

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Streets and Maintenance / Environmental Services

**AGENDA DATE:** July 12, 2016

**CONTACT PERSON/PHONE:** Ted Marquez, Streets and Maintenance Director, (915) 212-7000  
Ellen Smyth, Environmental Services Director, (915) 212-6060  
Bruce D. Collins, Purchasing & Strategic Sourcing Director, (915) 212-1181

**DISTRICT(S) AFFECTED:** ALL

**STRATEGIC GOAL: NO. 6) Set the standard for sound governance and fiscal management**

**SUBJECT:**

The Streets and Maintenance Department and Environmental Services Department request the approval of a purchase order to Heil of Texas and Longhorn International Trucks, LTD – Crane Carrier through the use of Buy Board Contracts 425-13 and 430-13 for two (2) rear load refuse trucks in the amount of \$558,376.00:

- Two (2) 2016 Crane Carrier LET2-46 Chassis from Longhorn International Trucks, LTD – Crane Carrier, Austin, TX from Buy Board Contract 430-13:
- Two (2) 2016 Dura Pak 5000 25 yd Rear Load Refuse Bodies from Heil of Texas, Austin, TX from Buy Board Contract 425-13:

CHASSIS / BODY TYPE	QUANTITY	VENDOR	CHASSIS COST
Crane Carrier LET2-46 Chassis	2	Longhorn International Trucks, LTD – Crane Carrier	\$355,078.00
Buy Board Fee			\$400.00
Dura Pak 5000 25 yd. Rear Load Refuse Body	2	Heil of Texas	\$202,498.00
Buy Board Fee			\$400.00
<b>Total</b>			<b>\$558,376.00</b>

**BACKGROUND / DISCUSSION:**

The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replaces them with vehicles that operate more efficiently and at a lower cost to the city. Local business is being supported.

**SELECTION SUMMARY:**

N/A

**PROTEST**

☒ There was no protest received for this requirement.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved similar purchase on May 12, 2015, Item 18.1.

**AMOUNT AND SOURCE OF FUNDING:**


Department: Environmental Services  
Total Estimated Award: \$558,376.00  
Funds Available: Dept: 334 Div: 34080 Acct: 580290 Fund: 3150 Program: P3484 Project: PESD00160  
Funds Source: Capital – Heavy Off Road Equipment

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
\_\_\_\_\_  
Ted Marquez, Streets and Maintenance Director

  
\_\_\_\_\_  
Ellen Smyth, Environmental Services Director

**COUNCIL PROJECT FORM  
(COOPERATIVE CONTRACT)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **JULY 12, 2016**.

**STRATEGIC GOAL: NO. 6 Set the Standard for Sound Governance and Fiscal Management**

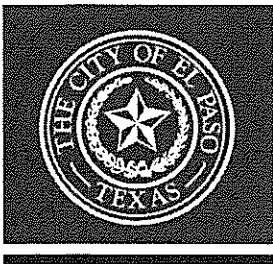
Request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order to Longhorn International Trucks, LTD – Crane Carrier, a contractor under Buy Board Contract No. 430-13 (Rear Load Chassis), for Two (2) 2016 Crane Carrier LET2-46 Chassis. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Buy Board was approved by Mayor and City Council on August 21, 2007.

Department:	Streets and Maintenance
Award to:	Longhorn International Trucks, LTD – Crane Carrier Austin, TX
Total Estimated Award:	\$355,478.00 (for 2 units)
Account No.:	334-34080-580290-3150-P3484-PESD00160
Funding Source:	Capital – Heavy Off Road Equipment
District(s):	All
Reference No.:	2016-1079

This is a Cooperative, unit price contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



