# CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Streets & Maintenance

AGENDA DATE:

August 6, 2019

MG

CONTACT PERSON/PHONE: Richard J. Bristol, Streets and Maintenance Director, 212-7000

Bruce D. Collins, Purchasing and Strategic Sourcing Director, 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7: Enhance and Sustain El Paso's Infrastructure Network

#### SUBJECT:

The award of Solicitation No. 2019-784 BRIO RTS Landscape Maintenance to Mario Alberto Gonzalez dba MG Evergreen LLC., for an initial three (3) year estimated award of \$281,832.72. The award is to include a two (2) year optional amount of \$187,888.48 for a total five (5) year estimated award of \$469,721.20. This contract will provide landscaping maintenance of the seventy-five (75) City Bus Stops located on City and State right of ways

#### **BACKGROUND / DISCUSSION:**

Streets and Maintenance Department is responsible for maintaining the landscape and pedestrian enhancements at Eighty-Four (84) BRIO/RTS locations. Of which fifty-one (51) locations are from the new Alameda and Dyer BRIO/RTS Corridors. The maintenance services provided under this solicitation include labor, materials, equipment, traffic control and the licenses and permits necessary to maintain landscaping and irrigation systems. Approving this award would permit for the Streets and Maintenance department to provide these services.

#### **SELECTION SUMMARY:**

The Solicitation was posted on February 26, 2019 and March 5, 2019. The Solicitation was posted on City Website on February 26, 2019. The email (Purmail) notification was sent out on February 28, 2019. There were sixty (60) views. A total of fifteen (15) bidders were solicited, fourteen (14) being local vendors. Five (5) bids were received.

#### **COST VARIANCE PREVIOUS CONTRACT:**

The difference in cost, based on comparison to the previous contract is as follows: An increase of \$229,572.72 over the three (3) year initial term, a 439% increase when compared to the previous contract due to the addition of the Dyer (24 new locations) and Alameda (27 new locations) corridors, and a price increase of 5.8%.

#### **PROTEST**

No protest received f	or this requirement.
Protest received.	

COUNCIL REPRESENTAT	IVE BRIEFING:
Was a briefing provided? \( \subseteq \) If yes, select the applicable of	
District 1 District 2 District 3 District 4 District 5 District 6 District 7 District 8 All Districts	
PRIOR COUNCIL ACTION	<u>:</u>
N/A	
AMOUNT AND SOURCE O	F FUNDING:
Department: Item(s): Initial Term: Option to Extend: Annual Estimated Award: Initial Term Estimated Award Total Estimated Award: Funds Available: Funds Source: District(s)	Streets and Maintenance All 3 years 2 years \$ 93,944.24 \$ 281,832.72 (3 years) \$ 469,721.20 (5 years) Dept: 532 Div: 32120 Acct: 522210 Fund: 2305 Program Code: P3215 Environmental Fee All
BOARD / COMMISSION A	CTION:
N/A	
*******  DEPARTMENT HEAD:	*********REQUIRED AUTHORIZATION************************************

# COUNCIL PROJECT FORM (BEST VALUE BID)

Please place the following item on the **CONSENT** agenda for the Council Meeting of **AUGUST 6, 2019**.

#### STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso's Infrastructure Network

The award of Solicitation No. 2019-784 BRIO RTS Landscape Maintenance to Mario Alberto Gonzalez dba MG Evergreen LLC., for an initial three (3) year estimated award of \$281,832.72. The award is to include a two (2) year optional amount of \$187,888.48 for a total five (5) year estimated award of \$469,721.20. This contract will provide landscaping maintenance of the seventy-five (75) City Bus Stops located on City and State right of ways.

#### **CONTRACT VARIANCE:**

The difference in cost, based on comparison to the previous contract is as follows: An increase of \$229,572.72 over the three (3) year initial term, a 439% increase when compared to the previous contract due to the addition of the Dyer (24 new locations) and Alameda (27 new locations) corridors and a price increase of 5.8%.

