

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Streets and Maintenance

**AGENDA DATE:** August 8, 2017

**CONTACT PERSON/PHONE:** Ted Marquez, Streets and Maintenance Director, (915) 212-7015  
Bruce D. Collins, Purchasing & Strategic Sourcing Director, (915) 212-1181

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL NO. 6:** Set the Standard for Sound Government and Fiscal Management

**SUBJECT:**

The Streets and Maintenance Department requests that the Director for the Purchasing & Strategic Sourcing Department be authorized to issue purchase orders to Silsbee Ford, a contractor under the Houston-Galveston Area Council Cooperative Program Contract #VE11-15, in the amount of \$169,636.00 to purchase seven (7) Ford F-150 SuperCab Light Duty trucks. The total purchase amount is \$169,636.00.

**BACKGROUND / DISCUSSION:**

The approval of this purchase will allow for the replacement of light duty vehicles that have met their life expectancy. The new vehicles will operate more efficiently and at a lower cost to the city while providing maximum reliability.

**SELECTION SUMMARY:**

N/A.

**PROTEST**

☒ No protest received for this requirement.

☐ Protest received.

**COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided? ☐ Yes or ☒ No, Routine Item  
If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

**PRIOR COUNCIL ACTION:**

Council previously approved a similar purchase on July 26, 2011, Item 6A.

**AMOUNT AND SOURCE OF FUNDING:**


Department: Streets and Maintenance Department  
Total Estimated Award: \$169,636.00  
Funds Available: Dept: 190 Div: 28310 Acct: 580040 Fund: 4500 Project: PGSDVRP01  
Dept: 532 Div: 37010 Acct: 580540 Fund: 4700 Project: PIF14GS010  
Dept: 532 Div: 37010 Acct: 580550 Fund: 4700 Project: PIF14GS010  
Funds Source: Vehicle Replacement Fund – Public Use Facilities Equipment  
Vehicle Replacement Fund - Cars\_Pickups\_Vans\_Motorcycles  
Vehicle Replacement Fund - Buses\_Large Trucks

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
Ted Marquez, Streets and Maintenance Director

**COUNCIL PROJECT FORM  
(COOPERATIVE)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **AUGUST 8, 2017.**

**STRATEGIC GOAL: NO. 6 Set the Standard for Sound Governance and Fiscal Management**

Request that the Director for the Purchasing & Strategic Sourcing Department be authorized to issue purchase orders to Silsbee Ford Inc., a contractor under the Houston-Galveston Area Council Cooperative Program Contract #VE11-15, in the amount of \$169,636.00 to purchase seven (7) Ford F-150 SuperCab Light Duty trucks, for multiple departments. The total purchase amount is \$169,636.00.

The participation by the City of El Paso in the Houston-Galveston Area Council Cooperative Programs was approved by Mayor and City Council on August 19, 2014.

Department:	Streets and Maintenance
Award to:	Silsbee Ford Inc. Silsbee, TX
Item(s):	Seven (7) Ford F-150 SuperCab light-duty trucks
Total Estimated Award:	\$169,636.00
Funds Available:	190 - 28310 - 580040 - 4500 - PGSDVRP01 532 - 37010 - 580540 - 4700 - PIF14GS010 532 - 37010 - 580550 - 4700 - PIF14GS010
Funds Source:	Vehicle Replacement Fund – Public Use Facilities Equipment Vehicle Replacement Fund - Cars_Pickups_Vans_Motorcycles Vehicle Replacement Fund - Buses_Large Trucks
Reference #:	2017-1402

This is a Cooperative, one-time purchase.

