

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Streets and Maintenance

AGENDA DATE: August 9, 2016

CONTACT PERSON/PHONE: Ted Marquez, Streets and Maintenance Director, (915) 212-7000
Bruce D. Collins, Purchasing & Strategic Sourcing Director, (915) 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 6) Set the standard for sound governance and fiscal management

SUBJECT:

The Streets and Maintenance Department recommends the award of solicitation 2016-722 Navistar Proprietary Parts and Service to RJ Border International LP dba Border International Truck. Total estimated annual expenditures are \$120,000.00 for a total 3 year estimated award of \$360,000.00.

BACKGROUND / DISCUSSION:

The city currently owns heavy duty vehicles that require the use of Navistar/International parts. The approval of this contract would allow for the continual maintenance and upkeep of these vehicles. This allows for consistent, safe and efficient operation of these vehicles while maintaining maximum reliability. Local business is being supported.

SELECTION SUMMARY:

Solicitation was advertised on 5/17/2016 and 5/24/2016. The postcards were mailed out on 5/17/2016. The solicitation was posted on the City Website on 5/17/2016. The email (Purmail) notification was sent out on 5/19/2016. A total of five (5) bids were solicited with five (5) of those being local. One (1) bid was received; local vendor.

An inadequate survey was conducted.

PROTEST

☒ There was no protest received for this requirement.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2013-240 on August 27, 2013, Item 6A.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services – Fleet Division
Initial Estimated Amount: \$360,000.00 (3 years)
Funds Available: Dept: 532 Div: 37020 Acct: 531210 Fund: 3600 Program Code: P3711
Dept: 532 Div: 37020 Acct: 531250 Fund: 3600 Program Code: P3701
Funds Source: Internal Service Fund: Inventory Purchases Materials and Supplies
Internal Service Fund: Equipment Outside Repair Services

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


Ted Marquez, Streets and Maintenance Director

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **AUGUST 9, 2016**.

STRATEGIC GOAL: NO.6: Set the Standards for Sound Governance and Fiscal Management

The award of Solicitation No. 2016-722 (Navistar Proprietary Parts & Service) to RJ Border International LP dba Border International Truck for a three (3) year term estimated award of \$360,000.00.

Department:	Streets & Maintenance
Award to:	RJ Border International LP dba Border International Truck El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	None
Annual Estimated Award:	\$120,000.00
Total Estimated Award:	\$360,000.00 (3 years)
Account No.:	532-37020-531210-3600-P3711 532-37020-531250-3600-P3701
Funding Source:	Internal Service Fund: Inventory Purchases Materials and Supplies Internal Service Fund: Equipment Outside Repair Services
District(s):	All

This is a Best Value, parts and service contract.

The Purchasing & Strategic Sourcing Department and Streets & Maintenance Department recommends award as indicated to RJ Border International LP dba Border International Truck, the bidder offering the best value bid.

*******ADDITIONAL INFO BELOW*******

COMMITTEE SCORE SHEET

SOLICITATION: 2016-722 Navistar Proprietary Parts & Service

EVALUATION FACTORS	MAXIMUM POINTS	RJ BORDER INTERNATIONAL LP DBA BORDER INTERNATIONAL TRUCKS		
Cost	60.00	60.00		
		\$1,447.44		
Reputation & Quality of the Bidder's Service	20.00	20.00		
Number of Employees that can Provide Services	15.00	15.00		
Past Performance	5.00	3.34		
TOTAL Possible Points	100	98.34		



