CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Museum and Cultural Affairs

AGENDA DATE: May 31, 2016

CONTACT PERSON/PHONE: Tracey Jerome, MCAD Director, 212-1783

Bruce D. Collins, Director, Purchasing & Strategic Sourcing, 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 6: Set the Standard for Sound Governance and Fiscal Management

SUBJECT: The Museums and Cultural Affairs Department (MCAD) recommends the award of Solicitation No. 2016-515 Janitorial Services Museum of History, Museum of Archaeology and El Paso Museum of Art to Eagle Janitorial Service for an initial one (1) year term in the amount of \$132,131.16.

BACKGROUND / DISCUSSION: MCAD reviewed Solicitation No. 2016-515 Janitorial Services and recommends the contract be award to Eagle Janitorial Service, the bidder offering the best value bid to the city.

SELECTION SUMMARY: Solicitation was advertised on January 26, 2016 and February 2, 2016. The solicitation was posted on City website on January 26, 2016. The email (Purmail) notification was sent out on January 26, 2016. Total of fifty-six (56) bidders were solicited; forty-six (46) were local vendors. Six (6) bids were received; six (6) local vendors

The Purchasing & Strategic Sourcing and Museum of Cultural Affairs Departments recommend that Star-Clean LLC (Level 1) and Total Cleaning Services (Level 2) be deemed non-responsible because they have both been Terminated for Default.

COMPENSATION ANALYSIS

Employee Hourly Rate: (\$ 7.50)
Bill Rate: (\$ 11.25)
Bill Rate, if increased to \$10/hr.: (\$ 13.83)
Annual Increase: (\$30,301.95)

PROTEST

There was no protest received for this requirement.

PRIOR COUNCIL ACTION: Bid #2012-236 was awarded on 8/14/2012.

AMOUNT AND SOURCE OF FUNDING:

Dept. 454 Fund 1000, Division 54000, Account 522120 - Art General Fund

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION****

COUNCIL PROJECT FORM (REQUIREMENTS OR BEST VALUE BID)

Please place the following item on the **CONSENT** agenda for the Council Meeting of **May 31, 2016**.

Strategic Goal #6: Set the Standard for Sound Governance and Fiscal Management

The award of Solicitation No. 2016-515 (Janitorial Services Museum of History, Museum of Archeology and El Paso Museum of Art) to Eagle Janitorial Service for an initial (1) year term estimated amount of \$132,131.16.

Department: Museum and Cultural Affairs Vendor: Eagle Janitorial Service

El Paso, Texas

Item(s):

Annual Estimated Amount: \$132,131.16

Total Estimated Award: \$132,131.16 (1 year)
Account No.: \$454-1000-54000-552120

Funding Source: Art General Fund

District(s):

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and Museum and Cultural Affairs Departments recommend that the contract be awarded to Eagle Janitorial Service, the vendor offering the best value bid.

The Purchasing & Strategic Sourcing and Museum and Cultural Affairs Departments recommend that Star-Clean, LLC (Level 1) and Total Cleaning Services (Level 2) be deemed non-responsible because they have both been terminated for default.

COMMITTEE SCORE SHEET

BID NO.:

2016 - 515

BID TITLE:

Janitorial Services Museum of History, Museum of Archaeology, and the El Paso Museum of Art Museums and Cultural Affairs Department

	ACE GOVERNMENT SERVICES LLC	FRANCISCO CORRAL dba EAGLE JANITORIAL SERVICE	HELP THE WORLD FOUNDATION	JAKINSKY INTERNATIONAL INC	STAR-CLEAN LLC	TOTAL CLEANING SERVICES
	EL PASO, TX	EL PASO, TX	EL PASO, TX	EL PASO, TX	EL PASO, TX	EL PASO, TX
Cost	\$519,024.24	\$396,393.48	\$794,535.12	\$528,525.00	\$313,581.24	\$364,682.16
(# points/percent max) 65	39.27	51.42	25.65	38.57	65.00	55.89
Reputation & Quality of the Bidder's Services (# points/percent max) 20	15.99	13.34	0.00	17.77	6.67	13.34
Employee Medical Benefits and Incentives						
(# points/percent max) 10	2.00	2.00	2.00	2.00	2.00	2.00
Past Performance (# points/percent max) 5	5.00	5.00	1.67	0.00	0.00	1.67
GRAND TOTAL 100	62.26	71.76	29.32	58.34	73.67	72.90
(100 points/percent max)						