Contact person:	Purchasing & Strategic Sourcing, Bruce D. Collins, (915) 212-1181 Streets & Maintenance, Ted Marquez, (915) 212-7015
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\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



## Purchasing & Strategic Sourcing Department

### Six (6) Factor Option Memo

**Mayor**  
Dee Margo

**City Council**

*District 1*  
Peter Svarzbein

*District 2*  
Alexsandra Annello

*District 3*  
Cassandra H. Brown

*District 4*  
Sam Morgan

*District 5*  
Dr. Michiel R. Noe

*District 6*  
Claudia Ordaz Perez

*District 7*  
Henry Rivera

*District 8*  
Cissy Lizarraga

**City Manager**  
Tommy Gonzalez

To: Bruce D. Collins, CPPO, Director  
Purchasing & Strategic Sourcing Department

From: Ted Marquez, Director  
Streets & Maintenance Department

Date: August 8, 2017

Re: HGACBuy VE11-15 - 2017-1402 Ford Fleet Vehicles

The Streets and Maintenance Department requests the purchase of seven (7) Ford F-150 SuperCab Light Duty trucks from Silsbee Ford Inc., a contractor under HGACBuy contract #VE11-15, in the amount of \$169,636.00. The total purchase amount is \$169,636.00.

The following are the factors used to evaluate the use of this procurement program as the best approach:

***1. Is there an urgent need for the product/service? In other words, is time of the essence?***

Yes. There are vehicles in the current fleet that have met their life expectancy and must be replaced immediately.

***2. Does the purchase through the Program promote the standardization of equipment?***

Yes. This purchase supports a vehicle standard supported by the Streets and Maintenance.

***3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?***

Yes. Warranty issues and future repairs will be done at a local Ford facility.

***4. Does the available vendor have prior work experience and/or familiarity with the City?***

Yes, the City has purchased from this vendor in the past for the Libraries' Bookmobiles.

Bruce D. Collins, CPPO

City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043

***"Delivering Outstanding Services"***



## Purchasing & Strategic Sourcing Department

**Mayor**  
Dee Margo

### City Council

*District 1*  
Peter Svarzbein

*District 2*  
Alexandra Anello

*District 3*  
Cassandra H. Brown

*District 4*  
Sam Morgan

*District 5*  
Dr. Michiel R. Noe

*District 6*  
Claudia Ordaz Perez

*District 7*  
Henry Rivera

*District 8*  
Cissy Lizarraga

**City Manager**  
Tommy Gonzalez

**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

Item	Silsbee Ford Inc.	Ford.com	Savings Percentage
2018 Ford F-150	\$20,692.00	\$31,195.00	34%

**6. Is the proposed vendor on the City's wage theft data base?**

No.

Bruce D. Collins, CPPO

City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043

**"Delivering Outstanding Services"**

GENERAL PURPOSE  
& EMERGENCY  
VEHICLESINFRASTRUCTURE  
EQUIPMENT &  
SERVICESCOMMUNICATIONS  
EQUIPMENT &  
SERVICESGROUNDS  
FACILITIES &  
PARKS EQUIPMENTPUBLIC  
WORKS  
EQUIPMENTEMERGENCY  
EQUIPMENT &  
SUPPLIESCONSULTING  
LEASING & STAFFING  
SERVICESEMERGENCY  
PREPAREDNESS &  
DISASTER RECOVERYCOOPERATIVE  
ENERGY  
PURCHASINGYou are here: [Home](#) > [General Purpose & Emergency Vehicles](#) > Current Model Cars, Light Trucks & Police Motorcycles - VE11-15

## GENERAL PURPOSE & EMERGENCY VEHICLES

### CURRENT MODEL CARS, LIGHT TRUCKS & POLICE MOTORCYCLES - VE11-15

Contract No.: VE11-15

Effective Date: November 1, 2015 thru October 31, 2018

The table below shows base bid items only. Other configurations, options and accessories are available thru our contract. Please consult the appropriate contractor for a specific, written H-GAC contract price quote.

NOTE: The HGACBuy Order Processing Charge for motor vehicles is a flat \$600 per purchase order. The Charge is levied on the End User and collected by the contractor.

