

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets and Maintenance / Environmental Services

AGENDA DATE: July 12, 2016

CONTACT PERSON/PHONE: Ted Marquez, Streets and Maintenance Director, (915) 212-7000
Ellen Smyth, Environmental Services Director, (915) 212-6060
Bruce D. Collins, Purchasing & Strategic Sourcing Director, (915) 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 6) Set the standard for sound governance and fiscal management

SUBJECT:

The Streets and Maintenance Department and Environmental Services Department request the approval of a purchase order to Wagner Equipment Co. through the use of Buy Board Contract 424-13 for one (1) 836K Caterpillar Compactor in the amount of \$1,114,057.86.

BACKGROUND / DISCUSSION:

The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replaces them with vehicles that operate more efficiently and at a lower cost to the city. The approval of this purchase would allow the Environmental Services Department to process waste in landfills more efficiently while keeping compliant with state environmental guidelines and procedures. The City is receiving a trade in allowance of \$64,000.00 towards the purchase of the new tractor. Local business is being supported.

SELECTION SUMMARY:

N/A

PROTEST

☒ There was no protest received for this requirement.

PRIOR COUNCIL ACTION:

Yes. Council previously approved Contract 2012-019 on January 24, 2012, Item 9.

AMOUNT AND SOURCE OF FUNDING:

Department: Environmental Services
Total Estimated Award: \$1,114,057.86
Funds Available: Dept: 334 Div: 34130 Acct: 580290 Fund: 3150 Program: P3470 Project: PESD00160
Funds Source: Capital – Heavy Off Road Equipment

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Ted Marquez, Streets and Maintenance Director



Ellen Smyth, Environmental Services Director

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JULY 12, 2016**.

STRATEGIC GOAL: NO. 6 Set the Standard for Sound Governance and Fiscal Management

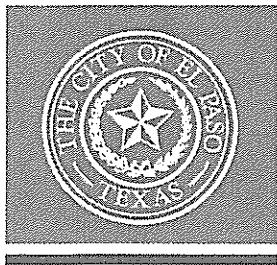
Discussion and action on the Request that the Director of Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Wagner Equipment Co., a contractor under Buy Board Cooperative Contract 424-13 (Landfill Compactor), for one (1) 836K Caterpillar Compactor. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Buy Board was approved by Mayor and City Council on August 21, 2007.

Department:	Streets and Maintenance
Award to:	Wagner Equipment Company El Paso, TX
Sell Price:	\$1,178,057.86 -\$64,000.00 (less trade-in)
Total Estimated Award:	\$1,114,057.86 (1 unit)
Account No.:	334-34130-580290-3150-P3470-PESD00160
Funding Source:	Capital – Heavy Off Road Equipment
District(s):	All
Reference No.:	2016-1076

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******



Purchasing & Strategic Sourcing Department

Mayor

Oscar Leaser

Six (6) Factor Option Memo

City Council

District 1
Peter Svarzbein

District 2
Jim Tolbert

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Claudia Ordaz

District 7
Lily Limón

District 8
Cortney C. Niland

City Manager

Tommy Gonzalez

To: Bruce D. Collins, CPPO, Director
Purchasing & Strategic Sourcing Department

From: Ted Marquez, Director
Streets and Maintenance Department

Date: July 12, 2016

Re: 2016-1076 One (1) 836K Caterpillar Compactor

The Department of Street and Maintenance recommends authorizing the Purchasing Director to issue a purchase order for \$1,114,057.86 to Wagner Equipment Company. The Street and Maintenance Department will utilize Buy Board Cooperative Contract No. 424-13 for the purchase One (1) 836K Caterpillar Compactor.

The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes. This Landfill Compactor is an essential piece of equipment for the landfill operation; it pushes, spreads and compacts the waste accepted at the municipal landfill on a daily basis. The compactor being traded in, replaced by this Caterpillar compactor is an old 2002, depreciated piece of equipment. It is not cost effective to continue providing the increased maintenance cost to this machine.