Department: Streets and Maintenance

Award to: Mario Alberto Gonzalez dba MG Evergreen LLC.

El Paso, TX

Item(s):AllInitial Term:3 yearsOption to Extend:2 yearsAnnual Estimated Award:\$ 93,944,24

Initial Term Estimated Award: \$281,832.72 (3 years)
Total Estimated Award: \$469,721.20 (5 years)

Account No.: 532-32120-522210-2305-P3215

Funding Source: Environmental Fee

District(s):

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Mario Alberto Gonzalez dba MG Evergreen LLC., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

DATE: 7/29/2019

#### SCORE SHEET Best Value

### **BRIO RTS Landscaping**

2019-784

THE WAY	
	EVALU

EVALUATION CRITERIA	WEIGHT	MAX POINTS	MARIO A. GONZALEZ DBA MG EVERGREEN EL PASO, TX	RANSOM LAWN SERVICE EL PASO, TX	ABRAHAM HERRERA ABESCAPE EL PASO, TX	BORDER TM INDUSTRIES DBA XCEED EL PASO, TX	PRIME IRRIGATION & LANDSCAPING EL PASO, TX
BRIO RTS Landscape Maintenance Points Labor Pricing (\$ per sq.ft. X Total sq.ft.)	35%	35	\$ 281,832.72 35.00	\$ 375,778.26 26.25	\$ 426,511.02 23.13	\$ 444,468.18 22.19	\$ 4,444,694.16 2.22
REPUTATION & QUALITY OF BIDDERS SERVICE	15%	15	4.67	5.00	3.50	5.00	9.50
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10%	10	2.00	0.00	0.00	0.00	0.00
CERTIFICATIONS/LICENSES Irrigator Technician or Irrigator Inspection Backflow Prevention Testing Assessment Tester Pesticide Applicator	20%	10 5 5	10.00 5.00 5.00	10.00 5.00 5.00	10.00 5.00 5.00	0.00 0.00 0.00	10.00 0.00 5.00
PAST PERFORMANCE	20%	20	20.00	13.33	6.67	6.67	6.67
Grand Total	100%	100	81.67	64.58	53.30	33.86	33.39





