

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: EL PASO FIRE DEPARTMENT

AGENDA DATE: 5/27/2014

CONTACT PERSON/PHONE: SAMUEL PEÑA, FIRE CHIEF, 485-5605
BRUCE D. COLLINS, PURCHASING DIRECTOR, 212-1181

DISTRICT (S) AFFECTED: ALL

SUBJECT:

The El Paso Fire Department recommends purchasing the following ambulances utilizing Buy Board contract #400-12 from the following vendor:

- One (1) Road Rescue Promedic Series Ambulance from Siddons Martin Emergency Group located at 3500 Shelby Lane, Denton Texas 76207. Unit price for ambulance and equipment is \$156,690.00.

BACKGROUND / DISCUSSION:

The El Paso Fire Department has a fleet of over 31 front line ambulances servicing the city. As part of the Department's vehicle replacement program, the new ambulance will be used to replace units that have over 8 years of front line service to the community. This new unit will be housed at Central Fire Station. The older unit replaced will then remain in-service in the reserve fleet for another 3-4 years. Ambulances supplied by this vendor will meet the needs of the El Paso Fire Department and continue to promote standardization of equipment.

SELECTION SUMMARY:

The El Paso Fire Department used several Cooperative Purchasing programs to obtain quotes for these ambulances and chose the lowest responsible quote from these programs. The use of Cooperative Purchasing Programs ensures price reasonableness due to the fact that these programs already use a competitive bidding process when awarding contracts to these vendors. These programs have been approved by Mayor and City Council since 2007 and have been relied on to quickly and confidently purchase needed items while maintaining the City purchasing standards.

PRIOR COUNCIL ACTION:

City Council has reviewed and approved previous requests from the El Paso Fire Department concerning purchasing apparatus through a Cooperative Purchasing Program as recently as June 25, 2013.

AMOUNT AND SOURCE OF FUNDING:

\$156,690
322-22090-4960-580070-COMPLOAN11 Public Safety Equipment - \$67,000
322-22090-4960-580070-COMPLOAN13 Public Safety Equipment - \$36,000
322-22090-1000-580070-P2216 - \$53,690

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Marco M. DiGirolamo
Name

[Signature]
Signature

5/13/14
Date

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the CONSENT agenda for the Council Meeting of MAY 27, 2014.

Request that the Purchasing Director for the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Siddons Martin Emergency Group a contractor under BuyBoard Contract #400-12 for Road Rescue Promedic Series Ambulance. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the BuyBoard Purchasing Cooperative Program was approved by Mayor and City Council on November 8, 2011.

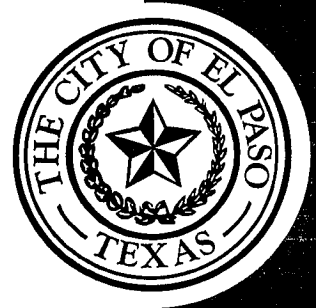
Department:	Fire
Award to:	Siddons Martin Emergency Group Denton, TX
Total Estimated Award:	\$156,690.00
Account No.:	322-22090-4960-580070-COMPLOAN11 322-22090-4960-580070-COMPLOAN13 322-22090-100-580070-P2216
Funding Source:	Public Safety Equipment
Reference No.:	2014-381

This is a Cooperative, (unit price) contract.

*******ADDITIONAL INFO BELOW*******

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



May 12, 2014

To: Bruce D. Collins, Purchasing Manager

From: Samuel Peña, Fire Chief

Signature: _____

RE: Buyboard Purchasing Cooperative Contract # 400-12

The El Paso Fire Department recommends utilizing Buyboard Purchasing Cooperative contract #400-12 for the purchase of one (1) ambulance in the amount of \$156,690.

1. Is there an urgent need for the product/service? In other words, is time of the essence?

The purchase of these ambulances will be used to replace front line units that are approximately 8 years old. These replacements will ensure the continual service of care that is expected of the El Paso Fire Department.

2. Does the purchase through the Program promote the standardization of equipment?

Yes. These vehicles meet the same specifications used by the rest of the El Paso Fire Department fleet.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No, currently there are no local manufacturers of ambulances available.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes. The El Paso Fire Department has purchased apparatus from this vendor in the past with positive results.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the use of cooperative programs have been used in the past to purchase vehicles for the fire department, most recently with the approval of apparatus in May of 2013. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

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Oscar Leeser

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Larry Romero

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District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Lilly Limon

District 8
Cortney C. Niland

City Manager
Joyce A. Wilson

Fire Chief
Samuel Peña



ISO Class 1

El Paso

Fire Department



Siddons-Martin
Emergency Group
Protecting the Southwest

3500 Shelby Lane
Denton, Texas 76207
GDN P115891
TXDOT MVD No. A115890
EIN 27-4333590

May 14, 2014

Terry Kebschull, Fire Chief
El Paso Fire Department
8600 Montana
El Paso TX 79925

RE: Proposal for Road Rescue Ambulance

Siddons-Martin Emergency Group the licensed and authorized dealer for Road Rescue ambulances in the State of Texas is pleased to provide the following proposal for Road Rescue Promedic Ambulance. This proposal is based on the accompanying proposal specifications, which are tailored to meet your needs. The proposal pricing is based on current BuyBoard #400-12 Contract and includes the fees associated with a Buy Board purchase. Total price includes delivery FOB El Paso Fire Department and training on operation and use of the apparatus.

Description		Amount
Type I Road Rescue Promedic 150 Ford F450 Diesel Modular Ambulance Body	Vehicle Price	\$ 123,900.00
Price guaranteed for 60 days. Delivery within 3-4 months of order date.	Published Options	\$ 19,981.00
100% of Performance Bond included in final Price.	Unpublished Options	\$ 12,809.00
	TOTAL	\$ 156,690.00

Delivery time for the proposed unit will be on or before August 28th from the date of order which will be the date a Purchase Order is received by Siddons-Martin Emergency Group.

The cost of the 100% Performance/Payment Bond is \$1,090.00. The bond is included in the final contract price.

This proposal is valid for 60 Calendar Days from the above date.

Tax is excluded from this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due.

Balance of sale price is due upon acceptance of the apparatus of the El Paso Fire Department.

Payment must be remitted to the following address as per cooperative BuyBoard contract #400-12:

Payment Mailing Address	Payment Wiring Information
Siddons-Martin Emergency Group	JP Morgan Chase Bank, N.A.
P.O. Box 975262	Dallas, TX 75201
Dallas, TX 75397-5262	Routing #: 111000614
Fed Tax ID 26-1557803	Account # 923009930

Any changes to the original specification will be invoiced or credited as a separate transaction from the original proposal.

Sincerely,



Pat Siddons
Siddons-Martin Emergency Group, LLC