

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets and Maintenance

AGENDA DATE: August 8, 2017

CONTACT PERSON/PHONE: Ted Marquez, Streets and Maintenance Director, (915) 212-7015
Bruce D. Collins, Purchasing & Strategic Sourcing Director, (915) 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL NO. 7: Enhance and Sustain El Paso's Infrastructure Network

SUBJECT:

The Purchasing and Strategic Sourcing Department and Streets and Maintenance Department recommend the award of Solicitation No. 2017-1141 Guardrails and Wooden Posts Re-Bid to Gordon's Specialties, Inc. dba GSI Highway Products, Inc. for an initial estimated award of \$499,890.00.

BACKGROUND / DISCUSSION:

This contract is to purchase guardrails and wooden posts, which are vital assets that are utilized throughout the City of El Paso's transportation system. These materials will be used to replace damaged guardrails and wooden posts and/or for new guardrail installations.

SELECTION SUMMARY:

Solicitation was advertised on 05/23/2017 and 05/30/2017. The postcards were mailed out on 05/23/2017. The solicitation was posted on City website on 05/23/2017. The email (Purmail) notification was sent out on 05/25/2017. A total of nine (9) vendors were solicited with none being local vendors. One (1) bid was received from a non-local vendor. An inadequate competition survey was conducted.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ No, Routine Item
If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

PRIOR COUNCIL ACTION:

Council previously approved the rejection of 2016-1013 on September 14, 2016 and approved the award of 2014-134 on March 12, 2014.

AMOUNT AND SOURCE OF FUNDING:

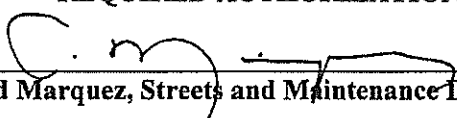
Department:	Streets and Maintenance
Item(s):	All
Initial Term:	3 years
Annual Estimated Award:	\$ 166,630.00
Initial Term Estimated Award:	\$499,890.00 (3 years)
Account No.:	532-32020-532030-1000-P3252
Funding Source:	General Fund – Public Accesses Maint. & Rep.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Ted Marquez, Streets and Maintenance Director

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BIDS**) for the Council Meeting of **AUGUST 8, 2017**.

STRATEGIC GOAL 7: Enhance and Sustain El Paso's Infrastructure Network.

The award of Solicitation No. 2017-1141 Guardrails and Wooden Posts (Re-Bid) to Gordon's Specialties, Inc. dba GSI Highway Products, Inc. for an initial estimated award of \$499,890.00.

Department:	Streets and Maintenance
Award to:	Gordon's Specialties, Inc. dba GSI Highway Products, Inc. Hutchins, TX
Item(s):	All
Initial Term:	3 years
Annual Estimated Award:	\$ 166,630.00
Initial Term Estimated Award:	\$499,890.00 (3 years)
Account No.:	532-32020-532030-1000-P3252
Funding Source:	General Fund – Public Accesses Maint. & Rep.
District(s):	All

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award to Gordon's Specialties, Inc. dba GSI Highway Products, Inc., the bidder offering the lowest responsive and responsible bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: **GUARDRAILS AND WOODEN POSTS (RE-BID)**
Bld Opening Date: **JUNE 21, 2017**

Solicitation #: **2017-1141**
Department: **STREETS & MAINTENANCE**

GROUP I - GUARDRAILS				GORDON'S SPECIALTIES, INC. DBA G.S.I. HIGHWAY PRODUCTS, INC. HUTCHINS, TX					
EST. ANNUAL QTY									
ITEM NO.	DESCRIPTION	MIN	MAX (A)	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]
1.	GALVANIZED GUARDRAIL 12' 6" PANELS	50	200	\$115.00	\$23,000.00	\$69,000.00		\$0.00	\$0.00
OEM NUMBER MFG #									
2.	GALVANIZED GUARDRAIL 26' PANELS	20	120	\$235.00	\$28,200.00	\$84,600.00		\$0.00	\$0.00
OEM NUMBER MFG #									
3.	GUARDRAIL BOLTS w/NUTS 5/8" x 2" (15.88mm x 50mm)	500	2000	\$1.75	\$3,500.00	\$10,500.00		\$0.00	\$0.00
OEM NUMBER MFG #									
4.	GUARDRAIL BOLTS w/NUTS 5/8" x 10" (15.88mm x 255mm)	500	2000	\$3.25	\$6,500.00	\$19,500.00		\$0.00	\$0.00
OEM NUMBER MFG #									

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____
DATE: 06/22/2017

2017-1141 GUARDRAILS AND WOODEN POSTS (RE-BID)



CITY OF EL PASO
BID TABULATION FORM



Project Name: GUARDRAILS AND WOODEN POSTS (RE-BID)
Bid Opening Date: JUNE 21, 2017