## Purchasing & Strategic Sourcing Department

### Six (6) Factor Option Memo

**Mayor**  
Oscar Leeser

**City Council**

*District 1*  
Peter Svarzbein

*District 2*  
Jim Tolbert

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Dr. Michiel R. Noe

*District 6*  
Claudia Ordaz

*District 7*  
Lily Limón

*District 8*  
Cortney C. Niland

**City Manager**  
Tommy Gonzalez

To: Bruce D. Collins, CPPO, Director  
Purchasing & Strategic Sourcing Department

From: Ted Marquez, Director  
Streets and Maintenance Department

Date: July 12, 2016

Signature: \_\_\_\_\_

Re: 2016-1079 Two (2) 2016 Crane Carrier LET2-46 Chassis

The Department of Streets and Maintenance recommends authorizing the Purchasing Director to issue a purchase order for \$355,478.00 to Longhorn International Trucks. The Streets and Maintenance Department will utilize Buy Board Cooperative Contract 430-13 for the purchase of Two (2) 2016 Crane Carrier LET2-46 Chassis.

The following are the factors used to evaluate the use of this procurement program as the best approach:

***1. Is there an urgent need for the product/service? In other words, is time of the essence?***

Yes because we have 14 year old rear loaders we are replacing with them and also because they are able to accommodate a bigger work crew in a single truck.

***2. Does the purchase through the Program promote the standardization of equipment?***

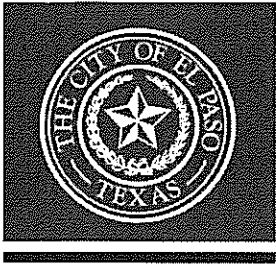
Yes, this purchase will put 5 of the same truck type on routes. It will help in parts ordering, knowing that the parts can be used for several trucks and ease the fixing of the fleet.

***3. Does the purchase through the Program support local business?*** Yes, from the maintenance service side. The fleet will be serviced by local vendors. ***If not, is there a comparable product/service available locally?***

***4. Do the available vendors have prior work experience and/or familiarity with the City?***

Yes, there are currently three (3) rear loaders from this vendor in our fleet.

Bruce D. Collins, CPPO  
City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043



Department Name Goes Here

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*5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?* Yes the cost is comparative to other truck vendors

*6. Is the proposed vendor on the City's wage theft data base?* No



# LONGHORN INTERNATIONAL

*A Kyrish Truck Center*

2016-1079

June 27, 2016

Mr. Pat Ross  
City of El Paso  
7969 San Paulo Dr.  
El Paso, Texas 79907

Dear Mr. Ross:

This letter and attached documentation will serve as our Buy Board quote for 2 – Crane Carrier LET2-46 chassis designed to accommodate the Heil 25 yard Dura Pack rear loader. These chassis would run \$177,739.00 each for a total of \$355,478.00 FOB El Paso, Texas.

I have attached for your review our current Buy Board Contract 430-13 award letter dated October 22, 2015. Along with that is a copy of the referenced quoted contract price and the 4% chassis options discount. Since there are body companies located across the United States, our chassis are quoted FOB the factory for the Buy Board contract. A copy of my Buy Board deviation form and a copy of the freight to Heil at Ft. Payne, Alabama are also included. That is followed by a chassis quotation sheet showing the standard options along with the optional equipment pricing and our dealer discount. The chassis quotation following that shows the grand total for the 2 units. The final page is a breakdown of the pricing with the respective discounts.

If you need any additional information, please do not hesitate to give me a call.

Sincerely,

Richard Woerndell



Austin: 4711 E. 7th Street • Austin, TX 78702 • (512) 389-1111  
Idealease: 4811 E. 7th Street • Austin, TX 78702 • (512) 389-3891  
Temple: 6043 N. IH-35 • Temple, TX 76504 • (254) 778-3648

[www.KyrishTruckCenters.com](http://www.KyrishTruckCenters.com)





