

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Streets and Maintenance

**AGENDA DATE:** August 8, 2017

**CONTACT PERSON/PHONE:** Bruce D. Collins, Purchasing Director, (915) 212-1181  
Ted Marquez, Director, Streets and Maintenance Department. (915) 212-7015

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL NO. 6:** Set the Standard for Sound Governance and Fiscal Management

**SUBJECT:**

Discussion and action on the award of Solicitation No. 2017-1143 Ford Proprietary Parts and Service to Casa Ford Inc. for an initial term estimated award of \$2,055,000.00. The award is to include a two (2) year optional amount of \$1,370,000.00 for a total five (5) year award of \$3,425,000.00.

**BACKGROUND / DISCUSSION:**

This contract will provide parts and services necessary to maintain the City of El Paso's fleet of Ford vehicles.

**SELECTION SUMMARY:**

Solicitation was advertised on 05/23/2017 and 05/30/2017. The postcards were mailed out on 05/23/2017. The solicitation was posted on City website on 05/23/2017. The email (Purmail) notification was sent out on 05/25/2017. A total of three (3) vendors were solicited and all were local vendors. Three (3) bids were received; two (2) were from local vendors.

The Purchasing & Strategic Sourcing and the Streets and Maintenance Departments recommend that MacHaik Ford Lincoln be deemed as non-responsive for failing to provide the services required under this solicitation.

**PROTEST**

☒ No protest received for this requirement.

☐ Protest received.

**COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided? ☐ Yes or ☒ Not Applicable (Routine)

If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

**PRIOR COUNCIL ACTION:**

Contract 2013-198 was approved by Council on July 9, 2013, the 2-year option to extend was approved by Council on February 9, 2016 and a change order was approved by council on June 13, 2017.

**AMOUNT AND SOURCE OF FUNDING:**

Department:	Streets and Maintenance Department
Annual Estimated Amount:	\$685,000.00
Initial Term Estimated Award:	\$2,055,000.00 (3 Years)
Total Estimated Award:	\$3,425,000.00 (5 Years)
Funds Available:	Dept: 532 Div: 37020 Acct: 531210 Fund: 3600 Program Code: P3711 Dept: 532 Div: 37020 Acct: 531250 Fund: 3600 Program Code: P3702
Funds Source:	Internal Service Fund – Inventory Purchases Internal Service Fund – Equipment Outside Repair Services

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
\_\_\_\_\_  
Ted Marquez, Streets and Maintenance Department Director

**COUNCIL PROJECT FORM  
(LOW BID OR BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **AUGUST 8, 2017**.

**STRATEGIC GOAL NO. 6: Set the Standard for Sound Governance and Fiscal Management**

Discussion and action on the award of Solicitation No. 2017-1143 Ford Proprietary Parts and Service (Re-Bid) to Casa Ford Inc. for an initial term estimated award of \$2,055,000.00. The award is to include a two (2) year optional amount of \$1,370,000.00 for a total five (5) year award of \$3,425,000.00.

Department:	Streets and Maintenance
Award to:	Casa Ford Inc. El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$685,000.00
Initial Term Estimated Award:	\$2,055,000.00 (3 years)
Total Estimated Award:	\$3,425,000.00 (5 years)
Funds Available:	532 - 37020 - 531210 - 3600 - P3711 532 - 37020 - 531250 - 3600 - P3702
Funds Source:	Internal Service Fund – Inventory Purchases Internal Service Fund – Equipment Outside Repair Services
District(s):	All

This is a Best Value, parts and service contract.

The Purchasing & Strategic Sourcing and the Streets and Maintenance Departments recommend awarding as indicated to Casa Ford Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

The Purchasing & Strategic Sourcing and the Streets and Maintenance Departments recommend that MacHaik Ford Lincoln be deemed as non-responsive for failing to provide the services required under this solicitation.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# COMMITTEE SCORE SHEET

Best Value 36 months

SOLICITATION TITLE: FORD PROPRIETARY PARTS AND SERVICE (RE-BID)  
STREETS AND MAINTENANCE DEPARTMENT  
SOLICITATION NO: 2017-1143