Project Name: JANITORIAL SERVICES MUSEUM OF HISTORY, MUSEUM OF ARCHEOLOGY AND EL PASO MUSEUM OF ART

Bid Opening Date: FEBRUARY 24, 2016

Solicitation #: 2016-515 Department: MCAD

		ACE GOVERNMENT SERVICES LLC EL PASO, TX			FRANCISCO CORRAL dba EAGLE JANITORIAL SERVICE EL PASO, TX			HELP THE WORLD FOUNDATION EL PASO, TX		
ITEM NO.	LOCATION	MONTHLY AMOUNT (CALCULATION TAKEN FROM PART 3)	ESTIMATED ANNUAL AMOUNT (MONTHLY AMOUNT X 12)	3 YEAR TOTAL (ESTIMATED ANNUAL AMOUNT X 3 YEARS)	MONTHLY AMOUNT (CALCULATION TAKEN FROM PART 3)	ESTIMATED ANNUAL AMOUNT (MONTHLY AMOUNT X 12)	3 YEAR TOTAL (ESTIMATED ANNUAL AMOUNT X 3 YEARS)	MONTHLY AMOUNT (CALCULATION TAKEN FROM PART 3)	ESTIMATED ANNUAL AMOUNT (MONTHLY AMOUNT X 12)	3 YEAR TOTAL (ESTIMATED ANNUAL AMOUNT X 3 YEARS)
1.	MUSEUM OF HISTORY	\$6,203.10	\$74,437.20	\$223,311.60	\$4,502.25	\$54,027.00	\$162,081.00	\$9,532.77	\$114,393.24	\$343,179.72
2.	MUSEUM OF ARCHEOLOGY	\$1,552.43	\$18,629.16	\$55,887.48	\$1,174.50	\$14,094.00	\$42,282.00	\$1,243.40	\$14,920.80	\$44,762.40
3.	EL PASO MUSEUM OF ARTS	\$6,661.81	\$79,941.72	\$239,825.16	\$5,334.18	\$64,010.16 BIDDER'S PRICE \$64,010.25	\$192,030.48 BIDDER'S PRICE \$192,030.75	\$11,294.25	\$135,531.00	\$406,593.00
G	RAND TOTAL ITEMS 1 THRU 3			\$519,024.24			\$396,393.48 BIDDER'S PRICE \$396,393.75			\$794,535.12

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3-17-16





Project Name: JANITORIAL SERVICES MUSEUM OF HISTORY, MUSEUM OF ARCHEOLOGY AND EL PASO MUSEUM OF ART Bid Opening Date: FEBRUARY 24, 2016

Solicitation #: 2016-515 Department: MCAD

Bid Opening Date: FEBRUART 24, 2010		1	Department: WicAb
	ACE GOVERNMENT SERVICES LLC EL PASO, TX	FRANCISCO CORRAL dba EAGLE JANITORIAL SERVICE EL PASO, TX	HELP THE WORLD FOUNDATION EL PASO, TX
OPTION TO EXTEND THE TERM OF THE AGREEMENT			
THE CITY AT ITS SOLE DESCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHAL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	х	x	Х
NO OPTION OFFERED	·		
PAYMENT TERMS:	2% - 10 DAYS NET - 30 DAYS	3% - 20 DAYS NET - 30 DAYS	90% - 10 DAYS 95% - 20 DAYS 100% - 30 DAYS