# CRANE CARRIER COMPANY

The Heavy Truck Specialists

## Chassis Quotation

2016 Buy Board

Regional Sales Manager: Raglin		P.O.#:		NAPA No		United States		Date: 3/23/2016	
Purchaser: Longhorn International Address: 4711 E 7th St City/ST/ZIP: Austin, TX 78702 Attn: Richard Woodruff Telephone: 512-389-1111 Fax: 512-389-2119				For Sale To: City of El Paso Address: 7909 San Paulo Drive City/ST/ZIP: El Paso, TX Attn: Pat Ross Telephone: Fax: (937) 822-0900				OEF#: Rev. Date: 3/28/16 S/N: Qty: 2 (Two) Model: LET2-46 Crew Cab Spec#: GVWR 82,000 lb	
Vocation (ie. FL, RL, ASL, MSL, RO): Rear Loader				Body Make: Heli		Body Model: Data Pack 25 Yard			
<b>Engine/Torque @ RPM</b> CUMMINS - ISL8-370 1250 @ 1400 RPM Accessories: 10 Gal. Heated DEF Tank Standard Location RH Side Accessories: FEPTO Adapter 1050 1411 Accessories: Remote Eng. No. Oil Fill Block Heater: 1,000 Watt w. Red Indicator Light 120V Air Compressor: Cummins-Wabco, 18.7 CFM Cooling System: Remote 1814 Sq. In. -34 F Below Zero XL Accessories: Remote Rad. Air Filter w/ Cover Accessories: Air Intake: Parker 13" Steel Intake Accessories: Restriction Indicator, Air Cleaner Mounted Accessories: Exhaust: LH Vertical Flared Elbow, Painted Accessories: Accessories: <b>Battery Box/Batteries:</b> Steel (3) Three GRP 31, 975 CCA Ea Accessories: Standard Location LH Side Accessories: Accessories: Starter: Fleming River Disconnect Alternator: Heavy Duty Soft Start Fuel Tank: Delco-Remy 24SI, 160-ANP 80 Gallon Steel Single Tank, Round Accessories: Standard Location RH Side Accessories: Filter/Separator: Cummins Branded 12V Heated Filter Trans. / Retarder: 3000RDS 6-Speed Controls: Left Pushbutton NIS/Auto Neutral: Auto Neutral System / "AG" Function Accessories: Accessories: Accessories: <b>Propshafts:</b> Spicer Life Series SPL-170 <b>Front Axle:</b> D2000F Accessories: Brakes: 16.5 X 7 Wide Brake Package Slack Adjusters: Automatic Accessories: Wheels: Hub - Steel Disc 22.5 X 9.00 Tires: 315/80R22.5 Bridgestone M860 L / 20 Spare Wheel: No Spare Tire: No <b>Front Suspension:</b> Parabolic Taper-Leaf 20k <b>Steering Position:</b> LH, Drive Ony, Tilt / Telescopic Column Accessories: <b>Rear Axle:</b> D46-170P Accessories: CDD Brakes: 16.5 X 7 Wheels: Hub - Steel Disc 22.5 X 9.00 Tires: 315/80R22.5 Bridgestone M860 L / 20 Ratio/Max. Speed: 6.14 Ratio 65 MPH Unit Speed 65 MPH Slack Adjusters: Automatic Accessories: Spare Wheel: No Spare Tire: No Retarder: No Accessories: <b>Rear Suspension:</b> HMX-460 46k w. Shocks / 44k-46k Axle <b>Tag/Pusher:</b> Wheels: No Tires: No Accessories: <b>Frame:</b> 25" Double Rail RBM 3,369.600 Bumper: Painted Steel