Project Name: BRIO RTS LANDSCAPE MAINTENANCE Solicitation #: 2019-784

3id Opening Date: APRIL 10, 2019

**Department: STREETS & MAINTENANCE** 

PAR	T A: BRIO RTS LANDSCAPI	E MAINTENANCE	ABRAHAM HERRERA EL PASO, TX				BORDER TM INDUSTRIES, INC. DBA  XCEED RESOURCES  EL PASO, TX			
ITEM NO.	LOCATION	ESTIMATED TOTAL SQ. FT.	MAINTENANCE COST PER SQ. FT.	MAINTENANCE BI- WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI- WEEKLY AMOUNT X 26)	ESTIMATED 3 YEAR TOTAL AMOUNT (ESTIMATED ANNUAL AMOUNT X 3)	MAINTENANCE COST PER SQ. FT.	MAINTENANCE BI- WEEKLY AMOUNT (ESTIMATED TOYAL SQ. FT. X COST PER SQ. FT.)	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI- WEEKLY AMOUNT X 26)	ESTIMATED 3 YEAR TOTAL AMOUNT (ESTIMATED ANNUAL AMOUNT X 3)
1.	Dyer RTS (City R.O.W)	102,555	\$0.0095	\$974.27	\$25,331.02 BIDDER'S PRICE \$25,331.09	\$75,993.06 BIDDER'S PRICE \$79,993.26	0.00990	\$1,015.29 BIDDER'S PRICE \$1,015.09	\$26,397.54 BIDDER'S PRICE \$26,392.32	\$79,192.62 BIODER'S PRICE \$79,176.97
1a.	Dyer RTS (State R.O.W)	121,060	\$0.0095	\$1,150.07	\$29,901.82	\$89,705.46	0.00990	\$1,198.49 BIDDER'S PRICE \$1,198.25	\$31,160.74 BIDDER'S PRICE \$31,154.55	\$93,482.22 BIDDER'S PRICE \$93,463.65
2.	Alameda RTS (City ROW)	13,190	\$0.0095	\$125.31	\$3,258.06 BIDDER'S PRICE \$3,257.93	\$9,774.18 BIDDER'S PRICE \$9,773.79	0.00990	\$130.58 BIDDER'S PRICE \$130.55	\$3,395.08 BIDDER'S PRICE \$3,394.42	\$10,185.24 BIDDER'S PRICE \$10,183.26
2a.	Alameda RTS (State R.O.W)	120,862	\$0.0095	\$1,148.19	\$29,852.94 BIDDER'S PRICE \$29,852.91	\$89,558.82 BIDDER'S PRICE \$89,558.74	0.00990	\$1,196.53 BIDDER'S PRICE \$1,196.29	\$31,109.78 BIDDER'S PRICE \$31,103.59	\$93,329.34 BIDDER'S PRICE \$93,310.78
3.	Mesa RTS (City R.O.W)	42,571	\$0.0095	\$404.42	\$10,514.92 BIDDER'S PRICE \$10,515.04	\$31,544.76 BIDDER'S PRICE \$31,545.11	0.00990	\$421.45 BIDDER'S PRICE \$421.37	\$10,957.70 BIDDER'S PRICE \$10,955.56	\$32,873.10 BIDDER'S PRICE \$32,866.69
3a.	Mesa RTS (State R.O.W)	175,350	\$0.0095	\$1,665.83	\$43,311.58 BIDDER'S PRICE \$43,311.45	\$129,934.74 BIDDER'S PRICE \$129,934.35	0.00990	\$1,735.97 BIDDER'S PRICE \$1,735.61	\$45,135.22 BIDDER'S PRICE \$45,125.97	\$135,405.66 BIDDER'S PRICE \$135,377.92
TOT	FAL AMOUNT FOR ALL GROUP	LOCATIONS (1-6)				\$426,511.02 BIDDER'S PRICE \$426,510.71				\$444,468.18 BIDDER'S PRICE \$444,379.26

OTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract. his is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: CO-DATE: 4130119





**Project Name: BRIO RTS LANDSCAPE MAINTENANCE** 

Bid Opening Date: APRIL 10, 2019

Solicitation #: 2019-784
Department: STREETS & MAINTENANCE

	ABRAHAM HERRERA EL PASO, TX	BORDER TM INDUSTRIES, INC. DBA XCEED RESOURCES EL PASO, TX
OPTION TO EXTEND THE TERM OF THE AGREEMENT		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY SIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.		
3IDDER OFFERS THE CITY THE OPTION OF EXTENDING THE 'ERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), F THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.		
WO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), F THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION 3F THE ORIGINAL TERM OF CONTRACT.	X	X
'AYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
MENDMENTS ACKNOWLEDGED:	YES	YES

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Project Name: BRIO RTS LANDSCAPE MAINTENANCE

