

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** International Bridges

**AGENDA DATE:** May 31, 2016

**CONTACT PERSON/PHONE:** Bruce D. Collins – Purchasing & Strategic Sourcing, Director (915) 212-1181  
Mathew S. McElroy – International Bridges Department, Director (915) 533-7428

**DISTRICT(S) AFFECTED:** 6 and 8

**STRATEGIC GOAL NO. 1:** Create an Environment Conducive to Strong, Sustainable Economic Development

**SUBJECT:**

The International Bridges Department is requesting approval to award bid 2016-589 for Janitorial Services to Ace Government Services LLC Total estimated dollar amount of \$129,038.40 for one (1) year.

**BACKGROUND / DISCUSSION:**

On February 2<sup>nd</sup>, 2016, a Best Value procurement process, Solicitation number 2016-589, Janitorial Services – International Bridges, was released to provide Janitorial Services to the Paso Del Norte, Stanton Street and Zaragoza International Bridges, Administrative Offices and outdoor areas.

**SELECTION SUMMARY:**

Solicitation was advertised on February 2, 2016 and February 9, 2016. The solicitation was posted on City website on February 2, 2016. The email (Purmail) notification was sent out February 2, 2016. Total of fifty-three (53) vendors were solicited; forty-two (42) were local vendors. Three (3) bids were received; three (3) local vendors.

**COMPENSATION ANALYSIS**

- |                                       |   |
|---------------------------------------|---|
| • Employee Hourly Rate:               | \$ 7.25 (all three Bridges)                                   |
| • Bill rate:                          | \$ 12.75 at Paso Del Norte & Zaragosa and \$14.50 at Stanton) |
| • Bill Rate, if increased to \$10/hr: | \$ 17.85 at Paso Del Norte & Zaragosa and \$18.75 at Stanton) |
| • Annual Increase:                    | \$ 45,790.48  |

**PROTEST**

☒ There was no protest received for this requirement.

**PRIOR COUNCIL ACTION:**

**February 25, 2014, Solicitation 2011-184;** Council approved and authorized to exercise its option to extend two (2) year contract with CCBS building Services; total estimated dollar amount of \$138,541.20 for two (2) years.

**AMOUNT AND SOURCE OF FUNDING:**

Department: International Bridges  
Amount: \$129,038.40; one (1) year  
Fund Source: International Bridges Operations  
Account: 522120-564-3300-64830 to 64860-P6401 to P6410

**BOARD / COMMISSION ACTION:** N/A

\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

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**Mathew McElroy, International Bridges Department, Director**

**COUNCIL PROJECT FORM  
(REQUIREMENTS BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **May 31, 2016**.

**Strategic Goal #1: Create an Environment Conducive to Strong, Sustainable Economic Development**

The award of Solicitation No. 2016-589 (Janitorial Services) to Ace Government Services LLC for an initial one (1) year term estimated amount of \$129,038.40.

Department:	International Bridges
Vendor:	Ace Government Service LLC El Paso, Texas
Item(s):	All
Annual Estimated Amount:	\$129,038.40
Total Estimated Award:	\$129,038.40 (1 year)
Account No:	522120-564-3300-64830 to 64860-P6401 to P6410
Funding Source:	International Bridges Operations
Districts:	6 & 8

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and International Bridges Departments recommend that the contract be awarded to Ace Government Services, LLC the vendor offering the best value bid.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

# COMMITTEE SCORE SHEET

BID NO.: 2015 - 589

BID TITLE: JANITORIAL SERVICES  
International Bridges

	ACE Government Services, LLC  El Paso, TX	Goodwill Industries of El Paso, Inc.  El Paso, TX	Janinsky Internatioanl Inc.  El Paso, TX		
<b>Cost</b> (# points/percent max) 65	\$387,115.20 60.48	\$360,180.00 65.00	\$563,580.00 41.54		
<b>Reputation &amp; Quality of the Bidder's Services (References)</b> (# points/percent max) 20	16.00	0.00	10.67		
<b>Medical Insurance</b> (# points/percent max) 10	2.00	2.00	0.00		
<b>Past Performance</b> 5	5.00	1.67	0.00		
<b>GRAND TOTAL</b> 100 (100 points/percent max)	83.48	68.67	52.21		