Accessories: Tow Pins Accessories: <b>Wheel Base:</b> 182" CA/CT= 158" AF= 46" <b>ABS System:</b> 6S / 6M <b>Air Tanks:</b> (3) Three Steel Tanks Drain Valves: Pull Cords: Centralized Drain Valves <b>Air Dryer:</b> Bendix BW AD-9EP, Heated Accessories: Accessories: Accessories: Mount Air Dryer Inside Frame Rail				<b>Cab Construction</b> LET2 LH, Drive Only, Tilt / Telescopic Column <b>Cab/Tilt Pump</b> Crew Cab 12v Cab Tilt Assist Pump <b>Accessories:</b> <b>Cab Exterior:</b> Dual Tone, Air Horn Under Cab Accessories: Accessories: Accessories: <b>Cab Interior:</b> Roof Top A/C Dual Cab Fans Air Conditioning, Integral AM/FM Stereo Accessories: Orange Seat Belts <b>Doors / Windows:</b> LH 8-Fold Sliding RH 6-Fold Sliding LH 16" x 7" S/S West Coast "A" RH 16" x 7" S/S West Coast "A" LH & RH (1) 8" Round Convex Spot (2) Total 1-Each Side <b>Spot Mirrors:</b> 4-Person "A/C" <b>Seats:</b> Crew Cab Seating: Flip-Up / Fold-Down Black Vinyl LH 2-Way Adj., Black Vinyl RH Rear Bench, Black Vinyl <b>Instrumentation:</b> Accessories: Accessories: Accessories: Accessories: <b>Windshield Wiper(s)</b> Intermittent Wipers <b>Cab Elec./Lighting:</b> CCC Daytime Running Lights Accessories: LED Cab Clearance, Marker & Turn Signals Accessories: Accessories: Accessories: Wheel Torque Indicators Accessories: 3 Hard Copies of Operators Manual Accessories: Warn or Equal 107 dB(A) <b>Misc. Equipment</b> Accessories: 5lb Fire Extinguisher, Mounted Accessories: Triangle Warning Kit, Mounted Accessories: At Chassis Keyed Alike, 3-Keys Accessories: Q250 Keys Accessories: Engine Idle Shutdown Accessories: Cruise Control Accessories: Accessories: Accessories: <b>Finish Paint</b> Color: Color/Code: Cab: White N0007 Upper Cab Stripe: No Lower Cab Stripe: No Bumper: Black N0001 Bumper Stripe: No Frame: Black N0001 Battery Box: Fuel Tank: Black N0001 Clear Coat: No Front Wheels: 2-Sided White PC Rear Wheels: 2-Sided White PC					
<b>Additional Charges / Warranties (Non-Discounted):</b> Standard Chassis Warranty 12 Months 12,000 Miles Standard Frame & Crossmember Warranty - 5YR/100K M (pro-rated after 36 Mo/30K M) Standard - 2 Year Cummins Engine Warranty Standard - 3 Year Allison Edge II Partner Warranty Standard - 2 Year Dana Axle Warranty Product Training and Warranty				<b>TOTAL PRICE PER VEHICLE</b> 355,478 <b>TAXABLE TRANSACTION</b> NO <input checked="" type="checkbox"/> YES <input type="checkbox"/> Freight Rates Subject to a Fuel Surcharge and / or a price increase at time of delivery Terms C.O.D. Net Cash prior to Delivery Texas Buy Board Pricing to Sept. 30, 2016					
Notes: Requested Delivery Date: 120 Days ARO									