Nationwide offering excluding Oklahoma

- [A. CHEVROLET](#)
- [A: Caldwell Country Chevrolet](#)
- [B. CHRYSLER](#)
- [B: Chastang Chrysler Dodge Jeep Ram](#)
- [B: Cowboy Motor Co.](#)
- [C. DODGE](#)
- [C: Chastang Chrysler Dodge Jeep Ram](#)
- [C: Cowboy Motor Co.](#)
- [C: Grapevine Dodge Chrysler Jeep](#)
- [E. FORD](#)
- [E: Chastang Ford](#)
- [E: Sam Pack's Five Star Ford](#)
- [E: Silsbee Ford](#)
- [F. FREIGHTLINER \(SPRINTER\)](#)
- [F: Houston Freightliner](#)
- [G. GMC](#)
- [G: Moore Chevrolet Buick GMC Cadillac](#)
- [H. JEEP](#)
- [H: Grapevine Dodge Chrysler Jeep](#)
- [H: Cowboy Motor Co.](#)
- [I. NISSAN](#)
- [I: Mossy Nissan](#)
- [J. RAM](#)
- [J: Cowboy Motor Co.](#)
- [K. TOYOTA](#)
- [K: Silsbee Toyota](#)
- [L. PROGRAM VEHICLES](#)
- [M. FLOOR PLAN INTEREST](#)
- [M. OPEN LOT INSURANCE](#)

### A. CHEVROLET

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#### A: Caldwell Country Chevrolet

Contractor: Caldwell Country Chevrolet

Product Code	Vehicle Category	MFG'S Body Code	Model & Description	Base Price
A01	Coupe	1EE37	Chevrolet Camaro LS 2-door Coupe, RWD, 3.6L SIDI DOHC V6 VVT, 6-speed Manual Transmission, Complete with all manufacturer's standard equipment	\$24,746.00
A02	Law Enforcement Sedan	1EW19	Chevrolet Caprice PPV 4-door Sedan, RWD, Engine, 3.6L SIDI DOHC V6 VVT, Includes (E85) FlexFuel (gas ethanol) capability, 6-speed Automatic, Electronically Controlled Transmission, Complete with all manufacturer's standard equipment	\$24,970.00
A03	Coupe	1YY07	Chevrolet Corvette 1LT 2-door Coupe, RWD, 6.2L V8 DI, 7-speed Manual with Active Rev Matching Transmission, Complete with all manufacturer's standard equipment	\$51,655.00
A04	Sedan	1PL69	Chevrolet Cruze LS 4-door Sedan, FWD, ECOTEC 1.8L Variable Valve Timing DOHC 4-cylinder sequential MFI, 6-speed Manual Transmission with overdrive, Complete with all manufacturer's standard equipment	\$16,703.00
A05	Sedan	1GX69	Chevrolet Impala LS 4-door Sedan, FWD, 2.5L DOHC 4 CYL, 6-speed Automatic, Electronically Controlled Transmission with Overdrive, Complete with all manufacturer's standard equipment	\$21,264.00
A06	Law Enforcement Sedan	1WS19	Chevrolet Impala Police 4-door Sedan, FWD, 3.6L SIDI DOHC V6 VVT, 6-speed Automatic, Electronically Controlled Transmission with Overdrive Transmission, Complete with all manufacturer's standard equipment	\$20,640.00
A07	Sedan	1GB69	Chevrolet Malibu LS 4-door Sedan, FWD, ECOTEC 2.5L DOHC 4-cylinder DI with Variable Valve Timing (VVT) and Intake Variable Valve Lift (IVVL) and auto stop/start, 6-speed Automatic, Electronically-	\$18,644.00

#### H-GAC CONTACTS

- **Loleta Chappel**  
(P): 713-993-2486  
(F): 713-993-4548  
[loleta.chappel@h-gac.com](mailto:loleta.chappel@h-gac.com)

