

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Zoo

AGENDA DATE: August 4, 2020

CONTACT PERSON/PHONE: Joseph Montisano, Zoo Director (915) 212-2800
Bruce D. Collins, Director of Purchasing (915) 212-1182

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: **NO. 2: Set the Standard for a Safe and Secure City**

The linkage to the Strategic Plan is Subsection 2.1 – Maintain standing as one of the nation's top safest cities. The award of this contract will provide security guard services for the Zoo.

SUBJECT:

Discussion and Action on the award of Solicitation No. 2020-658 Security Guard Services – Zoo to Oklahoma Investigative Group, Inc. dba TriCorps Security, for a total (3) year term for an estimated award of \$1,257,660.00.

BACKGROUND / DISCUSSION:

This contact will support the Zoo Department in maintaining its facilities safe for the public and employees.

SELECTION SUMMARY:

Solicitation was advertised on February 4, 2020 and February 11, 2020. The solicitation was posted on City website on February 4, 2020. The email (Purmail) notification was sent out on February 6, 2020. Solicitation had sixty (60) views. Twenty eight (28) bids were solicited. Six (6) bids were received; four (4) being local vendors.

PROTEST

- No protest received for this requirement.
 Protest received.

Contract Variance

The difference in cost, based on the comparison from previous contract is as follows: The hourly bill rate increased from \$10.89 to \$15.60 for Unarmed Security Guards, which represents a 43% hourly rate increase. A total increase for the initial term of \$456,787.62 due to the hourly rate increase and additional hours.

AMOUNT AND SOURCE OF FUNDING:

\$1,257,660.00
452-3400-52130-522120-P5234

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

**COUNCIL PROJECT FORM
(Best Value)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR AGENDA** for the Council Meeting of **August 4, 2020**.

STRATEGIC GOAL NO. 2: Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is Subsection 2.1 – Maintain standing as one of the nation’s top safest cities. The award of this contract will provide security guard services for the Zoo.

Award Summary:

Discussion and action on the award of Solicitation No. 2020-658 Security Guard Services – Zoo to Oklahoma Investigative Group, Inc. dba TriCorps Security, for a total three (3) year term for an estimated award of \$1,257,660.00.

Contract Variance:

The difference in cost, based on the comparison from previous contract is as follows: The hourly bill rate increased from \$10.89 to \$15.60 for Unarmed Security Guards, which represents a 43% hourly rate increase. A total increase for the initial term of \$456,787.62 due to the hourly rate increase and additional hours.

Department:	Zoo
Award to:	Oklahoma Investigative Group, Inc. dba TriCorps Security Oklahoma, OK
Item(s):	All
Initial Term:	3 years
Annual Estimated Award:	\$419,220.00
Total Estimated Award:	\$1,257,660.00
Account No.:	452-3400-52130-522120-P5234
Funding Source:	Zoo Operations Fund
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and Zoo Department recommend award as indicated to Oklahoma Investigative Group, Inc. dba TriCorps Security, the bidder offering the best value bid.

CITY OF EL PASO BV SCORESHEET

PROJECT: 2020-658 Security Guard Services – Zoo

Evaluation of Submittal

	MAX POINTS	Mike Garcia Merchant Security, LLC	Night Eyes Protective Services, Inc.	Oklahoma Investigative Group, Inc. dba TriCorps Security	Sun City Security Service, Inc.	Vets Securing America	Woody Family Enterprises
Factor A - Offeror's Fee Proposal	35	35.00	33.28	26.75	33.66	24.70	26.08
Proposed Cost		\$ 961,200.00	\$ 1,011,000.00	\$ 1,257,660.00	\$ 999,342.00	\$ 1,361,763.00	\$ 1,289,988.00
Factor B - Reputation & Quality of the Bidder's Service	25	15.00	16.67	16.67	21.67	11.67	16.67
Factor C - Employee Medical Benefits and Incentives	10	0.00	2.00	2.00	2.00	2.00	0.00
Factor D – Past Performance	30	20.00	18.00	30.00	10.00	30.00	30.00
TOTAL SCORE	100	70.00	69.95	75.42	67.33	68.37	72.75
Rank		3	4	1	6	5	2