CITY OF EL PASO BID TABULATION



BID ITEM: NAVISTAR PROPRIETARY PARTS & SERVICE

BID # 2016-722

BID DATE: JUNE 15, 2016

DEPARTMENT: STREETS & MAINTENANCE

		RJ BORDER INTERNATIONAL LP dba BORDER INTERNATIONAL TRUCK EL PASO, TX			
PART A: SERVICE LABOR RATES		SHOP BILLING RATE			
REGULAR		\$85.00 per hour		per hour	per hour
HOLIDAY		\$127.50 per hour		per hour	per hour
PART B: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1:	NAVISTAR (INTERNATIONAL) PROPRIETARY PARTS [note Manufacturer or Brand Name, as applicable]	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ____ % DISCOUNT	<input type="checkbox"/>	- ____ % DISCOUNT	<input type="checkbox"/>	- ____ % DISCOUNT
	+ ____ % MARKUP	<input type="checkbox"/>	+ ____ % MARKUP	<input type="checkbox"/>	+ ____ % MARKUP
NAVISTAR (INTERNATIONAL) (MANUFACTURER OR BRAND NAME) List Number _____ Dated _____		PLC310NFCE25AP2016			
TYPE OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER _____		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> NATIONAL FLEET		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____/s/_____

DATE: ____7/12/16_____

2016-722 NAVISTAR PROPRIETARY PARTS AND SERVICE



CITY OF EL PASO BID TABULATION



BID ITEM: NAVISTAR PROPRIETARY PARTS & SERVICE

BID # 2016-722

BID DATE: JUNE 15, 2016

DEPARTMENT: STREETS & MAINTENANCE

		RJ BORDER INTERNATIONAL LP dba BORDER INTERNATIONAL TRUCK EL PASO, TX		
PART C: SAMPLE PRICING				
ITEM 1.	DESCRIPTION / MANUFACTURER PART NUMBER:	OIL FILTER PART # 3007498C94	OIL FILTER PART # 3007498C94	OIL FILTER PART # 3007498C94
	BIDDER'S PART NUMBER:	3007498C94		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$77.64		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$54.14		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$139.14	\$0.00	\$0.00
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	BRAKE SWITCH PART # 2035006C2	BRAKE SWITCH PART # 2035006C2	BRAKE SWITCH PART # 2035006C2
	BIDDER'S PART NUMBER:	2035006C2		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$46.99		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$31.50		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$116.50 BIDDER'S PRICE \$136.50	\$0.00	\$0.00
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	DOOR LATCH ASSY LH PART # 477257C94	DOOR LATCH ASSY LH PART # 477257C94	DOOR LATCH ASSY LH PART # 477257C94
	BIDDER'S PART NUMBER:	477257C94		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$142.93		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$100.03		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$185.03	\$0.00	\$0.00

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APPROVED BY: _____/s/_____

DATE: 7/12/16

2016-722 NAVISTAR PROPRIETARY PARTS AND SERVICE



CITY OF EL PASO BID TABULATION



BID ITEM: NAVISTAR PROPRIETARY PARTS & SERVICE

BID # 2016-722

BID DATE: JUNE 15, 2016

DEPARTMENT: STREETS & MAINTENANCE

		RJ BORDER INTERNATIONAL LP dba BORDER INTERNATIONAL TRUCK EL PASO, TX		
PART C: SAMPLE PRICING				
ITEM 4.	DESCRIPTION / MANUFACTURER PART NUMBER:	IGNITION SWITCH PART # 468438C91	IGNITION SWITCH PART # 468438C91	IGNITION SWITCH PART # 468438C91
	BIDDER'S PART NUMBER:	468438C91		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$69.76		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$45.40		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$130.40	\$0.00	\$0.00
ITEM 5.	DESCRIPTION / MANUFACTURER PART NUMBER:	STARTER RELAY PART # 3505300C1	STARTER RELAY PART # 3505300C1	STARTER RELAY PART # 3505300C1
	BIDDER'S PART NUMBER:	3505300C1		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$14.63		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$12.55		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$97.55	\$0.00	\$0.00
ITEM 6.	DESCRIPTION / MANUFACTURER PART NUMBER:	FUEL GAUGE PART # 1630273C1	FUEL GAUGE PART # 1630273C1	FUEL GAUGE PART # 1630273C1
	BIDDER'S PART NUMBER:	1690273C1		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$90.38		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$65.17		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$150.17 BIDDER'S PRICE \$140.17	\$0.00	\$0.00