Solicitation #: 2017-1141
Department: STREETS & MAINTENANCE

				GORDON'S SPECIALTIES, INC. DBA G.S.I. HIGHWAY PRODUCTS, INC. HUTCHINS, TX					
GROUP I - GUARDRAILS									
			EST. ANNUAL QTY						
ITEM NO.	DESCRIPTION	MIN	MAX (A)	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]
5.	GUARDRAIL FLARED END PANELS	25	100	\$50.00	\$5,000.00	\$15,000.00		\$0.00	\$0.00
OEM NUMBER MFG #									
6.	GUARDRAIL BUFFER END PANELS	25	100	\$50.00	\$5,000.00	\$15,000.00		\$0.00	\$0.00
OEM NUMBER MFG #									
3-YR GROUP I GRAND TOTAL (ITEMS 1-6)					\$213,600.00			\$0.00	

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APPROVED BY:
DATE: 06/22/2017

2017-1141 GUARDRAILS AND WOODEN POSTS (RE-BID)



CITY OF EL PASO
BID TABULATION FORM



Project Name: GUARDRAILS AND WOODEN POSTS (RE-BID)
Bid Opening Date: JUNE 21, 2017

Solicitation #: 2017-1141
Department: STREETS & MAINTENANCE

GROUP II - WOODEN POSTS				GORDON'S SPECIALTIES, INC. DBA G.S.I. HIGHWAY PRODUCTS, INC. HUTCHINS, TX					
EST. ANNUAL QTY									
ITEM NO.	DESCRIPTION	MIN	MAX (A)	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]
1.	7" X 6'3" WOODEN POST W/ ONE BOLT HOLE	100	500	\$27.00	\$13,500.00	\$40,500.00		\$0.00	\$0.00
OEM NUMBER MFG #									
3-YR GROUP II GRAND TOTAL (ITEMS 1)				\$40,500.00			\$0.00		

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APPROVED BY: /s/
DATE: 06/22/2017

2017-1141 GUARDRAILS AND WOODEN POSTS (RE-BID)



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: GUARDRAILS AND WOODEN POSTS (RE-BID)
Bid Opening Date: JUNE 21, 2017

Solicitation #: 2017-1141
Department: STREETS & MAINTENANCE

				GORDON'S SPECIALTIES, INC. DBA G.S.I. HIGHWAY PRODUCTS, INC. HUTCHINS, TX					
GROUP II - WOODEN POSTS									
		EST. ANNUAL QTY							
ITEM NO.	DESCRIPTION	MIN	MAX (A)	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]	UNIT PRICE (B)	ANNUAL TOTAL (C) [A X B = C]	3-YR TOTAL (D) [C X 3 = D]
1.	ENERGY ABSORBING SYSTEM	2	5	\$14,786.00	\$73,930.00	\$221,790.00		\$0.00	\$0.00
OEM NUMBER MFG #									
2.	END TERMINALS	2	5	\$1,600.00	\$8,000.00	\$24,000.00		\$0.00	\$0.00
OEM NUMBER MFG #									
3-YR GROUP III GRAND TOTAL (ITEMS 1-2)					\$245,790.00			\$0.00	
3-YR CONTRACT TOTAL (TOTAL I, II, & III)					\$499,890.00 BIDDER'S PRICE \$286,290.00			\$0.00	

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APPROVED BY: /af
DATE: 06/22/2017

2017-1141 GUARDRAILS AND WOODEN POSTS (RE-BID)



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: GUARDRAILS AND WOODEN POSTS (RE-BID)
Bid Opening Date: JUNE 21, 2017

Solicitation #: 2017-1141
Department: STREETS & MAINTENANCE

	GORDON'S SPECIALTIES, INC. DBA G.S.I. HIGHWAY PRODUCTS, INC. HUTCHINS, TX	
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	2	
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>		
BIDS SOLICITED: 9 LOCAL BIDS SOLICITED: 0 BIDS RECEIVED: 1 LOCAL BIDS RECEIVED: 0 NO BID: 0		

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APPROVED BY: _____ /s/_____
 DATE: 06/22/2017

2017-1141 GUARDRAILS AND WOODEN POSTS (RE-BID)

2017-1141 Guardrails and Wooden Posts
Bidders List

GSI Highway Products 720 West Wintergreen Hutchins, TX 75141	Trinity Highway Products 2525 Stemmons Freeway Dallas, TX 75207	Southern Guard Rail 4219 Alps Road Memphis, TN 38128
Wyatt Resources, Inc. P.O. Box 744 Fulshear, TX 77441	Bushwick Metals LLC 560 North Washington Ave. Bridgeport, CT 06604	Martin-Robbins Fence Company Inc. 2025 Westside Court Snellville, GA 30078
Region Fence Sales 1175 Hamilton Ave University Park, IL 60484	IMH Products, Inc. P.O. Box 20814 Indianapolis, IN 46220	Comade, Inc. 1920 E. Warner Ave., Suite N Santa Ana, CA 92705