Bid Opening Date: APRIL 10, 2019

Department: STREETS & MAINTENANCE

PART	A: BRIO RTS LANDSCAP	MARIO ALBERTO GONZALEZ DBA MG EVERGREEN LLC. EL PASO, TX				PRIME IRRIGATION & LANDSCAPE, INC EL PASO, TX				
ITEM NO.	LOCATION	ESTIMATED TOTAL SQ. FT.	MAINTENANCE COST PER SQ. FT,	MAINTENANCE BI- WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI- WEEKLY AMOUNT X 26)	ESTIMATED 3 YEAR TOTAL AMOUNT (ESTIMATED ANNUAL AMOUNT X 3)	MAINTENANCE COST PER SQ. FT.	MAINTENANCE BI- WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI- WEEKLY AMOUNT X 26)	ESTIMATED 3 YEAR TOTAL AMOUNT (ESTIMATED ANNUAL AMOUNT X 3)
1.	Dyer RTS (City R.O.W)	102,555	\$0.0062	\$635.84 BIDDER'S PRICE \$635.841	\$16,531.84 BIDDER'S PRICE \$16,531.866	\$49,595.52 BIDDER'S PRICE \$49,595.598	0.099	\$10,152.95	\$263,976.70 BIDDER'S PRICE \$263,976.57	\$791,930.10 BIDDER'S PRICE \$791,930.71
1a.	Dyer RTS (State R.O.W)	121,060	\$0.0062	\$750.57 BIDDER'S PRICE \$750.572	\$19,514.82 BIDDER'S PRICE \$19,514.872	\$58,544.460 BIDDER'S PRICE \$58,544.616	0.099	\$11,984.94	\$311,608.44	\$934,825.32
2.	Alameda RTS (City ROW)	13,190	\$0.007	\$92.33	\$2,400.58	\$7,201.74	0.099	\$1,305.81	\$33,951.06	\$101,853.18
2a.	Alameda RTS (State R.O.W)	120,862	\$0.0062	\$749.33 BIDDER'S PRICE \$749.334	\$19,482.58 BIDDER'S PRICE \$19,482.9544	\$58,447.74 BIDDER'S PRICE \$58,448.6632	0.099	\$11,965.34	\$311,098.84	\$933,296.52
3.	Mesa RTS (City R.O.W)	42,571	\$0.007	\$298.00 BIDDER'S PRICE \$297.997	\$7,748.00 BIDDER'S PRICE 57,747.922	\$23,244.00 BIDDER'S PRICE \$23,243.766	0.099	\$4,214.53	\$109,577.78	\$328,733.34
3a.	Mesa RTS (State R.O.W)	175,350	\$0.0062	\$1,087.17	\$28,266.42	\$84,799.26	0.099	\$17,359.65	\$451,350.90	\$1,354,052.70
тот	AL AMOUNT FOR ALL GROUP	LOCATIONS (1-6)				\$281,832.72 BIDDER'S PRICE \$281,833.84				\$4,444,691.16 BIDDER'S PRICE \$4,444,690.77

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APPROVED: CG DATE: 4/30/19





Project Name: BRIO RTS LANDSCAPE MAINTENANCE

3id Opening Date: APRIL 10, 2019

Solicitation #: 2019-784
Department: STREETS & MAINTENANCE

	MARIO ALBERTO GONZALEZ DBA MG EVERGREEN LLC. EL PASO, TX	PRIME IRRIGATION & LANDSCAPE, INC EL PASO, TX
PTION TO EXTEND THE TERM OF THE AGREEMENT		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY SPTION TO EXTEND THE TERM OF THE AGREEMENT, BY SIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  SIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
)NE (1) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION )F THE ORIGINAL TERM OF CONTRACT.		
WO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION F THE ORIGINAL TERM OF CONTRACT.	X	X
'AYMENT TERMS:	1% - 10 DAYS	NET - 30 DAYS
MENDMENTS ACKNOWLEDGED:	YES	YES

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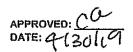
Solicitation #: 2019-784