Evaluation Criteria	Weight	Max Points	Casa Ford Inc. El Paso, TX	MacHaik Ford Lincoln Georgetown, TX	Southwest Truck Sales DBA MHC Kenworthy/Ford El Paso, TX
A. COST (low bid + high bid x cost percentage or points = cost score)	60%				
SUBTOTAL EVALUATION FACTOR A:	60		60.00	Not Scored	No Bid
B. REPUTATION & QUALITY OF THE BIDDER'S SERVICE Reference #1 Reference #2 Reference #3	15%				
SUBTOTAL EVALUATION FACTOR B:	15		5.00	Not Scored	No Bid
C. Bidder's Operational Information Does the Bidder have a local maintenance/service facility?	10%				
SUBTOTAL EVALUATION FACTOR C:	10		10.00	Not Scored	No Bid
D. Employee Medical Benefits Identify medical benefits offered to employees; Indicate if paid-in full or partially by your business	10%				
SUBTOTAL EVALUATION FACTOR C:	10		0.00	Not Scored	No Bid
Past Performance Contact #1 Contact #2 Contact #3	5%				
SUBTOTAL EVALUATION FACTOR D:	5		3	Not Scored	No Bid
Grand Total	100%	100	78		



# CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID)		BID # 2017-1143	
BID DATE: JUNE 21, 2017		DEPARTMENT: STREETS AND MAINTENANCE	
		CASA FORD, INC. EL PASO, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
GROUP I - FORD PROPRIETARY PARTS FOR LIGHT DUTY VEHICLES			
PART A: PRICE LIST PRICING - LIGHT DUTY VEHICLES		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET OR % DISCOUNT	NET OR % DISCOUNT OR MARKUP
ITEM 1:	FORD PROPRIETARY PARTS - LIGHT DUTY VEHICLES	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- 15 % DISCOUNT <input checked="" type="checkbox"/>
		+ 9.99 % MARKUP FROM COST <input checked="" type="checkbox"/>	+ 4 % MARKUP FORD COMBINATION <input checked="" type="checkbox"/>
Price List or Catalog (MANUFACTURER OR BRAND NAME)		FORD	FORD
List Number _____ Dated _____		FPS-642 APRIL 2017	FCS3642 APRIL 2017
TYPE OF PRICE LIST			
WHOLESALE		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE



# CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID)  
BID DATE: JUNE 21, 2017

BID # 2017-1143  
DEPARTMENT: STREETS AND MAINTENANCE

		CASA FORD, INC. EL PASO, TX	MACHAIK FORD LINCOLN GEORGETOWN, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
PART B: SERVICE LABOR RATES - FORD LIGHT DUTY VEHICLES				
	REGULAR HOURS:	\$90.83 PER HOUR	NO BID PER HOUR	NO BID PER HOUR
	AFTER HOURS/EMERGENCY	NO BID PER HOUR	NO BID PER HOUR	NO BID PER HOUR
PART C: SAMPLE PRICING - FORD LIGHT DUTY VEHICLES				
ITEM 1.	DESCRIPTION / MANUFACTURER PART NUMBER:	ALTERNATOR PART #: 4C3Z-10V346-ABRM	ALTERNATOR PART #: 4C3Z-10V346-ABRM	ALTERNATOR PART #: 4C3Z-10V346-ABRM
	BIDDER'S PART NUMBER:	4U2Z-10V346-CFRM	4C3Z-10V346-CFRM	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$105.82 CORE \$75.00	\$105.82	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$116.50 (+) CORE \$75.00	\$90.03	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$207.33 W/CORE \$282.33	\$90.03	NO BID
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	ALTERNATOR PART #: 6W7Z-10346-AA	ALTERNATOR PART #: 6W7Z-10346-AA	ALTERNATOR PART #: 6W7Z-10346-AA
	BIDDER'S PART NUMBER:	6W7Z-10346-AA	6W7Z-10346-AA	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$324.30 CORE \$75.00	\$324.30	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$356.70 (+) CORE \$75.00	\$275.65	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$447.53 W/CORE \$522.53	\$275.65	NO BID

