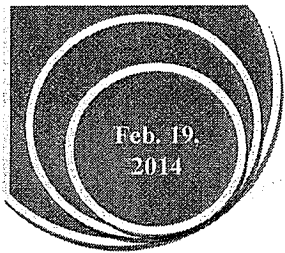
Customer's Acceptance: _____ **Purchase Order #** _____

I hope that ASC and I can be of service to you in the near future. If you have any questions or changes to make in this proposal, please feel free to call me.

Sincerely,

Sean Nordberg
Sales Manager



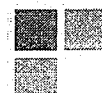


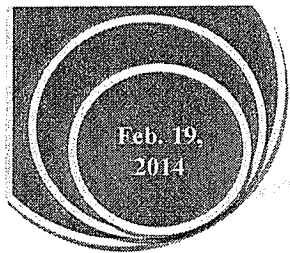
**SUN METRO MAINTENANCE FACILITY
BOGEN PUBLIC ADDRESS SYSTEM
PRICING UNDER REGION 19 CONTRACT
09-6356 PRICING STRUCTURE**

been abused, misused, or improperly maintained, repaired, and/or modified during such period, and such defect has not been caused by ordinary wear and tear, and such defect is not a result of voltage surges/brownouts, lightning, water damage/flooding, fire, explosion, earthquakes, tornadoes, acts of aggression/war/god, or similar phenomena.

The following is the proposed equipment list:

REF	QTY	PART NO.	EQUIPMENT DESCRIPTION	COST EA.	TOTAL
1	47	BOG-KFLDS30T	Wide Dispersion Reentrant Horn Loudspeaker (30-Watt Wide Dispersion Horn with Transformer	\$121.26	\$5,699.22
2	2	BOG-OPS1W	Orbit Pendant Speaker (Hanging, Coax, 6 Inch, Alloy LF 3-4HF 100W 70V-8 Ohms) - Color: White The NEAR OPS1 Pendant Loudspeaker is a full-range, wide dispersion system providing overhead sound coverage where ceiling structures are high but the sound needs to be closer to the audience/listener.	\$238.23	\$476.46
3	10	BOG-CS1EZ	EZ Ceiling Speaker (1 Watt, Volume Control, Terminal Strip, Easy Design	\$39.00	\$390.00
4	1	BOG-GAMLE3E32	Explosion Proof Speaker	\$660.00	\$660.00
5	1	BOG-DDU250	Desktop Microphone, Dynamic, U Ni-Dir, Push-Talk/Lock	\$156.74	\$156.74
6	4	BOG-M600	M-Class Dual-Channel Amplifier (600W per Stereo Channel-1200W Mono	\$1,595.63	\$6,382.50
7	1	BOG-MVP810BG	8-Port VOIP Gateway	\$3,625.34	\$3,625.34
8	3	BOG-MVP130BG	MVP Model (One Port) Bogen's Voice Over IP gateways allow paging communications to be sent over the Internet or Intranet. FXS pass through expands the paging capabilities of Bogen's PCM zone paging system by providing a continuous connection between buildings using a Local-Area or Wide-Area Network (LAN/WAN).	\$580.05	\$1,740.15
9	1	BOG-TPU15A	TPU15A Amplifier (15 Watt, with Automatic Level Control)	\$270.99	\$270.99
10	1	BOG-5323106	PCM 2000 Paging Control System - PCM All Add zone paging talkback capability to your paging system!	\$650.36	\$650.36
11	1	BOG-RPK88	Rack (Panel Mount PCMRPK	\$131.42	\$131.42
12	4	B1309A	Belden - Multi-Conductor - Speaker Cable 2 14 Awg Pe Frpvc White 1sl	\$345.00	\$1,380.00
13	1	VS4810	Desktop Controller for Voice, Tone, Time and Alphanumeric Messaging	\$967.50	\$967.50





**SUN METRO MAINTENANCE FACILITY
BOGEN PUBLIC ADDRESS SYSTEM
PRICING UNDER REGION 19 CONTRACT
09-6356 PRICING STRUCTURE**