### Chassis Quotation

2016 Buy Board

Regional Sales Manager:		Raglin		P.O.#:	United States		Date:	9/23/2016
<b>Purchaser:</b>	Largham International	<b>For Sale To:</b>	Texas Buy Board	<b>DEFH</b>				
<b>Address:</b>	1711 E 7th St	<b>Address:</b>	2865 San Paulo Drive	<b>Rev</b>		<b>Date</b>		
<b>City/ST/ZIP:</b>	Austin TX 78701	<b>City/ST/ZIP:</b>	El Paso TX	<b>S/N</b>				
<b>Attn:</b>	Richard Vaccaro	<b>Attn:</b>	Pat Russ	<b>Qty</b>	2	JWS		
<b>Telephone:</b>	512-353-1111	<b>Telephone:</b>		<b>Model</b>	LET2-46		Crew Cab	
<b>Fax:</b>	512-353-2112	<b>Fax:</b>	mosp@elpasotexas.gov	<b>Spec#</b>	GWR02000 IL			
<b>Vocation (ie FL, RL, ASL, MSL, RO)</b>	Rear Loader	<b>Body Make</b>	Hill	<b>Body Model</b>	Dura Pack 25 Yard			
<b>Engine/Torque @ RPM</b>	Cummins ISB 150-370	1255 @ 1400 RPM	IC 517	<b>Cab Construction</b>	LE12 LH Drive Only, Tr Telescopic Column			
<b>Accessories</b>	10 Gal Heated DEF Tank Standard Location R/R Side	STD		<b>Cab/Fit Pump</b>	Crew Cab 12-Cub Tr Assist Pump	8 908		
<b>Accessories</b>	FEPTO Adapter 1300/1410	STD		<b>Accessories</b>				
<b>Accessories</b>	Remote Engine Oil Fill	550		<b>Cab Exterior</b>	Over Tone Air Horn Under Cap	147		
<b>Block Heater</b>	Block Heater 1500 Watt w Red Indicator Light 1/10"	347		<b>Accessories</b>				
<b>Air Compressor</b>	Cummins Rated 10 CFM			<b>Accessories</b>				
<b>Cooling System</b>	Remote 1014 Sq In -31 F Below Zero	STD		<b>Accessories</b>	Roof Top A/C	6 900		
<b>Accessories</b>	Remote Radiator Fan Motor Control	574		<b>Cab Interior</b>	Over Cab Fans	218		
<b>Accessories</b>				<b>Air Conditioning</b>	Air Conditioning Integra	2 172		
<b>Accessories</b>				<b>Stereo</b>	AM/FM Stereo	424		
<b>Air Intake</b>	Parker 17" Steel Intake	STD		<b>Accessories</b>	Orange Seat Belt	60		
<b>Accessories</b>	Restriction Indicator Air Cleaner Mounted	STD		<b>Doors / Windows</b>	B-Fold Sliding	537		
<b>Accessories</b>				<b>Mirrors</b>	B-Fold Sliding	537		
<b>Exhaust</b>	LH Vertical Flared Elbow Painted	STD		<b>Mirrors</b>	LH "6' x 7" S/S West Coast "A"	STD		
<b>Accessories</b>				<b>Spot Mirrors</b>	LH & RH "6' x 7" S/S West Coast "A"	STD		
<b>Battery Box/Batteries</b>	Steel (3) Three GPR 41 525 CCA Ea	LH Side	181	<b>Seats</b>	Crew Cab Seating LH	82		
<b>Accessories</b>	Standard Location	STD			4 Person "A/C" Flip Up Fold Down Black Vinyl	751		
<b>Accessories</b>								
<b>Accessories</b>	Flaming River Disconnect Heavy Duty Soft Start	218						
<b>Starter</b>	Genco-Remy 24SI 160-AMP	STD		<b>Instrumentation</b>	RH Rear Bench 2-Way Adj Back Vinyl Bench Black Vinyl	STD		
<b>Alternator</b>	Genco-Remy 24SI 160-AMP	418						
<b>Fuel Tank</b>	80 Gallon Steel Single Tank Round Standard Location	RH Side	103					
<b>Accessories</b>				<b>Accessories</b>				
<b>Accessories</b>				<b>Accessories</b>				
<b>Filter/Separator</b>	Cummins Branded 12V Heated Filter 3000RDS 6-Speed	STD		<b>Accessories</b>				
<b>Trans / Retarder</b>	Left Pushbutton	STD		<b>Windshield Wiper(s)</b>	Intermittent Wipers	STD		
<b>Controls</b>	Auto Neutral System "AG" Function	STD		<b>Cab Elec Lighting</b>	CCC Daytime Running Lights LED Cab Clearance Marker & Turn Signals	STD		
<b>NIS/Auto Neutral</b>		602		<b>Accessories</b>				
<b>Accessories</b>				<b>Accessories</b>				
<b>Accessories</b>				<b>Accessories</b>				
<b>Accessories</b>				<b>Accessories</b>				
<b>Propshafts</b>	Spicer Lite Series SPL-175	STD		<b>Accessories</b>				
<b>Front Axle</b>	D2000F	STD		<b>Accessories</b>				
<b>Accessories</b>				<b>Back-Up Alarm</b>	Wheel Torque Indicators 3 Hard Copies of Operators Manual Warn or Equal 107 dB(A)	STD		
<b>Brakes</b>	10.5 X 7 Wide Brake Package Automatic	STD		<b>Misc Equipment</b>				
<b>Stack Adjusters</b>		STD		<b>Accessories</b>	5lb Fire Extinguisher Mounted Triangle Warning Lx Mounted	202		
<b>Accessories</b>				<b>Accessories</b>	All Chassis Keyed Alike 3-Keys C250 Keys	148		
<b>Wheels</b>	Hub - Steel Disc 22.5 X 9.00	STD		<b>Accessories</b>	Engine Idle Shutdown Cruise Control	50		
<b>Tires</b>	315/60R22.5 Bridgestone MB60 L / 20	STD		<b>Accessories</b>				
<b>Spare Wheel</b>	No			<b>Accessories</b>				
<b>Spare Tire</b>	No			<b>Accessories</b>				
<b>Front Suspension</b> </								