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 2-17-16





Project Name: JANITORIAL SERVICES MUSEUM OF HISTORY, MUSEUM OF ARCHEOLOGY AND EL PASO MUSEUM OF ART

Bid Opening Date: FEBRUARY 24, 2016

Solicitation #: 2016-515 Department: MCAD

		JAKINSP	(Y INTERNATIO EL PASO, TX	NAŁ INC.	S	STAR-CLEAN LL EL PASO, TX	С	TOTAL	. CLEANING SEI EL PASO, TX	RVICES
ITEM NO.	LOCATION	MONTHLY AMOUNT (CALCULATION TAKEN FROM PART 3)	ESTIMATED ANNUAL AMOUNT (MONTHLY AMOUNT X 12)	3 YEAR TOTAL (ESTIMATED ANNUAL AMOUNT X 3 YEARS)	MONTHLY AMOUNT (CALCULATION TAKEN FROM PART 3)	ESTIMATED ANNUAL AMOUNT (MONTHLY AMOUNT X 12)	3 YEAR TOTAL (ESTIMATED ANNUAL AMOUNT X 3 YEARS)	MONTHLY AMOUNT (CALCULATION TAKEN FROM PART 3)	ESTIMATED ANNUAL AMOUNT (MONTHLY AMOUNT X 12)	3 YEAR TOTAL (ESTIMATED ANNUAL AMOUNT X 3 YEARS)
1.	MUSEUM OF HISTORY	\$6,003.00	\$72,036.00	\$216,108.00	\$3,501.75	\$42,021.00	\$126,063.00	\$4,142.07	\$49,704.84	\$149,114.52
2.	MUSEUM OF ARCHEOLOGY	\$1,566.00	\$18,792.00	\$56,376.00	\$965.20	\$11,582.40 BIDDER'S PRICE \$11,588.40	\$34,747.20 BIDDER'S PRICE \$34,765.20	\$1,080.54	\$12,966.48	\$38,899.44 BIDDER'S PRICE \$466,793.2820
3.	EL PASO MUSEUM OF ARTS	\$7,112.25	\$85,347.00	\$256,041.00	\$4,243.64	\$50,923.68	\$152,771.04	\$4,907.45	\$58,889.40	\$176,668.20
G	RAND TOTAL ITEMS 1 THRU 3			\$528,525.00			\$313,581.24 BIDDER'S PRICE \$313,599.24			\$364,682.16 BIDDER'S PRICE \$792,576.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: <u>ろー/フー/ り</u>





Project Name: JANITORIAL SERVICES MUSEUM OF HISTORY, MUSEUM OF ARCHEOLOGY AND EL PASO MUSEUM OF ART Bid Opening Date: FEBRUARY 24, 2016

Solicitation #: 2016-515 Department: MCAD

Did Opening Date. FEDROART 24, 2010	<u> </u>		Department: WCAL
	JAKINSKY INTERNATIONAL INC. EL PASO, TX	STAR-CLEAN LLC EL PASO, TX	TOTAL CLEANING SERVICES EL PASO, TX
OPTION TO EXTEND THE TERM OF THE AGREEMENT			
THE CITY AT ITS SOLE DESCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHAL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:	A .		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	х	X	x
NO OPTION OFFERED			
PAYMENT TERMS:	2% - 10 DAYS 1% - 20 DAYS 0% - 30 DAYS	NET - 30 DAYS	1.5% - 10 DAYS
BIDS SOLICITED: 66 LOCAL BIDS	SOLICITED: 57 BIDS RECEIVED:	6 LOCAL BIDS RECEIVED:	6 NO BID: 0

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3-17-16

A-ONE JANITORIAL 6303 AIRPORT ROAD EL PASO, TX 79925

ADEFTO BUILDING & GROUND SVS. 7740 MUSTANG AVENUE EL PASO, TX 79915 AJ MAINTENANCE SERVICE 8057 BOWEN ROAD EL PASO, TX 79915-4701

AALCON JANITORIAL SERVICES 2613 WHEELING AVE EL PASO, TX 79930 ABM JANITORIAL SERVICES 5959 GATEWAY BLVD W EL PASO, TX 79925 ACME-WESTERN JANITORIAL SERVICE INC. 2124 MONTANA AVE EL PASO, TX 79903

ASEO INC. 7235 N. LOOP DR. EL PASO, TX 79915 RETURN TO SENDER BROOK VALLEY INV. INC. PO BOX 316 MERRICK, NY 11566

UNIQUE JANITORIAL SERVICES INC 6617 TARASCAS DRIVE EL PASO, TX 79912

CCBS BUILDING SERVICE 6940 VILLA HERMOSA DR. EL PASO, TX 79912 CAREFREE JANITORIAL SERVICE 12264 CHISHOLM PASS DRIVE EL PASO, TX 79936 RETURN TO SENDER C & L JANITORIAL SERVICES 1207 N GRAMA STREET EL PASO, TX 79903

CLEOLA SWEED 12808 TIERRA AVALA EL PASO, TX 79938 RETURN TO SENDER CTJ MAINTENANCE 3601 CONFLANS IRVING, TX 75061

CMC & MAINTENANCE, INC. 4 UNION STREET SUITE 24 BANGOR, ME 04401

HB MANAGEMENT GROUP ATTN: KEVIN STAYART 7100 BROADWAY, SUITE 6-L DENVER, CO 80221 D & D PROFESSIONAL SERVICES 9908 BERMUDA AVE EL PASO, TX 79925 RETURN TO SENDER REAL CLEAN / RCI ATTN: KELLI KEENE 523 GARRISON AVE SUITE 900 FORT SMITH, AR 72901