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: SECURITY GUARD SERVICES
Bid Opening Date: MARCH 18, 2020

Solicitation #: 2020-658
Department: ZOO

			MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX			NIGHT EYES PROTECTIVE SERVICES, INC. EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY COST (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS x HOURLY COST)	3 YEAR TOTAL (1 YEAR TOTAL x 3 YEARS)	HOURLY COST (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS x HOURLY COST)	3 YEAR TOTAL (1 YEAR TOTAL x 3 YEARS)
1.	STANDARD OPERATIONS - SECURITY GUARD Unarmed Security Guard Services	19,000	\$12.00	\$228,000.00	\$684,000.00	\$12.50	\$237,500.00	\$712,500.00
2.	STANDARD OPERATIONS - SHIFT SUPERVISOR Unarmed Security Guard Services	3,000	\$12.00	\$36,000.00	\$108,000.00	\$13.00	\$39,000.00	\$117,000.00
3.	STANDARD OPERATIONS - SECURITY GUARD (Part-time) Unarmed Security Guard Services (6 months March-August)	1,200	\$12.00	\$14,400.00	\$43,200.00	\$12.50	\$15,000.00	\$45,000.00
4.	ADDITIONAL HOURS Unarmed Security Guard Services (As needed basis)	3,500	\$12.00	\$42,000.00	\$126,000.00	\$13.00	\$45,500.00	\$136,500.00
GRAND TOTAL (ITEMS 1-4)				\$320,400.00	\$961,200.00		\$337,000.00	\$1,011,000.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____/s/ _____

DATE: _____3/26/2020_____



CITY OF EL PASO BID TABULATION FORM



Project Name: SECURITY GUARD SERVICES

Bid Opening Date: MARCH 18, 2020

Solicitation #: 2020-658

Department: ZOO

	MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX	NIGHT EYES PROTECTIVE SERVICES, INC EL PASO, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p> <p>NO OPTION OFFERED</p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
AMENDMENTS ACKNOWLEDGED:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

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**CITY OF EL PASO
BID TABULATION FORM**



Project Name: SECURITY GUARD SERVICES
Bid Opening Date: MARCH 18, 2020

Solicitation #: 2020-658
Department: ZOO

			OKLAHOMA INVESTIGATIVE GROUP, INC. DBA TRICORPS SECURITY OKLAHOMA CITY, OK			SUN CITY SECURITY SERVICE, INC. EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY COST (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS x HOURLY COST)	3 YEAR TOTAL (1 YEAR TOTAL x 3 YEARS)	HOURLY COST (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS x HOURLY COST)	3 YEAR TOTAL (1 YEAR TOTAL x 3 YEARS)
1.	STANDARD OPERATIONS - SECURITY GUARD Unarmed Security Guard Services	19,000	\$15.60	\$296,400.00	\$889,200.00	\$12.42	\$235,980.00	\$707,940.00
2.	STANDARD OPERATIONS - SHIFT SUPERVISOR Unarmed Security Guard Services	3,000	\$16.50	\$49,500.00	\$148,500.00	\$12.92	\$38,760.00	\$116,280.00
3.	STANDARD OPERATIONS - SECURITY GUARD (Part-time) Unarmed Security Guard Services (6 months March-August)	1,200	\$15.60	\$18,720.00	\$56,160.00	\$12.42	\$14,904.00	\$44,712.00
4.	ADDITIONAL HOURS Unarmed Security Guard Services (As needed basis)	3,500	\$15.60	\$54,600.00	\$163,800.00	\$12.42	\$43,470.00	\$130,410.00
GRAND TOTAL (ITEMS 1-4)				\$419,220.00	\$1,257,660.00		\$333,114.00	\$999,342.00

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DATE: _____3/26/2020_____



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Solicitation #: 2020-658

Bid Opening Date: MARCH 18, 2020

Department: ZOO

	OKLAHOMA INVESTIGATIVE GROUP, INC. DBA TRICORPS SECURITY OKLAHOMA CITY, OK	SUN CITY SECURITY SERVICE, INC. EL PASO, TX
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<p>PAYMENT TERMS:</p> <p>AMENDMENTS ACKNOWLEDGED:</p>	<p>NET - 30 DAYS</p> <input checked="" type="checkbox"/>	<p>NET - 30 DAYS</p> <input checked="" type="checkbox"/>