P.O. Box 400  
Austin, TX 78767-0400  
800 695 2919 | 512 467 0222 | Fax 800 211 5454  
buyboard.com

October 22, 2015

Sent via Email to: rwoerndell@kyrishtrucks.com

Richard Woerndell  
Longhorn International Trucks, LTD - Crane Carrier  
PO Box 6260  
Austin TX 78762

Re: Vehicles & Heavy Duty Trucks, Options, Parts, & Labor  
BuyBoard Contract 430-13

The contract that the Local Government Purchasing Cooperative (BuyBoard) awarded your company under the Vehicles & Heavy Duty Trucks, Options, Parts, & Labor Proposal, RFP 430-13, will expire November 30, 2015.

At this time, we are renewing your contract through November 30, 2016. This will be the final renewal of this contract.

All discounts, terms, and conditions of your proposal contract will remain the same. If you agree with the renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me immediately via email at [connie.burkett@tasb.org](mailto:connie.burkett@tasb.org).

**Reminder:** The receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative. Accepting orders directly from a member entity may result in a violation of the State of Texas competitive bid statutes, and could cause cancellation of this proposal award. Therefore, all orders must be processed through the Cooperative in order to comply with the contract. We request your assistance in immediately forwarding any orders received directly from member entities. Purchase orders may be sent to us either by fax (800-211-5454) or by email ([info@buyboard.com](mailto:info@buyboard.com)). If by chance an order sent directly to you has been unintentionally processed, please forward it to the Cooperative and note it as **RECORD ONLY** to prevent duplication.

If you have questions or comments concerning this renewal, please contact me as soon as possible at [connie.burkett@tasb.org](mailto:connie.burkett@tasb.org). We appreciate your interest and participation in The Local Government Purchasing Cooperative.

Sincerely,

Connie W Burkett  
Contract Administrator



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards,  
Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators



Phone: 800-695-2919  
 Fax: 800-211-5454  
 Email: info@buyboard.com

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### Additional Resources

Vendor	Description	Pricing Sheet	Price
<a href="#">Longhorn International Trucks, LTD - Crane Carrier</a>	Crane Carrier LTD2 6x4. Low entry drop frame tilt cab, Cummins ISL9-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment. Line Item 80	N/A	\$149,243.00
<a href="#">Longhorn International Trucks, LTD - Crane Carrier</a>	Crane Carrier LET2 6x4. Low entry tilt cab, Cummins ISL9-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment. Line Item 81	N/A	\$136,491.00
<a href="#">Longhorn International Trucks, LTD - Crane Carrier</a>	Crane Carrier LET2 6x4 Crew Cab. Low entry tilt crew cab, Cummins ISL9-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment. Line Item 82	N/A	\$146,409.00