#### VENDOR CONTACTS

- **Bill Knight Ford dba of United Ford South, LLC**  
Greg Herring  
(P): 918-526-2392  
(F): 918-526-2395  
[Click here for Email](#)
- **Caldwell Country Chevrolet**  
Averyt Knapp  
(P): 979-567-6116  
(F): 979-567-0853  
[Click here for Email](#)
- **Chastang Chrysler Dodge Jeep Ram**  
Joe Dugger  
(P): 979-849-8584  
(F): 979-848-0436  
[Click here for Email](#)
- **Chastang Enterprises dba Chastang Ford**  
Ed Miller  
(P): 713-678-5007  
(F): 713-678-5001  
[Click here for Email](#)
- **Cowboy Motor Company LC**  
Jarrod Runnels  
(P): 409-895-3858  
(F): 409-895-3884  
[Click here for Email](#)
- **Grapevine DCJ LLC**  
Dennis Thomas  
(P): 817-410-7541  
(F): 817-410-7502  
[Click here for Email](#)
- **Houston Freightliner, Inc. dba Sprinter Houston**  
Deyn LeCesne  
(P): 713-672-4115  
(F): 713-676-1603  
[Click here for Email](#)
- **Moore Chevrolet Buick GMC Cadillac**  
Rick Brown  
(P): 800-464-2749  
(F): 409-895-3884  
[Click here for Email](#)
- **Mossy Nissan (TX), Inc.**  
Fritz Schambarger  
(P): 281-589-5300  
(F): 281-496-4924  
[Click here for Email](#)
- **Sam Pack's Five Star Ford, Ltd.**  
Kevin Moore  
(P): 888-835-3389  
(F): 972-245-5278  
[Click here for Email](#)
- **Silsbee Ford Inc.**  
Richard Hyder  
(P): 409-300-1385  
(F): 409-895-3884  
[Click here for Email](#)
- **Silsbee Toyota**  
Richard Hyder  
(P): 409-300-1385  
(F): 409-895-3884  
[Click here for Email](#)