2. Does the purchase through the Program promote the standardization of equipment?

Yes. Environmental Services currently owns 2 Caterpillar Landfill Compactors, promoting standardization.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

Yes, Wagner Equipment Company is a local business. Wagner equipment has their equipment, parts and services store/warehouse/shop in 10501 Dyer St. El Paso, TX 79924.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Bruce D. Collins, CPPO

City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043



150406-02

June 27, 2016

CITY OF EL PASO
ENVIRONMENTAL SERVICES
7968 SAN PAULO
EL PASO, TX 79907

Attention: CRISTAIN BENITEZ

Dear Sir,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR Model: 836K Large Wheel Loader

STOCK NUMBER: **SERIAL NUMBER:** **YEAR:** **SMU:**

We appreciate the opportunity to extend this quote. This quote is subject to availability and is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Regards,
Gilbert Saenz
Sales Representative
Wagner Equipment Co.

CATERPILLAR Model: 836K Large Wheel Loader

STANDARD EQUIPMENT

CONSIST NOTE - The standard equipment list includes all - no-charge (NC) items from the Mandatory - Attachment section. -

POWERTRAIN - Advanced Productivity Electronic Control - Shifting (APECS) - Air to air aftercooler - Brakes, full hyd., enclosed, wet - multiple disc service brakes - Cat clean emission module (insulated) - Electro hydraulic parking brake - Engine, Cat C18 w/ACERT Technology - US EPA T4/EU Stage IV Technology, - Fuel priming pump (electric) - Fuel to air cooler - Ground level engine shutoff - Guard, (3 pc) transmission - Heat Shield, turbo and exhaust manifold - Hydraulically driven demand fan - Integrated braking - Radiator, Next Generation Modular (NGMR) - Separated cooling system - Starting aid (ether) automatic - Throttle lock - Torque converter with lock up clutch - (LUC) - Turbine precleaner, engine air intake - Transmission, planetary, with 2F/2R - speed range control - Underhood ventilation system

ELECTRICAL - Alarm, back-up - Alternator (150-amp) - Batteries, maintenance-free (4-1000CCA) - Converter, 10/15 amp, 24V to 12V - Lighting system, halogen (front & rear) - lighting, access stairway - Starter, electric (heavy duty) - Starter lockout (ground level) - Starting receptacle for emergency start - Transmission lockout (ground level)

OPERATOR ENVIRONMENT - Air conditioner - Cab, sound-suppressed pressurized, - Internal four-post rollover protective - structure (ROPS/FOPS). Radio ready for - (entertainment) includes antenna, - speakers, converter (12-volt 10-15 - amp) 12-volt power port for mobile - phone or laptop connection - Camera, rear vision - Coat and hard hat hooks - Flip-up armrest - Heater and defroster - Horn, electric - Hydraulic controls (floor mounted) - Implement hydraulic lockout - Laminated glass - Light, (dome) cab - Lunchbox and beverage holders - Instrumentation, Gauges: - DEF fluid level - Engine coolant temperature - Fuel level - Hydraulic oil temperature - Speedometer/Tachometer - Torque convertor temperature - Instrumentation, Warning Indicators: - Action alert system, three category - Axle/Brake oil temp. (front) - Brake oil pressure - Electrical system, low voltage - Engine failure malfunction alert and - action lamp - Mirrors, Rearview (externally mounted) - Parking brake status - Radio, CB (ready) - Seat, Cat Comfort (cloth) air suspension - Seat belt, retractable, 76mm (3") wide - STIC Control system with steering lock - Sun visor, front - Tinted glass - Transmission gear (indicator) - Vital Information Management System - (VIMS) with graphical information - display: external data port, - customizable operator profiles - Wet-Arm Wipers/Washers (front and rear) - Intermittent Wipers (front and rear) -

TIRES, RIMS, AND WHEELS - Wheels, Paddle & Plus Tip -

GUARDS - Guards, axle (front and rear) - Guard, cab window - Guards, crankcase and powertrain, - hydraulically powered - Guard, rear fan and grill -

BLADES - Bulldozer arrangement is included in the - standard equipment. Bulldozer blades - are optional. -

FLUIDS - Antifreeze, premixed 50% concentration - of extended life coolant with freeze - protection to -34C (-29F) -

OTHER STANDARD EQUIPMENT - Auto Blade Positioner (ABP) - Counterweight - Demand fan/swing out (hyd. reversible) - Doors, service access (locking) - Ecology drains for engine, radiator, - hydraulic tank - Electronic clutch pressure control & - remote mounted pressure taps - Emergency platform egress - Engine, crankcase, 250 hour interval - with CJ-4 oil - Fuel tank, 793 L (210 gal) - Hitch, drawbar with pin - Hoses, Cat XT(TM) - Hydraulic oil cooler - Hydraulic, steering and brake - filtration/screening system - Oil sampling valves - Product Link - Stairways, fixed-L/R (rear access) - Steering, load sensing - Vandalism protection caplocks - Venturi stack -