### Extended Product Information

Brand: Crane Carrier

Part Number: Crane Carrier

Unit Measure: EA

 Full Description: Crane Carrier LET2 6x4 Crew Cab. Low entry tilt crew cab, Cummins ISL9-270 270 HP engine, Allison 3500 transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard eq  
 Line Item 82

<a href="#">Longhorn International Trucks, LTD - Crane Carrier</a>	Crane Carrier COE 6x4. Cab over, Cummins ISL9-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment. Line Item 85	N/A	\$139,121.00
<a href="#">Longhorn International Trucks, LTD - Crane Carrier</a>	Crane Carrier COE 4x2. Cab over, Cummins ISL9-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment. Line Item 78	N/A	\$129,502.00
<a href="#">Longhorn International Trucks, LTD - Crane Carrier</a>	4% Discount off Crane Carrier Optional Equipment. Line Item 86	<a href="#">Pricing Sheet</a>	\$0.00

Showing 1 to 6 of 6 entries

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Contact us 800-695-2919

*The Heavy Truck Specialists*



**2016 DRIVE AWAY / DEALER PRICE LIST**

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Drive Away	Mileage	Rate
<b>ALABAMA</b>		
Birmingham, AL (VacAll)	686	\$2,058
Ft. Payne, AL (Heil)	805	\$2,415
Huntsville, AL (Schwarze)	606	\$1,818
<b>ALASKA</b>		
<b>ARIZONA</b>		
Phoenix, AZ	2041	\$6,125
Tucson, AZ	2026	\$6,078
Yuma, AZ (Pend-Pack)	2218	\$5,767
<b>ARKANSAS</b>		
Fayetteville, AR	897	\$2,691
Hot Springs, AR	893	\$2,679
Little Rock, AR	839	\$2,517
<b>CALIFORNIA</b>		
Corona, CA (Edge)	2336	\$6,074
Fontana, CA	2317	\$6,024
Fresno, CA	2518	\$7,554
Fullerton, CA	2355	\$7,065
Gardena, CA	2376	\$7,123
Huntington Beach, CA	2375	\$7,125
Huntington Park, CA	2366	\$7,098



# LONGHORN INTERNATIONAL

## *A Kyrish Truck Center*


31-Mar-16

### City of El Paso Chassis Work Sheet

\$146,409.00 This Buy Board 2014 contract price includes \$9,879.00 of chassis options.  
28,914.82 Net on selected options (See "Options Breakdown" Below)  
2,415.00 Freight to Heil - Ft. Payne Alabama (Rate sheet attached)  
\$177,738.82 Total Per Chassis  
**\$177,739.00 Total Cost Per chassis** System Rounds off final numbers.

### Options Breakdown

\$52,907.00 Options Price As shown on chassis quotation form.  
( \$9,879.00 ) Deducted as included in original Buy Board Bid  
\$43,028.00 Options List Price  
\$12,908.40 Less 30% Dealer Discount  
30,119.60 Options @ Dealer Net Cost  
\$ 1,204.78 Additional 4% Buy Board Discount on Optional Equipment  
**\$28,914.82 Net Cost on Options after Buy Board Discount**

  
Richard Woerndell



Austin: 4711 E. 7th Street • Austin, TX 78702 • (512) 389-1111  
Idealease: 4811 E. 7th Street • Austin, TX 78702 • (512) 389-3891  
Temple: 6043 N. IH-35 • Temple, TX 76504 • (254) 778-3648  
[www.KyrishTruckCenters.com](http://www.KyrishTruckCenters.com)





12007 Research Boulevard • Austin, Texas 78759-2439  
PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

## DEVIATION AND COMPLIANCE SIGNATURE FORM

If your company intends to deviate from the General Terms and Conditions, Item Specifications or other requirements associated with this Proposal Invitation, you must list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form, an attachment to this form, or elsewhere in your Proposal. (If you do not provide the information on or as an attachment to this form, the information must be clearly identified in your Proposal.) The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Item Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation.