GVWR, Complete with all manufacturer's standard equipment

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## E: Silsbee Ford

Contractor: Silsbee Ford

Product Code	Vehicle Category	MFG'S Body Code	Model & Description	Base Price
E04	Hybrid	P5A	Ford C-Max Hybrid SE, FWD, 2.0L iVCT Atkinson-cycle I-4 Hybrid Engine, Electronically Controlled Continuously Variable Transmission, Lithium Ion Battery, Complete with all manufacturer's standard equipment	\$20,983.00
E05	Coupe	P8A	Ford Mustang V6 2-door coupe, Independent Rear Suspension, 3.7L Ti-VCT V6, 6-speed Manual, Complete with all manufacturer's standard equipment	\$22,311.00
E08	Hybrid Sedan	P0U	Ford Fusion S Hybrid 4-door sedan, FWD, Engine - 2.0L iVCT Atkinson Cycle I-4 Hybrid Engine, CVT Transmission, Complete with all manufacturer's standard equipment	\$22,241.00
E11	Crossover	K3G	Ford Edge SE 5-passenger crossover, FWD, Twin-scroll 2.0-liter EcoBoost Engine, 6-speed SelectShift Automatic Transmission, Complete with all manufacturer's standard equipment	\$24,691.00
E18	Sport Utility	U1H/200A	Ford Expedition XLT, 4x2, 3.5L V6 EcoBoost L Engine, 6-speed Automatic Transmission, Complete with all manufacturer's standard equipment	\$38,414.00
E19	Sport Utility	U1K/100A	Ford Expedition Limited, 4x2, 3.5L V6 EcoBoost L Engine, 6-speed Automatic Transmission, Complete with all manufacturer's standard equipment	\$44,882.00
E20	Sport Utility	U1H/401A	Ford Expedition King Ranch, 4x2, 3.5L V6 EcoBoost® L Engine, 6-speed Automatic Transmission, Complete with all manufacturer's standard equipment	\$50,635.00
E21	Pickup	F1C/100A	Ford F150 XL Regular Cab, 4x2, 3.5L V6 Ti-VCT with Flex-Fuel Capability, Electronic Six-Speed Automatic Transmission, 6.5' box, 6450# GVWR, Complete with all manufacturer's standard equipment	\$18,871.00
E22	Pickup	X1C/100A	Ford F150 XL Supercab pickup, 4x2, 3.5L V6 Ti-VCT with Flex-Fuel Capability, Electronic Six-Speed Automatic Transmission, 6.5' box, 6700# GVWR, Complete with all manufacturer's standard equipment	\$20,692.00
E23	Pickup	W1C/100A	Ford F150 XL Supercrew pickup, 4x2, 3.5L V6 Ti-VCT with Flex-Fuel Capability, Electronic Six-Speed Automatic Transmission, 5.5' box, 6800# GVWR, Complete with all manufacturer's standard equipment	\$21,820.00
E25	Pickup	X2A/600A	Ford F250 XL Supercab pickup, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.75' box, 9900# GVWR, Complete with all manufacturer's standard equipment	\$24,033.00
E26	Pickup	W2A/600A	Ford F250 XL Crew Cab pickup, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.75' box, 10,000# GVWR, Complete with all manufacturer's standard equipment	\$24,239.00
E27	Pickup	F3A/610A	Ford F350 XL Regular Cab SRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 8' box, 10,000# GVWR, Complete with all manufacturer's standard equipment	\$22,946.00
E28	Pickup	X3A/610A	Ford F350 XL Supercab SRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.5' box, 10,000# GVWR, Complete with all manufacturer's standard equipment	\$25,346.00
E29	Pickup	W3A/610A	Ford F350 XL Crew Cab SRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.5' box, 10,200# GVWR, Complete with all manufacturer's standard equipment	\$26,848.00
E31	Pickup	X3C/620A	Ford F350 XL Supercab DRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 8' bed, 13,300# GVWR, Complete with all manufacturer's standard equipment	\$26,058.00
E32	Pickup	W3C/620A	Ford F350 XL Crew Cab DRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 8' bed, 13,300# GVWR, Complete with all manufacturer's standard equipment	\$27,838.00
E33	Cab and Chassis	F3G/640A	Ford F350 XL Regular Cab and Chassis DRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 60" CA, 13,300# GVWR, Complete with all manufacturer's standard equipment	\$23,812.00
E34	Cab and Chassis	X3G/640A	Ford F350 XL Supercab and Chassis DRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission	\$26,072.00





# Streets and Maintenance Department

Ford Light Duty Trucks HGAC #VE11-15

## Ford Light Duty Trucks HGAC #VE11-15

August 8, 2017





# Streets and Maintenance Department

Ford Light Duty Trucks HGAC #VE11-15

## **Strategic Plan Goal:**

*6) Set the Standard for Sound Governance and Fiscal Management*



# Streets and Maintenance Department

Ford Light Duty Trucks HGAC #VE11-15

## Purpose of Contract

- To purchase seven (7) Ford F-150 SuperCab Light Duty Trucks
- Will replace vehicles that have met their life expectancy



# Streets and Maintenance Department

**Ford Light Duty Trucks HGAC #VE11-15**



*"Delivering Outstanding Services"*



# Streets and Maintenance Department

## Ford Light Duty Trucks HGAC #VE11-15

### Ford Proprietary Parts and Service 2017-1143

Contractor	Silsbee Ford
Item(s)	Trucks
Initial Term	N/A
Option	N/A
Estimated Award	\$169,363.00
Funding Source	Streets and Maintenance – Vehicle Replacement Fund CID – Vehicle Replacement Fund
Account No.	SAM - 532-37010-580540-4700-PIF14GS010 SAM – 532-37010-580550-4700-PIF14GS010 CID – 190-28310-580040-4500-PGSDVRP01



# Streets and Maintenance Department

Ford Light Duty Trucks HGAC #VE11-15

## Questions & Comments