REF	QTY	PART NO.	EQUIPMENT DESCRIPTION	COST E.A.	TOTAL
14	1	VS3003	Telephone Line Interface Option (RJ11 Input, *integrated).	\$187.50	\$187.50
15	1	VS3005	Hand-Held Microphone for Live Voice Messaging Option	\$142.50	\$142.50
16	1	VS101-40	40 Watt Paging Transmitter, UHF / VHF.	\$2,419.50	\$2,419.50
17	1	VS-LIC	FCC License for One Main Site (10 Years, Secondary Sites Licensing is Available For Additional Cost).	\$652.50	\$652.50
18	1	VS642	Inline Lightning Arrestor	\$132.00	\$132.00
19	1	VS654	Complete Antenna Kit.	\$370.50	\$370.50
20	4	VS660	0.5" RG-8U Coax RF Transmission Line Assembly (Per 1 Foot, 25 Feet Increments).	\$112.50	\$450.00
21	4	VNS2085	High Power Horn Speaker for Indoor or Outdoor. Includes Mounting Bracket	\$231.00	\$924.00
22	2	VNS2200	Wireless Controller / Amplifier with Single Addressable PA Speaker Output	\$342.00	\$684.00
23	2	VNS2281	Secondary Speaker Output Option (*integrated).	\$54.00	\$108.00
24	1	conduit	Conduit	\$375.00	\$375.00
25	1	Electrician	Electrician Labor	\$8,250.00	\$8,250.00
26	1	Misc	Lift rental, misc boxes and wire	\$1,929.00	\$1,929.00
EQUIPMENT TOTAL:					\$39,155.16
ASC INSTALLATION:					\$9,800.00
TOTAL JOB:					\$48,955.16

NOTES:

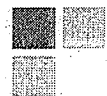
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Customer's Acceptance: _____ **Purchase Order #** _____

I hope that ASC and I can be of service to you in the near future. If you have any questions or changes to make in this proposal, please feel free to call me.

Sincerely,

Sean Nordberg
Sales Manager





Advanced Security Contractors, Inc.

135 Rio West
El Paso, TX 79932

City of El Paso - Airport

EL PASO, TEXAS

Verint 6.0-6.3 Upgrade Quote, Fail Over, & Fault Tolerant Solutions
5/14/2014

REF	QTY	PART NO.	EQUIPMENT DESCRIPTION	COST EA.	TOTAL
1	1	VIS-ONSIT-PS	Verint On-Site Technical Support - New Installation of Nextiva 6.3 on Microsoft 2008 Server, Five (5) Nights, Travel Expenses Included	\$16,650.00	\$16,650.00
2	16	NEX-6.3-1CAM-ENT	Nextiva VMS 6.3, One (1) VMS Software Camera License fo ENTERPRISE Master Server Systems	\$210.00	\$3,360.00
3	4	NEX-6.3-1RV-S	Nextiva VMS 6.3, One (1) Review/Smart Client License	\$288.75	\$1,155.00
4	1	NEX-MAN-GOLD	First year of Indirect Gold Software Maintenance for Upgrade - Includes Remote Technical Support Assistance on Business Days 9AM-5PM local time (US, UK, China), Online Resources, Software Error Corrections, and Updates. (No minimum apply). First year of Gold Software Maintenance is mandatory. Support sold and provided by Verint to Integrator.	\$677.25	\$677.25
5	228	NEX-6.3-1FOC-ENT	Nextiva VMS 6.3, One (1) Nextiva Fail-Over Software Camera License. This is in additon to the VMS Software Camera License. Available on Nextiva VMS ENTERPRISE Version only.	\$52.50	\$11,970.00
6	1	NEX-MAN-GOLD	First year of Indirect Gold Software Maintenance for Fail-Over Server - Includes Remote Technical Support on business days 9 AM - 5 PM local time, Online Reasources, Software Error Corrections, and Updates. First year of Gold Software Maintenance is mandatory.	\$2,697.00	\$2,697.00
7	1	NEX-6.3-RE-D10TB-R5	Nextiva VMS 6.3 Dell Recorder using PE R520 server with 10 Tb internatl storage using RAID5 and Win2008R2.SP1.6G RAM SQL 2008 R2. Rack mountable (2U). RAID5: 10 TB (decimal), 9.1TB (binary) Labor Included	\$17,350.35	\$17,350.35



Advanced Security Contractors, Inc.

135 Rio West
El Paso, TX 79932

8	1	NEX-SFO-MXFT	Marathon Software FT (Software Only). This kit includes Marathon everRun MX Enterprise v6.1 sw for two (2) Nextiva VMS or PSIM servers. 1 extra HASP HL NET dongle key and first year of maintenance. Fail Over Software is licensed for use by Customer solely for disaster recovery and data integrity purposes, but not for additional capacity.	\$16,482.00	\$16,482.00
9	1	NEX-6.3-MS-DELL-HFOMX	Nextiva VMS 6.3, Dell Hardware Fail Over Kit includes: 2 Dell PowerEdge R720 servers (2U), 5' CAT 6 RJ45 Patch Cable and SQL 2008 licenses. Marathon and Nextiva Enterprise software is NOT included.	\$38,388.00	\$38,388.00
10	1	NEX-SFO-MXFT-MTCER	Marathon MX Maintenance Renewal Fees per year	\$6,045.00	\$6,045.00
EQUIPMENT TOTAL:					\$114,774.60
ASC SUPPORT:					\$5,880.00
TOTAL JOB:					\$120,654.60

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I hope that ASC and I can be of service to you in the near future. If you have any questions or would like to make any changes, feel free to give me a call.

Thank you,

Thomas Silva
Operations Manager