# CITY OF EL PASO BID TABULATION FORM



Project Name: JANITORIAL SERVICES  
Bid Opening Date: MARCH 2, 2016

Solicitation #: 2016-589  
Department: INTERNATIONAL BRIDGES

		ACE GOVERNMENT SERVICES LLC EL PASO, TX			GOODWILL INDUSTRIES OF EL PASO, INC. EL PASO, TX			JAKINSKY INTERNATIONAL INC. EL PASO, TX		
ITEM NO.	LOCATION	MONTHLY AMOUNT <small>(Calculation Taken from Part 3)</small>	ESTIMATED ANNUAL AMOUNT <small>(Monthly Amt X 12)</small>	3 YEAR TOTAL <small>(Estimated Annual Amount x 3 years)</small>	MONTHLY AMOUNT <small>(Calculation Taken from Part 3)</small>	ESTIMATED ANNUAL AMOUNT <small>(Monthly Amt X 12)</small>	3 YEAR TOTAL <small>(Estimated Annual Amount x 3 years)</small>	MONTHLY AMOUNT <small>(Calculation Taken from Part 3)</small>	ESTIMATED ANNUAL AMOUNT <small>(Monthly Amt X 12)</small>	3 YEAR TOTAL <small>(Estimated Annual Amount x 3 years)</small>
1.	PASO DEL NORTE INTERNATIONAL BRIDGE	\$3,105.90	\$37,270.80	\$111,812.40	\$3,045.00	\$36,540.00	\$109,620.00	\$7,308.00	\$87,696.00	\$263,088.00
2.	STANTON INTERNATIONAL BRIDGE	\$4,541.40	\$54,496.80	\$163,490.40	\$3,915.00	\$46,980.00	\$140,940.00	\$4,693.00	\$56,316.00	\$168,948.00
3.	ZARAGOZA INTERNATIONAL BRIDGE	\$3,105.90	\$37,270.80	\$111,812.40	\$3,045.00	\$36,540.00	\$109,620.00	\$3,654.00	\$43,848.00	\$131,544.00 BIDDER'S PRICE \$131,574.00
GRAND TOTAL ITEMS 1 THRU 3		Three Year Total		\$387,115.20	Three Year Total		\$360,180.00	Three Year Total		\$563,580.00 BIDDER'S PRICE \$563,610.00
<u>OPTION TO EXTEND TO EXTEND TERM OF AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:										
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.		<div>X</div>			<div>X</div>			<div>X</div>		
NO OPTION OFFERED.		<div></div>			<div></div>			<div></div>		
PAYMENT TERMS:		2% - 10 DAYS NET - 30 DAYS			2% - 20 DAYS			2% - 10 DAYS 1% - 20 DAYS 0% - 30 DAYS		
BIDS SOLICITED: 53 / LOCAL BIDS SOLICITED: 42      BIDS RECEIVED: 3      LOCAL BIDS RECEIVED: 3      NO BID: 0										

