

# David Pettit Economic Development LLC

Goal 1: Create an Environment Conducive to Strong, Sustainable  
Economic Development

1.1 Stabilize and expand El Paso's tax base





# David Pettit Economic Development LLC

- Economic development firm, offers a broad range of development expertise to public, private and institutional clients.
- Offer strategic guidance to help navigate public/private partnerships, local government policies, creative incentive financing, project/program management.

## Services

- **Public Administration Consulting:** In-depth understanding of the important link between urban planning and economic development. Extensive knowledge of economic development policy, understanding of local governance and policy issues to provide a unique insight into developing effective economic development contracts and policies.
- **Development Consulting:** Offer unique blend of economic and real estate development services that makes public/private projects work, both for the developer and the community.
- **Real Estate Services** assess needs and create a plan to development objectives. Assists in real estate acquisition plans and strategies, incentive identification, and site selection and evaluation.

# Professional and Planning Services Agreement

## Scope of Services

### **Creation or Expansion of TIRZs**

1. District Review
2. Data Collection and Analysis
3. Taxable Value analysis
4. Develop TIRZ Cash Flow Model
5. Prepare TIRZ Project and Financing Plan
6. TIRZ Document Support

### **Creation of a PID Policy**

1. Develop Policy Content
2. Prepare PID Policy
3. Facilitate Review and Consideration of the Proposed PID Policy

# Professional and Planning Services Agreement

## Scope of Services

### Creation or Expansion of PIDs

1. Data Assembly
2. PID's Advisability Analysis
3. Facilitate Review and Consideration of the Proposed PID
4. Assist with Public / Private Development Agreements and Resolution Documents

### Professional Consulting Services Related to Economic Development

**Term:** 24-month agreement

Payment: **Capped at \$280,000**

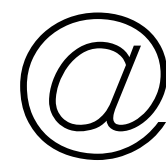
- Payable only after each project completion

# THANK YOU

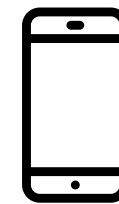
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