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**CITY OF EL PASO
BID TABULATION FORM**



Project Name: SECURITY GUARD SERVICES
Bid Opening Date: MARCH 18, 2020

Solicitation #: 2020-658
Department: ZOO

			VETS SECURING AMERICA, INC. SAN ANTONIO, TX			WOODY FAMILY ENTERPRISES, LLC. DBA SIGNAL 88 SECURITY OF EL PASO EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY COST (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS x HOURLY COST)	3 YEAR TOTAL (1 YEAR TOTAL x 3 YEARS)	HOURLY COST (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS x HOURLY COST)	3 YEAR TOTAL (1 YEAR TOTAL x 3 YEARS)
1.	STANDARD OPERATIONS - SECURITY GUARD Unarmed Security Guard Services	19,000	\$16.73	\$317,870.00	\$953,610.00	\$15.88	\$301,720.00	\$905,160.00
2.	STANDARD OPERATIONS - SHIFT SUPERVISOR Unarmed Security Guard Services	3,000	\$19.14	\$57,420.00	\$172,260.00	\$17.88	\$53,640.00	\$160,920.00
3.	STANDARD OPERATIONS - SECURITY GUARD (Part-time) Unarmed Security Guard Services (6 months March-August)	1,200	\$16.73	\$20,076.00	\$60,228.00	\$15.88	\$19,056.00	\$57,168.00
4.	ADDITIONAL HOURS Unarmed Security Guard Services (As needed basis)	3,500	\$16.73	\$58,555.00	\$175,665.00	\$15.88	\$55,580.00	\$166,740.00
GRAND TOTAL (ITEMS 1-4)				\$453,921.00	\$1,361,763.00		\$429,996.00	\$1,289,988.00

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Project Name: SECURITY GUARD SERVICES
Bid Opening Date: MARCH 18, 2020

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Department: ZOO

	VETS SECURING AMERICA, INC. SAN ANTONIO, TX	WOODY FAMILY ENTERPRISES, LLC. DBA SIGNAL 88 SECURITY OF EL PASO EL PASO, TX
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PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
AMENDMENTS ACKNOWLEDGED:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
BIDS SOLICITED: 28 LOCAL BIDS SOLICITED: 20 BIDS RECEIVED: 6 LOCAL BIDS RECEIVED: 4 NO BID: 0		

