El Paso International Airport

Growth and Improvements

El Paso International continues to be an award-winning organization

- El Paso International Airport 2nd place, Best Airport in North America for overall customer service (ACI Airport Service Quality, 2016 & 2017)
- El Paso Foreign Trade Zone No. 68 ranked Top 10 Foreign Trade Zone in US, 2017, Business Facilities
- Best US Hubs with Outstanding El Paso Foreign Trade Zones, 2017, Global Trade, 2016
- Ranked #6 in Exports among US General Purpose El Paso Foreign Trade Zones, Annual Report to Congress, ITA, 2016
- Butterfield Trail Golf Club : Top 25 Golf Courses in Texas
 Golf Advisor, Best Reviewed Courses in Texas for 2017
- Butterfield Trail Golf Club: Best Courses You can Play in Texas (Golfweek Magazine, 2009-2017)
- Butterfield Trail Golf Club: Best Municipal Courses in America #3
 (Golfweek Magazine, 2011-2017

Economic Impact

The Airport brings an economic impact of **\$2 Billion** to the community annually



Air Service

15 new non-stop flights announced in the past five years



Air Service

SALT LAKE CITY



- Since March 2017, the airlines have made nine
 Mey Monstop Unnormeements
- Two new airlines have started service since 2016
- Airline Incentives
 - Marketing dollars
 - Domestic and International

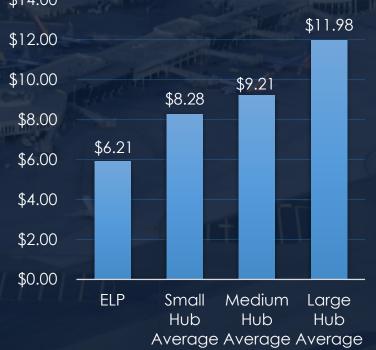
Airport Improvements \$205,000,000 in improvements over the past 5 years



Comparative Landing Fee and CPE

2017 Landing Fee Rate \$14.00 (per 1,000 lbs) \$6.00 \$5.24 \$5.16 \$5.00 \$4.00 \$2.90 \$3.00 \$1.79 \$2.00 \$1.00 \$0.00 Large ELP Small Medium Hub Hub Hub Average Average Average

2017 Airline Cost per Enplaned Passenger



No taxpayer money is used

- Cost to airlines remains level and under the national average
- Funds come from airport enterprise fund, federal grants and user fees.

Rates and Charges

	FY2018	FY2019	Variance
Terminal Rate	\$42.61	\$42.68	.2%
Landing Fee	\$1.80	\$1.75	-2.9%
CPE	\$6.37	\$5.92	-7.0%

Source: FAA Form 127 - Operating and Financial Summary, 2017 - for El Paso International Airport and 79 Small Hub, 31 Medium Hub, and 30 Large Hub Commercial Service Airports. Note: Landing Fee rate is calculated from FAA Form 127 data by dividing reported Passenger airline landing fees (Line 1.1) by Landed weights (Section 16.2).

Non-Aeronautical Revenue



SOUTHERN INDUSTRIAL PARK MASTER PLAN ELPASO, TEXAS SMARTCODE DEVELOPMENT STUDY 02011 Placemakers LLC, JUNE 2011



CONFERENCE CENTER OPTIONS

Option C: This options consolidates two blocks to form a single 450,000 sf block for a large conference centre. The challenge for this format is that it reduces walkability through an oversized block and creates several hundred feet of block faces that must have an active use facing the street. This option demonstrates the most ambitious option, but would require exceptions within the SmartCode. The block to the south has a wrapped parking deck to provide parking.

SOUTHERNINDUSTRIAL PARK MASTER PLAN ELPASO, TEXAS SMARTCODE DEVELOPMENT STUDY 02011 Placemakers LLC, OCHOP 2011



\$108 million in projects are planned for the future

- Runway Reconstruction
- Brio Rapid Transit Station
- Landscape and Architectural Lighting Improvements

SMART AIRPORTS NEXT AIRPORTS AND REGIONS **& REGIONS & REGIONS & EXHIBITION**





EL PASO INTERNATIONAL AIRPORT

September 7, 2018 Save the Date!