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3-17-16

A-ONE JANITORIAL  
6303 AIRPORT ROAD  
EL PASO, TX 79925  
915-771-6818

ADEFTO BUILDING & GROUND SVS.  
7740 MUSTANG AVENUE  
EL PASO, TX 79915

AJ MAINTENANCE SERVICE  
8057 BOWEN ROAD  
EL PASO, TX 79915-4701

AALCON JANITORIAL SERVICES  
2613 WHEELING AVE  
EL PASO, TX 79930  
915-256-2551

ABM JANITORIAL SERVICES  
5959 GATEWAY BLVD W  
EL PASO, TX 79925  
915-843-2194

ACME-WESTERN JANITORIAL SERVICE  
INC.  
2124 MONTANA AVE  
EL PASO, TX 79903  
915-533-7107

ASEO INC.  
7235 N. LOOP DR.  
EL PASO, TX 79915  
915-772-6776

BROOK VALLEY INV. INC.  
PO BOX 316  
MERRICK, NY 11566

DJ'S JANITORIAL SERVICES  
P. O. BOX 370305  
EL PASO, TX 79937-0305

CCBS BUILDING SERVICE  
6940 VILLA HERMOSA DR.  
EL PASO, TX 79912  
915-849-7111

CAREFREE JANITORIAL SERVICE  
12264 CHISHOLM PASS DRIVE  
EL PASO, TX 79936  
915-790-2228

C & L JANITORIAL SERVICES  
1207 N GRAMA STREET  
EL PASO, TX 79903

CLEOLA SWEED  
12808 TIERRA AVALA  
EL PASO, TX 79938

CTJ MAINTENANCE  
3601 CONFLANS  
IRVING, TX 75061

CMC & MAINTENANCE, INC.  
4 UNION STREET SUITE 24  
BANGOR, ME 04401

HB MANAGEMENT GROUP  
ATTN: KEVIN STAYART  
7100 BROADWAY, SUITE 6-L  
DENVER, CO 80221

D & D PROFESSIONAL SERVICES  
9908 BERMUDA AVE  
EL PASO, TX 79925  
915-593-6605

REAL CLEAN / RCI  
ATTN: KELLI KEENE  
523 GARRISON AVE SUITE 900  
FORT SMITH, AR 72901

EXECUTIVE MAINTENANCE  
ATTN: LUIS HERNANDEZ  
4305 LOMA DE ORO  
EL PASO, TX 79934

D&A BUILDING SERVICES, INC.  
321 GEORGIA AVENUE  
LONGWOOD, FL 32750

EXCELLENT JANITORIAL  
5004 GRECO COURT  
EL PASO, TX 79924-2221

J B JANITORIAL SERVICES  
3120 GATEWAY EAST  
EL PASO, TX 79905

G AND L JANITORIAL SERVICE  
2036 THUNDER RIDGE DR.  
EL PASO, TX 79938  
915-855-7702

JO CARES JANITORIAL & MAID SERVICES  
1833 PUEBLO NUEVO CIR.  
EL PASO, TX 79936  
915-857-1174

L & J CLEANING SERVICE  
2904 SAN DIEGO  
P.O. BOX 3461  
EL PASO, TX 79930  
915-345-4007

KUANTUM SERVICE COMPANY  
2110 WYOMING  
EL PASO, TX 79903  
915-533-3200

LUCY'S CLEANING SERVICES  
304 GRAPHITE  
EL PASO, TX 79932

MAIDS OF AMERICA  
4625 ALABAMA ST.  
EL PASO, TX 79930  
915-564-5533

MAHEIR JANITORIAL SERVICES  
12156 YVONNE RICHARDSON AVENUE  
EL PASO, TX 79936

MODERN ENTERPRISES  
10209 SUGARBERRY DR.  
EL PASO, TX 79925

MARTINEZ JANITORIAL SERVICES  
3121 TIERRA RIO ROAD  
EL PASO, TX 79938-4483

MONARCH BUILDING SERVICES  
1001 PENDALE RD.  
EL PASO, TX 79907  
915-594-7642

MIGHTY CLEAN  
11572 BOB MITCHELL DR.  
EL PASO, TX 79936  
915-252-3360

NATIONAL JANITORIAL SERVICE & SUPPLY  
1122 TEXAS AVE  
EL PASO, TX 79901  
915-532-4200

PM JANITORIAL SERVICES  
10413 VALLE FERTIL  
SOCORRO, TX 79927

PEREDA'S CLEANING & MAINTENANCE  
10316 COMMODORE STREET  
EL PASO, TX 79924

P & S JANITORIAL SERVICES  
12158 VALLEY QUAIL  
EL PASO, TX 79936

PJS OF EL PASO, INC.  
2110 WYOMING AVE  
EL PASO, TX 79903  
915-533-9797

FEDERAL JANITORIAL  
14122 W MCDOWELL RD STE. 100  
GOODYEAR, AZ 85395

PROFESSIONAL JANITORIAL SVCS  
2110 WYOMING AVENUE  
EL PASO, TX 79903  
915-533-9797

KEEPCLEAN MANAGEMENT INC.  
494 BRIDGEPORT AVE. SUITE 180  
SHELTON, CT 06484

STAR-CLEAN  
8120 ROGERS  
EL PASO, TX 79907

SOTELO JANITORIAL SERVICES  
5665 BETHVIEW  
EL PASO, TX 79932

SPARKLE PROFESSIONAL JANITORIAL SERVICE  
3901 FLAMINGO  
EL PASO, TX 79902  
915-532-5485

S&R JANITORIAL SERVICE  
707 URANIO PL.  
EL PASO, TX 79928  
915-852-1894

SUN CITY CLEANING  
4421 TITANIC AVE  
EL PASO, TX 79904  
915-751-3780

SUPERIOR BUILDING SERVICES  
15565 WRIGHT BROTHERS  
ADDISON, TX 75001

THE EAGLE JANITORIAL SERVICES  
2919 AURORA AVENUE  
EL PASO, TX 79930  
915-566-2623

TEXAS-UBS, INC.  
15700 EXPORT PLAZA DR. # G  
HOUSTON, TX 77032  
281-987-7500

TRDI INCORPORATED  
11450 ROJAS DR STE D12  
EL PASO, TX 79936

WESTERN JANITORIAL SERVICE INC.  
2124 MONTANA  
EL PASO, TX 79903

WORLD TECHNICAL SERVICE, INC.  
1603 SOUTH W.W. WHITE ROAD  
P.O. BOX 200550  
SAN ANTONIO, TX 78220  
210-333-1514

Y & C JANITORIAL SERVICES  
3021 E. MISSOURI  
EL PASO, TX 79903