DJ'S JANITORIAL SERVICES P. O. BOX 370305 EL PASO, TX 79937-0305

D&A BUILDING SERVICES, INC. 321 GEORGIA AVENUE LONGWOOD, FL 32750 EXCELLENT JANITORIAL 5004 GRECO COURT EL PASO, TX 79924-2221

EXECUTIVE MAINTENANCE ATTN: LUIS HERNANDEZ 4305 LOMA DE ORO EL PASO, TX 79934 G AND L JANITORIAL SERVICE 2036 THUNDER RIDGE DR. EL PASO, TX 79938 JO CARES JANITORIAL & MAID SERVICES 1833 PUEBLO NUEVO CIR. EL PASO, TX 79936

RETURN TO SENDER J B JANITORIAL SERVICES 3120 GATEWAY EAST EL PASO, TX 79905

TOTAL CLEANING SERVICES 1026 NAVARRETTE EL PASO, TX 79907 RETURN TO SENDER LUCY'S CLEANING SERVICES 304 GRAPHITE EL PASO, TX 79932

L & J CLEANING SERVICE 2904 SAN DIEGO P.O. BOX 3461 EL PASO, TX 79930 WORLD TECHNICAL SERVICE, INC. 1603 SOUTH W.W. WHITE ROAD P.O. BOX 200550 SAN ANTONIO, TX 78220 MODERN ENTERPRISES 10209 SUGARBERRY DR. EL PASO, TX 79925 MAIDS OF AMERICA 4625 ALABAMA ST. EL PASO, TX 79930

MAINTENANCE UNLIMITED 4421 TITANIC AVE EL PASO, TX 79904 MIGHTY CLEAN 11572 BOB MITCHELL DR. EL PASO, TX 79936

Y & C JANITORIAL SERVICES 3021 E. MISSOURI EL PASO, TX 79903 MAHEIR JANITORIAL SERVICES 12156 YVONNE RICHARDSON AVENUE EL PASO, TX 79936 MONARCH BUILDING SERVICES 1001 PENDALE RD. EL PASO, TX 79907

MARTINEZ JANITORIAL SERVICES 3121 TIERRA RIO ROAD EL PASO, TX 79938-4483

NATIONAL JANITORIAL SERVICE & SUPPLY 1122 TEXAS AVE EL PASO, TX 79901

WESTERN JANITORIAL SERVICE INC. 2124 MONTANA EL PASO, TX 79903

PEREDA'S CLEANING & MAINTENANCE 10316 COMMODORE STREET EL PASO, TX 79924 TRDI INCORPORATED 11450 ROJAS DR STE D12 EL PASO, TX 79936

PSH PROFESSIONAL CLEANING SERVICES 11415 ED MERRINS EL PASO, TX 79936

PJS OF EL PASO, INC. 2110 WYOMING AVE EL PASO, TX 79903 P & S JANITORIAL SERVICES 12158 VALLEY QUAIL EL PASO, TX 79936 PROFESSIONAL BUILDING MAINTENANCE SERVICES 4312 LOMA ALEGRE EL PASO, TX 79934

PROFESSIONAL JANITORIAL SVCS 2110 WYOMING AVENUE EL PASO, TX 79903 RETURN TO SENDER FEDERAL JANITORIAL 14122 W MCDOWELL RD STE. 100 GOODYEAR, AZ 85395

ADVANTAGE GROUP SERVICES ATTN: DAN RAMOS 390 EMERALD CLOUD EL PASO, TX 79928

STAR-CLEAN 8120 ROGERS EL PASO, TX 79907 TEXAS-UBS, INC. 15700 EXPORT PLAZA DR. # G HOUSTON, TX 77032 KEECLEAN MANAGEMENT INC. 494 BRIDGEPORT AVE. SUITE 180 SHELTON, CT 06484

SPARKLE PROFESSIONAL JANITORIAL SERVICE 3901 FLAMINGO EL PASO, TX 79902 SUN CITY CLEANING 4421 TITANIC AVE EL PASO, TX 79904

SOTELO JANITORIAL SERVICES 5665 BETHVIEW EL PASO, TX 79932

S&R JANITORIAL SERVICE 707 URANIO PL. EL PASO, TX 79928 THE EAGLE JANITORIAL SERVICES 2919 AURORA AVENUE EL PASO, TX 79930