

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Information Technology Services

AGENDA DATE: May 31, 2016

CONTACT PERSON/PHONE: Bruce D. Collins, Director of Purchasing & Strategic Sourcing
Enrique Martinez Jr., Director of Information Technology Services

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: NO. 4: Enhance El Paso's Quality of Life through Recreational, Cultural and Educational Environments

SUBJECT:

Discussion and action to award Solicitation No. 2016-416R Fiber Network Services to AT&T Corp., for an initial three (3) year term award of \$ 2,319,840.00 with two (2) one (1) year optional extensions.

BACKGROUND / DISCUSSION:

Council previously recommended internet connection improvements for Quality of Life facilities. The project will include other City facilities with slow internet connections. The vetting process included the review of sixty (60) facilities, focused on improving at minimum (20) twenty facilities per year.

SELECTION SUMMARY:

Solicitation was advertised on November 17, 2015 and November 24, 2015. The solicitation was posted on City website on November 17, 2015. The email (Purmail) notification was sent out November 17, 2015. Total of ten (10) vendors were solicited; six (6) were local vendors. Four (4) bids were received; none were local vendors.

PROTEST

☒ There was no protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

540000-1000-239-15090-P1506 General Fund (Telephone and Internet)

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Enrique Martinez Jr.

Date

**COUNCIL PROJECT FORM
(RFP)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **May 31, 2016**.

Strategic Goal 4: Enhance El Paso's Quality of Life through Recreational, Cultural and Educational Environments

Discussion and action on the award of Solicitation No. 2016-416R (Fiber Network Services) to AT&T Corporation, for an initial three (3) term in the estimated amount of \$2,319,840. The award is to include two (2) one year options in the amount of \$1,546,560 for a total five (5) year award of \$3,866,400.

Department:	Information Technology
Vendor:	AT&T Corporation Carol Stream, IL
Item(s):	All
Initial Term:	3 years
Option to Extend:	Two, one year options
Annual Estimated Award:	\$ 773,280.00
Initial Term Estimated Award:	\$ 2,319,840.00(3 years)
Total Estimated Award:	\$ 3,866,400.00 (5 years)
Account No.:	239-15090-1000-540000-P1506
Funding Source:	General Fund (Telephone and Internet)
District(s):	All

This is a Request for Proposal, service contract.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

The Purchasing & Strategic Sourcing Department and Information Technology recommend award as indicated to AT&T Corporation, the highest ranked proposer based on evaluation factors established for this procurement. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******

COMMITTEE SCORE SHEET

BID NO.: 2016 - 416R

BID TITLE: FIBER NETWORK SERVICES

INFORMATION TECHNOLOGY DEPARTMENT

	AT&T CORP Carol Stream, IL	TIME WARNER CABLE, INC San Antonio, TX	TIME WARNER CABLE, INC San Antonio, TX		
Proposal Cost		Option 1	Option 2		
Part 1 - 2G & 500M Sites (3) 5 pts	\$174,060.00 5.00	\$373,020.00 2.33	\$373,020.00 2.33		
Part 2 - 100M Sites (60) 20 pts	\$1,414,800.00 20.00	\$3,420,000.00 8.27	\$2,376,900.00 11.90		
Part 3 - Optional 100M Sites (31) 5 pts	\$730,980.00 5.00	\$1,767,000.00 2.07	\$1,251,000.00 2.92		
Quality of Response and Presentation (# points/percent max) 15	9.33	9.67	9.67		
Experience and Qualifications (# points/percent max) 25	19.33	13.67	13.67		
Response to References (# points/percent max) 15	12.93	14.66	14.66		
Delivery Time					
60 days 15 Pts					
75 days 10 Pts					
90 days 5 Pts					
91 - 120+ 0 Pts		0	0		
(# points/percent max) 15	0				
GRAND TOTAL 100 (100 points/percent max)	71.59	50.67	55.15		



CITY OF EL PASO REQUEST FOR PROPOSAL TABULATION FORM



Bid Opening Date: DECEMBER 23, 2015
Project Name: FIBER NETWORK SERVICES

Solicitation #: 2016-416R
DEPT: INFORMATION TECHNOLOGY SERVICES

AT&T CORP.	EL PASO, TX
CONTERRA BROADBAND SERVICES, LLC	CHARLOTTE, NC
LEVEL 3 COMMUNICATIONS, LLC	BROOMFIELD, CO
TIME WARNER CABLE INC.	SAN ANTONIO, TX
RFPs SOLICITED: 10 LOCAL RFPs SOLICITED: 6 RFPs RECEIVED: 4 LOCAL RFPs RECEIVED: 1 NO BIDS: 0	

NOTE: The information contained in this RFP tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: 

DATE: 12/23/2015

AT&T 500 Texas Ave. El Paso, Texas 79901 Marcos Rivas marco.rivas@att.com	AT&T 311 S. Akard St. Dallas, Texas 75202 Manjuel Robinson manjuel.robinson@att.com	Time Warner Cable 12012 N MoPac Expwy Austin, Texas 78758 Brian Beresford brian.beresford@twcable.com
Time Warner Cable 1900 Blue Crest Lane San Antonio, Texas 78247 Christopher Kasper christopher.kasper@twcable.com	Time Warner Cable 7010 Airport El Paso, Texas 79906 Marvin Leon Guerrero Marvin.leonquerrero@twcable.com	Level 3 Communications 201 E Main Street Ste. 901 El Paso, Texas 79901 Gloria Ropella gloria.ropella@level3.com
Level 3 Communications 201 E Main Street Ste. 901 El Paso, Texas 79901 David King david.king@level3.com	Huntleigh Technology Group 100 N. Stanton Suite 700 El Paso, Texas 79901 Ross Dahman ross.dahman@huntleigh.com	Huntleigh Technology Group 100 N. Stanton Suite 700 El Paso, Texas 79901 Roberto Ochoa roberto.ochoa@huntleigh.com
Conterra Communications 2101 Rexford Rd Suite 200E Charlotte, NC 28211 Tom Coulehan tcoulehan@conterra.com		