APPROVED BY: _____/s/ _____

DATE: ____3/26/2020____

2020-658 Security Guard Services – Zoo

ADT SECURITY SERVICES
ATTN: E. SIMON
7023 BROOKSHIRE DRIVE
DALLAS, TX 75230

MIKE GARCIA MERCHANT SECURITY, INC.
ATTN: MIKE GARCIA
6000 WELCH SUITE 11
EL PASO, TX 79905

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

SUN CITY SECURITY SERVICE
3711 ADMIRAL ST.
SUITE C.
EL PASO TX 79925

BOUTCHANTHARAJ CORPORATION
DFW PROTECTIVE FORCE
P.O. BOX 164127
FORT WORTH, TX 76161

ITS COMMERCIAL SECURITY INC.
P. O. BOX 52159
HOUSTON, TX 77052-2159

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

NITIAL SECURITY
7500 VISCOUNT SUITE C 66
EL PASO, TX 79925

WACKENHUT
11420 CEDAR OAK DR
EL PASO, TX 79936

HCI SECURITY
ATTN: LORIE TRESLER
1851 GULF FREEWAY SOUTH #31
LEAGUE CITY, TX 77573

RUIZ PROTECTIVE SERVICE, INC.
3417 MONTANA AVE.
EL PASO, TX 79903

AMERICAN RANGER SECURITY
311 KELVIN AVENUE
EL PASO, TX 79915

EL PASO LONE STAR SECURITY AGENCY
ATTN: MANUEL V. CARLOS
3510 LEE BLVD.
EL PASO, TX 79936-1413

AZAR SECURITY SERVICES
12048 MIGUEL VARELA LANE
EL PASO, TX 79936

MIKE GARCIA MERCHANT SECURITY INC.
ATTN: EDUARDO GARCIA
6000 WELCH AVENUE SUITE 11
EL PASO, TX 79905

HOME BOUND BUILDERS
ATTN: MANNY TORRES
P. O. BOX 47
SAN ELIZARIO, TX 79849

INITIAL SECURITY
7500 VISCOUNT BOULEVARD
EL PASO, TX 79925

PINKERTON SECURITY & INVESTIGATIONS
ATTN: DAVID HOLGUIN
1155 WESTMORELAND DRIVE STE 201
EL PASO, TX 79925

ITS
ATTN: TONI COUVEL
8177 W, GLADES ROAD STE 217
BOCA RATON. FL 33434

ATTN: RAY BALDEMAR HERNANDEZ
INVESTIGATING & SECURITY GUARD CO.
10541 GREENWAY AVENUE
EL PASO, TX 79925

HUB ENTERPRISES INC.
405 E. MADISON ST.
BROUSSARD, LA 79518

TEXAS ENFORCER LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

PINKERTON
ATTN: STEVE MINTON
1155 WESTMORELAND SUITE 201
EL PASO, TX 79925

I AT SYSTEMS SECURITY, INC.
ATTN: PETE DAVIS
2400 W DUNLAP AVENUE SUITE. 225
PHOENIX, AZ 85021

ALLEGIANCE SECURITY GROUP
ATTN: DANIEL HIBBARD
8900 VISCOUNT BLVD. SUITE AN-234
EL PASO, TX 79925-5897

G4S SECURE SOLUTIONS (USA) INC.
ATTN: KAY GLANCEY
955 N. RESLER, STE. 104-109
EL PASO, TX 79912

AKAL SECURITY
525 MAGOFFIN
EL PASO, TX 79901

2020-658 Security Guard Services – Zoo

CONTINENTAL INVESTIGATION
521 TEXAS AVE
EL PASO, TX 79901

2020-658 Security Guard Services - Zoo

View List

	<u>Name</u>	<u>Company</u>
1	Fuller, Tracy	Allied Universal
2	Lozano, Ian	Arber inc.
3	Pitzter, Kurt	Bidnet
4	Polanco, Vanessa	Blackstone Security
5	moody, michael	change the mood busi
6	Kyle, Bellomy	ConstructConnect
7	Wood, Jane	Construction Reporte
8	Deg, Maria	Contractors Register
9	ODUARAN, JESSE	DELTACON GLOBAL INC.
10	Management, Source	Deltek
11	Hudson, Brad	Direx Construction,
12	Flores, JoAnn	Flores Investments,
13	Small, Caleb	GardaWorld Security
14	Balai, Rakesh	i- Sourcing Technolo
15	Jobin, Thomas	JNJ Security LLC
16	Cook, Danielle	Leverich Contracting
17	oscar, morales	Long Term Capital LL
18	Simmons, David	Marine Security Solu
19	Mercer, Garrett	MERCER TECHNOLOGIES
20	Gutierrez, Yvette	Mike Garcia Merchant
21	RODRIGUEZ, BARBARA	NIGHT EYES PROTECTIV
22	AIBANGBEE, CHARLES	Nomas Security Servi
23	Lucas, Lauren	Off Duty Services, I
24	Young, Dean	Olympus Private secu
25	Doe, John	Pacific Inc
26	Jones, Kim	Prime Vendor Inc.
27	Ramos, Oscar	RAM SECURITY SERVICE
28	CONTRERAS, ERIKA	RECON SECURITY CORP
29	rokcu, sam	samr
30	Walse, Steve	Seven Outsource
31	Woody, Rhonda	Signal 88 Security
32	Bjornsson, Ron	Smartprocure
33	Guzman Kennedy, Norma	sun city security se
34	Oscar, Vargas	TEXAS CRIME MANAGEME
35	Robertson, Jason	Texas Patrol
36	RODRIGUEZ, ROBYN	TRANS AMERICA PROTEC
37	Lamb, Todd	TriCorps
38	West, Ryan	TRT DEFENSE
39	Nagah, Abdelshahid	Vets Securing Americ
40	Austin, Fork	Wayne Enterprises

41	Chambers, James	
42	Watson, Frank	
43	Banquill, Lovely	