☐ No; Deviations

☒ Yes; Deviations

List and fully explain any deviations you are submitting:

FREIGHT AND PRICING IS F.O.B. CRANE CARRIER-TULSA OK. Published  
RATES to BODY COMPANIES AVAIL. ON REQUEST

### PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: ☐ Common Carrier ☐ Company Truck ☒ Other:

FOR SHIPPING POINT - FACTORY

2. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

3. Number of Days for Delivery: Approx 90-120 DAYS ARO

4. Vendor Reference/Quote Number: \_\_\_\_\_

5. State your return policy: NO RETURNS

6. Are electronic payments acceptable? ☒ Yes ☐ No

Longhorn International Trucks LTD

Company Name

Jeff Kynard  
Signature of Authorized Company Official

Jeff Kynard  
Printed Name

Environmental Services Department  
Rear Loader Specifications (diesel)  
2015

**Capacity [Body Vendor]:**

- Excluding the hopper, the packer body shall not be less than 25 CY

**Packing Mechanism [Body Vendor]:**

- Packer will be able to compact loose volume of municipal solid waste to a minimum of 750 lbs/ cubic feet

**Lifting Mechanism [Body Vendor]:**

- Two lifters installed in rear
- Breakaway kits for cart tipper

**Lighting [Body Vendor]:**

- LED Lights - Strobe Light - Strobe Array
- Work lights (Flood Lights) to be located on side of truck and rear. Installed and rugged enough to sustain tree branches rubbing across them.

**Cab:**

- Capable of seating a driver plus two additional workers
- Flip up Fold Down Driver Seat
- Tilt steering and Telescopic wheel
- Four Cameras: rear pointing, side pointing (towards home), forward pointing, inside cab pointing at operator; cameras will come with a digital video recorder and a 32 GB SD card capable of recording for 4-10 hour days (or removable hard drive) with infrared for nighttime vision [Body Vendor]
- Air Conditioning system will consist of a dual system and condensers will be roof mounted and mounted behind cab in front of radiator

**Chassis:**

- Air drains and hook-up valves accessible from the side of truck [Body Vendor]
- Minimum of 80 gallon fuel tank
- hydraulic oil gauge for hydraulic tank [Body Vendor]

**Other:**

- Electronic (pdf version) of operator's manual
- Three hardcopies of operator's manual
- Operator training sessions to be determined by buyer
- Minimum of 74 inch wide by 24 high yellow sign with black lettering on rear of vehicle indicating "CAUTION VEHICLE STOPS AND BACKS FREQUENTLY, WIDE RIGHT TURNS DO NOT PASS ON RIGHT". Department can provide a template or photo of existing sign. Must work with local vendor. [Body Vendor]
- Gross vehicle weight of chassis and body not to exceed approximately 35,000 lbs.
- 5lbs Fire Extinguisher
- 1 Set of 3 DOT highway triangles
- Zonar GPS and electronic vehicle inspection system with 11 inspection points and 1 asset tag; system installation and tested to meet the following requirements: indicate: (1) to indicate idle time only ; with engine running, (2) speed of vehicle (3) good antenna placement to maintain signal integrity for GPS and minimize dead spots; Must work with a local vendor; [Body Vendor]
- Truck wraps with educational and outreach information to be displayed on both sides of body. The Department will provide the templates; Must work with a local vendor. [Body Vendor]
- No rear steps installed on rear of truck. [Body Vendor]