MACHINE SPECIFICATIONS

836K LF COMP HRC DCA9
347-5200 836K LANDFILL COMPACTOR HRC
368-9306 AXLES, NO-SPIN FRONT & REAR
377-0851 PRECLEANER, DUAL
373-9360 HYDRAULICS
436-2290 HORN, ELECTRIC (STANDARD)
345-0539 LIGHTS, STANDARD
375-4691 CAB GLASS, RUBBER MOUNTED
376-7034 MIRRORS, HEATED

378-8636 CAB PRECLEANER, POWERED
 376-7131 SEAT, HEATED & VENTILATED
 381-4540 SEAT BELT, 3", 2-POINT, MINDER
 487-7868 PRODUCT LINK, CELLULAR PLE641
 433-3845 FUEL LINES, HEATED
 347-5298 FUEL TANK, STANDARD
 347-5295 GUARD ACTUATION, PREMIUM (4V)
 347-5115 NO SOUND SUPPRESSION
 347-5118 STAIRWAY, SWINGOUT (LH & RH)
 347-5208 STRIKER BARS
 374-6440 STARTING, COLD WEATHER
 374-7404 HEATER, ENGINE COOLANT, 120V
 376-7129 LIGHT, WARNING (LED STROBE)
 378-8646 MIRROR, INTERNAL (PANORAMIC)
 376-1572 OIL CHANGE SYSTEM, HIGH SPEED
 WHEELS, DIAMOND TIPS
 BLADE, SEMI U
 Additional O & M Manual
 Additional Parts Manual CD
 5 lb fire extinguisher
 First Aid Kit
 Fire Suppression System
 836K Technolgy Products

SELL PRICE	\$1,141,579.00
PREVENTIVE MAINTENANCE	\$33,796.00
LESS GROSS TRADE ALLOWANCE	(\$64,000.00)
SUBTOTAL	\$1,111,375.00
TEXAS HEAVY EQUIPMENT TAX (0.2414%)	\$2,682.86
TOTAL AFTER TAX BALANCE	\$1,114,057.86

ADDITIONAL CONSIDERATIONS

- Texas Buy Board (TASB) Contract # 424-13

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
836G	CATERPILLAR (AA)	BRL000313	2002	\$64,000.00

WARRANTY & COVERAGE

Standard Warranty: 12 Months Unlimited Hours, Parts and Labor (Travel Time included for the first 6 months)

Extended Warranty: Governmental Premier 5 Year / 7500 Hour Extended Coverage Plan

Preventive Maintenance 4500 Hour / 36 Month PM Plan

F.O.B./TERMS:

El Paso



Phone: 800-695-2919
Fax: 800-211-5454
Email: info@buyboard.com

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Vendor Contract Information

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424-13

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Wagner Equipment Co.[X]

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Vendor Name: Wagner Equipment Co.

Address: 10501 Dyer St

El Paso, TX 79924

Phone Number: (915) 222-1198

Email: lsaylor@wagnerequipment.comWebsite: <http://www.wagnerequipment.com>

Federal ID: 84-0703569

Contact: Les Saylor

Accepts RFQs: Yes

Minority Owned: No

Women Owned: No

Service-Disabled Veteran Owned: No

EDGAR: No

Contract Name: Construction, Road, Bridge & Other Equipment

Contract#: 424-13

Effective Date: 10/01/2013

Expiration Date: 11/30/2016

Payment Terms: Net 30 days

Delivery Days: 120

Shipping Terms: Pre-paid and added to invoice

Freight Terms: FOB Destination

Ship Via: Company Truck

Region Served: Texas Regions 18, 19

States Served: Colorado, New Mexico, Texas

Quote Reference Number: 424-13

Contract Documents

EDGAR Notice: [Click to view EDGAR Notice](#)Proposal Documents: [Click to view BuyBoard Proposal Documents](#)Regulatory Notice: [Click to view Bonding Regulatory Notice](#)

Contact us 800-695-2919