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE



## CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID) BID DATE: JUNE 21, 2017		DEPARTMENT: STREETS AND MAINTENANCE BID # 2017-1143		
		CASA FORD, INC. EL PASO, TX	MACHAIK FORD LINCOLN GEORGETOWN, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
<b>PART C: SAMPLE PRICING - FORD LIGHT DUTY VEHICLES</b>				
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	RADIATOR FAN W/MOTOR ASSY PART#: 3W1Z-8C807-BD	RADIATOR FAN W/MOTOR ASSY PART#: 3W1Z-8C807-BD	RADIATOR FAN W/MOTOR ASSY PART#: 3W1Z-8C807-BD
	BIDDER'S PART NUMBER:	3W1Z-8C807-BD	3W1Z-8C807-BD	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$340.42	\$340.42	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$374.43	\$289.36	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$465.26	\$289.36	NO BID
ITEM 4.	DESCRIPTION / MANUFACTURER PART NUMBER:	HEATER CORE PART #: YW7Z-18476-AA	HEATER CORE PART #: YW7Z-18476-AA	HEATER CORE PART #: YW7Z-18476-AA
	BIDDER'S PART NUMBER:	YW7Z-18476-AA	YW7Z-18476-AA	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$71.20	\$71.20	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$78.31	\$60.52	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$169.14	\$60.52	NO BID
ITEM 6.	DESCRIPTION / MANUFACTURER PART NUMBER:	STEERING GEAR BOX ASSY PART #: 3W1Z-3504-FARM	STEERING GEAR BOX ASSY PART #: 3W1Z-3504-FARM	STEERING GEAR BOX ASSY PART #: 3W1Z-3504-FARM
	BIDDER'S PART NUMBER:	3W1Z-3504-FARM	3W1Z-3504-FARM	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$328.36 CORE \$300.00	\$328.36	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$361.16 (+) CORE \$300.00	\$279.11	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$451.99 W/CORE \$761.99	\$279.11	NO BID

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE



## CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID)		BID # 2017-1143	
BID DATE: JUNE 21, 2017		DEPARTMENT: STREETS AND MAINTENANCE	
	CASA FORD, INC. EL PASO, TX	MACHAIK FORD LINCOLN GEORGETOWN, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
<b>PART C: SAMPLE PRICING - FORD LIGHT DUTY VEHICLES</b>			
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	POWER STEERING PUMP PART #: 7W1Z-3A674-A	POWER STEERING PUMP PART #: 7W1Z-3A674-A
	BIDDER'S PART NUMBER:	8W7Z-3A674-B	8W7Z-3A674-B
6.	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$112.47 CORE \$70.00	\$112.47
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$123.71 (+) CORE \$70.00	\$95.60
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$214.54 W/CORE \$284.64	\$95.60
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	STARTER PART #: 9C2Z-11002-A	STARTER PART #: 9C2Z-11002-A
	BIDDER'S PART NUMBER:	9C2Z-11002A	9C2Z-11002A
7.	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$231.38 CORE \$35.00	\$231.38
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$245.49 (+) CORE \$35.00	\$198.67
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$336.32 W/CORE \$380.32 BIDDER'S PRICE \$345.32	\$198.67
TOTAL - GROUP I (Items 1 - 7)		\$2,292.11 BIDDER'S PRICE \$2,301.11	\$1,286.94

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE





# CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID)		BID # 2017-1143	
BID DATE: JUNE 21, 2017		DEPARTMENT: STREETS AND MAINTENANCE	
		CASA FORD, INC. EL PASO, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
GROUP II - FORD PROPRIETARY PARTS FOR MEDIUM AND HEAVY DUTY TRUCKS			
PART A: PRICE LIST PRICING - FORD MEDIUM AND HEAVY DUTY TRUCKS		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
		NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ 9.99 % MARKUP <input checked="" type="checkbox"/>	+ 4 % MARKUP <input type="checkbox"/>
		FROM COST	
Price List or Catalog (MANUFACTURER OR BRAND NAME)		FORD	FORD
List Number _____ Dated _____		FPS-3642 APRIL 2017	FCS3642 BLUE DIAMOND APRIL 2017
TYPE OF PRICE LIST WHOLESALE DISTRIBUTOR JOBBER DEALER RETAILER OTHER _____		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.



## CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID)		BID # 2017-1143			
BID DATE: JUNE 21, 2017		DEPARTMENT: STREETS AND MAINTENANCE			
		CASA FORD, INC. EL PASO, TX	MACHAIK FORD LINCOLN GEORGETOWN, TX		SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
PART B: SERVICE LABOR RATES - FORD MEDIUM AND HEAVY DUTY TRUCKS					
	REGULAR HOURS:	\$90.83 PER HOUR	NO BID PER HOUR	NO BID PER HOUR	NO BID PER HOUR
	AFTER HOURS/EMERGENCY	NO BID PER HOUR	NO BID PER HOUR	NO BID PER HOUR	NO BID PER HOUR
PART C: SAMPLE PRICING - FORD MEDIUM AND HEAVY DUTY TRUCKS					
ITEM 1.	DESCRIPTION / MANUFACTURER PART NUMBER:	UPPER RADIATOR HOSE PART#: 3W7Z-8260-AA	UPPER RADIATOR HOSE PART#: 3W7Z-8260-AA	UPPER RADIATOR HOSE PART#: 3W7Z-8260-AA	
	BIDDER'S PART NUMBER:	3W7Z-8260-AA	3W7Z-8260-AA	NO BID	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$58.78	\$58.78	NO BID	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$64.65	\$49.96	NO BID	
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID	
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$155.48	\$49.96	NO BID	
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	POWER STEERING PUMP ASSY PART#: 9W7Z-3A674-B	POWER STEERING PUMP ASSY PART#: 9W7Z-3A674-B	POWER STEERING PUMP ASSY PART#: 9W7Z-3A674-B	
	BIDDER'S PART NUMBER:	9W7Z-3A674-B	9W7Z-3A674-B	NO BID	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$110.87 CORE \$70.00	\$110.87	NO BID	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$121.95 (+) CORE \$70.00	\$94.24	NO BID	
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID	
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$212.78 W/CORE \$282.78	\$94.24	NO BID	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.



## CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID) BID DATE: JUNE 21, 2017		BID # 2017-1143 DEPARTMENT: STREETS AND MAINTENANCE		
		CASA FORD, INC. EL PASO, TX	MACHAIK FORD LINCOLN GEORGETOWN, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
<b>PART C: SAMPLE PRICING - FORD LIGHT DUTY VEHICLES</b>				
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	TURN SIGNAL SWITCH PART #: Y85Z-13K359-CA	TURN SIGNAL SWITCH PART #: Y85Z-13K359-CA	TURN SIGNAL SWITCH PART #: Y85Z-13K359-CA
	BIDDER'S PART NUMBER:	Y85Z-13K359-CA	Y85Z-13K359-CA	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$96.34	\$81.89	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$105.96	\$81.89	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$196.79	\$81.89	NO BID
ITEM 4.	DESCRIPTION / MANUFACTURER PART NUMBER:	INJECTOR DRIVER MODULE PART #: XC3Z-12B599-AA	INJECTOR DRIVER MODULE PART #: XC3Z-12B599-AA	INJECTOR DRIVER MODULE PART #: XC3Z-12B599-AA
	BIDDER'S PART NUMBER:	2C2Z-12B599-A	XC3Z-12B599-AA	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$338.66 CORE \$100.00	\$338.66	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$372.49 (+) CORE \$100.00	\$352.21	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$463.32 W/CORE \$563.32	\$362.21	NO BID
ITEM 6.	DESCRIPTION / MANUFACTURER PART NUMBER:	PCM PART #: 1U7Z-12A850-FVA	PCM PART #: 1U7Z-12A850-FVA	PCM PART #: 1U7Z-12A850-FVA
	BIDDER'S PART NUMBER:	1U7Z-12A850-FVA	1U7Z-12A850-FVA	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$718.82 CORE \$100.00	\$718.82	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$790.42 (+) \$100.00	\$747.36	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$881.25 W/CORE \$981.25	\$747.36	NO BID

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.



## CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID)		DEPARTMENT: STREETS AND MAINTENANCE		
BID DATE: JUNE 21, 2017		BID # 2017-1143		
		CASA FORD, INC. EL PASO, TX	MACHAIK FORD LINCOLN GEORGETOWN, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
<b>PART C: SAMPLE PRICING - FORD LIGHT DUTY VEHICLES</b>				
ITEM 6.	DESCRIPTION / MANUFACTURER PART NUMBER:	FRONT BRAKE ROTOR PART #: 6UZZ-1V125-U	FRONT BRAKE ROTOR PART #: 6UZZ-1V125-U	FRONT BRAKE ROTOR PART #: 6UZZ-1V125-U
	BIDDER'S PART NUMBER:	DR3Z-1125-C	DR3Z1125C	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$40.58	\$40.58	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$44.63	\$34.49	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$135.46	\$34.49	NO BID
ITEM 7.	DESCRIPTION / MANUFACTURER PART NUMBER:	PEDAL ASSY PART #: 1C3Z-9F836-BA	PEDAL ASSY PART #: 1C3Z-9F836-BA	PEDAL ASSY PART #: 1C3Z-9F836-BA
	BIDDER'S PART NUMBER:	1C3Z-9F836-C	EC3Z9F836A	NO BID
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$124.95	\$138.93	NO BID
	CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$137.45	\$144.49	NO BID
	LABOR COST (assume one (1) hour labor from PART B): [B]	\$90.83	NO BID	NO BID
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$228.28	\$144.49	NO BID
TOTAL - GROUP II (ITEMS 1-7)		\$2,273.36	\$1,504.54	NO BID
GRAND TOTAL (GROUP I + GROUP II)		\$4,565.47 BIDDER'S PRICE \$4,574.47	\$2,791.58	NO BID
CONTRACT TOTAL (GRAND TOTAL X 3)		\$13,696.41 BIDDER'S PRICE \$13,723.41	\$8,374.74	NO BID

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE



# CITY OF EL PASO BID TABULATION



BID ITEM: FORD PROPRIETARY PARTS AND SERVICE (RE-BID) BID DATE: JUNE 21, 2017		BID # 2017-1143 DEPARTMENT: STREETS AND MAINTENANCE	
	CASA FORD, INC. EL PASO, TX	MACHAIK FORD LINCOLN GEORGETOWN, TX	SOUTHWEST TRUCK SALES DBA HC KENWORTH/FORD EL PASO, TX
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NO BID
BIDDER'S PROMISED DELIVERY:			
Within consecutive calendar days	1	1	NO BID
Within hours or overnight after receipt of verbal order in cases of emergency.	4	1 OVERNIGHT	NO BID
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 3    LOCAL BIDS SOLICITED: 3    BIDS RECEIVED: 3    LOCAL BIDS RECEIVED: 2    NO BID: 1			

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:  
DATE:

2017-1143 FORD PROPRIETARY PARTS AND SERVICE (RE-BID) - STREETS AND MAINTENANCE

**2017-1143 Ford Proprietary Parts and Service (Re-Bid)**  
**Bidders List**

**CASA FORD  
5815 MONTANA AVE.  
EL PASO, TX 79925**

**SHAMALEY FORD  
11301 GATEWAY WEST  
EL PASO, TX 79936**

**VIVA FORD  
5550 N. DESERT BLVD  
EL PASO, TX 79912**



# Streets and Maintenance Department

## Ford Proprietary Parts and Service 2017-1143

# Ford Proprietary Parts and Service 2017-1143

August 8, 2017



# Streets and Maintenance Department

Ford Proprietary Parts and Service 2017-1143

## **Strategic Plan Goal:**

*6) Set the Standard for Sound Governance and Fiscal Management*





# Streets and Maintenance Department

## Ford Proprietary Parts and Service 2017-1143

### Purpose of Contract

- To purchase Ford brand name parts and services that are used to maintain the City's Fleet.
- These parts and services are vital for the maintenance of the City's fleet that are of the Ford brand.



# Streets and Maintenance Department

Ford Proprietary Parts and Service 2017-1143



*"Delivering Outstanding Services"*



# Streets and Maintenance Department

## Ford Proprietary Parts and Service 2017-1143

### Ford Proprietary Parts and Service 2017-1143

Contractor	Casa Ford, Inc.
Item(s)	Ford Parts and Service
Initial Term	3 years
Option	2 years
Estimated Award	\$2,055,000 Initial Award \$3,425,000 Total Award with Option
Funding Source	Streets and Maintenance – Internal Service Fund – Inventory Purchases and Equipment and outside repairs
Account No.	SAM - 532-37020-531210-3600-P3711 SAM – 532-37020-531250-3600-P3702



# Streets and Maintenance Department

Ford Proprietary Parts and Service 2017-1143

## Questions & Comments