**Department: STREETS & MAINTENANCE** 

# Project Name: BRIO RTS LANDSCAPE MAINTENANCE 3id Opening Date: APRIL 10, 2019

PART A: BRIO RTS LANDSCAPE MAINTENANCE			RANSOM LAWN SERVICE, INC. EL PASO, TX							
ITEM NO.	LOCATION	ESTIMATED TOTAL SQ. FT.	MAINTENANCE COST PER SQ. FT.	MAINTENANCE BI- WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI- WEEKLY AMOUNT X 26)	ESTIMATED 3 YEAR TOTAL AMOUNT (ESTIMATED ANNUAL AMOUNT X 3)	MAINTENANCE COST PER SQ. FT.	MAINTENANCE BI- WEEKLY AMOUNT (ESTIMATED TOTAL SQ. FT. X COST PER SQ. FT.)	ESTIMATED ANNUAL AMOUNT (MAINTENANCE BI- WEEKLY AMOUNT X 26)	ESTIMATED 3 YEAR TOTAL AMOUNT (ESTIMATED ANNUAL AMOUNT X 3)
1.	Dyer RTS (City R.O.W)	102,555	\$0.00837	\$858.39 BIDDER'S PRICE \$858.38	\$22,318.14 BIDDER'S PRICE \$22,317.88	\$66,954.42 BIDDER'S PRICE \$66,953.64				
1a.	Dyer RTS (State R.O.W)	121,060	\$0.00837	\$1,013.27	\$26,345.02	\$79,035.06				
2.	Alameda RTS (City ROW)	13,190	\$0.00837	\$110.40	\$2,870.40	\$8,611.20				
2a.	Alameda RTS (State R.O.W)	120,862	\$0.00837	\$1,011.61	\$26,301.86	\$78,905.58				
3.	Mesa RTS (City R.O.W)	42,571	\$0.00837	\$356.32	\$9,264.32	\$27,792.96				
3a.	Mesa RTS (State R.O.W)	175,350	\$0.00837	\$1,467.68	\$38,159.68	\$114,479.04				
то	TAL AMOUNT FOR ALL GROUP L	.OCATIONS (1-6)				\$375,778.26 BIDDER'S PRICE \$375,777.48				

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**Project Name: BRIO RTS LANDSCAPE MAINTENANCE** 

3id Opening Date: APRIL 10, 2019

Solicitation #: 2019-784
Department: STREETS & MAINTENANCE

	RANSOM LAWN SERVICE, INC. EL PASO, TX	
OPTION TO EXTEND THE TERM OF THE AGREEMENT		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY DPTION TO EXTEND THE TERM OF THE AGREEMENT, BY SIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS.THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.		
SIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), F THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	X	
WO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), F THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	X	
'AYMENT TERMS:	1% - 10 DAYS	
MENDMENTS ACKNOWLEDGED:	YES	
3IDS SOLICITED: 15 LOCAL BIDS SOLICITED: 14	BIDS RECEIVED: 5 LOCAL BIDS RECEIVED: 5	NO BID: 0

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### SOLICITATION 2019-784 BIDDERS LIST

ACCENT LANSCAPING 150 EASY WAY EL PASO, TX 79932

CON-TEX CONSTRUCTION P. O. BOX 2001 SUNLAND PARK, NM 88063

MARTINEZ IRRIGATION 7724 TOLTEC DRIVE EL PASO, TX 79912

MRD LANSCAPING &
MAINTENANCE
550 S. MESA HILLS DR. STE A-2
EL PASO, TX 79912

PRIME IRRIGATION & LANDSCAPING INC 5438 GATEWAY EAST EL PASO, TX 79905

RANSOM LAWN SERVICES 1315 MAGOFFIN AVE. EL PASO, TX 79901

LAWN LOVE LAWN CARE OF EL PASO 221 N. KANSAS ST #700C EL PASO, TX 79901

A&R CONTRACTORS 8888 DYER SUITE 510 ELPASO, TX 79904

MASTER CUTS 447 EXECUTIVE CENTER EL PASO, TX 79902

ABESCAPE LANDSCAPING 1408 CORONEL DR EL PASO, TX 79938 WEST TEXAS LANDSCAPING & LAWN MAINTENANCE 3005 DAISY EL PASO, TX 79925

C&M QUALITY LANDSCAPING MAINTENCE 708 ORINOCO WAY EL PASO, TX 79907

DELTA UNLIMITED DBA DELTA PEST CONTROL & LAWN SERVICE 11410 CEDAR OAK EL PASO, TX 79936

BELLA LUNA ENGINEERING & BUILDING MAINTENANCE 114 TEXAS AVE. EL PASO, TX 79901

EGL CONSTRUCTION 5417 DAILEY EL PASO, TX 79905