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DATE: 7/12/16



CITY OF EL PASO BID TABULATION



BID ITEM: NAVISTAR PROPRIETARY PARTS & SERVICE

BID # 2016-722

BID DATE: JUNE 15, 2016

DEPARTMENT: STREETS & MAINTENANCE

		RJ BORDER INTERNATIONAL LP dba BORDER INTERNATIONAL TRUCK EL PASO, TX		
PART C: SAMPLE PRICING				
ITEM 7.	DESCRIPTION / MANUFACTURER PART NUMBER:	CAM POSITION SENSOR PART # 1876735C91	CAM POSITION SENSOR PART # 1876735C91	CAM POSITION SENSOR PART # 1876735C91
	BIDDER'S PART NUMBER:	1876735C91		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$38.63		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$26.85		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$111.85	\$0.00	\$0.00
ITEM 8.	DESCRIPTION / MANUFACTURER PART NUMBER:	FUEL FILTER KIT w/WATER SEPERATOR PART # 1876533C93	FUEL FILTER KIT w/WATER SEPERATOR PART # 18776533C93	FUEL FILTER KIT w/WATER SEPERATOR PART # 18776533C93
	BIDDER'S PART NUMBER:	1876533C93		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$132.00		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$102.54		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$187.54	\$0.00	\$0.00
ITEM 9.	DESCRIPTION / MANUFACTURER PART NUMBER:	WATER PUMP PART # 1889116C92	WATER PUMP PART # 1889116C92	WATER PUMP PART # 1889116C92
	BIDDER'S PART NUMBER:	1889116C92		
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$267.72		
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$157.42		
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00		
	TOTAL COST (City's Cost + Labor Cost):	\$242.42 BIDDER'S PRICE \$232.42	\$0.00	\$0.00

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CITY OF EL PASO BID TABULATION



BID ITEM: NAVISTAR PROPRIETARY PARTS & SERVICE				BID # 2016-722			
BID DATE: JUNE 15, 2016				DEPARTMENT: STREETS & MAINTENANCE			
		RJ BORDER INTERNATIONAL LP dba BORDER INTERNATIONAL TRUCK EL PASO, TX					
PART C: SAMPLE PRICING							
ITEM 10.	DESCRIPTION / MANUFACTURER PART NUMBER:	WEDGE DRIVE FLANGE PART # 3852289R1		WEDGE DRIVE FLANGE PART # 3852289R1		WEDGE DRIVE FLANGE PART # 3852289R1	
	BIDDER'S PART NUMBER:	3852289R1					
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$2.95					
	CITY'S COST (AFTER DISCOUNT or /MARK-UP):	\$1.84					
	LABOR COST (Assume one 1 hour labor from PART A):	\$85.00					
	TOTAL COST (City's Cost + Labor Cost):	\$86.84		\$0.00		\$0.00	
TOTAL COST (ITEMS 1-10)		\$1,447.44		\$0.00		\$0.00	
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.		YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>

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DEPARTMENT: STREETS & MAINTENANCE

	RJ BORDER INTERNATIONAL LP dba BORDER INTERNATIONAL TRUCK EL PASO, TX		
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	ONE (1)		
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	FOUR (4)		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 5 LOCAL BIDS SOLICITED: 5 BIDS RECEIVED: 1 LOCAL BIDS RECEIVED: 1 NO BID: 0			

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APPROVED BY: _____/s/_____

DATE: 7/12/16

2016-722 NAVISTAR PROPRIETARY PARTS AND SERVICE

Navistar Parts and Service Bidder's List

Border International

12283 Rojas Dr.

El Paso, Texas 79936

Jay Johnson Ph. 227-8023

Alex Minjares Ph. 240-4878

alex.minjares@borderint.com

Jay.johnson@borderint.com

Truck Enterprises

13675 Gateway West Blvd.

El Paso, Texas 79928

Brent Ph. 915-858-4464

brent@truck-enterprises.com

Rush Truck Centers

12253 Gateway west

El Paso, Texas 79936

Joe Lerma Ph. 915-778-6435

LermaJ@Rush-Enterprises.com

MHC

10901 Gateway West

El Paso, Texas 79935

Peter Aguilar Ph. 915-599-9502

peter.aguilar@mhctruck.com

Doggett Freightliner

1367 Horizon Blvd.

El Paso, Texas 79928

Jacob Castillo Ph. 915-852-4779

Jacob.castillo@doggett.com